

COMPETITOR ANALYSIS

Why Beam AI Outshines Togal.ai

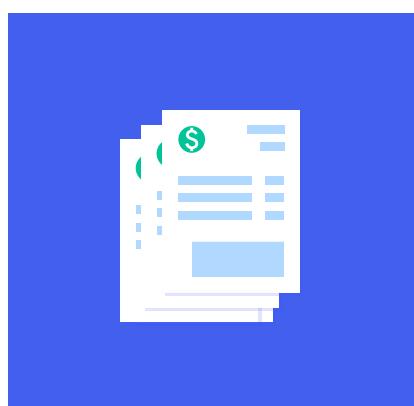
Beam AI is the best alternative to Togal.ai takeoff software that **helps you cut 90% of your time on takeoffs**. Read the key differences below to make the smart choice for your business.

Beam AI vs. Togal.ai : Key Differences



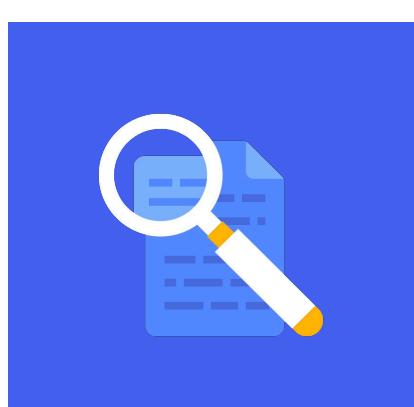
Complete, Done-for-You Takeoffs

Beam AI delivers fully automated, complete takeoffs, reviewed by professional estimators and accurate within $\pm 1\%$ of your in-house standards. Togal.ai, on the other hand, can detect only a subset of quantities and still requires manual input, review, and editing.



Full Trade Coverage vs. Partial Scope

Beam AI supports takeoffs across multiple trades, including concrete, drywall, steel, HVAC, plumbing, utility, flooring, and more, delivering quantities across scopes. In contrast, Togal is limited to basic floor areas, wall linear footage, and fixture counts, leaving the rest to the estimator.



Interpretation of Specs and Notes

Beam AI can auto-detect and interpret notes, keyed-in specs, and sheet-level instructions, just like an estimator would, making intelligent assumptions when generating quantities. Togal.ai does not parse spec notes or plan callouts.

Beam AI vs Togal.ai Takeoff: Detailed Side-by-Side Comparison

Features	Beam AI	Togal.ai
100% Automated Takeoffs	<input checked="" type="checkbox"/> Fully automated and delivered	<input checked="" type="checkbox"/> User must review/complete manually
Quality-Checked by Estimators	<input checked="" type="checkbox"/> Reviewed by trained estimators before delivery	<input checked="" type="checkbox"/> No human validation
Takeoffs for Multiple Trades	<input checked="" type="checkbox"/> Concrete, MEP, steel flooring, civil, utility, demolition, etc.	<input checked="" type="checkbox"/> Mostly floor areas, walls, and fixtures only
Tagging & Quantity Structuring	<input checked="" type="checkbox"/> Items can be grouped and tagged by CSI or scope	<input checked="" type="checkbox"/> Basic categorization
Auto-detects Addenda & Plan Changes	<input checked="" type="checkbox"/> Revisions automatically flagged and updated	<input checked="" type="checkbox"/> Manual comparison required
Export Options	<input checked="" type="checkbox"/> Excel, PDF, view-only link, image	<input checked="" type="checkbox"/> Limited export customization
Ready-to-use quantities	<input checked="" type="checkbox"/> Custom Excel reports that align with your estimating workflow	<input checked="" type="checkbox"/> Limited export customization
Markup tools	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Plan discrepancy callouts	<input checked="" type="checkbox"/> Resolve conflicts between takeoff measurements and plan notes, compare the values, and get notifications for discrepancies.	<input checked="" type="checkbox"/> Does not help resolve takeoff measurements & plan notes conflict.
Bid tracking capabilities	<input checked="" type="checkbox"/> Track every bid, its status, due date, addenda, RFIs, and ITBs in a single, organized dashboard.	<input checked="" type="checkbox"/> No native bid-tracking features

Why Choose Beam AI

Built-In Quality Checks

Every takeoff is reviewed by experienced QA team and is within $\pm 1\%$ of your in-house accuracy, delivered in just 24–72 hours.

Fully Automated, Bid-Ready Takeoffs

Save 90% of your time and boost bid volume by 2x with AI doing the heavy lifting for you.

Handles Specs, Notes, & Plan Revisions

Beam AI auto-detects spec notes and addenda changes, no more manual plan checks.

1200+ Businesses Across The U.S. & Canada

Trust Beam AI to automate their takeoffs and win more bids.

[BOOK A DEMO](#)

