



BATON ROUGE  
METROPOLITAN AIRPORT  
9430 Jackie Cochran Drive  
Suite 300, Terminal Building  
Baton Rouge, LA 70807  
**PHONE** (225) 355-0333  
**FAX** (225) 355-2334

**Agenda**  
**Baton Rouge Metropolitan Airport Commission**  
**Regular Meeting**  
**Tuesday, December 2, 2025**  
**3:30 p.m.**  
**Airport Administration Conference Room**  
**Suite 300, 3<sup>rd</sup> floor Terminal Building**

1. **Call to Order.**
2. **Pledge of Allegiance.**
3. **Roll Call.**

**Public Comment Policy**

All items on this agenda are open for public comment. Those members of the public desiring to speak on a particular item should approach the podium and request to speak after the item is announced by the Chairman. They will be required to give their name and address and the Chairman will allocate a specific amount of time for members of the public to speak.

4. **Approval of the minutes of the regular meeting of October 7, 2025.**
5. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Professional Services Contract with Lamar Advertising, to provide Baton Rouge Metropolitan Airport two static billboard panels, in an amount not to exceed \$67,000.00. By: Director of Aviation.**
6. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a lease agreement between the City of Baton Rouge/Parish of East Baton Rouge and the Greater Baton Rouge Airport District to lease a total of 7.43 acres of land for a period of ten (10) years, with a five (5) year option to renew at a rental rate of \$4,869.47 per month or \$58,433.64 per year. By: Director of Aviation.**

7. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to amend the land lease with America's Auto Auction Baton Rouge to reduce the leased area from 27.292 acres to 20 acres. By: Director of Aviation.**
8. **Approving Change Order No. 1 Baton Rouge Metro Airport Terminal HVAC Upgrades. By: Director of Aviation.**

|                           |   |
|---------------------------|---|
| Project Title:            | Baton Rouge Airport Terminal HVAC Upgrades  |
| Project Number:           | 9800000100  |
| Account Number:           | 9800000100-5821000000-0000000000-652800   |
| Original Estimated Cost:  | \$2,521,379.00  |
| Contract Number:          | 800006493   |
| Council Award Date:       | August 28, 2024   |
| Contractor:               | Bob Bernhard & Associates Mechanical, LLC   |
| Change Order No.          | One (1)   |
| Change Order Amount:      | \$85,060.95 (Contract time increased by 0 days)   |
| Original Contract Amount: | \$2,738,000.00  |
| Net Previous Changes:     | \$-0-   |
| New Contract Amount:      | \$2,823,060.95  |
| Description:              | This is to install 15- 7' off ground clearance bars and I-Do Not Enter sign for tug way. Contractor will anchor and hang the clearance bars and sign at 16 different locations. Replacement of refrigerant monitoring system and replace sand base under structure foundation with limestone. |
| Why Required:             | Clearance Bars are required to protect the new water lines. The limestone base was required because of standing water in the foundation.  |

9. **Approving Final Acceptance on the Baton Rouge Metropolitan Airport- Airport Terminal HVAC Upgrades. By: Director of Aviation.**

|                          |   |
|--------------------------|---|
| Contractor:              | Bob Bernhard & Associates Mechanical, LLC |
| Estimated Cost:          | \$ 2,521,379.00                           |
| Contract Amount:         | \$ 2,738,000.00                           |
| Total Change Orders (1): | \$ 85,060.95                              |
| Final Cost:              | \$ 2,823,060.95                           |
| Days Allocated:          | 385                                       |
| Days Used:               | 333                                       |
| Liquidated Damages:      | None                                      |

- 10. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Professional Services Contract with Legacy Title, L.L.C. to create a comprehensive Exhibit A in accordance with FAA specifications in an amount not to exceed \$158,750.00. By: Director of Aviation.**
  
- 11. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Professional Services Contract with Tyler Technologies, to provide Baton Rouge Metropolitan Airport with Tyler ERP Pro software in an amount not to exceed \$150,000.00. By: Director of Aviation.**
  
- 12. Authorization or the Mayor-President and/or Chairman of the Airport Commission to execute a Professional Services Contract with ADP, Inc., to provide Baton Rouge Metropolitan Airport with ADP Workforce Now software in an amount not to exceed \$100,000.00. By: Director of Aviation.**
  
- 13. Status Report – Report will be given at the January meeting.**
  
- 14. Public Relations /Marketing Report – Report will be given at the December meeting.**
  
