



The Workstation, 15 Paternoster Row, Sheffield, S1 2BX

Fundraising Manager (Maternity Cover)

Hope for the Future is a UK-based charity which works to support constituents to secure greater and more ambitious action from national and local government - across all levels - by equipping them to have effective conversations with their politicians.

We work directly with communities, train local groups, and support national campaigns and partners with paid consultancy and strategic advice to drive more ambitious and inclusive environmental action. Through training, workshops, tools and hands-on support, we help people understand how politics works, build confidence, and take meaningful action, from contacting their MP or Councillor to leading local and national campaigns and influencing policy. Over the past decade, we have supported more than 10,000 people to engage with politics, over half of whom had never taken action beyond voting, as well as tangibly influencing local, regional and national policy.

Our Commitment to Inclusion

We welcome applications from everyone and celebrate diversity across age, disability, sex, gender reassignment, sexual orientation, pregnancy and maternity, race, religion, or belief. If you don't meet every single requirement listed below, please don't let that deter you, we would still love to hear from you.

About the Role

We are looking for an exceptional trust and grant fundraiser to join our team for a 12-month maternity cover. Reporting directly to the CEO, you will oversee our fundraising systems and pipeline management, and help strengthen and grow partnership income (earned through consultancy, training and campaign support services)

This is an exciting varied role combining strategic oversight with hands-on delivery. As well as leading high-quality funding applications and reporting, the role will help shape how Hope for the Future builds a more sustainable and diversified income model for the future. Toward the end of the contract, you will also work closely with the CEO to help us prepare for our next strategic fundraising cycle.

You will line-manage our Digital Communications and Campaigns Coordinator, and help foster a strong culture of fundraising, storytelling and impact across the organisation, ensuring more people, partners and funders understand and connect with the change Hope for the Future is helping create.

Terms and Conditions

Hours: Part-time (28 hours per week). We offer flexible working options in line with HFTF's [Flexible Working Policy](#). Occasional evening or weekend work may be required.



Start Date: ASAP

Salary: Grade 4 £36,684 per annum (£29,347 pro-rata for 28 hpw)

Contract Type: 12 month fixed-term contract to provide maternity cover.

Accountable to: The Chief Executive Officer (CEO).

Benefits: 30 days annual leave (24 days pro-rata) plus statutory bank holidays, employer pension contribution, and dedicated wellbeing support.

Location: Hybrid/Remote (Anywhere in the UK) or based at our Sheffield Head Office. National travel as required. See our [Hybrid working policy](#).

Role and Responsibilities

- 1. Fundraising Strategy and Delivery**
 - a. Lead the delivery and ongoing evaluation of Hope for the Future's existing three-year fundraising strategy
 - b. Manage and grow a strong pipeline of grants and partnership income, diversify income streams and identify new funding opportunities
 - c. Build and maintain strong relationships with funders, partners and sector stakeholders, representing Hope for the Future externally and developing networks that generate new funding, partnership and collaboration opportunities
 - d. Lead the coordination, writing, and submission of strategic grant applications and high-quality funding reports
 - e. Work closely with the CEO to monitor fundraising targets, cash flow, and income forecasting
 - f. Toward the end of the contract, support the CEO in laying the groundwork for the next fundraising strategy cycle
- 2. Partnership and Consultancy Income**
 - a. Support to coordinate the infrastructure behind Hope for the Future's partnership and paid consultancy work
 - b. Help develop more structured, efficient internal processes for income generation
 - c. Contribute to the organisational culture of working in partnership with other organisations, proactively spotting opportunities to integrate paid partnerships into our wider approach and strategy
- 3. Data, Systems & Impact Reporting**
 - a. Oversee our fundraising pipeline, income reporting processes and data tracking using our CRM (Beacon).
 - b. Ensure accurate monitoring and reporting against fundraising targets and KPIs.



- c. Ensure communications are high quality, timely and aligned with organisational impact priorities
- d. Work with colleagues across the charity to gather strong evidence and impact metrics, translating them into compelling stories for funders

4. Leadership & Culture

- a. Line manage the Digital Communications and Campaigns Coordinator (21 hpw), supporting their growth and delivery.
- b. Foster a healthy, collaborative culture of fundraising and storytelling across the wider staff team.
- c. Work collaboratively with senior leadership and the Board of Trustees, providing regular fundraising updates.
- d. Ensure [the values of HFTF](#) are upheld across the organisation including fostering a culture that encourages collaborative working and recognises positive contributions, including active involvement in our workstreams which are working towards reaching and representing all sectors of society

Skills and Experience

Essential Skills and Experience
Experience in successful trust and grant fundraising, with a history of securing securing six-figure grants
Exceptional networking and relationship-building skills, with the ability to build trust quickly with funders and partners.
Confident managing fundraising pipelines and income reporting and using CRM software (experience with Beacon is a plus, but not essential).
Outstanding written skills, with the ability to write compelling, persuasive applications and impact reports.
Experience of developing and coordinating grant applications across teams and multiple partnerships
Experience managing multiple competing priorities, projects, and partnerships across teams in a fast-paced environment.
Strong organisational and relationship management skills



Experience line-managing or mentoring staff.
A genuine commitment to climate action, democratic engagement, and equity, diversity, and inclusion and Hope for the Future’s values
Desirable Skills and Experience
Experience supporting consultancy, corporate partnerships, or earned income activities within a charity.
Experience contributing to organisational fundraising strategy development
Experience of implementing/strengthening, and utilising monitoring, evaluation and learning frameworks
An understanding of the UK political system and/or democracy or climate and nature policy or campaigning.
Familiarity in website maintenance and development (e.g., WordPress).
Values/ behaviours
Committed to equity, diversity, and inclusion, ensuring our overarching fundraising strategies, funder relationships, and income streams are accessible, inclusive, and representative of all communities
A supportive and flexible leader who thrives in a collaborative environment and can navigate strategic changes with a proactive, problem-solving approach.
Results-driven and proactive, with a strategic problem-solving mindset and the ability to navigate shifting funding landscapes with resilience and creativity.
Willingness to travel nationally and work occasional evenings or weekends for key events and funder meetings with flexible time off in lieu (TOIL) provided.

How to Apply

To apply, please visit the jobs page on our website. www.hftf.org.uk/jobs

- **Application Deadline:** 13 July 2026 at 9am
- **Interview Dates:** Week commencing 20 July 2026



- **Start date:** Aug/Sep 2026

Please note: This is a fixed-term contract to provide maternity cover,

HFTF operates an equal opportunity policy and commits to treating all of our candidates and jobseekers fairly. We welcome and encourage applications from everyone and celebrate age, disability, sex, gender reassignment, sexual orientation, pregnancy and maternity, race, religion or belief. For more details on our policies including data protection and how we store and use your data, please visit our website.