



BATON ROUGE
METROPOLITAN AIRPORT
9430 Jackie Cochran Drive
Suite 300, Terminal Building
Baton Rouge, LA 70807
PHONE (225) 355-0333
FAX (225) 355-2334

Agenda

**Baton Rouge Metropolitan Airport Commission
Regular Meeting
Tuesday, August 5, 2025
3:30 p.m.
Airport Administration Conference Room
Suite 300, 3rd floor Terminal Building**

1. **Call to Order.**
2. **Pledge of Allegiance.**
3. **Roll Call.**

Public Comment Policy

All items on this agenda are open for public comment. Those members of the public desiring to speak on a particular item should approach the podium and request to speak after the item is announced by the Chairman. They will be required to give their name and address and the Chairman will allocate a specific amount of time for members of the public to speak.

4. **Approval of the minutes of the regular meeting of July 22, 2025.**
5. **Resolution authorizing and adopting a new parking rate structure for public parking at the Baton Rouge Metropolitan Airport. By: Director of Aviation.**
6. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to enter into a parking agreement with the Office of State Travel for state employees at a rate of \$8.00 per day, for a period of five (5) years, beginning August 1, 2025, through June 30, 2030. By: Director of Aviation.**

- 7. Authorization for the Mayor-President and/or Chairman of the Airport Commission to submit and execute a grant application to the Federal Aviation Administration (FAA) for the Runway 22R Threshold Light Rehabilitation Project in the amount of \$1,050,000.00; and authorization to accept and execute the grant agreement and all necessary documents in connection therewith at the appropriate time. (Funding Source: Federal \$1,000,000.00; State \$50,000.00). By: Director of Aviation.**
- 8. Authorization for the Mayor-President and/or Chairman of the Airport Commission to submit and execute a grant application to the Federal Aviation Administration (FAA) for the New Taxiway L- Construction – Phase II Project in the amount of \$23,301,197.00; and authorization to accept and execute the grant agreement and all necessary documents in connection therewith at the appropriate time. (Funding Source: Federal \$22,136,137.00; State \$1,165,060.00). By: Director of Aviation.**
- 9. Authorization for the Mayor-President and/or Chairman of the Airport Commission to submit and execute a grant application to the Federal Aviation Administration (FAA) for the Runway 22R Threshold Light Rehabilitation-Reimbursable Agreement Project in the amount of \$100,000.00; and authorization to accept and execute the grant agreement and all necessary documents in connection therewith at the appropriate time. (Funding Source: Federal \$95,000.00; State \$5,000.00). By: Director of Aviation.**
- 10. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a lease agreement with First Choice Couriers, LLC to lease a 3,000 sq. ft. building located at 9210 C.E. Wolman Drive for warehouse space for a period of two (2) years at a rental rate of \$1650 per month / \$19,800 per year. By: Director of Aviation.**
- 11. Recommendation on the Airport's proposed 2026 Annual Operating Budget to be approved by the Metropolitan Council. By: Director of Aviation.**
- 12. Resolution urging the Metropolitan Council to appoint the members currently serving on the Board of Commissioners for the Greater Baton Rouge Airport District to the governing Board for the Baton Rouge Regional Airport Authority. By: Chairman of the Airport Commission.**

Page 3

Airport Commission Agenda

August 5, 2025

13. **Status Report** – Report will be given at the October meeting.
14. **Public Relations /Marketing Report** – Report will be given at the September meeting.
15. **Financial Report** – Report will be given at the August meeting.
16. **Business Development Report** – Report will be given at the August meeting.
17. **Administrative Matters.**
18. **Adjourn.**

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 4



BATON ROUGE
METROPOLITAN AIRPORT
9430 Jackie Cochran Drive
Suite 300, Terminal Building
Baton Rouge, LA 70807
PHONE (225) 355-0333
FAX (225) 355-2334

MINUTES

**BATON ROUGE METROPOLITAN AIRPORT
REGULAR MEETING
TUESDAY, JULY 22, 2025
3:30 P.M.
AIRPORT ADMINISTRATION CONFERENCE ROOM
SUITE 300, 3RD FLOOR TERMINAL BUILDING**

1. CALL TO ORDER.

Chairman, Bill Profita, called the meeting to order.

2. PLEDGE OF ALLEGIANCE.

The Pledge of Allegiance was led by Councilman Moak.

3. ROLL CALL.

**MEMBERS
ATTENDING**

Mr. Arrigo
Councilman Dunn, Jr.
Mr. Fife
Rep. Hennessy Dickerson
Mr. Lowery
Mr. Profita
Mrs. Womack
Councilman Moak
Mr. Johnson IV
Mr. Chambers

**MEMBERS
ABSENT**

Mr. Butler
Mr. Myles
Ms. Payton

**A/P STAFF
ATTENDING**

Mr. Edwards
Mr. Hubbard II
Mr. Taffaro
Mr. Alford
Ms. Butler
Mr. Vidrine
Mr. Kincade
Ms. Nolan
Mrs. Jukkola
Mrs. Cashio
Mrs. Dukes

**OTHERS
ATTENDING**

Mr. Krouse
Ms. Honore
Mr. Gillette

3:37pm

Public Comment Policy

All items on this agenda are open for public comment. Those members of the public desiring to speak on a particular item should approach the podium and request to speak after the item is announced by the Chairman. They will be required to give their name and address and the Chairman will allocate a specific amount of time for members of the public to speak.

4. Approval of the minutes of the regular meeting of June 3, 2025.

A motion was made by Mr. Fife, seconded by Mrs. Womack, to approve the minutes of the regular meeting of June 3, 2025.

There being no opposition, the motion carried.

5. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Professional Services Contract with Lamar Advertising, to provide Baton Rouge Metropolitan Airport two static billboard panels, in an amount not to exceed \$65,000.00. By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Lowery, seconded by Mrs. Womack, to approve the item.

There being no opposition, the motion carried.

6. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute Supplemental Agreement No. 1 with Covalent Logic to expand the scope of services and increase the amount of the contract by \$165,000 for a total contract not to exceed \$215,000.00. By Aviation Director.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mrs. Womack, seconded by Mr. Fife, to approve the item.

There being no opposition, the motion carried.

7. Authorization for the Mayor President and/or Chairman of the Airport Commission to execute Supplemental Agreement No. 1 with Marrero, Couvillon & Associates, LLC for additional bidding services of the Airport Terminal HVAC Upgrades at the BTR Metropolitan Airport in an amount not to exceed \$3,278. By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Councilman Dunn, Jr., seconded by Mrs. Womack, to approve the item.

There being no opposition, the motion carried.

8. Authorization for the Mayor President and/or Chairman of the Airport Commission to execute Supplemental Agreement No. 4 with Stanley Consultants, Inc. to provide Design, Surveying and Construction Administration Services for Taxiway L Extension and Decommissioning of Runway 4R – 22L and Taxiway E, in an amount not to exceed \$741,197.06. By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Fife, seconded by Councilman Moak, to approve the item.

There being no opposition, the motion carried.

9. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute Amendment No. 2 with WHLC Architecture for design services for entrance doors at the BTR Metropolitan Airport in an amount not to exceed \$22,500.00. By: Director of Aviation.**

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Fife, seconded by Councilman Moak, to approve the item.

There being no opposition, the motion carried.

10. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute an Amendment to the United Cajun Navy lease agreement to add 29,204 sq. ft. to their existing lease of 26,000 sq. ft for a total of 55,204 sq. ft. at a rental rate of \$25,301.83 per month through December 31, 2025, with a one (1) year mutual option to renew. By: Director of Aviation.**

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Lowery, seconded by Mrs. Womack, to approve the item.

There being no opposition, the motion carried.

11. **Status Report**– Report was presented by Mr. Edwards, Director of Aviation.
12. **Public Relations /Marketing Report**– Report will be given at the September meeting.
13. **Financial Report** – Report was presented by Nicholas Vidrine, Airport Business Manager.
14. **Business Development Report** – Report will be given at the August meeting.
15. **Administrative Matters.** None

16. Adjourn.

A motion was made by Mr. Lowery, seconded by Mrs. Womack, to adjourn the meeting. The meeting adjourned at 4:47 pm.

