



## SUCCESS STORY

# Builders Stone Cuts Takeoff Time and Improves Turnaround on Large Projects with Beam AI

Multiple takeoffs simultaneously, improved revision handling, and more capacity to pursue the right jobs



SIGNIFICANT REDUCTION IN TAKEOFF TIME; SAVING UP TO A WEEK OF ESTIMATOR EFFORT



FASTER TAT ON LARGE MASONRY PROJECTS



FREED UP TIME TO BID MORE, SCREEN JOBS BETTER, AND TRACK COSTS



IMPROVED HANDLING OF ADDENDA AND REVISIONS

“What used to take one estimator an entire week can now be offloaded and handled at the same time as other projects. That alone has made a big difference for us.”



Josh Tuttle  
Senior Project Manager,  
Builders Stone





# ABOUT

## Builders Stone

Builder's Stone & Supply is Northwest Arkansas' leading source for manufactured stone, natural stone, stucco, pavers, masonry, and outdoor living solutions. With a large showroom showcasing a wide range of colors and styles, the team supports both material supply and installation for residential and remodeling projects.

“For large jobs, turnaround time was always the biggest challenge. Beam AI helps remove that bottleneck.”





## BREAKING DOWN KEY WINS

After switching to Beam AI, Builders Stone transformed its precon workflow, achieving increased bid capacity and takeoff accuracy.

# /1

### More time for high-value work:

With less time spent on manual takeoffs, the team can focus on cost tracking, screening jobs, and bidding more.

# /2

### Better addenda handling:

Beam AI improved how Builders Stone manages evolving plan sets, reducing rework and making revisions easier to handle.

# /3

### Improved turnaround time:

Helped the team turn around bids for large projects faster than before by eliminating manual workflows entirely.

# /4

### Improved bid wins:

Builders Stone added another Project Manager to their team because they started locking up more jobs.

## CHALLENGES BEFORE BEAM AI

Before adopting Beam AI, Builders Stone relied entirely on manual takeoffs in StackCT for small and large projects, which created several bottlenecks:

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### Manual, time-intensive takeoffs:

The team relied on manual takeoffs, which worked for smaller jobs but became time-consuming as project size and complexity increased.

# /2

### Slow turnaround on large masonry projects:

Larger projects often required one estimator to spend an entire week.

# /3

### Revisions added workload:

Managing revisions and evolving plan sets increased rework and further slowed bid turnaround.

# /4

### No time for other high-priority tasks:

Estimators spent excessive time reviewing drawings, reducing bandwidth for screening jobs, and prioritizing high-probability opportunities.





# Final Thoughts

*“The customer service has been great. The team is easy to work with and genuinely receptive to feedback, which makes a big difference when you’re refining workflows.”*

## BUSINESS IMPACT

— Added another Project Manager to the team as they started winning more jobs.

— Increased bid capacity, as Beam AI helped process multiple large takeoffs simultaneously.

— Improved takeoff accuracy, with the added QA-check layer provided by Beam AI.



We’ve been locking up more work after adopting Beam AI. This growth has led us to hire another PM for our team.



**Josh Tuttle**

Senior Project Manager,  
Builders Stone

## Ready to Take Back Your Time and Bid Smarter?

1200+ businesses across the U.S. & Canada trust Beam AI with their takeoffs.

[Schedule Your Demo](#)