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SUCCESS STORY

Desert Rat Welding, LLC Reduces 80% Time on Takeoffs with Beam AI for Higher Bid Volume and Bigger Jobs

Boosted bid submissions & pursued bigger projects

TIME SAVINGS: DRASTICALLY REDUCED TAKEOFF TIME.

IMPROVED ACCURACY: MORE COMPETITIVE BIDS

INCREASED OPPORTUNITIES: MORE BIDS SUBMITTED AND WON

> With Beam AI, We're Only Spending 10-20% Of The Time We Used To On Takeoffs. Now, We Can Focus On Bigger Bids, Send More Proposals, And Never Miss A Deadline!

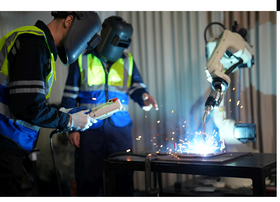
Maxwell Henderson
Business Owner
Desert Rat Welding, LLC

ABOUT

Desert Rat Welding, LLC

Based in Washington, Utah, Desert Rat Welding, LLC specializes in high-quality welding, steel, and fabrication services. They deliver reliable solutions for a range of industrial and commercial projects.

> **With our bid turnaround improved, we can bid on bigger projects now that our takeoffs are automated.**



CHALLENGES

Before using Beam AI, Desert Rat Welding faced several inefficiencies in their takeoff and bidding process:

/1 **Time-consuming manual takeoffs:** Their previous takeoff software required extensive manual work, consuming valuable hours.

/2 **Limited bandwidth for bids:** Spending too much time on takeoffs meant fewer bids could be submitted and the slow manual process made it difficult to submit bids on time.

/3 **Accuracy concerns:** Manually counting materials often led to miscalculations, affecting bid competitiveness.

BREAKING DOWN THE KEY WINS

By switching to Beam AI, Desert Rat Welding significantly improved its estimating and bidding workflow:

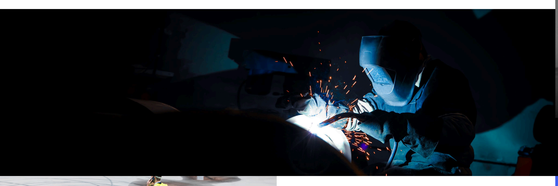
/1 **80% reduction in time spent on takeoffs.** Now, only 10-20% of the previous effort is needed.

/2 **Bid turnaround time improved.** What used to take 1-2 days now takes just a few hours.

/3 **More accurate estimates.** Auto-counting ensures fewer errors and more competitive bids.

/4 **More bids submitted.** No more missed bid deadlines, increasing opportunities.

/5 **Bigger projects pursued.** With time freed up, they can now bid on larger, more lucrative jobs.



BUSINESS IMPACT

With Beam AI, Desert Rat Welding has seen immediate and transformative results:

Increased efficiency. Less time on takeoffs means more focus on other key responsibilities.

Stronger competitiveness. More accurate bids improve the chances of winning jobs.

Bidding on larger projects. The company is now taking on bigger opportunities that weren't feasible before.

KEY RESULTS

- **80% TIME SAVINGS ON TAKEOFFS**
- **BID TURNAROUND TIME REDUCED FROM 1-2 DAYS TO JUST HOURS**
- **MORE BIDS SUBMITTED, LEADING TO GREATER OPPORTUNITIES**
- **NOW ABLE TO TAKE ON LARGER PROJECTS**

> Beam AI Has Changed How We Bid. It's Incredibly Easy To Use, Saves Us Time, And Lets Us Go After Bigger Jobs We Couldn't Before!

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Ready To Boost Your Bid Efficiency And Win More Projects?

Book a demo with Beam AI and see how automated takeoffs can transform your business.

Schedule a Demo