RESPECTFULLY SUBMITTED,

Mike Edwards

Mike Edwards
Director of Aviation

ME/lw

PROJECT MANAGER:
ALAN KROUSE

BATON ROUGE METROPOLITAN AIRPORT

July 22, 2025

Project Name	Runway 13/31 Safety Area/RPZ Total Project (Total)	North Airport Infrastructure Development	Taxiway L and Decommissioning of 4R 22L	Taxiway Widening	HVAC Upgrades	Runway 22R Lighting Repairs	Taxiway F	Ticket Counters & Baggage Improvements	TOTALS
Status	Shopping Center Demo Contract signed and working with Contractor for NTP. Working on interim plans & EMAS removal.	Closing out Phase I. Phase II plans under design.	Phase I Construction underway. Installing concrete base PH2 out for bids.	Waiting for 100% plans submittal.	Testing new piping.	Out for bids.	Preliminary Design Plans 1/25. Field Review 1/28.	Preliminary design schematics complete. Design underway.	
Issues									
Consultant	Volkert/Stamley Consultants	Forte & Tablada	Stanley Consultants	ICE	MCA	Garver	Stanley Consultant	WHLC	
Contractor	TBD	Hendrick	Hendrick	TBD	Bob Bernhard	TBD	TBD	TBD	
Percentage Complete	25%	50% Design Phase 2. 95%Phase 1.	15.00%	90%	75%	100%	30%	10%	
Current Budget	50,853,366	4,375,000	\$16,996,599	\$300,000	\$3,240,236	\$ 400,000.00	\$ 646,042.00	\$8,000,000	\$ 84,811,243
Paid to Date	25,236,679	\$1,385,980	\$3,215,109	\$42,978	\$1,375,827	\$ -	\$ 247,626.00	\$292,073	\$ 31,796,272
Remaining Balance	25,616,687	2,989,020	13,781,490	\$257,022	\$1,864,409	\$ 400,000.00	\$ 398,416.00	\$7,707,927	53,014,971



BTR

**GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING MAY 2025**

	2025 APPROVED BUDGET	2025 EXPENDITURES (-) / REVENUES	2025 BALANCE (=)	VARIANCE	2024 EXPENDITURES/ REVENUES	2025 EXPENDITURES/ REVENUES COMPARED TO 2024
Total Expenditures	7,135,253.50	6,325,366.67	809,886.82	-11.35%	6,387,220.44	-0.97%
Total Revenues	6,988,108.33	6,930,104.31	(58,004.02)	-0.83%	6,783,321.19	2.16%
Surplus (Deficit)		604,737.64			396,100.75	



BATON ROUGE METROPOLITAN AIRPORT **CUSTOMER FACILITY CHARGE** **ACCRUAL BASIS**

	2022	2023	2024	2025	% Change 24/25
January	\$145,416.75	\$124,789.65	\$121,739.25	\$136,499.25	12.12%
February	158,190.30	148,725.45	167,003.25	174,592.35	4.54%
March	191,895.15	193,983.30	186,554.10	188,030.10	0.79%
April	203,718.75	168,245.55	192,107.55	172,919.52	-9.99%
May	193,540.50	174,703.05	192,989.15	185,213.40	-4.03%
June	178,060.95	179,616.90	170,447.25	-	-
July	175,810.05	171,093.00	188,263.80	-	-
August	171,683.40	176,664.90	175,600.95	-	-
September	171,861.75	175,594.80	165,551.85	-	-
October	172,599.75	192,999.30	216,498.45	-	-
November	159,162.00	171,345.15	177,501.30	-	-
December	140,951.85	140,552.10	163,657.65	-	-
Totals for the Period					
Ending May	\$892,761.45	\$810,447.00	\$860,393.30	\$857,254.62	-0.36%



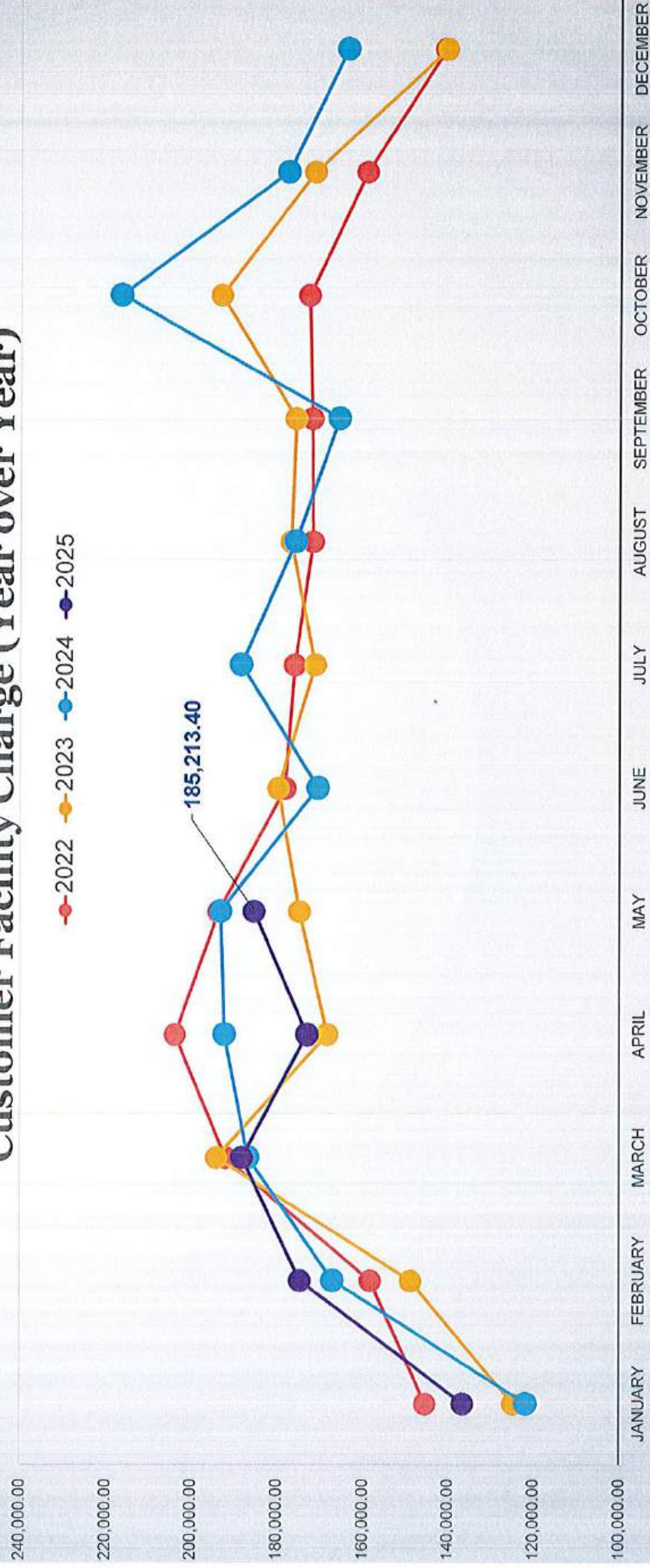
BTR

BATON ROUGE METRO AIRPORT

It's about time.

It's about time you went from "I'm bored now" to I'm now boarding."