- 15. Financial Report – Report will be given at the December meeting.**
  
- 16. Business Development Report – Report will be given at the January meeting.**
  
- 17. Administrative Matters.**
  
- 18. Adjourn.**

# **AIRPORT COMMISSION AGENDA**

## **SUPPORTING DOCUMENT NO. 4**



**BATON ROUGE**  
**METROPOLITAN AIRPORT**  
9430 Jackie Cochran Drive  
Suite 300, Terminal Building  
Baton Rouge, LA 70807  
**PHONE** (225) 355-0333  
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## MINUTES

**BATON ROUGE METROPOLITAN AIRPORT**  
**REGULAR MEETING**  
**TUESDAY, OCTOBER 7, 2025**  
**3:30 P.M.**  
**AIRPORT ADMINISTRATION CONFERENCE ROOM**  
**SUITE 300, 3<sup>RD</sup> FLOOR TERMINAL BUILDING**

**1. CALL TO ORDER.**

Chairman, Bill Profita, called the meeting to order.

**2. PLEDGE OF ALLEGIANCE.**

The Pledge of Allegiance was led by Mr. Lowery.

**3. ROLL CALL.**

| <u>MEMBERS</u><br><u>ATTENDING</u> | <u>MEMBERS</u><br><u>ABSENT</u> | <u>A/P STAFF</u><br><u>ATTENDING</u> | <u>OTHERS</u><br><u>ATTENDING</u> |
|------------------------------------|---------------------------------|--------------------------------------|-----------------------------------|
| Mr. Arrigo                         |                                 | Mr. Edwards                          | Mr. Krouse                        |
| Councilman Moak                    |                                 | Mr. Hubbard II                       | Ms. Honore                        |
| Mr. Butler                         |                                 | Mr. Taffaro                          | Mr. Gillette                      |
| 4:48pm. Rep. Hennessy Dickerson    |                                 | Mr. Milano                           |                                   |
| Councilman Dunn, Jr.               |                                 | Ms. Butler                           |                                   |
| Mr. Fife                           |                                 | Mr. Vidrine                          |                                   |
| Mr. Lowery                         |                                 | Mrs. Cashio                          |                                   |
| 4:48pm. Senator Barrow             |                                 | Ms. Nolan                            |                                   |
| Ms. Payton                         |                                 | Mrs. Jukkola                         |                                   |
| Mr. Profita                        |                                 | Mrs. Dukes                           |                                   |
| 4:43pm. Mr. Chambers               |                                 |                                      |                                   |
| Mrs. Womack                        |                                 |                                      |                                   |
| Mr. Johnson IV                     |                                 |                                      |                                   |

## Public Comment Policy

All items on this agenda are open for public comment. Those members of the public desiring to speak on a particular item should approach the podium and request to speak after the item is announced by the Chairman. They will be required to give their name and address and the Chairman will allocate a specific amount of time for members of the public to speak.

**4. Approval of the minutes of the regular meeting of September 9, 2025.**

A motion was made by Mr. Butler, seconded by Ms. Payton, to approve the minutes of the regular meeting of September 9, 2025.

There being no opposition, the motion carried.

**5. Authorization for the Mayor-President and/or Chairman of the Airport Commission to enter into an agreement with Raiser, LLC., for transport services for passengers at the Baton Rouge Airport for a period of 5 years at a rate of \$5.00 per pick up. By: Director of Aviation.**

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Arrigo, seconded by Mr. Lowery, to approve the item.

There being no opposition, the motion carried.

**6. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Consent to Assignment and Assumption of the lease agreement from All Star Properties, III, L. L. C. to CGR BR CHEV-N. By: Director of Aviation.**

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Councilman Dunn Jr., seconded by Mrs. Womack, to approve the item.

There being no opposition, the motion carried.

**7. Accepting the low bid for the Baton Rouge Metropolitan Airport Phase II, Taxiway L Extension and Decommissioning Runway 4R-22L and Taxiway E. By: Director of Aviation.**

**Estimate: \$21,787,540.00**

**Bidders**

**Base Bid**

|                                    |                         |
|------------------------------------|-------------------------|
| <b>Hendrick Construction, Inc.</b> | <b>\$ 16,416,897.54</b> |
| Siema Construction, LLC            | \$ 19,001,000.00        |
| Command Construction, LLC          | \$ 19,096,269.00        |

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Fife, seconded by Mr. Lowery, to approve the item.

There being no opposition, the motion carried.

