





SUCCESS STORY

Builders Stone Cuts Takeoff Time and Improves Turnaround on Large Projects with Beam AI

Multiple takeoffs simultaneously, improved revision handling, and more capacity to pursue the right jobs

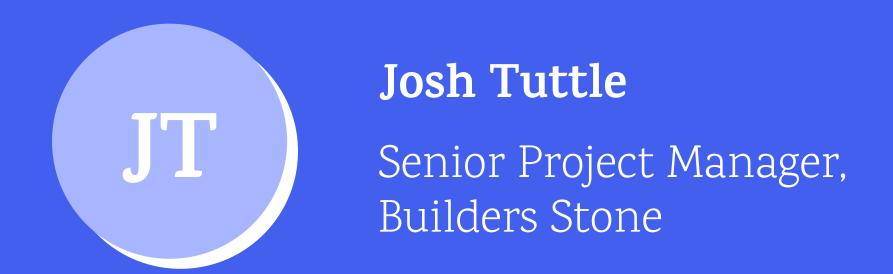








What used to take one estimator an entire week can now be offloaded and handled at the same time as other projects. That alone has made a big difference for us.



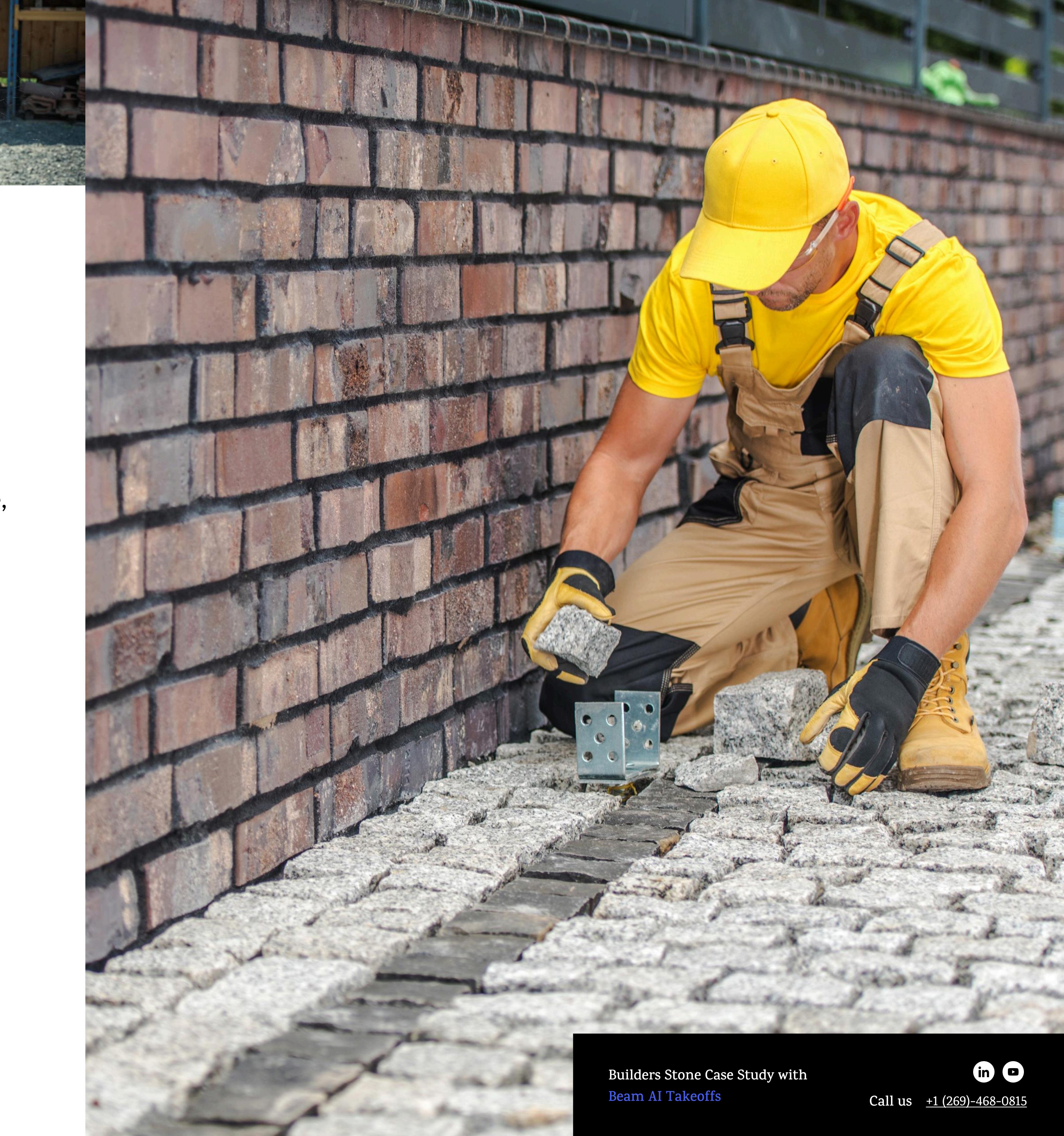


ABOUT

Builders Stone

Builder's Stone & Supply is
Northwest Arkansas' leading
source for manufactured stone,
natural stone, stucco, pavers,
masonry, and outdoor living
solutions. With a large
showroom showcasing a wide
range of colors and styles, the
team supports both material
supply and installation for
residential and remodeling
projects.

For large jobs, turnaround time was always the biggest challenge. Beam Al helps remove that bottleneck.





CHALLENGES BEFORE BEAM AI

Before adopting Beam AI, Builders Stone relied entirely on manual takeoffs in StackCT for small and large projects, which created several bottlenecks:

Manual, time-intensive takeoffs: The team relied on manual takeoffs, which worked for smaller jobs but became time-consuming as project size and complexity increased.

Slow turnaround on large masonry projects: Larger projects often required one estimator to spend an entire week.

Revisions added workload: Managing revisions and evolving plan sets increased rework and further slowed bid turnaround.