Customer Facility Charge (Year over Year)



**BTR**

BATON ROUGE METROPOLITAN AIRPORT PASSENGER FACILITY CHARGE ACCRUAL BASIS

	2022	2023	2024	2025	% Change 24/25
January	\$86,324.96	\$105,684.86	\$112,686.91	\$117,796.87	4.53%
February	100,157.85	113,349.80	124,895.50	131,059.06	4.93%
March	110,685.07	133,833.54	143,412.52	155,787.93	8.63%
April	115,404.32	137,982.09	163,180.69	156,986.40	-3.80%
May	125,887.64	138,324.51	171,490.96	175,942.42	2.60%
June	123,749.71	142,872.55	162,636.33	-	-
July	121,387.89	136,910.93	153,487.57	-	-
August	120,628.42	134,022.31	151,986.19	-	-
September	136,972.39	147,363.52	145,510.94	-	-
October	137,802.10	156,534.23	163,062.16	-	-
November	127,520.72	150,871.13	162,149.04	-	-
December	123,964.82	127,489.99	148,250.30	-	-
Totals for the Period					
Ending May	\$538,459.84	\$629,174.80	\$715,666.58	\$737,572.68	3.06%



BTR

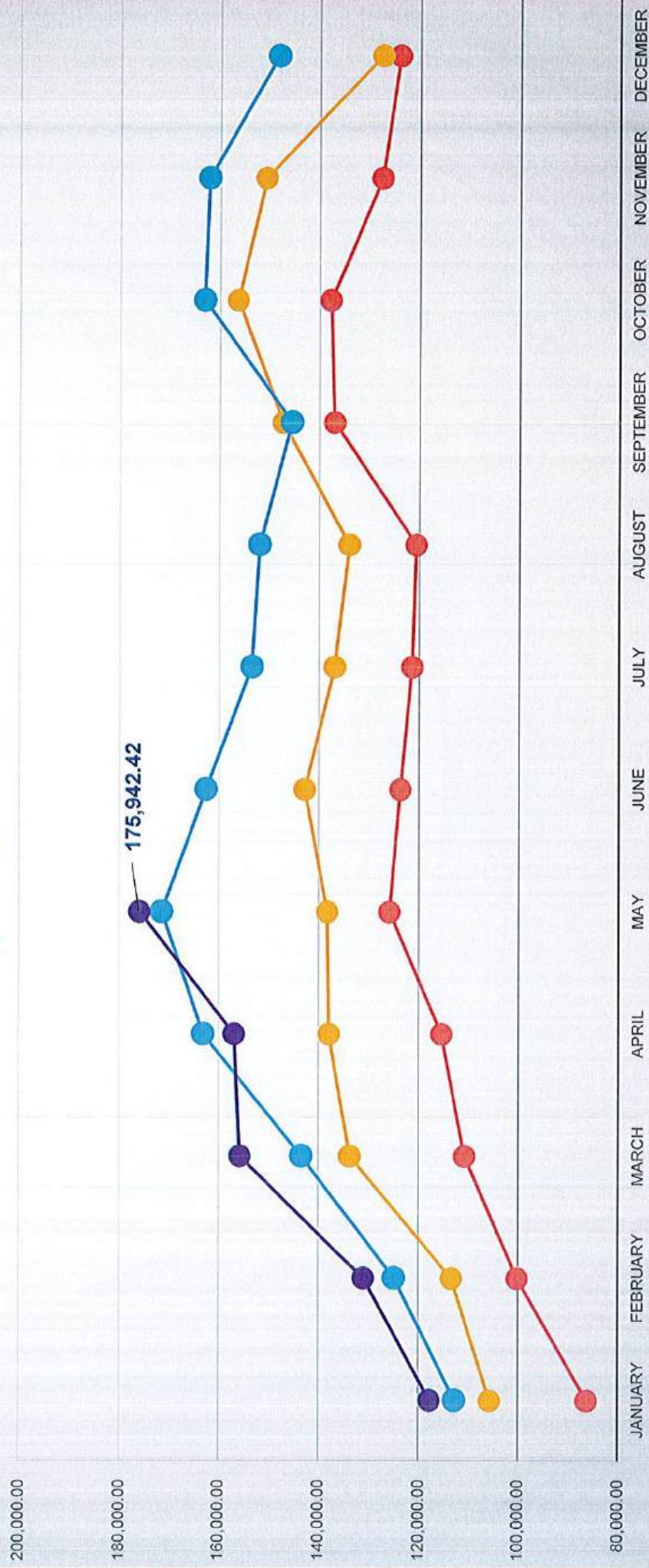
BAYTOWN POLICE METRO AIRPORT

It's about time

It's about time you went from "I'm bored now" to I'm now boarding."

Passenger Facility Charge (YOY)

● 2022 ● 2023 ● 2024 ● 2025



**BTR**

BATON ROUGE METROPOLITAN AIRPORT PARKING GARAGE REVENUES ACCRUAL BASIS

	2022	2023	2024	2025	% Change 24/25
January	\$181,478.40	\$244,899.03	\$266,572.06	\$267,744.78	0.44%
February	195,427.23	251,233.76	285,296.00	278,010.43	-2.55%
March	249,244.17	281,831.74	300,449.29	319,873.94	6.47%
April	231,779.46	299,575.72	340,342.86	321,502.81	-5.54%
May	249,357.44	294,524.60	361,546.15	354,344.24	-1.99%
June	268,143.25	329,547.07	389,505.68	-	-
July	281,993.87	332,207.37	363,652.57	-	-
August	274,856.40	313,523.29	348,382.08	-	-
September	299,707.15	350,206.48	374,177.53	-	-
October	321,501.79	368,849.92	370,935.00	-	-
November	259,789.19	307,151.87	315,042.26	-	-
December	241,864.02	258,291.00	295,288.76	-	-
Totals for the Period					
Ending May	\$1,107,286.70	\$1,372,064.85	\$1,554,206.36	\$1,541,476.20	-0.82%



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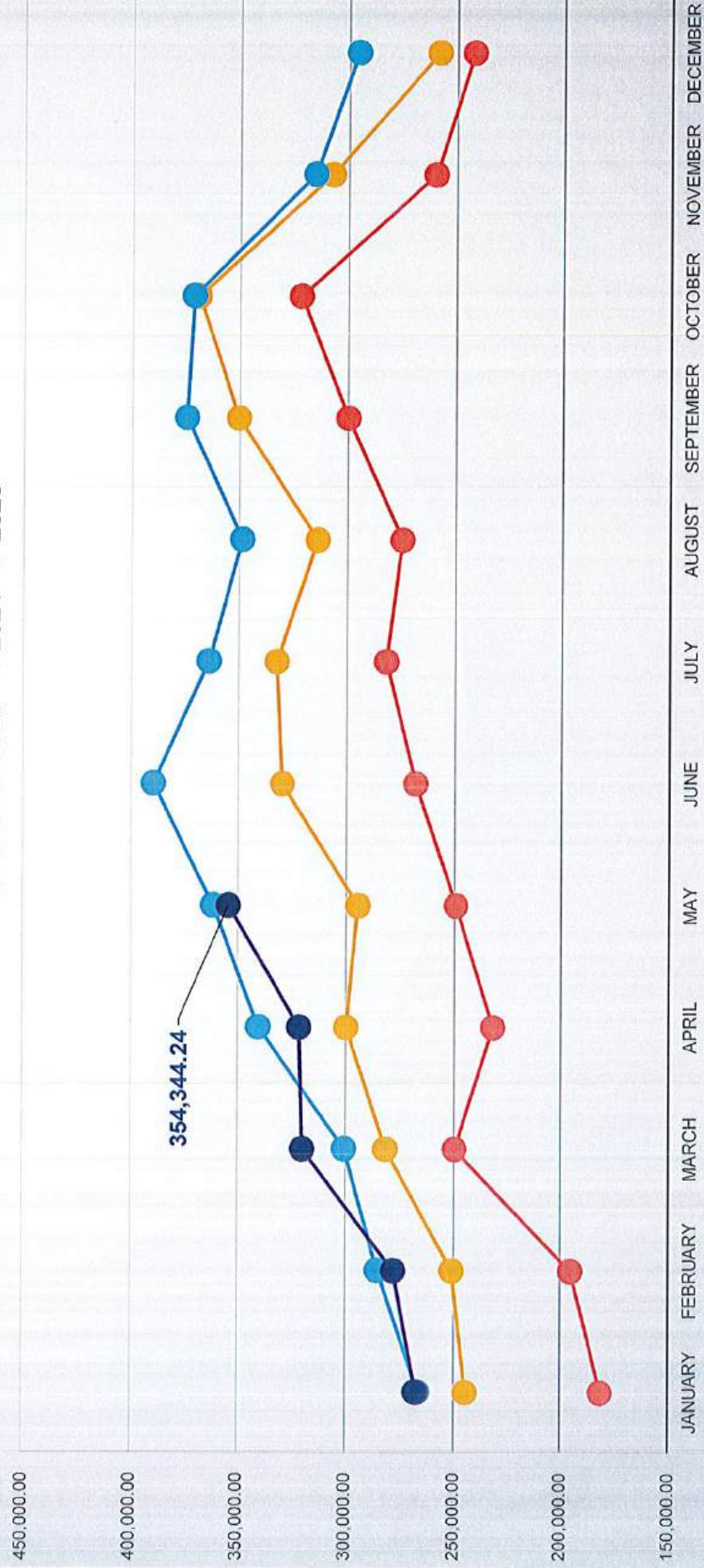
BATON ROUGE METRO AIRPORT

It's about time.

