

SUCCESS STORY

Carolina Site Utilities Unlocks \$5M in Growth Without Adding Estimators Using Beam AI

“We save 24–48 hours per takeoff and now spend more time refining proposals and pricing with vendors. Beam AI has helped us increase both bid volume and win rate.”



24–48 HOURS SAVED PER TAKEOFF



BID TURNAROUND IMPROVED DRASTICALLY



INCREASED BID VOLUME AND WIN RATE



EASIER HANDLING OF ADDENDA AND REVISIONS



GREAT EXPERIENCE WITH BEAM AI'S SUPPORT TEAM

“Beam AI Has Allowed Us To Bid More Projects Without Adding More Estimators. Many Of Our Projects Wouldn't Get Estimated Without Beam AI.”



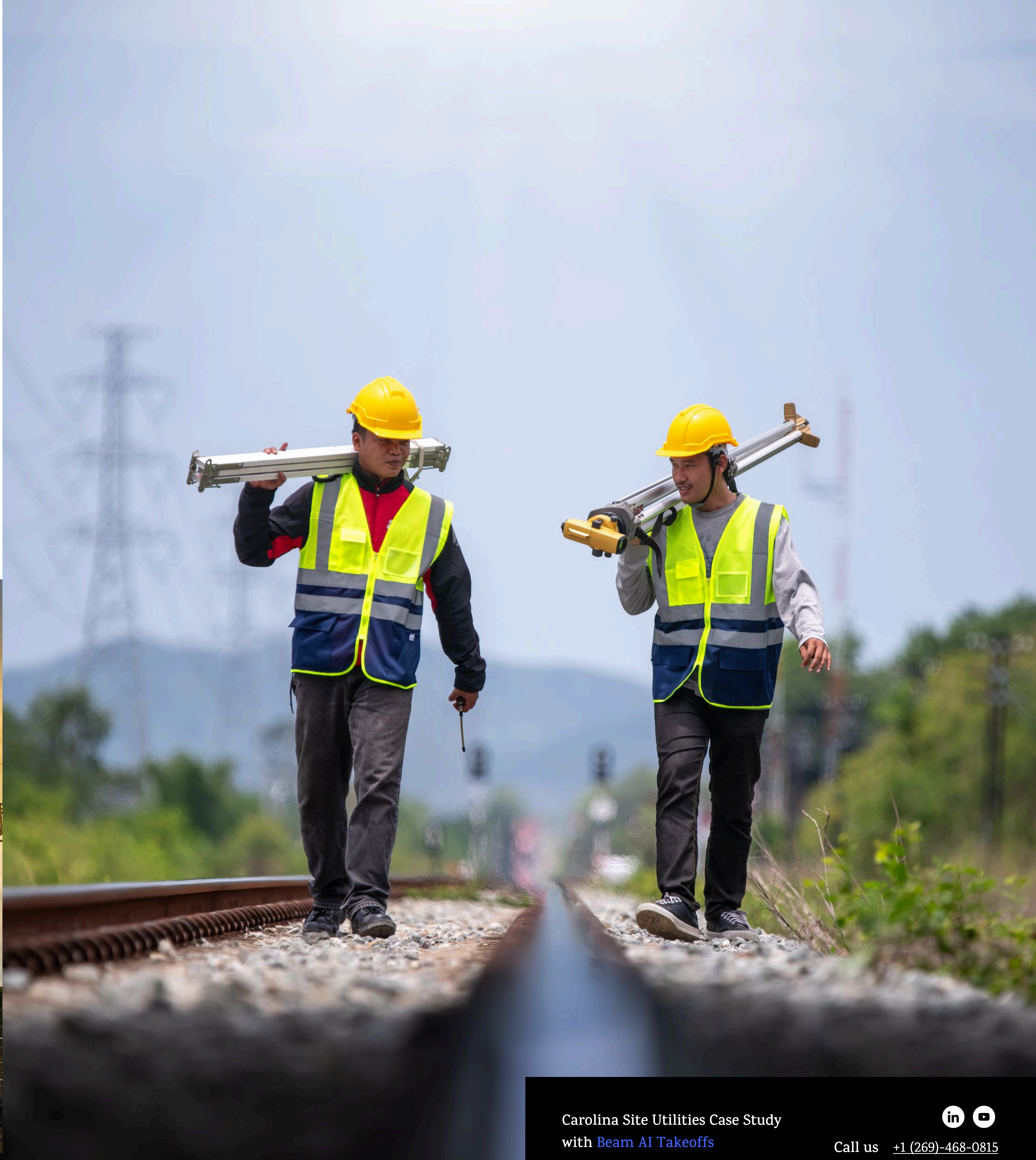
Nathan Jackson
Preconstruction Specialist
Carolina Site Utilities



ABOUT

About Carolina Site Utilities

Carolina Site Utilities serves the commercial, municipal, and residential markets across North Carolina and South Carolina. They specialize in grading, land clearing, storm drainage, underground utilities, concrete, asphalt, and erosion control.





HOW BEAM AI TRANSFORMED THEIR WORKFLOW

/1 24-48 hours saved per takeoff, cutting down time spent from weeks to days.

/2 Beam AI's auto-detection of spec details and keyed notes reduced manual effort.

/3 Estimators now invest that time to focus on refining proposals and coordinating material pricing with vendors.

/4 Bid turnaround time improved significantly, leading to faster responses to GCs.

/5 Revisions became painless with Beam AI's auto-detected changes on addenda, allowing seamless updates.

/6 The team found the software easy to use and navigate, and rated customer service highly for responsiveness and efficiency.

CHALLENGES BEFORE BEAM AI

/1 Estimators were spending 1-2 weeks per takeoff using PlanSwift.

/2 Manual processes led to slower turnaround times and missed bid opportunities.

/3 Constant plan revisions and multiple addenda meant rework, leading to frustration and delays.





BUSINESS IMPACT

1-2 Weeks Saved per Takeoff

Manual estimating with PlanSwift took weeks. Beam AI delivers accurate takeoffs in 1-2 days.

Higher Bid Volume + Win Rate

The team is now closing more jobs within the same time frame, directly attributing this to Beam AI's time savings and accuracy.

Faster Revisions = Faster Bids

Addenda are now auto-processed with Beam AI, removing the bottleneck of rework.

50% Anticipated Business Growth

With ability to pursue & win more jobs, the team estimates \$5 million in additional revenue with Beam AI adoption

FINAL WORD

“Beam AI has transformed how we estimate. What took over a week before now takes just a day or two. That speed directly translates to more bids and better project outcomes.”



Nathan Jackson

Preconstruction Specialist
Carolina Site Utilities



Ready To Take Back Your Time And Bid Smarter?

1000+ BUSINESSES

across US & Canada trust Beam AI with their takeoffs

[Schedule Your Demo](#)