No time for other high-priority tasks: Estimators spent excessive time reviewing drawings, reducing bandwidth for screening jobs, and prioritizing high-probability opportunities.

BREAKING DOWN KEY WINS

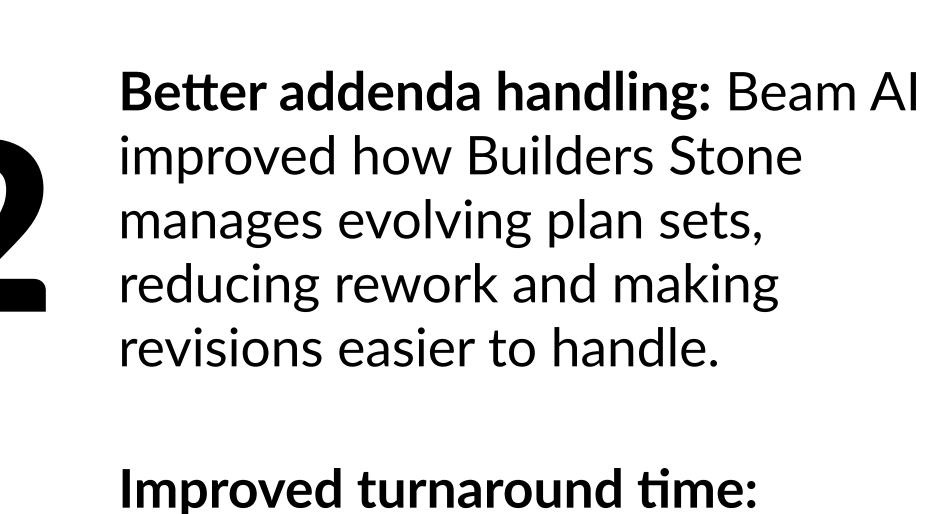
After switching to Beam AI, Builders Stone transformed its precon workflow, achieving increased bid capacity and takeoff accuracy.

More time for high-value work: With less time spent on manual takeoffs, the team can focus on cost tracking, screening jobs, and bidding more.

improved how Builders Stone manages evolving plan sets, reducing rework and making revisions easier to handle.

Helped the team turn around bids for large projects faster than before by eliminating manual workflows entirely.

Improved bid wins: Builders Stone added another Project Manager to their team because they started locking up more jobs.









Final Thoughts

"The customer service has been great. The team is easy to work with and genuinely receptive to feedback, which makes a big difference when you're refining workflows."

BUSINESS IMPACT

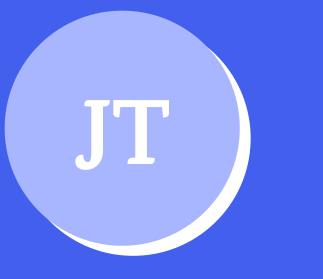
Added another Project Manager to the team as they started winning more jobs.

Increased bid capacity, as Beam AI helped process multiple large takeoffs simultaneously.

Improved takeoff accuracy, with the added QA-check layer provided by Beam AI.



We've been locking up more work after adopting Beam Al. This growth has led us to hire another PM for our team.



Josh Tuttle

Senior Project Manager, Builders Stone

Ready to Take Back Your Time and Bid Smarter?

1200+ businesses across the U.S. & Canada trust Beam Al with their takeoffs.

Schedule Your Demo