It's about time you went from "I'm bored now" to I'm now boarding."

Parking Garage Revenues (YOY)

● 2022 ● 2023 ● 2024 ● 2025

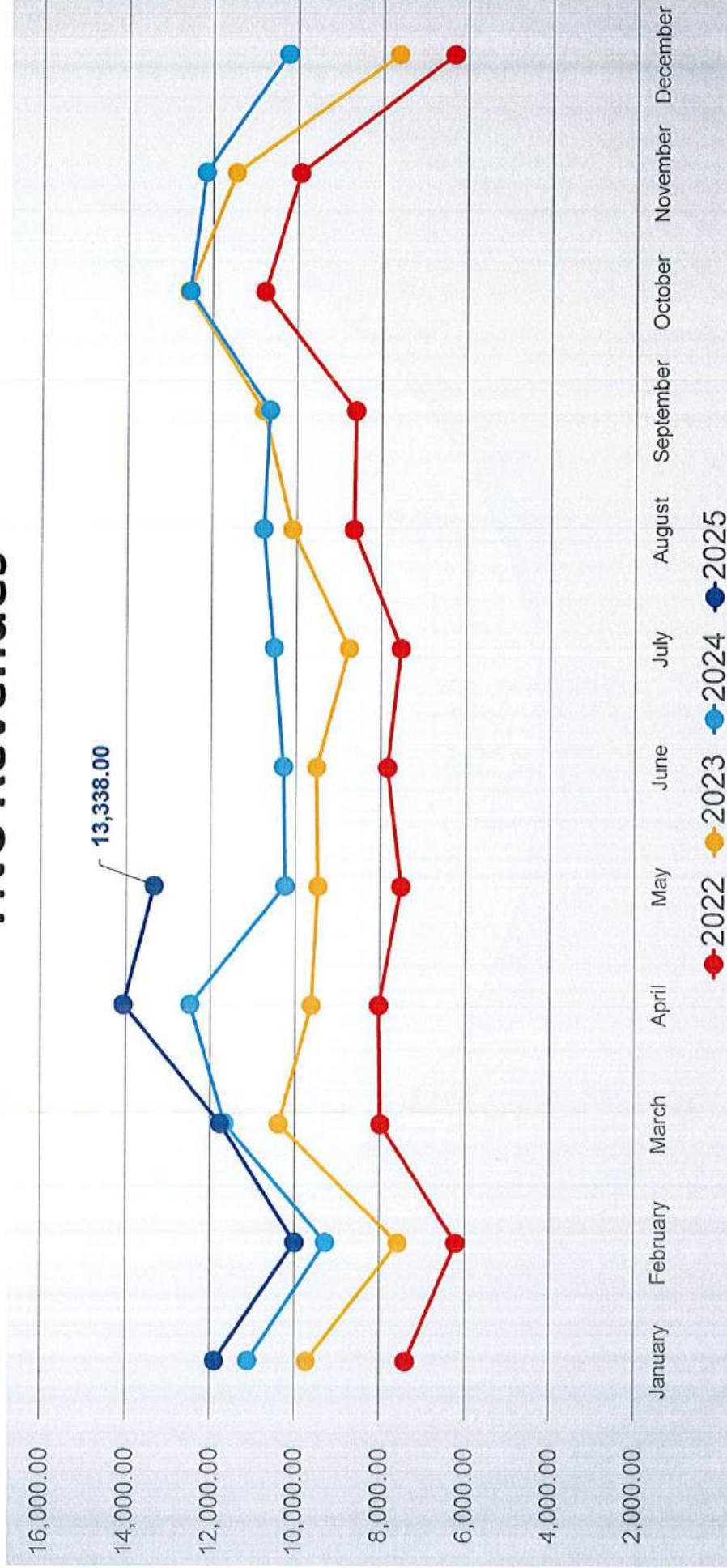


**BTR**

BATON ROUGE METROPOLITAN AIRPORT TNC REVENUES ACCRUAL BASIS

	2022	2023	2024	2025	% Change 24/25
January	\$ 7,401.45	\$ 9,721.35	\$ 11,100.75	\$ 11,890.20	7.11%
February	6,224.40	7,575.30	9,265.35	9,997.80	7.91%
March	7,988.55	10,382.55	11,659.35	11,761.95	0.88%
April	8,031.30	9,610.20	12,483.00	14,064.75	12.67%
May	7,515.45	9,459.15	10,240.05	13,338.00	30.25%
June	7,834.65	9,504.75	10,285.65	-	-
July	7,529.70	8,743.80	10,513.65	-	-
August	8,644.05	10,091.85	10,770.15	-	-
September	8,607.00	10,781.55	10,633.35	-	-
October	10,764.45	12,571.35	12,531.45	-	-
November	9,940.80	11,454.15	12,166.65	-	-
December	6,329.85	7,626.60	10,228.65	-	-
Totals for the Period					
Ending May	\$ 37,161.15	\$ 46,748.55	\$ 54,748.50	\$ 61,052.70	11.51%

TNC Revenues



AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 13

PROJECT MANAGER:
ALAN KROUSE

BATON ROUGE METROPOLITAN AIRPORT

August 5, 2025

Project Name	Runway 13/31 Safety Area//RPZ Total Project (Total)	Shopping Center Demo Contract signed and working with Contractor for NTP. Working on interim plans & EMAS removal.	North Airpark Infrastructure Development	Taxiway L and Decommissioning of 4R 22L.	Taxiway Widening	HVAC Upgrades	Runway 22R Lighting Repairs	Taxiway F	Ticket Counters & Baggage Improvements	TOTALS
Status			Closing out Phase I. Phase II plans under design.	Phase I Construction underway. Installing concrete base PH2 bids being evaluated.	Waiting for 100% plans submittal.	Testing new piping. Chiller swap over 8/5.	Bids received 7/31. Evaluating bids.	Preliminary Design Plans 1/25. Field Review 1/28.	Preliminary design schematics complete. Design underway.	
Issues										
Consultant	Volkert/Stanley Consultants		Forte & Tablada	Stanley Consultants	ICE	MCA	Garver	Stanley Consultant	WHLC	
Contractor	TBD		Hendrick	Hendrick	TBD	Bob Bernhard	TBD	TBD	TBD	
Percentage Complete	25%		50% Design Phase 2. 95%Phase 1.	15.00%	90%	75%	100%	30%	10%	
Current Budget	50,853,366		4,375,000	\$16,996,599	\$300,000	\$3,240,236	\$ 400,000.00	\$ 636,551.00	\$8,000,000	\$ 84,801,752
Paid to Date	25,236,679		\$1,481,380	\$3,757,884	\$52,964	\$2,290,375	\$ -	\$ 222,077.00	\$298,883	\$ 33,340,242
Remaining Balance	25,616,687		2,989,020	13,238,715	\$257,022	\$949,861	\$ 400,000.00	\$ 414,474.00	\$7,701,117	51,566,896

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 14

Air Service Report

August 2025



BTR

BATON ROUGE METRO AIRPORT

It's about time.

