BEAM Powered by Attentive.ai × Con-Sur, Inc.

SUCCESS STORY

Con-sur cuts takeoff time by 50% using Beam AI takeoff and estimating software

Faster takeoffs and improved bid turnaround time

- Cut manual takeoff time in half
- Reduced weekly estimating workload
- Improved efficiency
- Easy-to-use platform with strong customer support

> Beam AI has definitely helped. We're saving time on takeoffs, and it's making the process easier to manage alongside everything else we handle.

Charlie Sewell
Estimator/Project Coordinator
Con-sur

ABOUT

Con-Sur, Inc. is a turnkey site contractor founded in 1990, serving clients across the Southeastern United States. The company delivers accurate proposals and ensures every project is completed on time and on budget across residential, commercial, and industrial projects

> **Before this, we were doing everything manually with scale masters, highlighters, and Excel. It was a very time-intensive process.**

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Beam AI Takeoffs
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CHALLENGES

Before adopting Beam AI, the team faced a few consistent challenges:

/1 Manual takeoffs consumed **45+ hours per week**

/2 Heavy reliance on tools like InSite Elevation

/3 Estimating workload had to be managed alongside other responsibilities

/4 Limited bandwidth to improve turnaround times or take on additional tasks

BREAKING DOWN KEY WINS

After integrating Beam AI into their workflow, Con-Sur saw measurable improvements:

/1 **Reduced takeoff time by ~50%**, even while still handling dirt portions manually

/2 Less time spent on repetitive measurement work

/3 Estimators used saved time to manage other workloads

> **Boosted operational efficiency with the same headcount**

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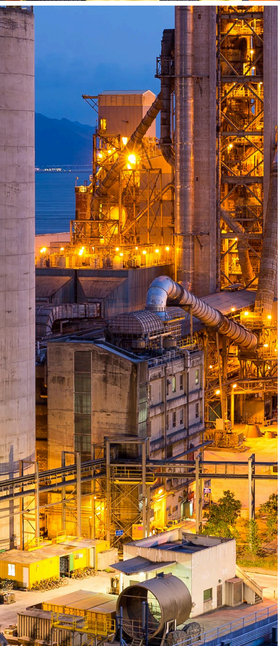

BUSINESS IMPACT

While the team is still in the early stages of adoption, Beam AI is already helping create a more manageable workflow:

- Estimating is becoming more efficient and less time-intensive
- Teams are better supported in handling ongoing project demands
- Customer experience remains strong, with responsive support and easy-to-use software

> Beam AI is definitely helping. The software is easy to navigate, and the support team has been great. We're saving time on takeoffs, and that's making a difference in how we manage our workload.

Charlie Sewell
Estimator/Project Coordinator
Con-sur

Ready to Increase Your Bidding Efficiency?

Book a demo with Beam AI and see how automated takeoffs can drive your business growth.

Schedule Your Demo

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