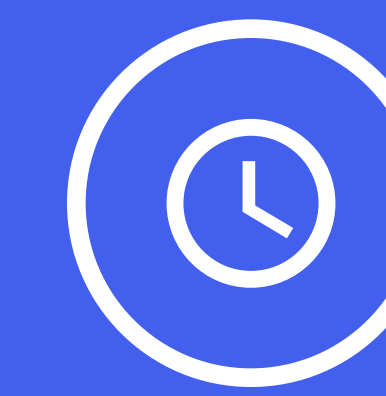


SUCCESS STORY

Petticoat-Schmitt expands Opportunity Pipeline with AI Takeoff Software

Streamlined estimating processes, enhanced accuracy, and increased bid submissions



TIME SAVINGS: DRASTICALLY REDUCED TAKEOFF TIME.



IMPROVED ACCURACY: MORE COMPETITIVE BIDS



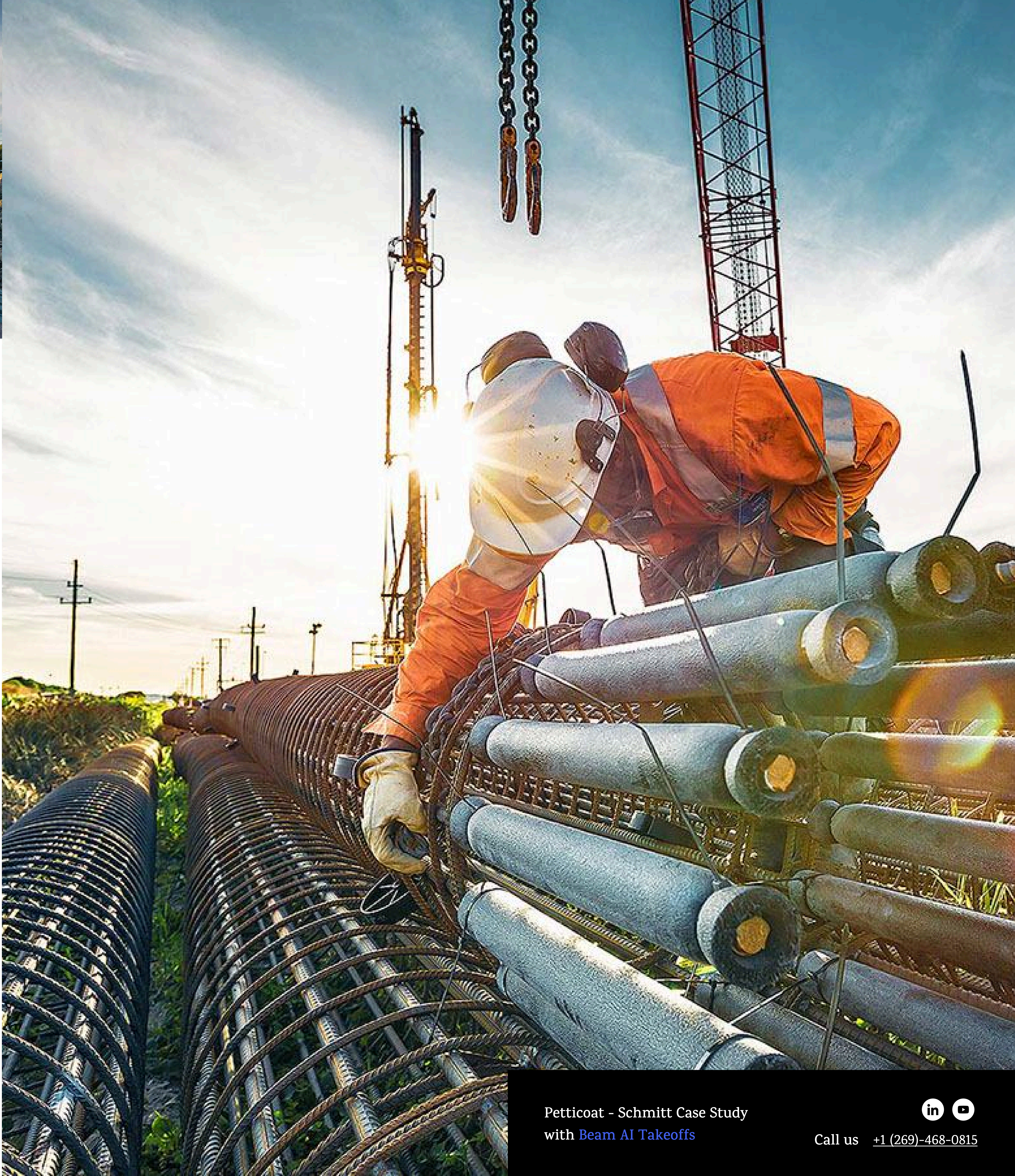
INCREASED OPPORTUNITIES: MORE BIDS SUBMITTED AND WON

“With Beam AI, We've Transformed Our Estimating Process— Slashing Bidding Time By Days And Enabling Us To Focus On What Truly Matters: Winning Bids And Fostering Client Relationships.”



Irana Perez, Estimator

Petticoat-Schmitt Civil Contractors Inc.



ABOUT

Petticoat - Schmitt Civil Contractors

Established in 2007, Petticoat-Schmitt Civil Contractors specializes in public works, water resources, and site development projects. Their expertise lies in delivering high-quality civil engineering and construction solutions, serving clients across complex and large-scale projects.

“With automated takeoffs, we're sending out more bids - expanding our opportunity pipeline.”



Reclaim time and money with Beam AI doing takeoffs for you.