Enplanements



June 2025

- 36,081 Enplanements
- Versus '24 – **↓5.3%**
- Versus '19 – **↑0.4%**

Year-to-Date:

- 208,775 Enplanements
- **↑1.5%** YOY

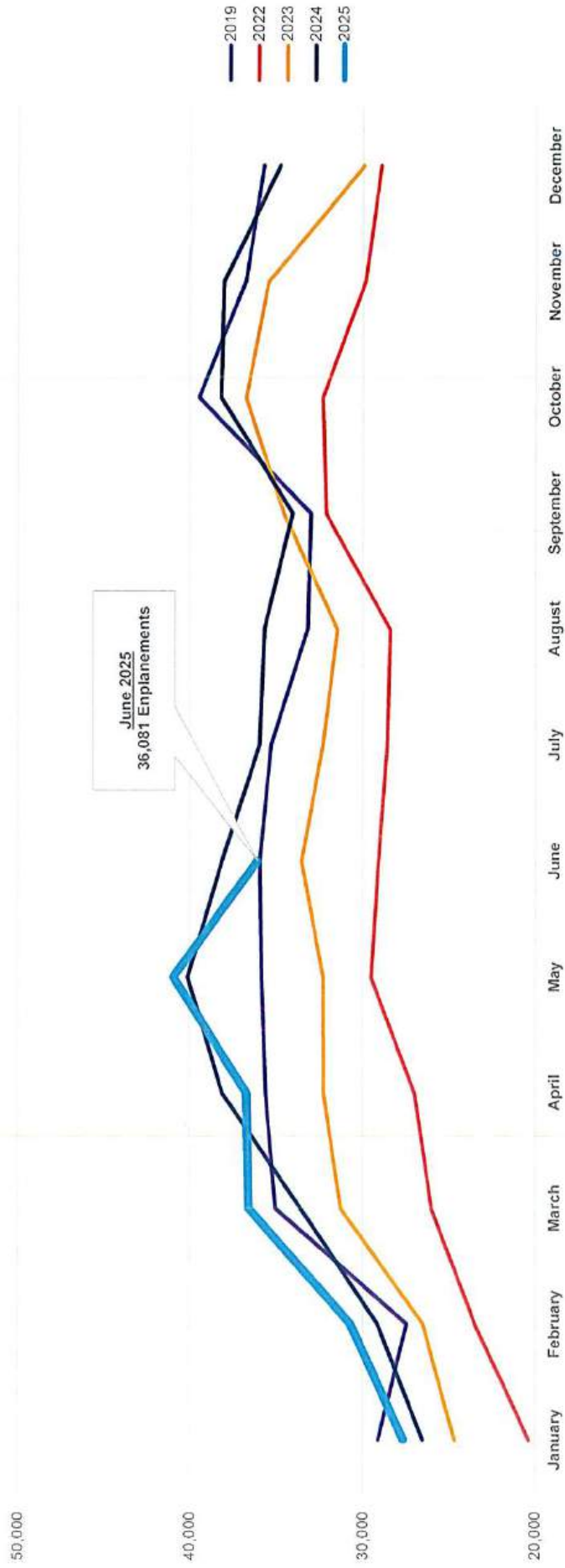
Month	2019	2022	2023	2024	2025
January	29,126	20,407	24,734	26,566	27,697
February	27,474	23,508	26,528	29,148	30,727
March	35,033	26,029	31,309	33,582	36,593
April	35,617	27,021	32,300	38,112	36,732
May	35,835	29,546	32,316	40,130	40,945
June	35,943	29,107	33,534	38,105	36,081
July	35,288	28,595	32,332	35,968	
August	33,202	28,427	31,490	35,690	
September	33,027	32,148	34,556	34,062	
October	39,490	32,357	36,783	38,191	
November	36,792	29,876	35,472	38,041	
December	35,751	28,962	29,959	34,793	
Total	412,578	335,983	381,313	422,388	208,775

*YTD data through June 2025

Enplanements



BTR Enplanements



*YTD data through June 2025

Total Passengers



June 2025

- 72,040 Total Passengers
- Versus '24 – **↓5.5%**
- Versus '19 – **↑0.4%**

Year-to-Date:

- 414,947 Total Passengers
- **↑1.1%** YOY

Month	2019	2022	2023	2024	2025
January	58,567	41,368	50,176	54,086	56,824
February	55,792	45,867	53,381	58,670	61,470
March	69,808	52,341	62,696	67,522	71,337
April	70,745	53,880	64,448	76,081	73,531
May	69,670	57,136	63,056	78,024	79,745
June	71,751	58,252	66,827	76,231	72,040
July	70,595	57,057	65,201	72,491	
August	67,314	57,632	64,143	72,051	
September	65,518	63,379	69,013	68,828	
October	79,375	66,015	74,744	76,957	
November	73,493	59,251	70,522	75,711	
December	70,218	55,998	58,582	67,373	
Total	822,846	668,176	762,789	844,025	414,947

