SUCCESS STORY

MGT Enterprises Doubles Bid Output and Cuts Takeoff Time by 70% with Beam Al Takeoff Software

Improved bid turnaround and reinvested saved time into other high-value tasks.



>2X more bids on GC projects (from 1-2 to 4-5 weekly)



Better bid accuracy



greater revenue opportunity

With Beam Al, we're saving about 70% of the time we used to spend on takeoffs. That extra time is now going toward sales follow-ups and other key priorities. It has helped us pursue more work without growing the team.



Mike Thomas Vice President MGT Enterprises

MGT Enterprises with Beam AI Takeoffs

Call us +1 (269)-468-0815



ABOUT

MGT Enterprises

We are a Texas-based HVAC contractor with 30+ years of experience delivering high-quality mechanical and plumbing systems. Their projects span new construction, remodeling, and commercial builds.

We're doing 3 to 4x more bids than before. That alone makes Beam worth it.



BREAKING DOWN KEY WINS

Since integrating Beam AI into their preconstruction process, MGT Enterprises has seen measurable gains:

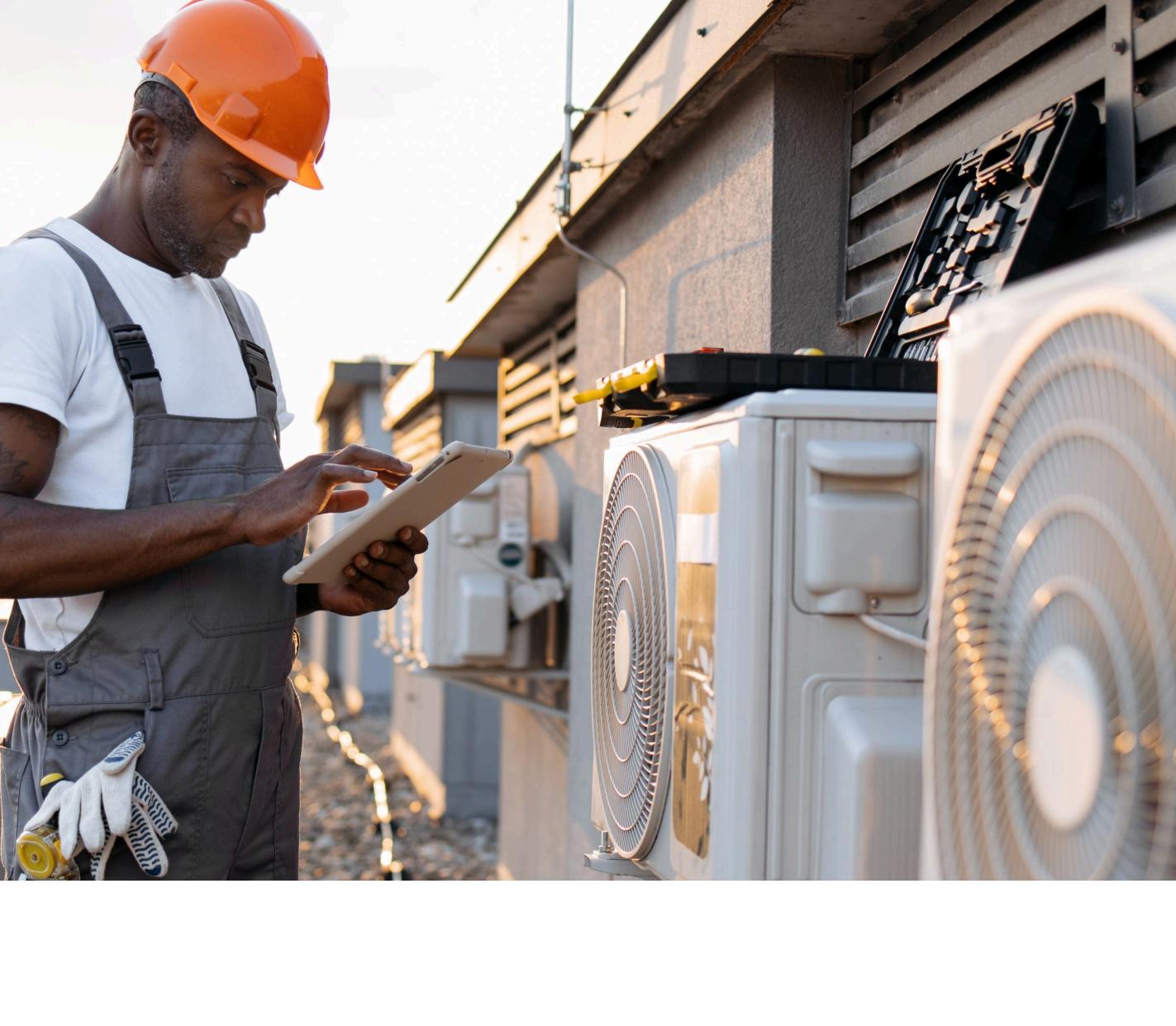
70% Time Saved on Takeoffs: Freed up significant hours previously spent on manual work.

From 1–2 bids weekly to 4–5 mid-sized GC project bids per week.

