



## SUCCESS STORY

# Impact Concrete Cuts Takeoff Time by 60% and Increases Bid Capacity by 3X with Beam AI

Improved accuracy, faster turnaround, and the ability to pursue larger project opportunities



60% REDUCTION IN TIME SPENT ON TAKEOFFS



HIGHER ACCURACY THROUGH AI + HUMAN QA WORKFLOWS



3X INCREASE IN MONTHLY BIDS: FROM 6 TO 16



LARGE PROJECT TAKEOFF TIME REDUCED FROM 1 WEEK TO 3 DAYS

“Bluebeam doesn’t even compare to Beam AI—everything is automated. The simplified Excel output alone has changed our workflow.”



Cooper Simmons  
Preconstruction Manager  
Impact Concrete





# ABOUT

## Impact Concrete

Impact Concrete, based in Fort Myers, FL, specializes in structural concrete, flatwork, masonry, and concrete cutting for commercial and residential projects. With a reputation for reliability and on-time delivery, the team supports GCs with high-quality work on both new construction and restoration projects.

“Beam AI has drastically improved the speed and accuracy of our estimating process. We’re bidding more, doing it faster, and taking on bigger projects with confidence.”



## BREAKING DOWN KEY WINS

After switching to Beam AI, Impact Concrete transformed its precon workflow, achieving significant gains in speed, bid throughput, and takeoff accuracy.

# /1

**3X increase in bidding capacity:** Automated takeoffs allowed the team to increase bids from 6–8 per month to 15–16, all without growing the team.

# /2

**60% time savings on large projects:** Large project takeoffs now take 3 days instead of a full week, freeing up ~32 hours per week for higher-impact work like coordination, pricing, and proposal refinement.

# /3

**Higher accuracy and fewer errors:** With Beam AI's AI engine + human QA review, the team has significantly higher confidence in their quantities.

# /4

**Capacity to pursue bigger opportunities:** Beam AI has helped the team pursue and win larger projects, opportunities they would have previously skipped due to manual workload.

## CHALLENGES BEFORE BEAM AI

Before adopting Beam AI, Impact Concrete relied entirely on manual takeoffs in Bluebeam, which created several bottlenecks:

# /1

**Manual, time-consuming workflows:** Every measurement had to be traced by hand, making smaller projects a full-day task and larger ones take over a week.

# /2

**Limited bid capacity:** Because takeoffs were so time-consuming, the team could send only 6–8 bids per month, limiting growth potential.

# /3

**Risk of human error:** With manual measurements and sheet-by-sheet reviews, inconsistencies and missed details were common concerns.





# Final Thoughts

*“The takeoffs are clean, the Excel files are easy to plug into our proposals, and the accuracy is solid. Beam AI has streamlined estimating for us in a way no other tool has.”*

## BUSINESS IMPACT

— Simplified Excel feature made it easier to plug quantities directly into proposals.

— Takeoff timelines slashed by 60%, unlocking 32+ hours of weekly capacity.

— Bid volume tripled, allowing the team to stay competitive in a time-sensitive market.



“We just plug the Beam AI Simplified Excel sheets into our proposals. It makes everything extremely easy.”



Cooper Simmons  
Preconstruction Manager,  
Impact Concrete

## Ready to Take Back Your Time and Bid Smarter?

1200+ businesses across the U.S. & Canada trust Beam AI with their takeoffs.

[Schedule Your Demo](#)