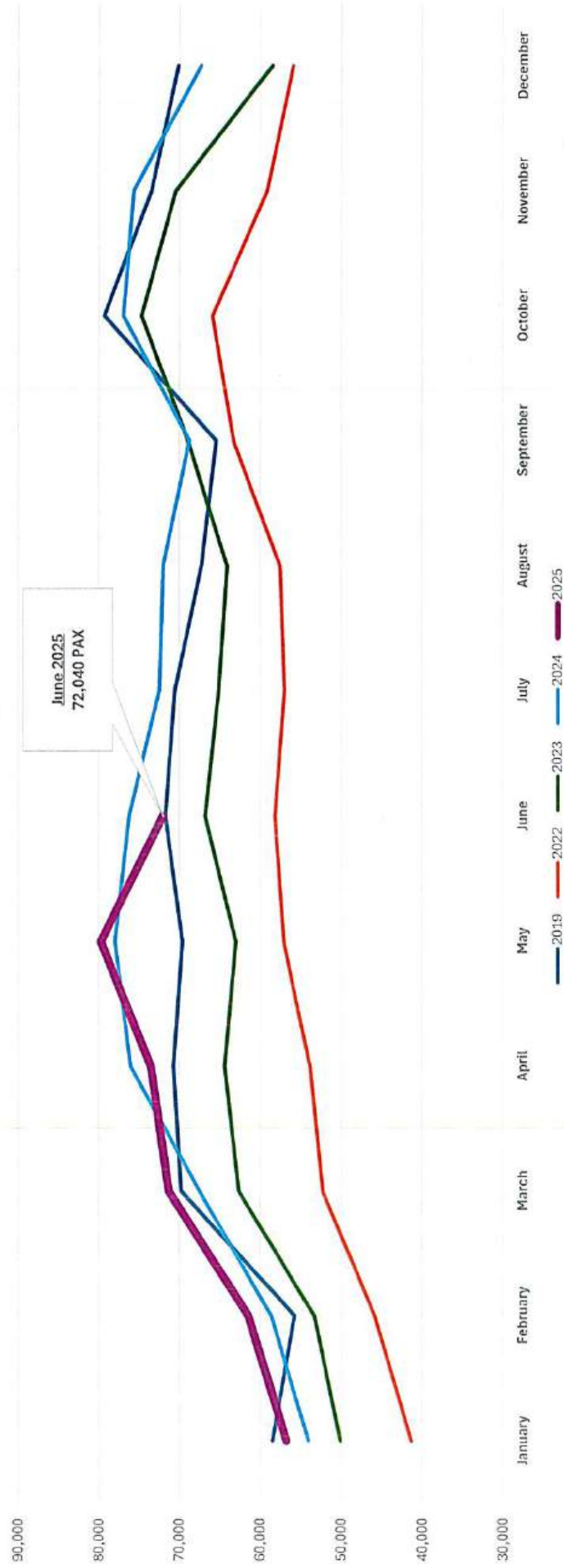
*YTD data through June 2025

Total Passengers



BTR

BTR Total Passengers



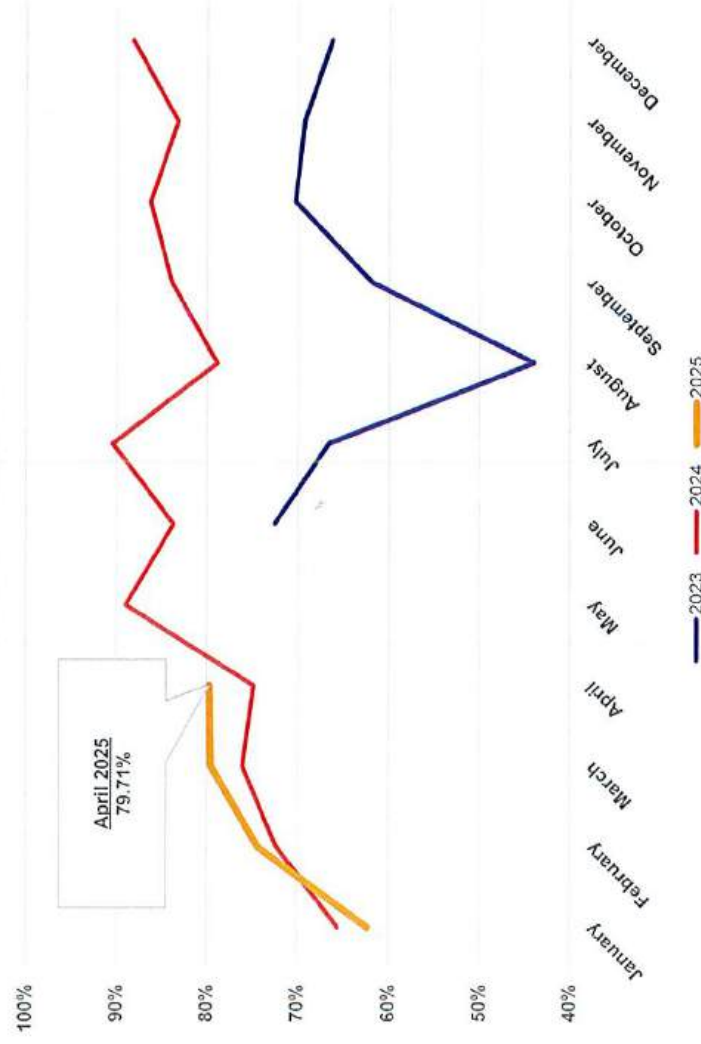
*YTD data through June 2025

BTR-DCA Load Factors



Month	2023	2024	2025
January		65.66%	62.40%
February		72.31%	74.41%
March		76.06%	79.56%
April		74.85%	79.71%
May		88.96%	
June	72.50%	83.69%	
July	66.59%	90.46%	
August	43.99%	78.88%	
September	61.93%	83.88%	
October	70.33%	86.32%	
November	69.33%	83.26%	
December	66.30%	88.24%	
AVG (Annual)	64.42%	81.05%	74.02%
AVG (Overall)			74.77%

BTR-DCA Load Factor



*YTD data through April 2025

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 15

GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING JUNE 2025

	2025 APPROVED BUDGET	(-)	2025 EXPENDITURES/ REVENUES	(=)	2025 BALANCE	VARIANCE	JUNE 2024 EXPENDITURES/ REVENUES	2025 EXPENDITURES/ REVENUES COMPARED TO 2024
Total Expenditures	8,562,304.20		7,575,189.13		987,115.06	-11.53%	7,503,677.72	0.95%
Total Revenues	8,385,730.00		8,502,767.73		117,037.73	1.40%	8,173,517.18	4.03%
Surplus (Deficit)			927,578.60				669,839.46	



BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCRUAL BASIS

	2022	2023	2024	2025	% Change 24/25
January	\$ 145,416.75	\$ 124,789.65	\$ 121,739.25	\$ 136,499.25	12.12%
February	158,190.30	148,725.45	167,003.25	174,592.35	4.54%
March	191,895.15	193,983.30	186,554.10	188,030.10	0.79%
April	203,718.75	168,245.55	192,107.55	172,919.52	-9.99%
May	193,540.50	174,703.05	192,989.15	185,213.40	-4.03%
June	178,060.95	179,616.90	170,447.25	166,252.95	-2.46%
July	175,810.05	171,093.00	188,263.80	-	-
August	171,683.40	176,664.90	175,600.95	-	-
September	171,861.75	175,594.80	165,551.85	-	-
October	172,599.75	192,999.30	216,498.45	-	-
November	159,162.00	171,345.15	177,501.30	-	-
December	140,951.85	140,552.10	163,657.65	-	-
Totals for the Period Ending June 30, 2025	\$ 1,070,822.40	\$ 990,063.90	\$ 1,030,840.55	\$ 1,023,507.57	-0.71%



**BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS**

	2022	2023	2024	2025	% Change 24/25
January	\$ 86,324.96	\$ 105,684.86	\$ 112,686.91	\$ 117,796.87	4.53%
February	100,157.85	113,349.80	124,895.50	131,059.06	4.93%
March	110,685.07	133,833.54	143,412.52	155,787.93	8.63%
April	115,404.32	137,982.09	163,180.69	156,986.40	-3.80%
May	125,887.64	138,324.51	171,490.96	175,942.42	2.60%
June	123,749.71	142,872.55	162,636.33	154,593.85	-4.95%
July	121,387.89	136,910.93	153,487.57	-	-
August	120,628.42	134,022.31	151,986.19	-	-
September	136,972.39	147,363.52	145,510.94	-	-
October	137,802.10	156,534.23	163,062.16	-	-
November	127,520.72	150,871.13	162,149.04	-	-
December	123,964.82	127,489.99	148,250.30	-	-
Totals for the Period Ending June 30, 2025	\$ 662,209.55	\$ 772,047.35	\$ 878,302.91	\$ 892,166.53	1.58%



BTR

BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
PARKING GARAGE REVENUES
ACCRUAL BASIS**

	2022	2023	2024	2025	% Change 24/25
January	\$ 181,478.40	\$ 244,899.03	\$ 266,572.06	\$ 267,744.78	0.44%
February	195,427.23	251,233.76	285,296.00	278,010.43	-2.55%
March	249,244.17	281,831.74	300,449.29	319,873.94	6.47%
April	231,779.46	299,575.72	340,342.86	321,502.81	-5.54%
May	249,357.44	294,524.60	361,546.15	354,344.24	-1.99%
June	268,143.25	329,547.07	389,505.68	376,987.00	-3.21%
July	281,993.87	332,207.37	363,652.57	-	-
August	274,856.40	313,523.29	348,382.08	-	-
September	299,707.15	350,206.48	374,177.53	-	-
October	321,501.79	368,849.92	370,935.00	-	-
November	259,789.19	307,151.87	315,042.26	-	-
December	241,864.02	258,291.00	295,288.76	-	-
Totals for the Period Ending June 30, 2025	\$ 1,375,429.95	\$ 1,701,611.92	\$ 1,943,712.04	\$ 1,918,463.20	-1.30%

