BEAM
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SUCCESS STORY

Scales Bid Volume, Expects $1.5M Added Revenue, and Saves 6 Hours/Day with Beam AI Takeoff Software

Sped up bid turnaround & eliminated missed bid opportunities

KEY WINS

- 4–6 HOURS SAVED DAILY ON TAKEOFFS AND PROPOSALS
- ABILITY TO SUBMIT PROPOSALS FOR EVERY KEY JOB
- REVENUE GROWTH PROJECTED TO NEARLY DOUBLE YEAR-OVER-YEAR
- ADDENDA AND REVISIONS PROCESSED WITHOUT MANUAL PLAN COMPARISON

> With Beam AI, I'm Saving 4-6 Hours A Day And Am No Longer Stuck Behind A Screen. Now, I Can Focus On Clients, Visit Job Sites, And Grow The Business Instead Of Just Keeping It Running. I No Longer Miss Viable Opportunities—Every Proposal I Want To Get Out, Gets Out

Vice President,
South Florida-based demolition contractor

ABOUT

Specializes in interior and total demolition projects, focusing on commercial, industrial, institutional, and government construction across the South Florida region. With over 40 years of leadership experience in both public and private sectors, the Hispanic-owned company is known for its precision, professionalism, and a diverse workforce committed to safety and operational excellence.

> **With Beam AI, we are saving 4-6 hours a day while doubling our weekly bid output.**

CHALLENGES

Before adopting Beam AI, estimating process was manual, slow, and resource-intensive:

/1 **Takeoffs consumed 3–5 hours per job,** with added time for budget sheets and proposals.

/2 **Used manual workflows,** which slowed down turnaround on larger-scale projects.

/3 **Estimates were accurate but time-consuming,** limiting bandwidth for new bids.

/4 **Client interactions and job site visits took a backseat** due to desk-heavy workflows.

Breaking Down the Key Wins

By adopting Beam AI, the team made a clean break from inefficiency:

KEY WINS

/1 **Saved 4–6 hours a day,** especially on days with multiple proposals.

/2 **Enabled real-time customer engagement,** jobsite visits, and new client acquisition.

/3 **Auto-detection of spec details and wall heights** eliminated the need for frequent site visits.

/4 **Efficiently handled revisions and addenda,** saving hours on plan comparisons.

BUSINESS IMPACT

Switching to Beam AI has accelerated both estimating and revenue growth:

Bids are submitted faster, with higher confidence.

Business grew from $1.6M to a projected $3M, thanks in part to increased bid volume.

Revisions are quicker, with less manual effort for tracking changes.

Customer service from Beam AI is standout, enabling fast, customized support.

FINAL WORD

> *Beam AI has completely changed how I work - more time for clients, less time stuck in takeoffs. It's intuitive, fast, and a must-have for any estimator managing multiple projects*

Ready To Transform Your Estimating Process?

1200+ CONTRACTORS

Trust Beam AI to automate their takeoffs and win more bids.

Book a Demo with Beam AI

and see how automation can help you bid faster, win more, and grow your business.

Talk To Us To Get Your First AI Takeoff