

## SUCCESS STORY

# Corken Steel Products Saves 6–8 Hours on Takeoffs and Improves Estimating Focus with Beam AI

More time for high-value estimating work with fast and accurate takeoffs.



6–8 hours saved per large project takeoff



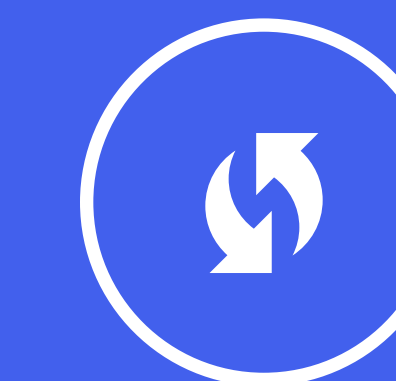
Freed up estimator time to bid more



Improved organization with structured Excel outputs



Reduced estimating errors with improved focus



Improved bid turnaround time



For larger jobs, we're saving about 6–8 hours of work. It's very useful for projects that would otherwise tie up an estimator for a full day or two.



Nick Lazzari

Project Manager,  
Corken Steel Products



# ABOUT

## Corken Steel Products

Corken Steel Products has been serving contractors since 1955, growing into a diversified business with three core divisions: HVAC, Roofing, and Sheet Metal Fabrication. Based in Florence, the team focuses on delivering quality products, reliable service, and practical solutions to help customers complete their projects smoothly.



## BREAKING DOWN KEY WINS

With Beam AI supporting their workflow, Corken Steel has seen meaningful improvements in efficiency and focus:

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**Significant time savings:** Projects that previously required a full day or more can now be completed significantly faster, with 6-8 hours saved per takeoff.

/2

**Better allocation of estimator time:** Time saved is redirected toward more complex plans where accuracy matters most.

/3

**Improved bid turnaround time:** Faster bidding frees up bandwidth to pursue additional jobs.

/4

**Stronger organization and clarity:** Structured Excel outputs simplify quote management and improve internal workflows.

## CHALLENGES BEFORE BEAM AI

Corken Steel's estimating process before adopting Beam AI faced a few key constraints:

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**Time-intensive large takeoffs:** Manually measuring bigger jobs could take an entire day or more, tying up valuable estimator time.

/2

**Limited bandwidth:** Large, repetitive drawings slowed down the team's ability to work on other bids.

/3

**Higher cognitive load:** Estimators had less time to focus on complex plans requiring deeper analysis.

/4

**Risk of missed details:** Manual workflows increased the chances of overlooking key specifications and notes.





# FINAL THOUGHTS

*“The Excel sheet created has been the highlight, it really helps organize our metal quotes.”*



# BUSINESS IMPACT

Reclaimed estimator hours to focus on more high-value, large-scale projects

Improved focus on complex estimates, reducing likelihood of errors

Faster bid turnaround, enabling team to pursue more bids

Better internal organization of metal takeoffs and pricing

Increased project wins, with more expected over time

“Customer service has been too good, we’re very satisfied with how things are going.”



Nick Lazzari  
Project Manager,  
Corken Steel Products

## Ready to take back your time and bid smarter?

Join 1200+ businesses across the U.S. and Canada using Beam AI to automate takeoffs and streamline estimating workflows.

[Schedule Your Demo](#)