BEAM Powered by Attentive.ai × PARRENT'S PPI PAINTING, INC.

SUCCESS STORY

Parrent's Painting Inc. Cuts Takeoff Time by ~85% and Increases Bid Volume with Beam AI

Faster takeoffs leading to better estimator time allocation, increased bid volume, and more jobs.

- Reduced takeoff time by 85% across projects
- Increased bid volume and revenue
- Faster turnaround times, increasing ability to bid more on jobs
- Time saved redirected to pursuing more opportunities & admin work
- Reduced time spent reviewing addenda and post-bid revisions

> "We're saving hours and hours, easily cutting takeoff time in half, sometimes up to 75–85%

Rich Egoville
Chief Estimator
Parrent's Painting Inc.

ABOUT

Based in Dallas and founded in 1995, Parren'ts Painting Inc. has grown from small tenant-finish jobs into a trusted partner for large-scale commercial painting projects, while maintaining the same commitment to service, craftsmanship, and accountability that defined its early days.

> **"Reviewing addenda and revisions is much faster now, which saves us time close to deadlines.**

Parrent's Painting Inc. with Beam AI Takeoffs
Call us +1 (269)-468-0815

CHALLENGES

Before adopting Beam AI, the team relied heavily on manual takeoffs using tools like Bluebeam, but experienced several bottlenecks:

/1 **Time-intensive takeoffs:** Estimators spent nearly 70% of their time on takeoffs alone.

/2 **Limited capacity:** Manual workflows restricted how many projects the team could pursue.

/3 **Slower turnaround times:** Some projects were not feasible to bid due to time constraints.

/4 **Addenda challenges:** Reviewing revisions and post-bid changes required additional manual effort.

/5 **Opportunity cost:** Time spent on takeoffs reduced focus on higher-value tasks.

BREAKING DOWN KEY WINS

The team significantly improved efficiency across their estimating workflow using Beam AI:

/1 **Major time savings:** Takeoff time has been reduced by upto 85%, saving hours on every project and freeing up estimator capacity.

/2 **Increased bid volume:** With faster takeoffs, the team has been able to increase bid volume and pursue more opportunities.

/3 **Faster turnaround times:** Improved efficiency means quicker bid turnaround, allowing the team to bid on projects that were previously out of reach.

/4 **Better use of estimator time:** Instead of spending the majority of their time on takeoffs, estimators are now focused on pursuing new opportunities, improving bid detail and accuracy, and managing higher-value tasks.

/5 **Improved addenda handling:** The team is saving time when reviewing addenda and post-bid revisions, reducing rework and improving overall workflow speed.

Parrent's Painting Inc. with Beam AI Takeoffs
Call us +1 (269)-468-0815

BUSINESS IMPACT

- Reduced manual effort in both takeoffs and revisions
- Increased bid volume and revenue
- Improved turnaround times across projects
- Ability to focus on higher-value activities
- Able to handle additional opportunities without increasing team size

> "Turnaround time has improved to the point where some projects would not have been possible to bid before.

Rich Egoville
Chief Estimator
Parrent's Painting Inc.

Ready to take back your time and bid smarter?

Join 1200+ contractors across the U.S. & Canada using Beam AI to automate takeoffs and scale their estimating capacity.

Schedule Your Demo

Parrent's Painting Inc. with Beam AI Takeoffs
Call us +1 (269)-468-0815