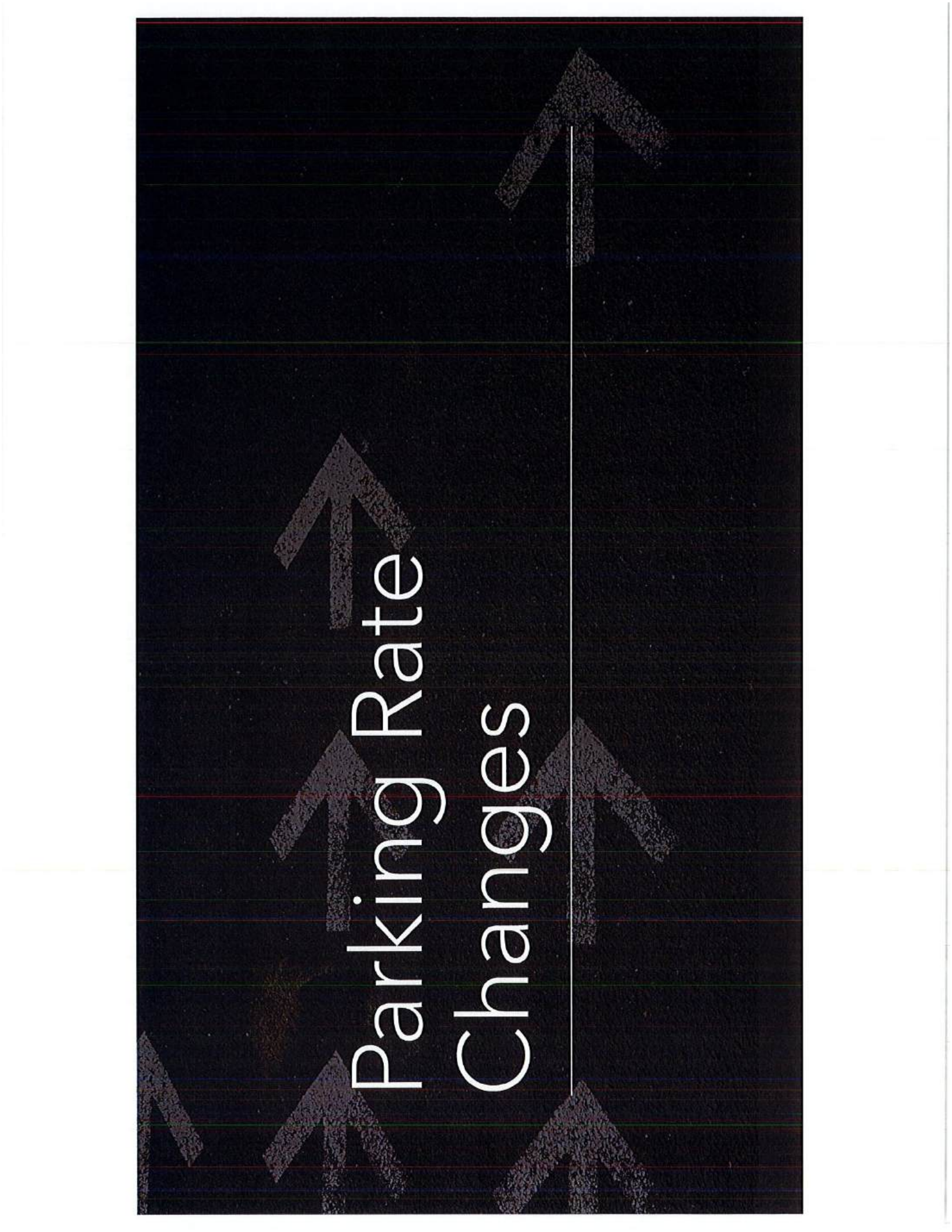


BATON ROUGE METRO AIRPORT
TRANSPORTATION NETWORK CARRIERS
ACCRUAL BASIS

	2023 Pickups	2023 Fees	2024 Pickups	2024 Fees	2025 Pickups	2025 Fees	% Change 24/25
January	3,411	\$ 9,721.35	3,895	\$ 11,100.75	4,172	\$ 11,890.20	7.11%
February	2,658	7,575.30	3,251	9,265.35	3,508	9,997.80	7.91%
March	3,643	10,382.55	4,091	11,659.35	4,127	11,761.95	0.88%
April	3,372	9,610.20	4,380	12,483.00	4,935	14,064.75	12.67%
May	3,319	9,459.15	3,593	10,240.05	4,680	13,338.00	30.25%
June	3,335	9,504.75	3,609	10,285.65	3,916	11,160.60	8.51%
July	3,068	8,743.80	3,689	10,513.65	-	-	-
August	3,541	10,091.85	3,779	10,770.15	-	-	-
September	3,783	10,781.55	3,731	10,633.35	-	-	-
October	4,411	12,571.35	4,397	12,531.45	-	-	-
November	4,019	11,454.15	4,269	12,166.65	-	-	-
December	2,676	7,626.60	3,589	10,228.65	-	-	-
Totals for the Period Ending June 30, 2025	19,738	\$ 56,253.30	22,819	\$ 65,034.15	25,338	\$ 72,213.30	11.04%

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 16



Parking Rate Changes

Background

Initial contract began January 1, 2010

Amendment # 1

Effective January 1, 2020; Terminated December 31, 2024

Amendment # 2

Effective January 1, 2025; Terminates December 31, 2029

- Capital Projects to be completed per Amendment # 2:
 - Install 20 EV Chargers – 10 chargers on 1st floor and 10 chargers on 2nd floor.
 - Reservation platform – configure and deploy system for passenger access.
 - Overhead LED Displays – install 4 new overhead LED displays at the exit plaza.

All capital projects required to be completed by September 13, 2025, per contract



EV Charging at BTR

20 Total Spots will be
available for EV charging

1st Floor - 10 spots

2nd Floor - 10 spots

In addition to the standard
Short-term parking rate, BTR
will charge customers
parked in these spots per
kWh for their use of the
chargers.



Parking Reservation Program Overview

Advance Booking at Standard Rates

The reservation program will allow passengers to reserve parking in the Short-Term or Economy Lots ahead of time at the standard daily rate.

Premium Parking Availability

The program will also enable the reservation of premium parking spaces in both lots:

- Short-Term Lot: 48 premium spaces (Levels 1 & 2)
- Economy Lot: 100 premium covered spaces

Change entry date and time: 07/11/2023 12:00 pm → 07/14/2023 11:20 am → Apply

P Economy Lot Walk Apply: 02/15 to the "Reserve" • Reserve premium spaces ahead of 10/27 at \$24.00 • Reserve 100 premium covered spaces • Select 1 on the booking page	P Economy Lot Premium Reserved Walk Apply: 02/15 to the "Reserve" • Reserve premium spaces ahead of 10/27 at \$30.00 • Reserve 100 premium covered spaces • Select 1 on the booking page	P Long Term Lot Walk Apply: 02/15 to the "Reserve" • Reserve premium spaces ahead of 10/27 at \$36.00 • Reserve 100 premium covered spaces • Select 1 on the booking page
\$24.00 Select More info Apply	\$30.00 Select More info Apply	\$36.00 Select More info Apply
P Long Term Lot Premium Reserved Walk Apply: 02/15 to the "Reserve" • Reserve premium spaces ahead of 10/27 at \$42.00 • Reserve 100 premium covered spaces • Select 1 on the booking page	P Parking Deck Walk Apply: 02/15 to the "Reserve" • Reserve premium spaces ahead of 10/27 at \$60.00 • Reserve 100 premium covered spaces • Select 1 on the booking page	
\$42.00 Select More info Apply	\$60.00 Select More info Apply	



Welcome to XNA Parking
The official site for parking reservations at Northwest Arkansas National Airport.

Entry Date	Select Time	Exit Date	Select Time
07/02/2025	12:00 PM	07/09/2025	11:00 AM

[Search](#)

[Apply promo code](#)

Example of a Reservation System

RESERVE YOUR PARKING IN ADVANCE FOR BEST AVAILABILITY

Back

1
Select Dates

2
Choose Parking Area

3
Payment Confirmation

4
Confirmation

*) Mandatory field

Sign in to make booking faster and easier

Personal Details

First Name *

Last Name *

Email *

do as and you booking confirmation and important information to the email address you provide

Vehicle Details

License Plate Number *

License Plate State *

Arkansas

Cancellation Protection

☐ Add Cancellation Protection (\$1.00)

For just \$1.00, you can cancel your reservation online up to 24 hours before the day of travel and avoid the \$1.50 cancellation fee

Create Account?

Access reservations, and check out faster by signing up for a new account.

☐ Yes, I'd like an account [recommended]