**8. Authorization Approving Change Order No. 2 Baton Rouge Metro Airport- North Airpark Utility Corridor. By: Director of Aviation.**

|                           |  |
|---------------------------|--|
| Project Title:            | North Airpark Utility Corridor   |
| Project Number:           | FP&C 50-N-41-12-01/F.0000732   |
| Account Number:           | 9800000101-5821000000-0000000000-653100  |
| Original Estimated Cost:  | \$1,338,989.61   |
| Contract Number:          | 800005715  |
| Council Award Date:       | October 25, 2023   |
| Contractor:               | Hendrick Construction, Inc.  |
| Change Order No.          | Two (2)  |
| Change Order Amount:      | \$(123,773.00) (Contract time increased by 270 days)   |
| Original Contract Amount: | \$1,190,699.88   |
| Net Previous Changes:     | \$1,248,471.88   |
| New Contract Amount:      | \$1,124,698.88   |
| Description:              | The changes in this Change Order No. 2 reflect the actual cost for the installation of the utilities versus the bid unit prices. Deductions are shown as negative values.  |
| Why Required:             | The following utility allowances are required to support the infrastructure needs of the project 8" Water Line Allowance (BR Water), 3-Phase Overhead Power Allowance (Entergy), Overhead Fiber Optic Line Allowance (Cox and AT&T), and 2" Polyethylene Gas Line Allowance (Entergy). |

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Fife, seconded by Mrs. Womack, to approve the item.

There being no opposition, the motion carried.

**9. Approving Final Acceptance for Baton Rouge Metro Airport-North Airpark Utility Corridor. By: Director of Aviation.**

|                          |                             |
|--------------------------|-----------------------------|
| Contractor:              | Hendrick Construction, Inc. |
| Estimated Cost:          | \$ 1,338,989.61             |
| Contract Amount:         | \$ 1,190,699.88             |
| Total Change Orders (2): | \$ (66,001.00)              |
| Final Cost:              | \$ 1,124,698.88             |
| Days Allocated:          | 450                         |
| Days Used:               | 450                         |
| Liquidated Damages:      | None                        |

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Fife, seconded by Mrs. Womack, to approve the item.

There being no opposition, the motion carried.



10. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute Supplemental Agreement No. 1 with Airport Business Solutions (ABS) to expand the scope of services so as to include a market saturation analysis of the FBO marketplace at BTR and to increase the amount of the contract by \$21,500 for a total contract not to exceed \$49,000.00. By: Director of Aviation**

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Councilman Dunn Jr., seconded by Mr. Lowery, to approve the item.

There being no opposition, the motion carried.

11. **Status Report**– Report was presented by Alan Krouse, P.E. Program Manager, AMG.
12. **Public Relations /Marketing Report**– Report will be given at the December meeting.
13. **Financial Report** – Report was presented by Nicholas Vidrine, Airport Finance Manager.
14. **Business Development Report** – Report will be given at the November meeting.
15. **Administrative Matters.** None
16. **Adjourn.**

A motion was made by Mrs. Womack, seconded by Mr. Fife, to adjourn the meeting. The meeting adjourned at 4:12 pm.

