

12 Things To Truly AVOID In Your Next TMS Software

Need Expert - Yet Impartial - TMS Advice? Call 813-681-5000

READ THIS BEFORE YOU CHOOSE A NEW TMS!

Whatever TMS you finally pick - make sure you AVOID the following 12 typical mistakes when choosing it. Have questions? Just call our super friendly team here (813-681-5000) and we'll help you – as we know EVERY TMS on the market.

- Do NOT choose a TMS if you are charged ANYTHING upfront. You'll just be sorry.
- Do NOT choose a TMS if you don't get a 100% free trial for at least 30 days.
- Do NOT choose a TMS if you are charged for training, support or maintenance. It means they know it's hard to use and it breaks a lot.
- Do NOT choose a TMS if it needs to be installed, configured, setup, or requires expert IT staff to get going. That was so 10 years ago.
- Do NOT choose a TMS vendor unless they have a PURE cloud TMS platform – and it was built NATIVELY for the web.
- Do NOT choose a TMS if you have to pay for each separate module you need. Pricing shouldn't need a degree in math - or "nickel & dime" you.
- Do NOT choose a TMS unless there's a free tier option.
- Do NOT choose a TMS unless they have verified real customer reviews.
- Do NOT choose a TMS unless you check their financials & profitability.
- Do NOT choose a TMS if they are owned by your competitor (many are!)
- Do NOT choose a TMS unless it supports both assets and brokerage (or 3rd party trucks) in one single system.
- Do NOT choose a TMS unless they provide new features at least quarterly - and at NO additional cost to you – EVER.

If you need FREE help choosing ANY TMS just ask us! If we aren't a good fit we'll say so, and we'll help you pick the right TMS for YOUR needs. That's our promise!