



## SUCCESS STORY

# Grizzly Contractors saves 80% time and increases bid rate with Beam AI takeoff software

Bid on more jobs/day and free up estimator bandwidth for other high-priority work



REDUCED ESTIMATION TIME BY 80%



2X INCREASE IN BIDDING CAPACITY

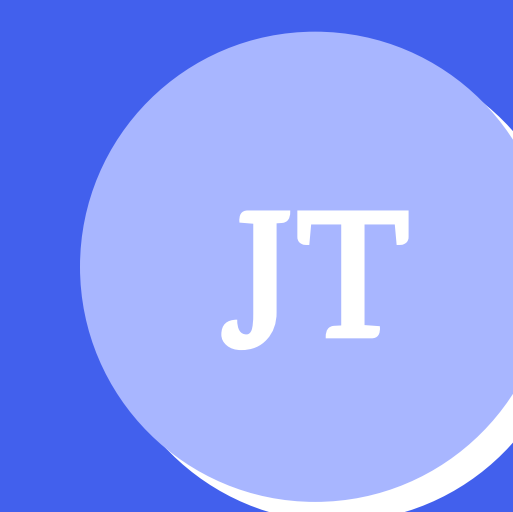


ENHANCED BID ACCURACY



REDUCED CHANGE ORDERS

“My team is saving more time than imaginable, days and yes, I mean days of their time are able to be redirected to other business priorities.”



Jessica Tisdale  
Co - Founder,  
Grizzly Contractors



# ABOUT

## Grizzly Contractors

Based in Sanger, Texas, Grizzly Contractors is a family-owned civil contracting business that has been serving the community since 2018 with reliable construction and maintenance solutions. They offer services such as commercial and residential services, septic installation, and maintenance.



## BREAKING DOWN KEY WINS

After adopting Beam AI, Grizzly Contractors saw significant changes in their bidding process:

**/1** **Saved 4 days/week(80% time saved):** With Beam AI handling takeoff heavylifting, estimators can quickly move into creating orders and preparing the estimate.

**/2** **Faster bid turnarounds:** Enabled the team to respond quicker and get bids in earlier than competitors.

**/3** **Improved accuracy:** Auto-detection of spec notes and keyed details enabled the team to have more informed supply conversations and send accurate quantities.

**/4** **Reduced change orders:** Beam AI's accurate breakdowns of all supplies and quantities reduced change orders.

**/5** **Higher capacity:** Estimators now complete more bids per day and dedicate time to finding better supplier pricing.

## CHALLENGES BEFORE BEAM AI

Before adopting Beam AI, Grizzly Contractors relied on fully manual takeoffs:

**/1** **Time-intensive takeoff process:** Each takeoff required a week or more of manual scoping, identifying the necessary products and services, and calculating material quantities.

**/2** **Restricted bid capacity:** Manual takeoff process limited the number of bids being sent out daily.

**/3** **Lack of bandwidth for strategic work:** Estimators had limited time for supply negotiations, proposal improvements, and other high-value tasks.





— Accurate bids reduced change orders, improving client trust and win rates.

— Beam AI empowered Grizzly Contractors to pursue larger and more complex projects.

# BUSINESS IMPACT

— Faster takeoff TAT made the company first on the shortlist with clients.

— Freed-up time enabled estimators to focus on supply coordination and support other departments.



“Beam AI hasn’t just sped up our takeoff process – it’s allowed us to take on bigger projects, bid faster than competitors, and win more work. The time saved has been invaluable across our entire office.”



Jessica Tisdale  
Co - Founder,  
Grizzly Contractors

## Ready To Automate Your Takeoffs And Win More Bids?

1000+ businesses across the US & Canada are automating takeoffs with Beam AI. Join this community today!

[Schedule Your Demo](#)