RESPECTFULLY SUBMITTED,

*Mike Edwards*

Mike Edwards  
Director of Aviation

ME/lb



PROJECT MANAGER:  
ALAN KROUSE

# BATON ROUGE METROPOLITAN AIRPORT

October 7, 2025

| Project Name        | Runway 13/31 Safety Area//RPZ Total Project (Total)                        | North Airport Infrastructure Development          | Taxiway L and Decommissioning of 4R 22L  | Taxiway Widening                   | HVAC Upgrades                     | Runway 22R Lighting Repairs                        | Taxiway F                          | Ticket Counters & Baggage Improvements                   | TOTALS        |
|---------------------|--|---|--|------------------------------------|-----------------------------------|--|------------------------------------|--|---------------|
| Status              | Shopping Center Demo is underway. Working on interim plans & EMAS removal. | Closing out Phase I. Phase II plans under design. | Phase I Construction underway. Installing concrete pavement PH2 bids going to Commission & Council for approval. | Received 100% plans and reviewing. | Contractor working on punch list. | Bids received 7/31. Going to Council for approval. | Preliminary Design plans received. | 50% Preliminary design plans submitted and under review. |               |
| Issues              |  |   |  |                                    |                                   |  |                                    |  |               |
| Consultant          | Volkert/Stamley Consultants  | Forte & Tablada                                   | Stanley Consultants  | ICE                                | MCA                               | Garver   | Stanley Consultant                 | WHLC   |               |
| Contractor          | TBD  | Hendrick  | Hendrick   | TBD                                | Bob Bernhard                      | Hendrick   | TBD                                | TBD  |               |
| Percentage Complete | 25%  | 50% Design Phase 2.                               | 25.00%   | 90%                                | 95%                               | 100%   | 30%                                | 50%  |               |
| Current Budget      | 50,853,366   | 4,375,000   | \$30,000,000   | \$300,000                          | \$3,240,236                       | \$ 700,000.00                                      | \$ 636,551.00                      | \$8,000,000  | \$ 98,105,153 |
| Paid to Date        | 25,236,679   | \$1,481,380                                       | \$3,757,884  | \$52,964                           | \$2,290,375                       | \$ 82,575.00                                       | \$ 222,077.00                      | \$298,883  | \$ 33,422,817 |
| Remaining Balance   | 25,616,687   | 2,989,020   | 26,242,116   | \$257,022                          | \$949,861                         | \$ 617,425.00                                      | \$ 414,474.00                      | \$7,701,117  | 64,787,722    |

Updated Information

GREATER BATON ROUGE AIRPORT DISTRICT  
STATEMENT OF REVENUES AND EXPENDITURES  
FOR THE PERIOD ENDING AUGUST 2025

|                    | 2025<br>APPROVED<br>BUDGET | (-) | 2025<br>EXPENDITURES/<br>REVENUES | (=) | 2025 BALANCE | VARIANCE | 2025<br>EXPENDITURES/<br>REVENUES<br>COMPARED TO 2024 |
|--------------------|----------------------------|-----|-----------------------------------|-----|--------------|----------|---|
| Total Expenditures | 11,416,405.59              |     | 10,900,928.07                     |     | 515,477.52   | -4.52%   | 11,596,825.23<br>-6.00%                               |
| Total Revenues     | 11,180,973.33              |     | 11,653,112.80                     |     | 472,139.47   | 4.22%    | 11,196,287.22<br>4.08%                                |
| Surplus (Deficit)  |                            |     | <u>752,184.73</u>                 |     |              |          | <u>(400,538.01)</u>                                   |





**BATON ROUGE METRO AIRPORT**  
**CUSTOMER FACILITY CHARGE**  
**ACCRUAL BASIS**

|   | 2022            | 2023            | 2024            | 2025            | % Change<br>24/25 |
|---|-----------------|-----------------|-----------------|-----------------|-------------------|
| January   | \$ 145,416.75   | \$ 124,789.65   | \$ 121,739.25   | \$ 136,499.25   | 12.12%            |
| February  | 158,190.30      | 148,725.45      | 167,003.25      | 174,592.35      | 4.54%             |
| March   | 191,895.15      | 193,983.30      | 186,554.10      | 188,030.10      | 0.79%             |
| April   | 203,718.75      | 168,245.55      | 192,107.55      | 172,919.52      | -9.99%            |
| May   | 193,540.50      | 174,703.05      | 192,989.15      | 185,213.40      | -4.03%            |
| June  | 178,060.95      | 179,616.90      | 170,447.25      | 166,252.95      | -2.46%            |
| July  | 175,810.05      | 171,093.00      | 188,263.80      | 170,100.02      | -9.65%            |
| August  | 171,683.40      | 176,664.90      | 175,600.95      | 176,277.79      | 0.39%             |
| September                                       | 171,861.75      | 175,594.80      | 165,551.85      | -               | -                 |
| October   | 172,599.75      | 192,999.30      | 216,498.45      | -               | -                 |
| November  | 159,162.00      | 171,345.15      | 177,501.30      | -               | -                 |
| December  | 140,951.85      | 140,552.10      | 163,657.65      | -               | -                 |
| Totals for the Period Ending<br>August 31, 2025 | \$ 1,418,315.85 | \$ 1,337,821.80 | \$ 1,394,705.30 | \$ 1,369,885.38 | -1.78%            |



