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SUCCESS STORY

Infinity Concrete Increases Bid Capacity While Saving Hours Doing Takeoffs Using Beam AI

Increased bid volume, with the ability to submit more projects

- Saved 3–5 days on takeoffs with the same headcount
- Submitted more bids while focusing on strategic tasks
- Improved takeoff accuracy and overall estimate quality

> "Our bid volume has gone up since adopting Beam AI. We are able to submit more projects with the same headcount while saving anywhere between 3-5 days on takeoff.

Deron Wood
Operations Director
Infinity Concrete

ABOUT

Infinity Concrete is a go-to partner for all concrete needs, delivering comprehensive solutions for residential, commercial, and industrial projects across Texas. It specializes in delivering high-quality concrete solutions, from foundations and flatwork to structural concrete and site work.

CHALLENGES

Before implementing Beam AI, Infinity Concrete relied on manual workflows for their takeoffs, which created several operational challenges:

/1 The team depended on On-Screen Takeoff (OST) to perform measurements and quantity calculations manually.

/2 For larger projects, completing takeoffs could take several days, requiring estimators to dedicate significant time to a single bid.

/3 Because estimators also serve as **project managers**, the time spent on manual takeoffs often meant stepping away from other bids and project management tasks.

/4 The lengthy takeoff process made it harder for the team to stay ahead of bid invitations and handle multiple opportunities at the same time.

BREAKING DOWN KEY WINS

After implementing Beam AI, Infinity Concrete experienced significant improvements in its operations:

/1 Saved 3-5 days on takeoffs with improved accuracy and quality of takeoffs.

/2 Increased bid volume, with the ability to submit projects in advance of the deadlines, with the same headcount

/3 Time saved on takeoffs allowed the team to shift focus on larger projects and stronger relationships with GC's and customers.

BUSINESS IMPACT

With Beam AI in action, Infinity Concrete operates faster with greater efficiency:

- **More time for deeper project analysis** after completing takeoffs.
- Improved communication with general contractors and customers by utilizing the time saved on takeoffs.
- **Fewer last minute bid submissions** allowed the team to better utilize the time between bid announcements and deadlines.
- **Ability to pursue more and larger projects** due to increased bid capacity.
- **Greater competitiveness** by keeping up with frequently changing drawings and addenda

> "The auto-detection of spec details and keyed notes has reduced RFIs and improved the quality and accuracy of our takeoffs.

Deron Wood
Operations Director
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Ready to Increase Your Bidding Efficiency?

Book a demo with Beam AI and see how automated takeoffs can drive your business growth.

Book a Demo