BEAM Powered by Attentive.ai × MLC SERVICES

24+ hours saved per takeoff

Accelerated the bidding process

Enhanced bid accuracy

SUCCESS STORY

MLC Services LLC. Saves 8 Hours/Takeoff and Improves Bid Accuracy with Beam AI Takeoff Software

Increased bid capacity while reducing time spent on takeoffs.

> We were spending 3-4 days on takeoffs before Beam AI. Now, we're saving a full day. That time back has been a game changer for our estimating team.

J.E.

Justin Eden
Senior Project Manager
MLC Services LLC.

ABOUT

MLC Services LLC.

MLC Services is a Gilbert and Miami, Arizona-based contractor specializing in heavy civil, mining, commercial, residential, and environmental construction. The company offers water/ wastewater, utility construction, and earthwork services.

> **Beam AI has helped us bid faster and more accurately. We're now able to focus on fine-tuning our proposals, training our team, and positioning ourselves to win more work. It's been a solid upgrade.**

CHALLENGES

Before adopting Beam AI, MLC Services relied on fully manual takeoffs:

/1 **Time-Intensive Process:** Estimators spent 3–4 days per takeoff with no dedicated software tools.

/2 **Limited Capacity:** Takeoffs were time-consuming, which restricted the number of bids the team could prepare.

/3 **Accuracy concerns:** With manual takeoffs, there was always a risk of missing key notes and details buried in the plans.

/4 **Lack of Bandwidth for Strategic Work:** The team had little time left for high-value tasks like value engineering, proposal fine-tuning, or training.

BREAKING DOWN KEY WINS

After adopting Beam AI, MLC Services saw significant changes in their bidding process:

/1 **Time savings:** The team reduced time spent on takeoffs, saving a full day per takeoff

/2 **Improved bid accuracy:** Beam AI auto-detects spec notes and plan details, helping the team catch easily missed details.

/3 **Freed up estimators' time:** MLC Services could focus on strategy, training, and improving proposals instead of spending days on manual takeoffs.

/4 **Enabled quicker bidding cycles:** MLC Services is now bidding faster and more often than before.

BUSINESS IMPACT

- MLC Services was able to submit more bids without hiring additional team members.
- Time once lost to repetitive, manual work is now used for strategic, growth-oriented tasks.
- Accurate takeoffs helped the team position itself to win more work with stronger proposals

> The software is easy to use, and the support team is always on top of things. There is no steep learning curve, just a tool that makes the job easy.

J.E.

Justin Eden
Senior Project Manager
MLC Services LLC.

Ready To Take Back Your Time And Bid Smarter?

900+ businesses across US & Canada trust Beam AI with their takeoffs.

Schedule a Demo