BEAM Powered by Attentive.ai × JBG FLOORING & CONTRACTING

SUCCESS STORY

JBG Flooring Cuts Takeoff Time and Submits More Competitive Bids with Beam AI Takeoff Software

Drastically reduced takeoff time & improved bid turnaround

- Cut down takeoff time
- Boosted bidding capacity
- Improved scope of stakeholder collaboration

> With Significantly Less Time Spent On Takeoffs, We Can Focus On Other Critical Aspects Of The Project—Getting Pricing From Suppliers, Checking Material Availability, And Ensuring Bid Competitiveness.

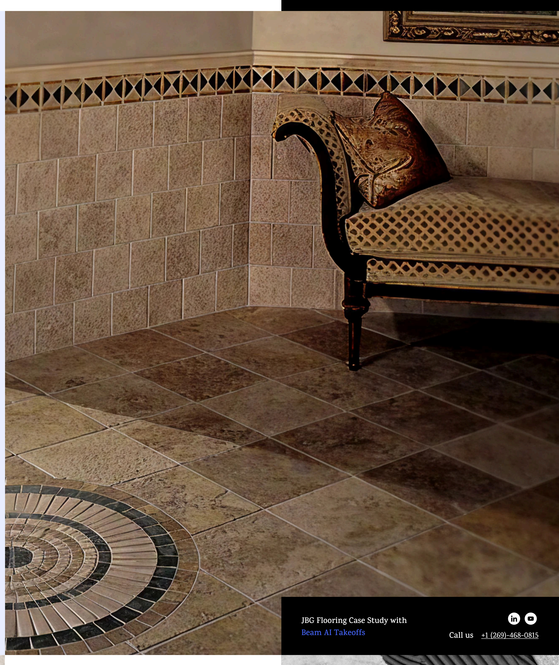
Laura De Sanctis
Assistant Director
JBG Flooring and Installation Ltd.

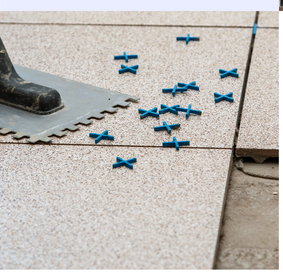
ABOUT

JBG Flooring

Founded in 1968 and headquartered in Toronto, Ontario, JBG Flooring & Contracting has been a trusted leader in the flooring industry for over 40 years. As a family-owned and operated business, JBG Flooring combines "old world" craftsmanship with "new world" workmanship, delivering high-quality flooring solutions with precision and expertise.

> **Beam AI helps us submit bids with more speed and accuracy, ensuring we meet deadlines and remain competitive in our industry.**





CHALLENGES

Before adopting Beam AI, JBG Flooring faced several inefficiencies in their estimating process:

/1 **Manual takeoffs were time-consuming,** reducing the speed of bid preparation.

/2 **Limited bid capacity,** leading to missed opportunities.

/3 **Less time to focus** on supplier pricing and material availability.

HOW BEAM AI HELPED JBG FLOORING

By integrating Beam AI, JBG Flooring has optimized its estimating process and improved efficiency:

/1 **Significant time savings on takeoffs,** allowing for faster bid preparation.

/2 **Improved bid turnaround time,** leading to an increase in submitted proposals.

/3 **More time for value-driven tasks,** such as securing competitive supplier pricing and evaluating material availability.

> **Beam AI is easy to use, making the adoption within the estimating team seamless.**

BUSINESS IMPACT

Faster takeoff process, reducing time spent on manual tasks.

User-friendly interface, making adoption seamless for the estimating team.

More bids submitted, enabling JBG Flooring to remain competitive in the market.

Key Results

Reduced takeoff time, leading to faster bid preparation.

Increase in bids submitted with improved turnaround time.

Enhanced ability to engage with suppliers for pricing and material availability.

> The Beam AI team has been amazing—very prompt, always responding to our emails and inquiries, and readily available to schedule calls when needed.

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Ready To Power Your Bidding Process With AI?

Book a demo with Beam AI and see how automated takeoffs can help you win more projects.

Schedule a Demo