**BATON ROUGE METRO AIRPORT  
PASSENGER FACILITY CHARGE  
ACCRUAL BASIS**

|   | 2022          | 2023            | 2024            | 2025            | % Change<br>24/25 |
|---|---------------|-----------------|-----------------|-----------------|-------------------|
| January   | \$ 86,324.96  | \$ 105,684.86   | \$ 112,686.91   | \$ 117,796.87   | 4.53%             |
| February  | 100,157.85    | 113,349.80      | 124,895.50      | 131,059.06      | 4.93%             |
| March   | 110,685.07    | 133,833.54      | 143,412.52      | 155,787.93      | 8.63%             |
| April   | 115,404.32    | 137,982.09      | 163,180.69      | 156,986.40      | -3.80%            |
| May   | 125,887.64    | 138,324.51      | 171,490.96      | 175,942.42      | 2.60%             |
| June  | 123,749.71    | 142,872.55      | 162,636.33      | 154,593.85      | -4.95%            |
| July  | 121,387.89    | 136,910.93      | 153,487.57      | 158,663.38      | 3.37%             |
| August  | 120,628.42    | 134,022.31      | 151,986.19      | 146,266.02      | -3.76%            |
| September                                       | 136,972.39    | 147,363.52      | 145,510.94      | -               | -                 |
| October   | 137,802.10    | 156,534.23      | 163,062.16      | -               | -                 |
| November  | 127,520.72    | 150,871.13      | 162,149.04      | -               | -                 |
| December  | 123,964.82    | 127,489.99      | 148,250.30      | -               | -                 |
| Totals for the Period Ending<br>August 31, 2025 | \$ 904,225.86 | \$ 1,042,980.59 | \$ 1,183,776.67 | \$ 1,197,095.93 | 1.13%             |



# BTR

BATON ROUGE  
METROPOLITAN AIRPORT

## BATON ROUGE METRO AIRPORT PARKING GARAGE REVENUES ACCRUAL BASIS

|   | 2022            | 2023            | 2024            | 2025            | % Change<br>24/25 |
|---|-----------------|-----------------|-----------------|-----------------|-------------------|
| January   | \$ 181,478.40   | \$ 244,899.03   | \$ 266,572.06   | \$ 267,744.78   | 0.44%             |
| February  | 195,427.23      | 251,233.76      | 285,296.00      | 278,010.43      | -2.55%            |
| March   | 249,244.17      | 281,831.74      | 300,449.29      | 319,873.94      | 6.47%             |
| April   | 231,779.46      | 299,575.72      | 340,342.86      | 321,502.81      | -5.54%            |
| May   | 249,357.44      | 294,524.60      | 361,546.15      | 354,344.24      | -1.99%            |
| June  | 268,143.25      | 329,547.07      | 389,505.68      | 376,987.00      | -3.21%            |
| July  | 281,993.87      | 332,207.37      | 363,652.57      | 358,488.26      | -1.42%            |
| August  | 274,856.40      | 313,523.29      | 348,382.08      | 348,670.59      | 0.08%             |
| September                                       | 299,707.15      | 350,206.48      | 374,177.53      | -               | -                 |
| October   | 321,501.79      | 368,849.92      | 370,935.00      | -               | -                 |
| November  | 259,789.19      | 307,151.87      | 315,042.26      | -               | -                 |
| December  | 241,864.02      | 258,291.00      | 295,288.76      | -               | -                 |
| Totals for the Period Ending<br>August 31, 2025 | \$ 1,932,280.22 | \$ 2,347,342.58 | \$ 2,655,746.69 | \$ 2,625,622.05 | -1.13%            |



