BEAM
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SUCCESS STORY

Doubles Revenue to $12M and Boosts Bid Volume with Beam AI

Drastically cut down takeoff time & increased bid submissions

KEY WINS

- **REVENUE GROWTH:** $6M TO $12M WITHIN A YEAR
- **BID TURNAROUND TIME:** IMPROVED FROM 5 DAYS TO 2 DAYS
- **60% INCREASE** IN PRODUCTIVITY
- **80% REDUCTION:** IN TIME SPENT ON TAKEOFFS

"With Beam AI, We've Doubled Our Revenue From $6M To $12M And Cut Our Bid Turnaround From Five Days To Just Two. Beam AI Has Been Exceptionally Helpful!"

ABOUT

About Companies

Established in Bloomington, MN, specializes in Design-Build, Heating, Air Conditioning, Controls, and 24-Hour Service. With a commitment to high-quality service and innovative solutions, the company has been a trusted name in the mechanical contracting industry.

"Now I'm able to focus on refining my estimates instead of spending hours on takeoffs.

CHALLENGES

Before adopting Beam AI, faced significant inefficiencies and challenges in their estimating process:

/1 **Manual takeoffs were time-consuming:** Each takeoff took 4 to 6 hours per page using Bluebeam, depending on complexity.

/2 **Limited bid capacity:** Manual takeoffs restricted the number of bids they could send, leaving many opportunities untapped.

/3 **Turnaround time delays:** Completing takeoffs and preparing bids took 3 to 5 days, reducing the speed at which they could respond to bid requests.

Breaking Down the Key Wins

Adopted Beam AI to automate their takeoff process, transforming the way they bid on projects:

KEY WINS

/1 **Automated takeoffs reduced takeoff time by 80%.** What once took 4 to 6 hours per page now only requires minutes of review time now.

/2 **Improved productivity by 60%**, allowing the team to focus on change orders and bid on more projects.

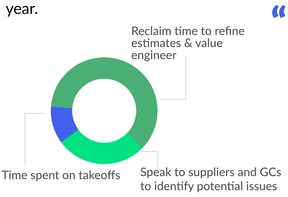
/3 **Enhanced accuracy:** Takeoffs are spot on, eliminating the guesswork and improving bid competitiveness.

/4 **Bid turnaround time improved:** What used to take up to 5 days can now be done in 2 days, giving more time for strategic business activities.

BUSINESS IMPACT

With Beam AI, experienced transformative results:

Doubled revenue: Increased from $6M to $12M in just one year.



Your bid cycle with BEAM AI

Expanded bid capacity: More bids sent and won, directly contributing to business growth.

Increased efficiency: Estimators now spend less time on takeoffs and more on high-value tasks such as working on change orders and bidding on more projects.

FINAL WORD

"I highly recommend Beam AI. It's incredibly easy to use and has saved us so much time. We've doubled our revenue and improved our bidding process immensely!"

Ready To Boost Your Bid Efficiency And Win More Projects?

1200+ CONTRACTORS

Trust Beam AI to automate their takeoffs and win more bids.

Book a Demo with Beam AI

Talk To Us To Get Your First AI Takeoff