



SUCCESS STORY

Vinco Builders reduces takeoff time by 75% and increases weekly bid volume by 2X with Beam AI

Faster, detailed takeoffs. More bids per week. Same team.



Takeoff process reduced from **20 hours to 2–8 hours**



Doubled weekly bid volume, going from **2–3 to 5–7 projects**



Increased bidding capacity without growing the team



Improved bid confidence through consistently detailed & accurate takeoffs



Reduced time spent revising takeoffs when addenda were issued



“With Beam AI doing the takeoffs, what used to take us anywhere up to 20 hours has reduced to 2–8 hours.”



David Furfaro
Estimator
Vinco Builders

ABOUT

Vinco Builders

Vinco Builders LLC, a licensed and insured general construction company based in Mahopac, New York, has services spanning a broad range of residential and commercial construction work. With a focus on professionalism, quality, and a hassle-free work experience, the team treats every project as if it were their own home

“Customer service has been very responsive, timely, and informative.”



David Furfaro

Estimator
Vinco Builders



CHALLENGES BEFORE BEAM AI

Before adopting Beam AI Takeoff Software, Vinco Builders faced some bottlenecks in their takeoff and estimating processes:

/1

Time-intensive estimating

A typical project required anywhere from 8 to 20 hours to complete.

/2

Limited bid capacity

The team was bidding 2–3 projects per week, constrained by the time required to review drawings and complete takeoffs.

/3

Opportunity cost

Time spent on takeoffs reduced the team's ability to pursue additional work or increase bidding capacity.



BREAKING DOWN KEY WINS

Since handling takeoffs with Beam AI, the team has seen clear improvements:

/1

Major time savings

With Beam AI handling takeoffs, total project preparation time dropped to just 2–8 hours.

/2

Increased bidding volume

The team has doubled weekly bid volume, going from 2-3 to 5-7 projects.

/3

No team expansion required

The team could handle more bids without increasing headcount.

/4

More detailed takeoffs

Beam AI's takeoffs are more detailed than what the team produced previously, without compromising accuracy.

/5

Simple and intuitive workflow

Uploading plans and reviewing takeoffs is straightforward and easy to navigate.



BUSINESS IMPACT

Bid capacity increased

from 2-3 to 5-7 projects per week

Reclaimed estimator hours

and used them to bid more projects and focus on higher-priority estimating tasks

Improved bid confidence

through more detailed and comprehensive takeoffs

Winning more jobs

as a result of increased bidding capacity

FINAL WORD

“Beam AI is a good value. They deliver detailed project estimates in a timely fashion and are reasonably priced.”



David Furfaro

Estimator
Vinco Builders



Ready To Take Back Your Time And Bid Smarter?

JOIN 1200+ BUSINESSES

across the US & Canada using Beam AI to automate takeoffs.

[Schedule Your Demo](#)

