

**COMPETITOR ANALYSIS** 

# Why Beam Al is the Best PrebuiltML Alternative

Beam AI is a fully automated, AI-based takeoff platform that delivers ready-to-use material quantities for 15+ trades, including concrete, HVAC/mechanical, utility, electrical, roofing, flooring, masonry, and more. It guarantees ±1% of in-house accuracy, delivers results within 24–72 hours, and is reviewed by a Quality Assurance team. The software also detects changes across plan versions automatically when new addendums are uploaded. With a cloud-based interface, Beam AI enables real-time collaboration and seamless scale detection across any uploaded plan.

In contrast, PrebuiltML offers point-and-click digitizer tools confined to manual or semi-automated material estimating - mainly for trades like framing, concrete, flooring, roofing, siding, and paint. It includes cloud project tracking, prebuilt product databases, Quick Check error detection, and customizable exports. However, takeoffs are manual, lack AI, and

## **Beam AI vs PrebuiltML: Key Differences**



#### **Automation vs. Manual Effort**

Beam AI delivers 100% AI-based automated takeoffs with no manual clicking or tracing, while PrebuiltML relies entirely on user-driven, point-and-click input for every takeoff.



#### **Estimator-Verified Accuracy vs. User-Dependent Accuracy**

Every Beam AI takeoff is reviewed by a Quality Assurance team to ensure ±1% of in-house accuracy, whereas PrebuiltML results depend on the user's attention to detail and manual review.

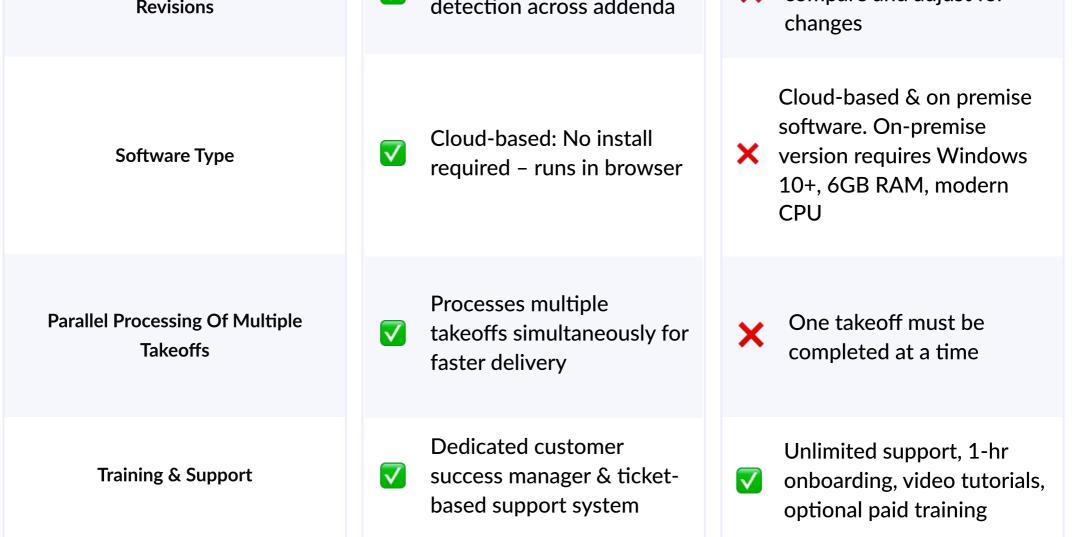
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#### Multi-Trade Scalability vs. Trade-Specific Limitation

Beam AI supports takeoffs for 15+ trades across structural and MEP scopes, while PrebuiltML is limited to a few trades like framing, siding, and concrete.

## Beam Al vs PrebuiltML Takeoff Software: Side-by-Side Comparison

Features	Beam Al	PrebuiltML
AI-Based Automated Takeoffs	100% automated takeoffs ✓ with AI – no manual input required	No AI capabilities; takeoffs require manual tracing with a digitizer
Accuracy	<ul> <li>Every takeoff</li> <li>quality-checked by expert</li> <li>estimators to ensure ±1%</li> <li>of in-house accuracy</li> </ul>	<ul> <li>No human validation;</li> <li>accuracy depends on manual user effort</li> </ul>
Trade Coverage	Gives ready-to-use quantities for 15+ Trades	<ul> <li>Limited to specific trades:</li> <li>framing, siding, roofing, flooring, concrete, lumber, paint</li> </ul>
Export options	<ul><li>View-only shareable links,</li><li>Excel, and PDF</li></ul>	PDF, CSV, Excel, and XML
Turnaround Time	<ul> <li>✓ Delivers takeoffs in 24–72</li> <li>✓ hours with AI + estimator</li> <li>QA</li> </ul>	Entirely dependent on user speed and manual process
Auto-Detection Of Addenda/ Revisions	Automated change detection across addenda	Users must manually Compare and adjust for



# Why Beam Al Outshines PrebuiltML

## Fully Automated vs Manual

Beam AI removes all manual tracing - no digitizer clicks required; PrebuiltML users must manually interpret and trace plans.

### QA-Verified Accuracy

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Every AI-generated takeoff is reviewed by human experts; PrebuiltML lacks professional QA, risking user error.

#### **Comprehensive Trade Support**

Beam AI covers MEP, structural, and 15+ trades; PrebuiltML only focuses on a subset of trades.

#### Smart Change & Revision Handling

Beam AI auto-detects addendum updates. PrebuiltML relies on users to catch errors via Quick Check.

### Lightweight Deployment

Beam Al's cloud-based software requires no dedicated hardware. PrebuiltML demands a capable Windows workstation.

# **Get Your First Al Takeoff**

900+ businesses trust Beam AI to automate takeoffs and bid faster. Talk to us and get started with a free AI takeoff to see the difference.





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