

Strategic Objectives 2025-2030

Strategic Objective: Advocacy	Key enablers	How do we measure success?	Importance
Areas of concern for members	Membership consultation	Priority areas of concerns are understood	High
Facilitate support for members main concerns	Submissions to Tauranga City Council and other city centre stakeholders	 Policy changes influenced or achieved 	High
Strategic stakeholder engagement	• Connections with TCC, Priority One, Tourism BOP, Mana Whenua, landlords and other stakeholders.	Relationships with tangible outcomes	High
Positive perception of city centre	 Collaboration with TCC, Tauranga yearly or biannual events Digital and print communications 	 Positive perception of city centre and/or events Online media profile (follows and likes) 	High

Strategic Objective: Engaged membership	Key enablers	How do we measure success?	Importance
Members are informed	 Personal communications Online communications 	 Total members reached directly Email opens Website traffic Social media engagement Attendance at member events 	High
Members are connected	Member eventsInter member communications	Attendance at member eventsUptake online group	High



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		Attendance at AGM	
Increase membership	Connect to new businesses	Member growth	Med
Member satisfaction	Member surveysInformal feedback	Member satisfaction	High

Strategic Objective: Collaborative Partnerships	Key enablers	How do we measure success?	Importance
Develop and maintain strong relationships with TCC and all other city centre stakeholders	Meetings with stakeholdersCollaboration on issues	Meeting attendedSuccessful collaborations	High
Event promotion and sponsorship of events by other stakeholders	Online marketingFinancial support	 Public engagement and foot traffic Positive member feedback EDM communications 	Med
Develop and maintain relationships with city centre landlords	Landlord database	 Accurate landlord database Landlords supportive of DT incentives Number of empty spaces filled 	Med
Develop and grow relationships with Mana Whenua and the Strategic Māori Engagement Unit at TCC	Connection with SMEUConnections with Mana Whenua	 Improved connections and cultural inclusion/appreciation 	Med



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Strategic Objective: Finance and Operations	Key enablers	How do we measure success?	Importance
Operating Efficiency	Adequate funding	Operating surplus/deficit managed	High
Financial Resilience	Reserves	3-6 months of cash reserves	High
Risk Management	Risk identification and risk register	Risks are managed	High
Employee performance	Operational outcomes	Outcomes achieved	High
Employee satisfaction	Appropriate recruitment	Employees engaged	High

Strategic Objective: Governance	Key enablers	How do we measure success?	Importance
Attract, grow and retain a diverse, committed board membership	Board member recruitment	Board membership reflects membership	High
Board members are knowledgeable and effective	Board training	Board evaluation	Med

To note: Importance ranking is based on; Impact (what will have the greatest impact for our members?) and Resource (level of intervention needed) i.e. low isn't a reflection of the importance to membership.