

**SOUTHERN ILLINOIS PIPING
CONTRACTORS LLC.**

SUCCESS STORY

Southern Illinois Piping LLC Cuts Takeoff Time by ~50% and Generates Additional \$250K Revenue with Beam AI

More bids submitted and more revenue without adding headcount.



Saved 6-8 hours per project on takeoffs



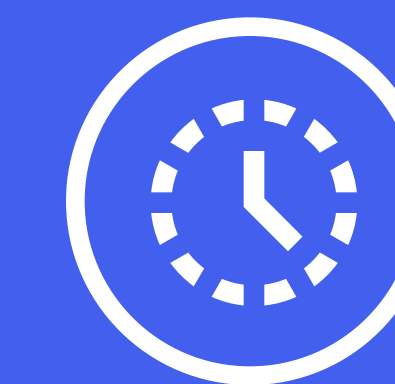
Improved bid turnaround times, often submitting ahead of deadlines



Generated an estimated **\$250,000 in additional revenue** this year



Increased bid volume without growing the estimating team



Reduced time spent reviewing revisions and addenda



“We often couldn't meet bid dates before. Now we're regularly 2-3 days ahead of bid deadlines.”



Christopher Iza

Director of Operations,
Southern Illinois Piping
Contractors LLC



ABOUT

Southern Illinois Piping

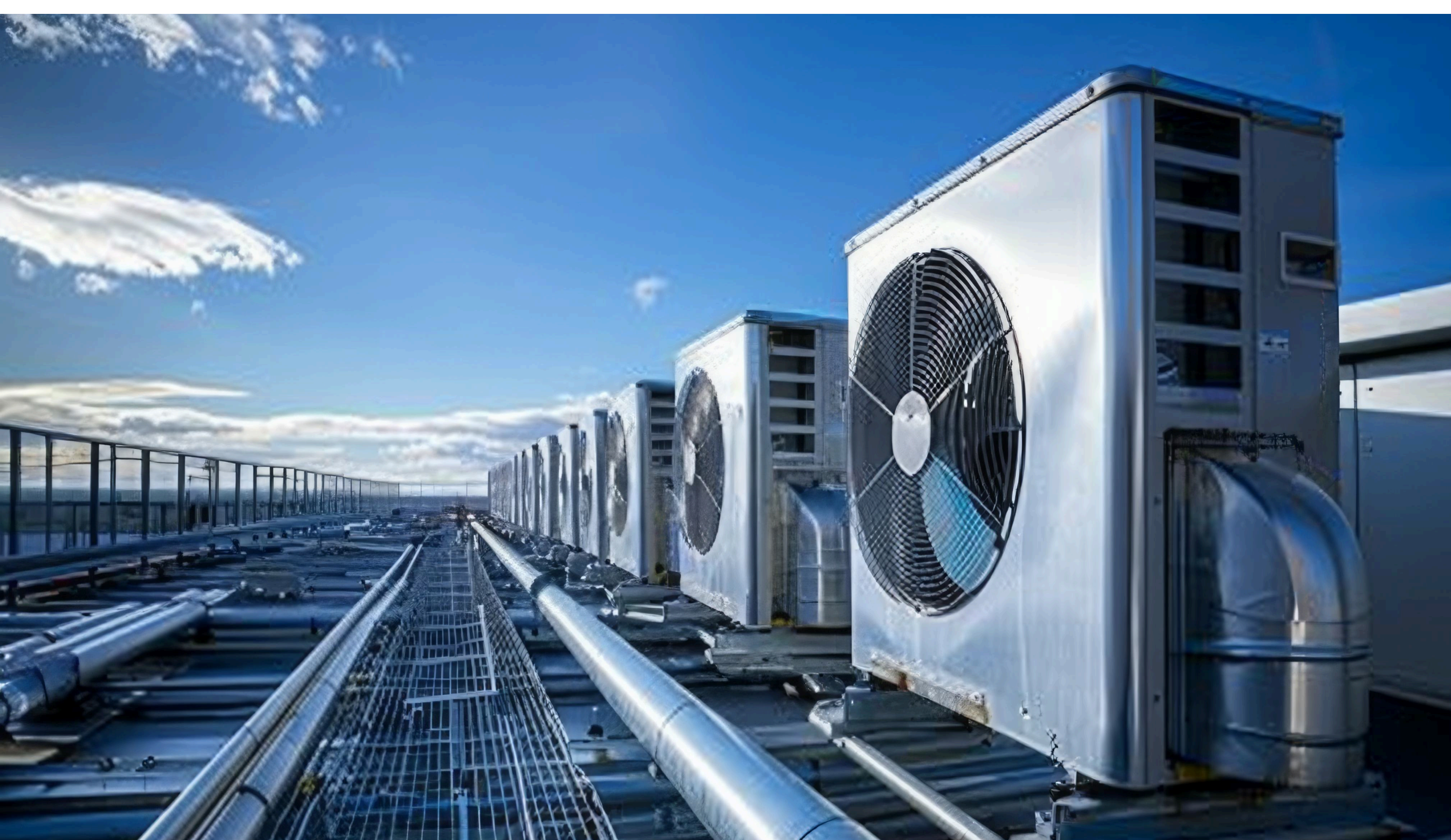
Founded in 1991, Southern Illinois Piping Contractors LLC provides HVAC, plumbing, and process piping services. They support commercial, industrial, and healthcare projects, delivering complex mechanical systems with a focus on quality, safety, and reliable execution.