Payment Details

Card Number *

1111 1111 1111 1111

Expiry Date *

MM / YY

Security Number *

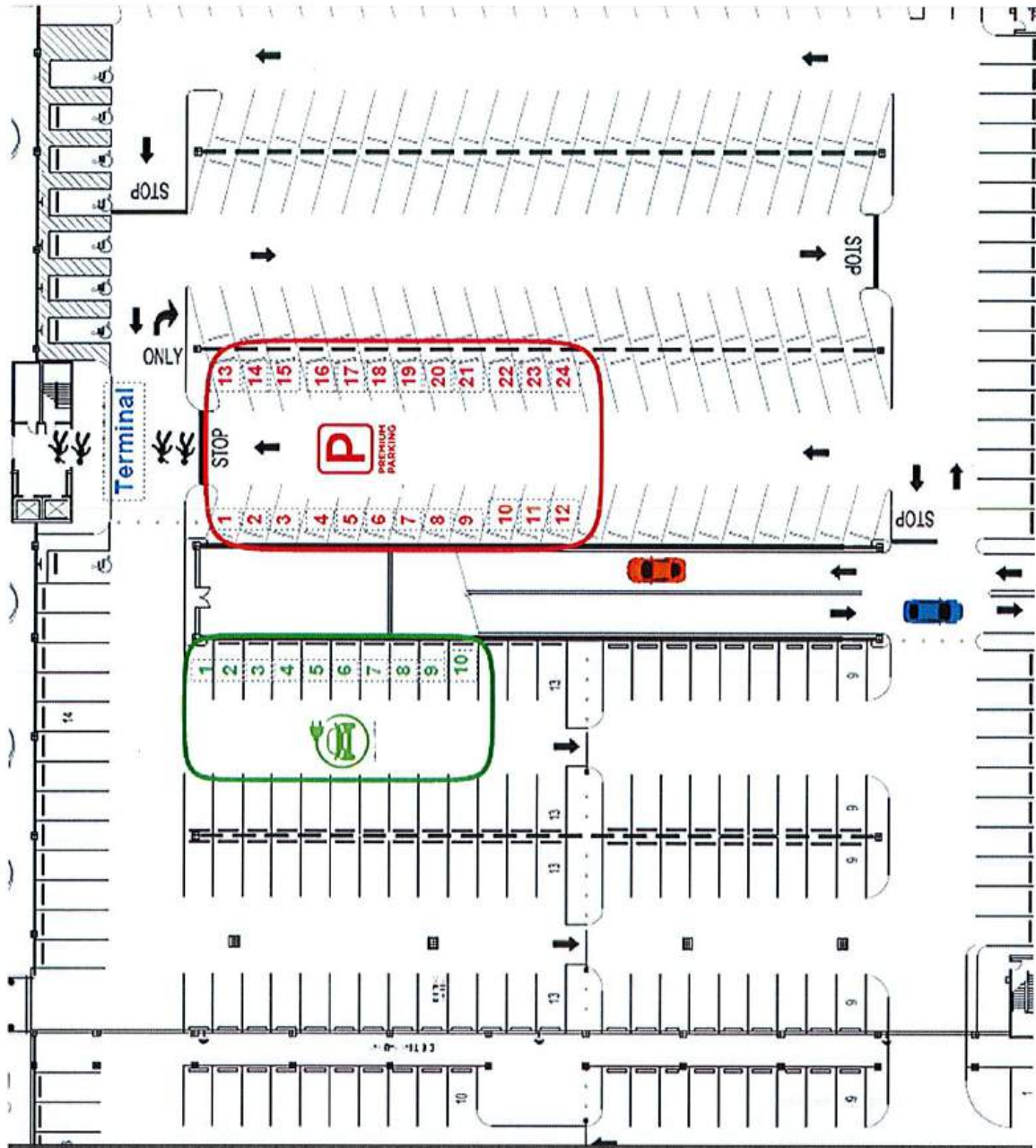
111

☐ I have read and accepted the Terms and Conditions.

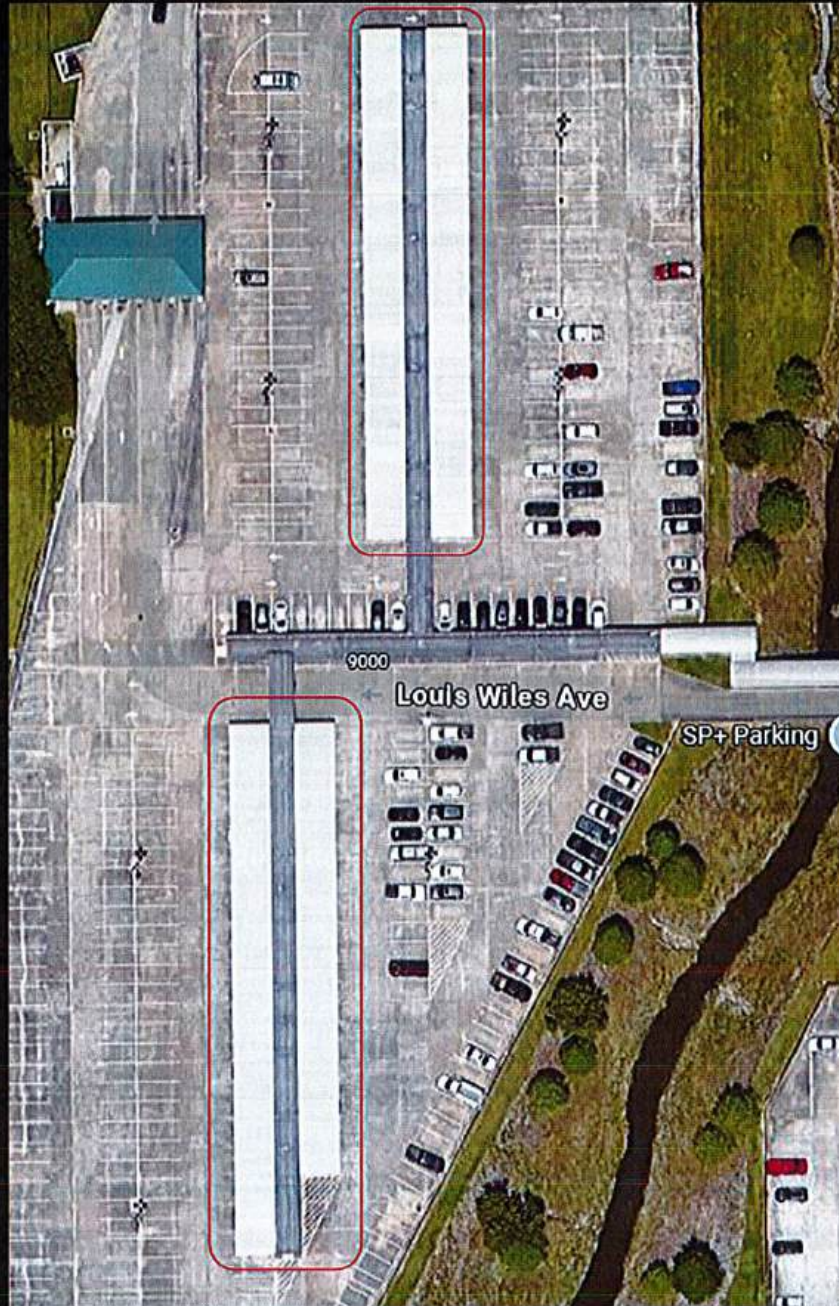
☐ Northwest Arkansas National Airport would like to stay in touch regarding airport discounts, competitions, services, and announcements. Please tick this box if you agree to being contacted by email.

Example of a
Reservation
System

EV and Premium Parking (1st and 2nd Floor)



Economy Lot Premium Parking



Current Rates at BTR

(last updated in 2016)

Short-Term Parking

\$12.00 Per day (24 hours)

\$1.00 Per ½ hour or portion thereof

Economy Parking

\$9.00 Per day (24 hours)

\$2.00 Per 1 hour or portion thereof



Peer Airport Parking Rate Comparison

Hector International Airport (Fargo, North Dakota)

Garage - \$22.00 per day

Premium Reserve (Long-Term lot) - \$16.00 per day

Long-Term - \$12.00 per day

Northwest Arkansas National Airport

Garage - \$20.00 per day

Premium Reserve (Long-Term lot) - \$14.00 per day

Long-Term - \$12.00 per day

Jackson International Airport

Garage - \$19.00 per day

Surface Lot - \$17.00 per day

Nearby Airport Parking Rate Comparison

New Orleans International Airport (MSY)

Short-Term:

- \$26.00 Maximum Daily Rate
Free First Half Hour
- \$3.00 Each additional half hour

Surface Parking Lot:

- \$20.00 Maximum Daily Rate
FREE First Half Hour
- \$3.00 Each additional half hour

Lafayette Regional Airport (LFT)

Short-Term:

- \$15.00 4 hours - 24 hours
- \$11.00 3 ½ hours - 4 hours
- \$1.00 Each additional 30 min (up to 3 ½ hours)
- \$1.00 31-60 minutes
- \$1.00 0 - 30 minutes

Long-Term:

- \$9.00 Maximum Daily Rate
FREE First Half Hour
- \$2.00- 31-60 minutes
- \$2.00 Each additional hour

Proposed New Parking Rates

Short-Term Parking

\$16.00 Per day (24 hours)
\$2.00 Per ½ hour or portion thereof

Economy Parking lot

\$13.00 Per day (24 hours)
\$3.00 Per 1 hour or portion thereof

Premium Reserved Parking

Short-Term- \$20.00 Per day (24 hours)
Economy- \$15.00 Per day (24 hours)

EV Charging Stations

Short-Term standard parking rate + \$0.59/kWh used



Rate Increase Revenue Projection



	Current Rate	Proposed Rate	Revenue Increase (Gross)
Economy	\$9.00	\$13.00	\$191,581
Garage	\$12.00	\$16.00	\$980,313
Premium Reserved (Garage)	\$0.00	\$20.00	\$156,630
Premium Reserved (Economy)	\$0.00	\$15.00	\$417,265
Total			\$1,745,789
EV Charging/kWh	\$0.00	\$0.59/kWh	\$23,364

Assumptions

- \$0.59/1 kWh - Charging Fee
- 20 EV Spaces/10 Dual Port Chargers
 - 75% Occupancy
- Estimated 8 - 12hr. charge cycle.
- Pro rata share of EV charger transactions taken from total parking garage transactions.
- Assumes Parking Garage average stay duration @ 2.7 days.
- Assumes EV vehicle w/ 40kWh battery @ 50% charge upon arrival or initial electrification.

EV Charging Calculation = ((40kwh/2) x \$0.59) x 11 days * 15 spaces *12 months