# BTR

BATON ROUGE  
METROPOLITAN AIRPORT

## BATON ROUGE METRO AIRPORT TRANSPORTATION NETWORK CARRIERS ACCRUAL BASIS

|   | 2023 Pickups | 2023 Fees    | 2024 Pickups | 2024 Fees    | 2025 Pickups | 2025 Fees    | % Change<br>24/25 |
|---|--------------|--------------|--------------|--------------|--------------|--------------|-------------------|
| January   | 3,411        | \$ 9,721.35  | 3,895        | \$ 11,100.75 | 4,172        | \$ 11,890.20 | 7.11%             |
| February  | 2,658        | 7,575.30     | 3,251        | 9,265.35     | 3,508        | 9,997.80     | 7.91%             |
| March   | 3,643        | 10,382.55    | 4,091        | 11,659.35    | 4,127        | 11,761.95    | 0.88%             |
| April   | 3,372        | 9,610.20     | 4,380        | 12,483.00    | 4,935        | 14,064.75    | 12.67%            |
| May   | 3,319        | 9,459.15     | 3,593        | 10,240.05    | 4,680        | 13,338.00    | 30.25%            |
| June  | 3,335        | 9,504.75     | 3,609        | 10,285.65    | 3,916        | 11,160.60    | 8.51%             |
| July  | 3,068        | 8,743.80     | 3,689        | 10,513.65    | 3,946        | 11,246.10    | 6.97%             |
| August  | 3,541        | 10,091.85    | 3,779        | 10,770.15    | 4,213        | 12,007.05    | 11.48%            |
| September                                       | 3,783        | 10,781.55    | 3,731        | 10,633.35    | -            | -            | -                 |
| October   | 4,411        | 12,571.35    | 4,397        | 12,531.45    | -            | -            | -                 |
| November  | 4,019        | 11,454.15    | 4,269        | 12,166.65    | -            | -            | -                 |
| December  | 2,676        | 7,626.60     | 3,589        | 10,228.65    | -            | -            | -                 |
| Totals for the Period Ending<br>August 31, 2025 | 26,347       | \$ 75,088.95 | 30,287       | \$ 86,317.95 | 33,497       | \$ 95,466.45 | 10.60%            |



# Business Development Report

October 2025



**BTR**

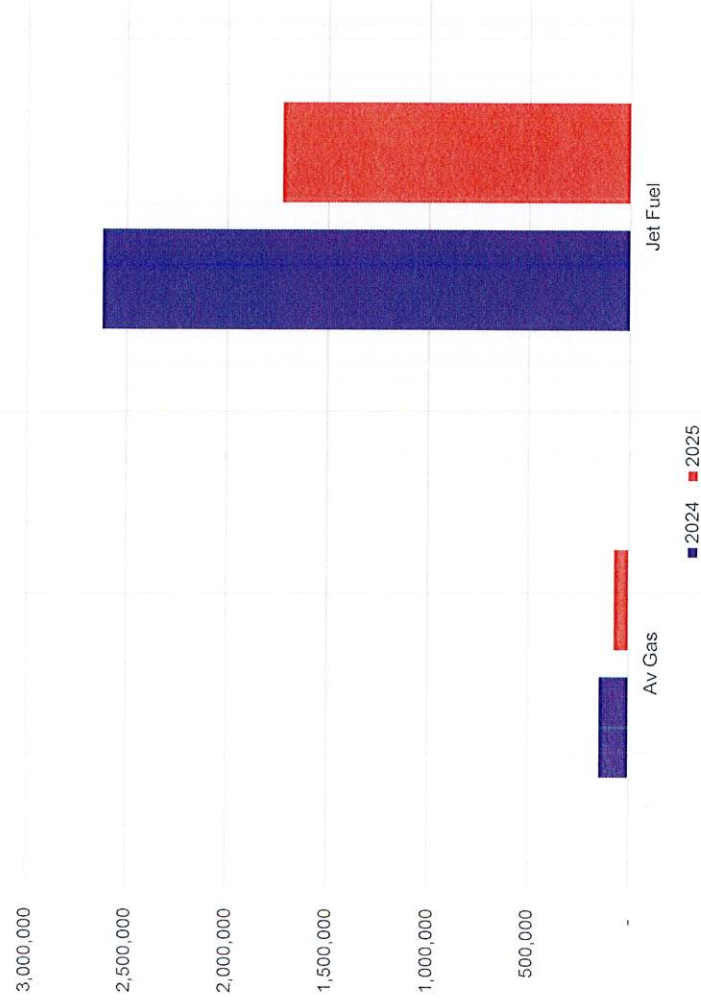
BATON ROUGE METRO AIRPORT

*It's about time.*

# Fuel Flowage



| Year           | Av Gas  | Jet Fuel  |
|----------------|---------|-----------|
| 2024           | 145,707 | 2,625,800 |
| 2025           | 73,653  | 1,727,900 |
| YOY Comparison | -49%    | -34%      |