Doubled Bid Output on GC Projects:

Greater Accuracy: Especially for new builds, Beam Al's auto-detection of spec notes has improved bid precision.

Improved Turnaround: Faster estimating has allowed MGT to chase more opportunities.



CHALLENGES

Before adopting Beam AI, MGT Enterprises faced several roadblocks in their takeoff and estimating workflows:

forcing teams to still do manual work.

Time spent on takeoffs pulled

Existing takeoff tools like Togal.Al

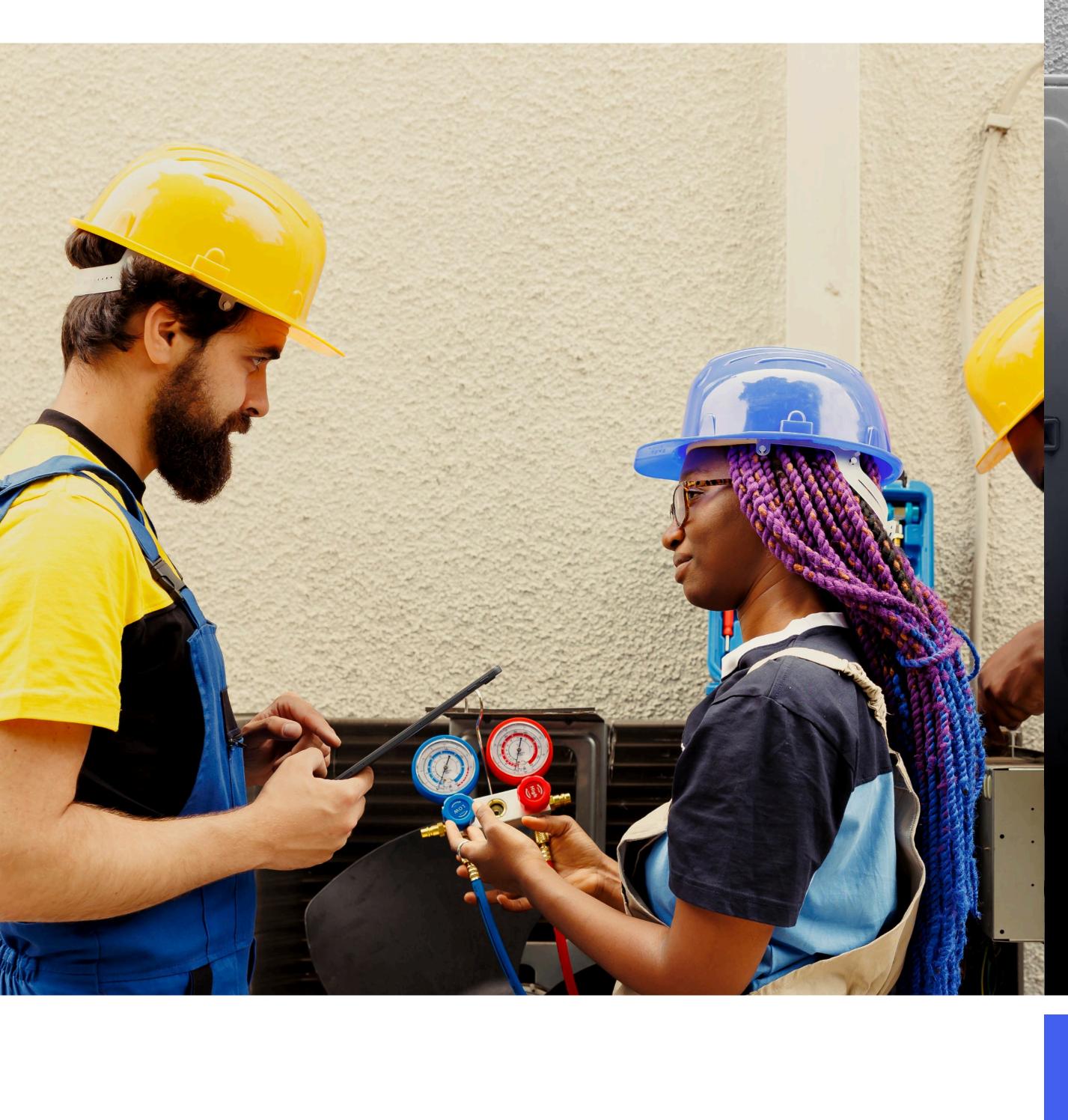
didn't produce complete takeoffs,

estimators away from sales and other high-impact tasks.

GC-scope projects, where they could only manage 1-2 per week.

Bid volume was limited, especially for

Remodel jobs presented additional complexity due to incomplete or unclear plans.







Increased weekly bid volume, especially on GC scopes.

Reduced turnaround time to

respond faster to opportunities.

follow-ups, and business development.

Reinvested saved time into sales,

Witnessed a clear uptick in

business growth, with revenue

expected to have increased.

Beam Al Lets Us Bid More Without Growing The Team. It's One Of The Best Tools l've Used, And I've Tried A Lot Of Them.



Vice President MGT Enterprises

Mike Thomas

Ready To Bid 2X More Jobs?

Book a demo with Beam Al and discover how automated takeoffs can unlock more revenue and faster workflows.

Schedule a Demo

Takeoffs

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