“Trying to find differences between addenda and keeping track of them was a nightmare in the past. Beam AI has made that process significantly easier.”

CI

Christopher Iza

Director of Operations
Southern Illinois Piping
Contractors LLC



Southern Illinois Piping Case
Study with [Beam AI Takeoffs](#)

Call us [+1 \(269\)-468-0815](tel:+1(269)468-0815)



CHALLENGES BEFORE BEAM AI

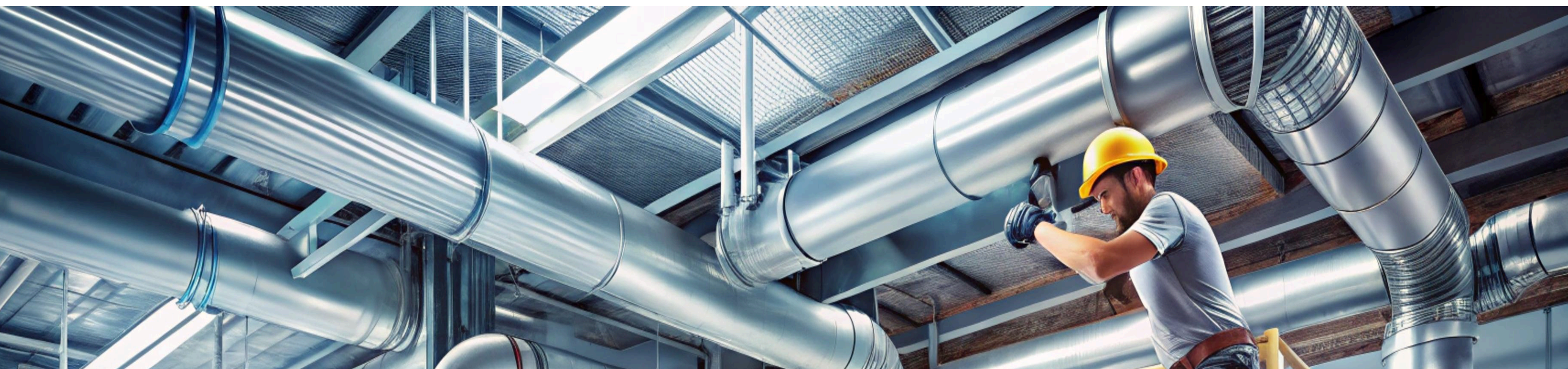
Before adopting Beam AI, Southern Illinois Piping relied on manual takeoffs within the Procore estimating system. While effective, the process created several challenges:

- /1** **Time-intensive takeoffs:** Manual takeoffs typically required 10-16 hours per project.
- /2** **Missed bid opportunities:** Lengthy takeoff timelines sometimes made it difficult to meet bid deadlines.
- /3** **Limited estimating capacity:** Significant estimator time was tied up in quantity takeoffs rather than pursuing additional work.
- /4** **Addenda management challenges:** Tracking revisions across multiple plan updates was time-consuming and difficult to manage.
- /5** **Manual review burden:** Identifying specification details and keyed notes required extensive document review.

BREAKING DOWN KEY WINS

Southern Illinois Piping has significantly improved estimating efficiency and bidding capacity after adopting Beam AI:

- /1** **Major time savings:** The team now saves an average of 6-8 hours per project by automating takeoffs with Beam AI. This allows estimators to move projects through the bidding process much faster.
- /2** **Increased bid volume:** Estimators can now focus on bidding additional projects, helping the company pursue more opportunities each month.
- /3** **Faster bid turnaround:** The team has significantly improved bid turnaround times and now completes bids 2-3 days before submission deadlines.
- /4** **Simplified addenda management:** The team can quickly identify revisions between drawing sets, eliminating the manual process of searching for differences and tracking updates.
- /5** **Additional revenue growth:** By increasing bidding capacity and pursuing more jobs, the team attributes ~\$250,000 in additional business revenue to Beam AI this year.



BUSINESS IMPACT

— Saved 6-8 hours per project

— Generated an estimated **\$250,000 in additional revenue** this year

— **Increased bid volume** by freeing up estimator capacity

— **Improved bid turnaround times**, submitting bids ahead of deadlines

— **Reduced effort** required to manage revisions and addenda

— Enabled estimators to **focus on higher-value estimating tasks**

FINAL WORD

“*I would attribute at least an additional \$250,000 in business revenue to Beam AI this year alone.*”



Christopher Iza

Director of Operations
Southern Illinois Piping Contractors LLC



Ready To Take Back Your Time And Bid Smarter?

JOIN 1200+ CONSTRUCTION

across the U.S. & Canada using Beam AI to automate takeoffs, improve turnaround times, and increase bidding capacity.

[Schedule Your Demo](#)