SOLUTION

- /1** With completely automated takeoffs, the team could send out significantly more bids, increasing their opportunity pipeline.
- /2** Auto-detection of spec details and keyed notes ensured their bids were precise and competitive.
- /3** Automated takeoffs for multiple addenda allowed quicker revisions with detected changes, reducing turnaround time for updated bids.
- /4** Saved time was redirected toward building relationships with clients and engaging better subcontractors, contributing to stronger project outcomes.

CHALLENGES

- /1** Completing manual takeoffs with tools like Planswift took an average of 2-3 days per project, delaying their ability to refine estimates.
- /2** The time consumed by manual processes restricted the number of bids they could submit, potentially leaving multiple opportunities untapped.
- /3** Manually created bids often missed the mark, affecting their competitiveness in a highly cost-sensitive market.
- /4** Handling multiple addenda and spec changes added further strain on their estimating process, increasing the risk of errors.





— Estimators now spend less time on repetitive tasks and more on strategic activities like **refining bids and client outreach**.

— The ability to **submit more accurate and timely bids** has positioned Petticoat -Schmitt Civil Contractors as a key player in the market.

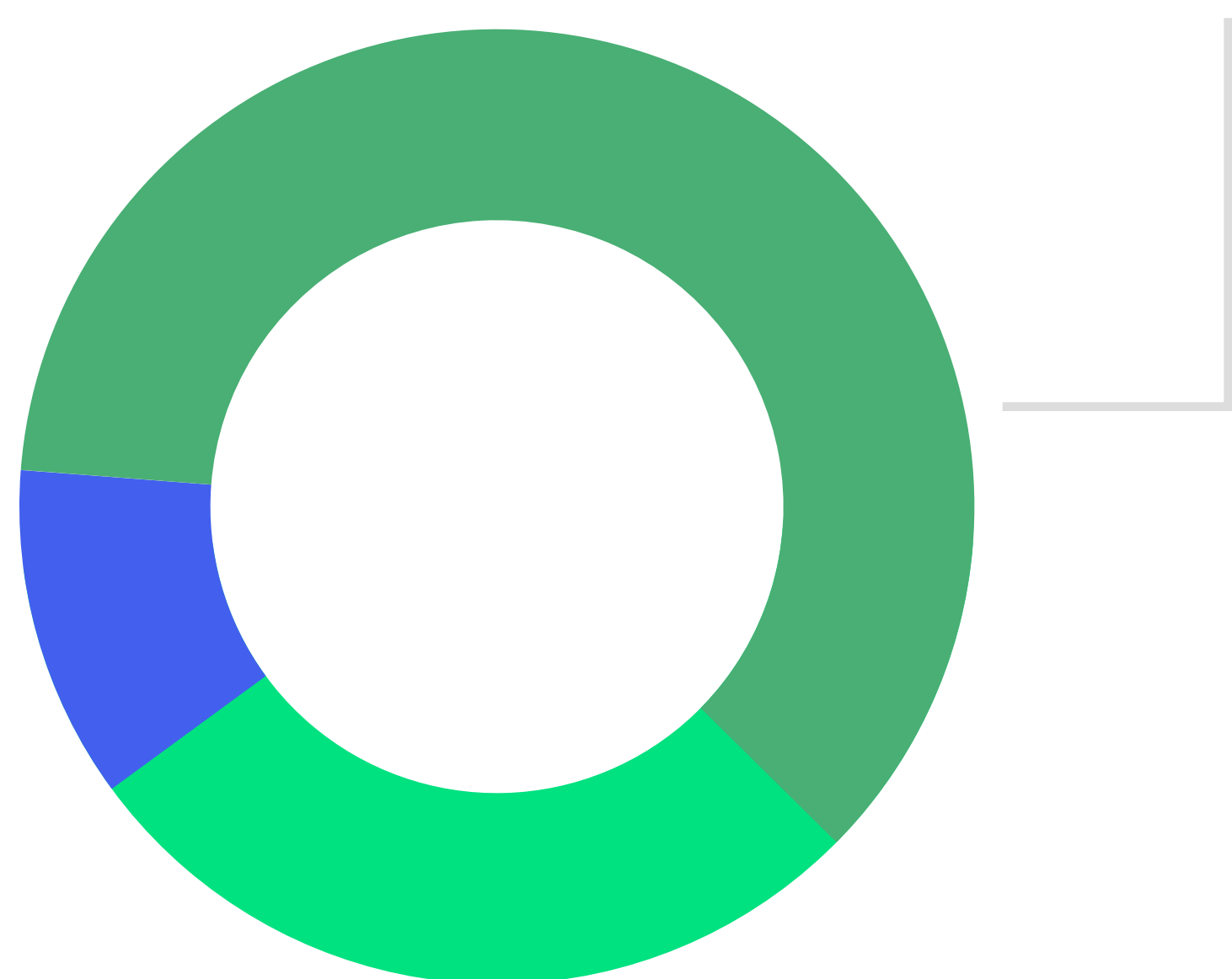
— **Dedicated support channels from Beam AI** have strengthened the partnership, ensuring smooth onboarding and ongoing use.

— With **more bids submitted and improved accuracy**, Petticoat-Schmitt expects increased project wins and revenue in a few months.

BUSINESS IMPACT

— Time spent on takeoffs was reduced, **saving an estimated 2-4 days per project**.

Reclaim time that you can use to refine your estimates & value engineer with customer & vendors.



Time spent on takeoffs

Your bid cycle with BEAM AI

1200+ CONTRACTORS

Trust Beam AI to automate their takeoffs and win more bids.

[Schedule Your Demo](#)

Talk To Us To Get Your First AI Takeoff