BEAM Powered by Attentive.ai × Miller, Long & Arnold Concrete Construction

SUCCESS STORY

MLA Concrete saves 3-4 days per project on takeoffs using Beam AI

Faster bid turnaround, enabling them to respond to more opportunities

- Saved multiple days on takeoffs
- Increased bid capacity
- Faster turnaround on estimates

> Beam AI has helped us save several days on every project. We're now able to process more estimates, bid more jobs, and move faster overall. The software is easy to use, and the team has been very responsive.

B.H. Brett Haley
Estimator
MLA Concrete

ABOUT

Miller, Long & Arnold (MLA) Concrete is a full-service concrete subcontractor specializing in cast-in-place structural frames. With over 25 years of experience and 200+ projects across the Baltimore region, MLA delivers complex concrete work for commercial, residential, and institutional projects, meeting demanding schedules in all conditions.

MLA Concrete with Beam AI Takeoffs
Call us +1 (269)-468-0815

CHALLENGES

Before adopting Beam AI, MLA Concrete faced a couple of challenges:

/1 The team spent 3-4 days on takeoffs, while larger projects required up to 7-8 days

/2 Heavy reliance on Microsoft Excel and Bluebeam for measurements and validation

/3 Limited capacity to process more estimates

BREAKING DOWN KEY WINS

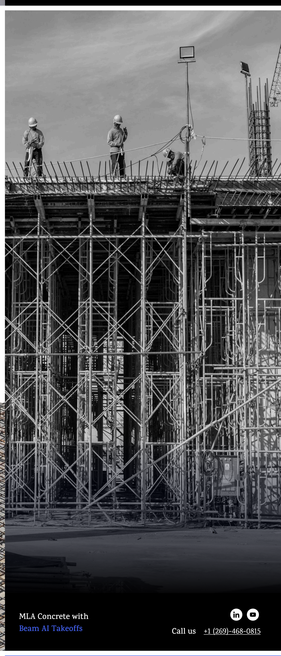
After integrating Beam AI into the estimating workflow, the team experienced meaningful operational improvements:

/1 Saved 3-4 days per project on takeoffs, even for large jobs

/2 Faster bid turnaround, enabling them to respond to more opportunities

/3 Increased capacity to process more estimates

/4 Improved overall efficiency, allowing estimators to focus on higher-value work



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BUSINESS IMPACT

With Beam AI in place, the team now operates with greater speed and efficiency:

- Able to bid on more projects than before
- The time saved enabled to process more estimates
- Increase in business revenue

> By saving days on takeoffs, Beam AI has enabled our team to scale estimating capacity, improve turnaround speed, and unlock more growth opportunities by processing more estimates.

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Ready to Increase Your Bidding Efficiency?

Book a demo with Beam AI and see how automated takeoffs can drive your business growth.

Schedule Your Demo

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