





SUCCESS STORY

Cape Cod Winwater Boosts Bid Accuracy, Saves 50% Time with Beam Al Takeoff Software

Automated takeoffs free up time for strategic bidding, vendor coordination, and project wins



takeoffs



25% more bids submitted without growing headcount



Faster, more accurate takeoffs with fewer missed details

What used to take days now takes hours. Beam Al has helped me focus on the bigger picture, coordinating with vendors, refining bids, and ultimately winning more work.



Stephen Mendoza Outside Sales Representative Cape Cod Winwater

Cape Cod Waterworks with Beam AI Takeoffs

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ABOUT

Cape Cod Winwater Works

Cape Cod Winwater Works is a locally owned and operated wholesale distributor specializing in waterworks infrastructure, supplying pipes, valves, fittings, and pumps to contractors across Hyannis, MA, and beyond. As part of the Winsupply Inc. network, Cape Cod Winwater combines personalized, community-driven service with the power of a nationwide organization.

experiencing faster, more accurate takeoffs with fewer missed details.

Cape Cod Waterworks

with Beam AI Takeoffs

CHALLENGES

Before Beam AI, Cape Cod Winwater's bidding workflow relied heavily on manual processes and outdated tools:

using Bluebeam Revu and Excel for measurements and tracking.

Small errors added up, risking

Each takeoff took 10–15 hours

accuracy and bid competitiveness.

Time-intensive takeoffs limited

capacity to pursue more projects or refine bid strategy.

Revisions due to addenda required full rework, eating into productive hours.

BREAKING DOWN KEY WINS

With Beam AI, Cape Cod Winwater saw measurable improvements across multiple aspects of his estimating process:

50% Time Savings: Takeoffs that used to take over a day now wrap up in hours, freeing time for high-impact work.

Smarter Addenda Handling: Beam Al flags changes automatically, eliminating hours spent manually revising plans.

More Strategic Bidding: Time saved is redirected toward vendor coordination, value engineering, and better bid strategy.





25% more bids handled without needing to expand the team, equivalent to hiring another estimator. Enabled the pursuit of more projects weekly

BUSINESS IMPACT

Improved bid accuracy thanks to auto-detection of specs and keyed notes - no more overlooked details.

Bid turnaround time cut in half,

allowing faster, more

competitive submissions.



Auto-detection of specs and keyed notes has greatly improved our bid accuracy and our bid turnaround time is now cut in half, which means we're submitting faster and staying more competitive on every project.



Outside Sales Representative Cape Cod Winwater

Ready To Accelerate Your Bidding Process?

Book a demo with Beam AI and see how automated takeoffs can accelerate your bidding workflow.

Schedule a Demo

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