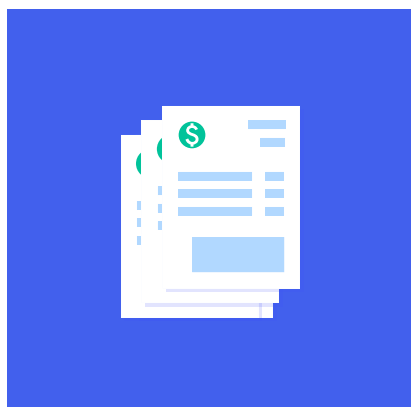COMPETITOR ANALYSIS

Using DESTINI Estimator? You're Still Doing Takeoffs the Hard Way.

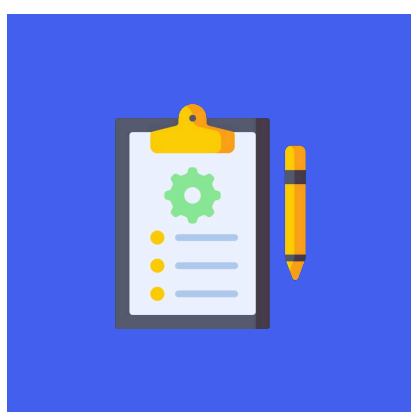## Why Beam AI Wins for Estimating Teams

Takeoffs Fully Automated for you

Beck Technologies' AI Takeoff with DESTINI Estimator provides semi-automated detection for areas, walls, and fixtures, but it still requires manual quality checks and additional work to complete the takeoff. **Beam AI** provides fully completed, ready-to-bid takeoffs, saving you the time and effort of fixing errors or filling in missing scope.

Automated Takeoffs for 15+ Trades

Beck Tech only **supports a limited number of architectural trades**, such as drywall, metal framing, ACT, painting, flooring, and carpentry.
Beam AI, on the other hand, supports complete takeoffs across 15+ trades—HVAC, plumbing, concrete, electrical, civil, steel, and more. Whether you're bidding a single trade or a full-scope job, we've got you covered with bid-ready outputs for the entire project.

Built-In Estimator QA

Don't spend hours validating outputs. Beam AI's takeoffs are **professionally reviewed and accuracy-checked to within ±1% of your in-house quality**, so you get results you can trust, fast.

No More Manual Rework for Addendums

With Beam AI, revisions and addenda are automatically detected and flagged. A detailed variance report highlights every change, saving you hours of manual overlays and markups.

Beam AI vs. Beck Technology: Detailed Comparison

Features	Beam AI	Beck Technologies (DESTINI Estimator)
Takeoff Automation	✅ Fully automated, AI-based	❌ Primarily manual or semi-automated with user-driven takeoffs
Scope of AI Automation	✅ Detects quantities, reads specs/notes, flags changes, and delivers ready-to-use outputs	❌ Limited to architecturals (drywall, flooring, etc.); focuses on symbol/table detection only
Estimator QA	✅ Every takeoff reviewed by professional estimators	❌ User is responsible for accuracy and review
Multi-Trade Support	✅ Supports 15+ trades (e.g., HVAC, civil, drywall, electrical, utilities, concrete, steel, plumbing)	❌ Only covers 6 trades, and requires user input for setup
Addenda Detection & Revisions	✅ Auto-detects and updates changes. The variance report feature helps showcase differences across any two versions of the takeoff	❌ Requires manual updates and overlays
Reporting	✅ Excel reports aligned to CSI and scopes	❌ Detailed reports, but require manual configuration
Software Type	✅ Cloud-based; no local installation needed	❌ On-premise installation required
Software Learning Curve	✅ Minimal — Takeoffs are fully done for you, with an intuitive UI for quick edits if needed	❌ Steep—requires training, implementation, and onboarding
Manual Estimate Creation	❌	✅ Supports manual estimate creation

Why Should You Invest in Beam AI?

Let AI handle the details

Beam AI replaces manual takeoffs completely, not just parts of them. It auto-detects spec details, keyed notes, and addenda changes, eliminating the need to manually sift through hundreds of sheets.

Send out 2x more bids

Don't waste time fixing AI outputs. Beam AI gives you ready-to-use, estimator-verified takeoffs across 15+ trades (HVAC, civil, drywall, electrical, plumbing, and more) so that you can respond to more jobs, faster.

Reclaim 90% of time spent on takeoffs

Let AI do your takeoffs so you can shift your focus to bidding more jobs, getting better pricing from suppliers, and other high-value tasks.

Get Bid-Ready Takeoffs By Beam AI

900+ businesses across the US and Canada trust Beam AI for fully automated, done-for-you takeoffs.

JOIN THIS COMMUNITY TODAY!