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SUCCESS STORY

Premier Coatings Transforms Takeoffs and Frees Up Time for High-Value Work with Beam AI

Faster takeoffs. Better turnaround. More time in the field.

- Significant reduction in takeoff time across projects
- Dramatically improved bid turnaround time
- More time available for client communication and on-site work
- Highly detailed takeoffs with minimal corrections required

> "Beam AI has really sped up our takeoff process without sacrificing detail.

Goran Perovic
Sales Consultant
Premier Coatings

ABOUT

Premier Coatings

Focused on delivering high-quality coating solutions, Premier Coatings combines technical precision with hands-on project involvement to deliver consistent, reliable results tailored to each project.

> "**Beam AI has helped us shift our focus to other parts of the job that really matter, including client relationship building and field visits.**

CHALLENGES

Before adopting Beam AI, Premier Coatings relied on manual takeoff tools, including ConstructConnect, which created several inefficiencies:

/1 **Time-intensive takeoffs:** Each project required multiple hours of manual work.

/2 **Slower turnaround times:** Manual processes delayed bid submissions.

/3 **Limited time for high-value tasks:** Estimators spent more time on takeoffs than on client communication or fieldwork.

/4 **Potential for missed details:** Manual workflows increased the risk of overlooking key specifications and notes.

BREAKING DOWN KEY WINS

With Beam AI handling takeoffs, Premier Coatings has significantly improved its estimating workflow:

/1 **Major time savings:** Takeoff time has been reduced substantially, freeing up hours on every project.

/2 **Improved bid turnaround time:** Faster takeoffs have led to dramatically quicker bid submissions.

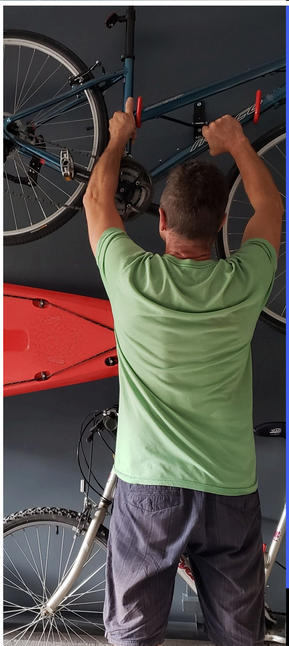
/3 **More time for client engagement:** Estimators can now focus on communication, relationship-building, and on-site coordination.

/4 **Detailed and reliable outputs:** Auto-detection of specifications and keyed notes ensures thorough and accurate takeoffs.

/5 **Minimal revisions required:** Addenda and revisions are easier to manage, with little to no need for corrections.

BUSINESS IMPACT

- **Reclaimed estimator hours,** redirected towards higher-value activities
- **Improved responsiveness** to clients and project stakeholders
- **Faster bid turnaround,** leading to quicker bid submissions
- **Reduced friction** in handling revisions and plan updates
- **Strong support experience,** enabling smooth adoption and ongoing use



> "They have helped us stay more competitive with quicker submissions.

Goran Perovic
Sales Consultant
Premier Coatings

Ready to take back your time and bid smarter?

Join 1200+ businesses across the U.S. and Canada using Beam AI to streamline takeoffs and estimates that free up time to focus on higher-value decisions.

Book a Demo