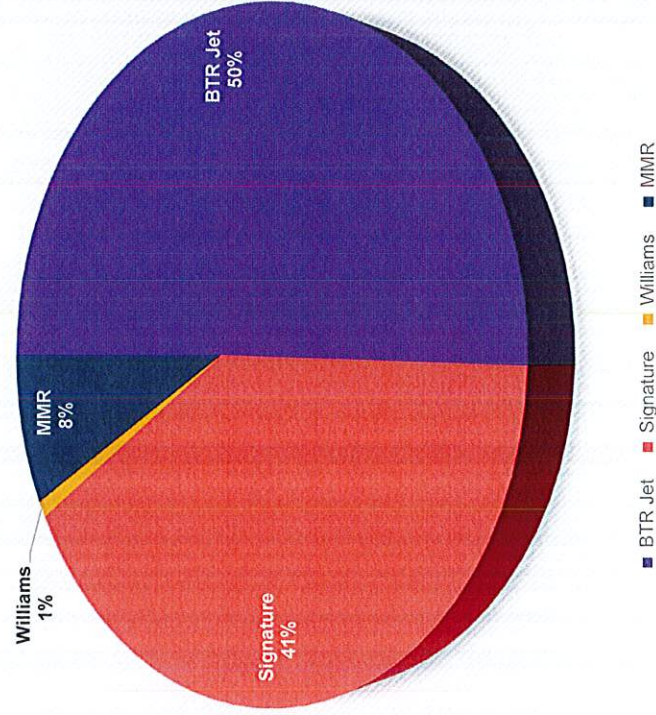


# Fuel Flowage Market Share

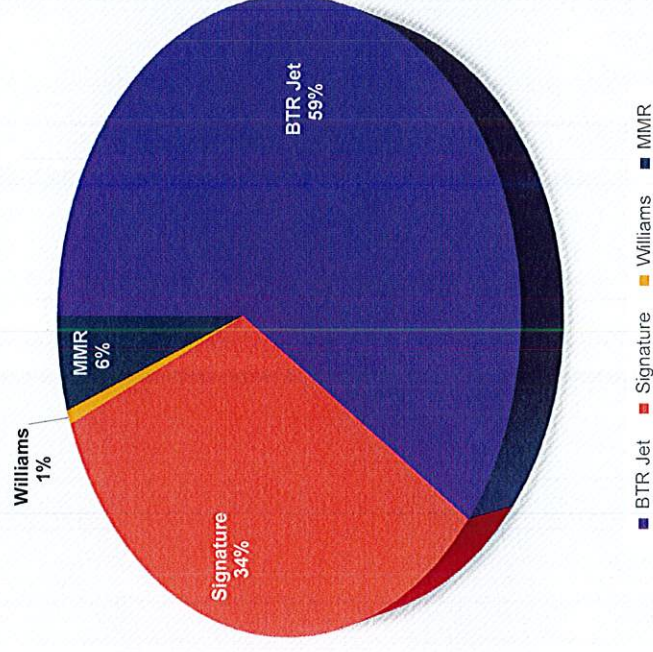


# BTR

2024 Fuel Sales



2025 Fuel Sales

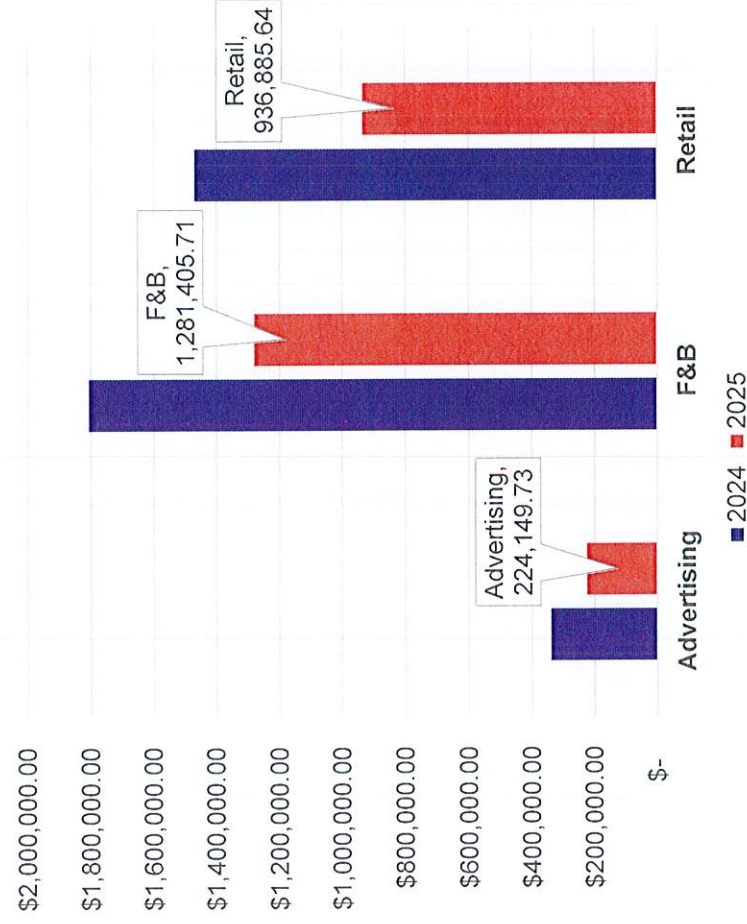


# In-Terminal Concessions Gross 2024 vs 2025



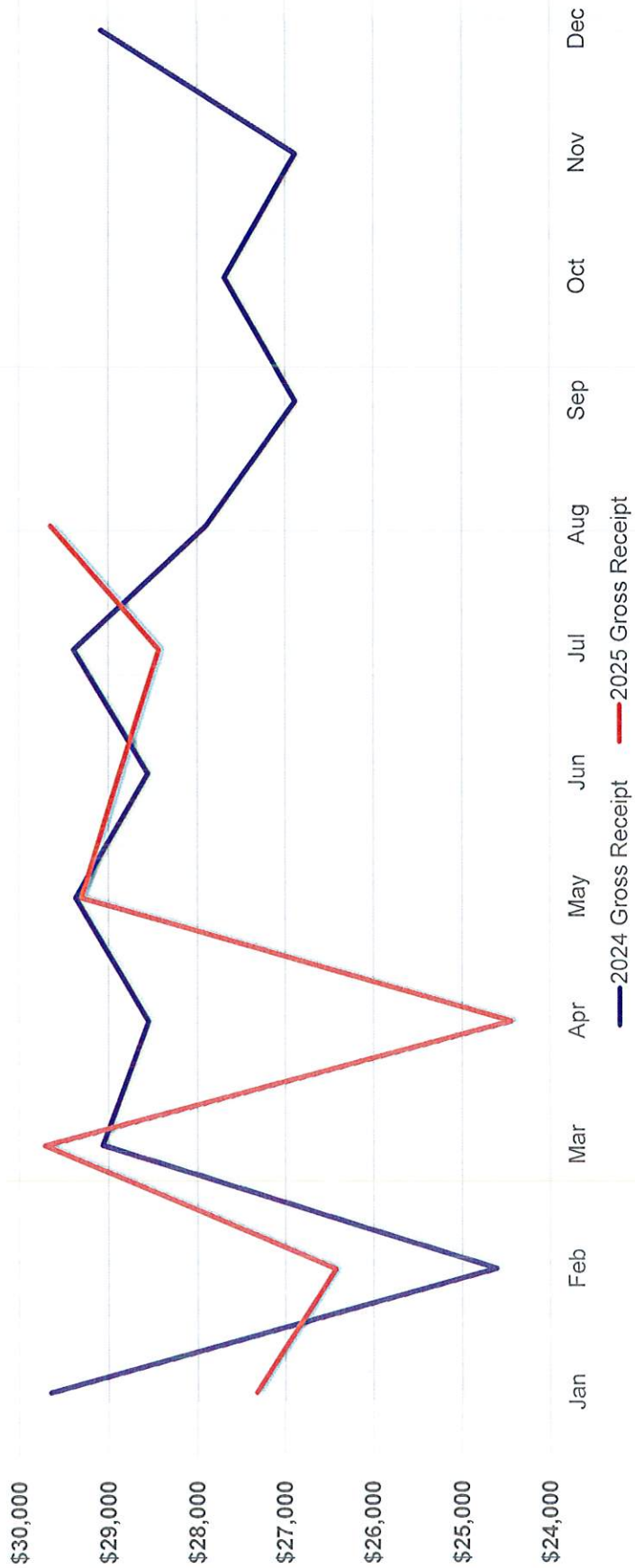
# BTR

| Month          | 2024         | 2025         |
|----------------|--------------|--------------|
| January        | 232,104.50   | 242,701.02   |
| February       | 255,724.89   | 318,290.97   |
| March          | 290,478.47   | 319,154.38   |
| April          | 337,985.18   | 343,412.29   |
| May            | 356,173.41   | 377,673.09   |
| June           | 319,836.77   | 346,673.33   |
| July           | 321,238.03   | 326,519.57   |
| August         | 313,427.44   | 284,126.35   |
| September      | 281,599.52   | -            |
| October        | 316,256.79   | -            |
| November       | 312,928.43   | -            |
| December       | 276,103.26   | -            |
| Total          | 3,615,880.69 | 2,444,466.08 |
| YOY Comparison |              | -5%          |

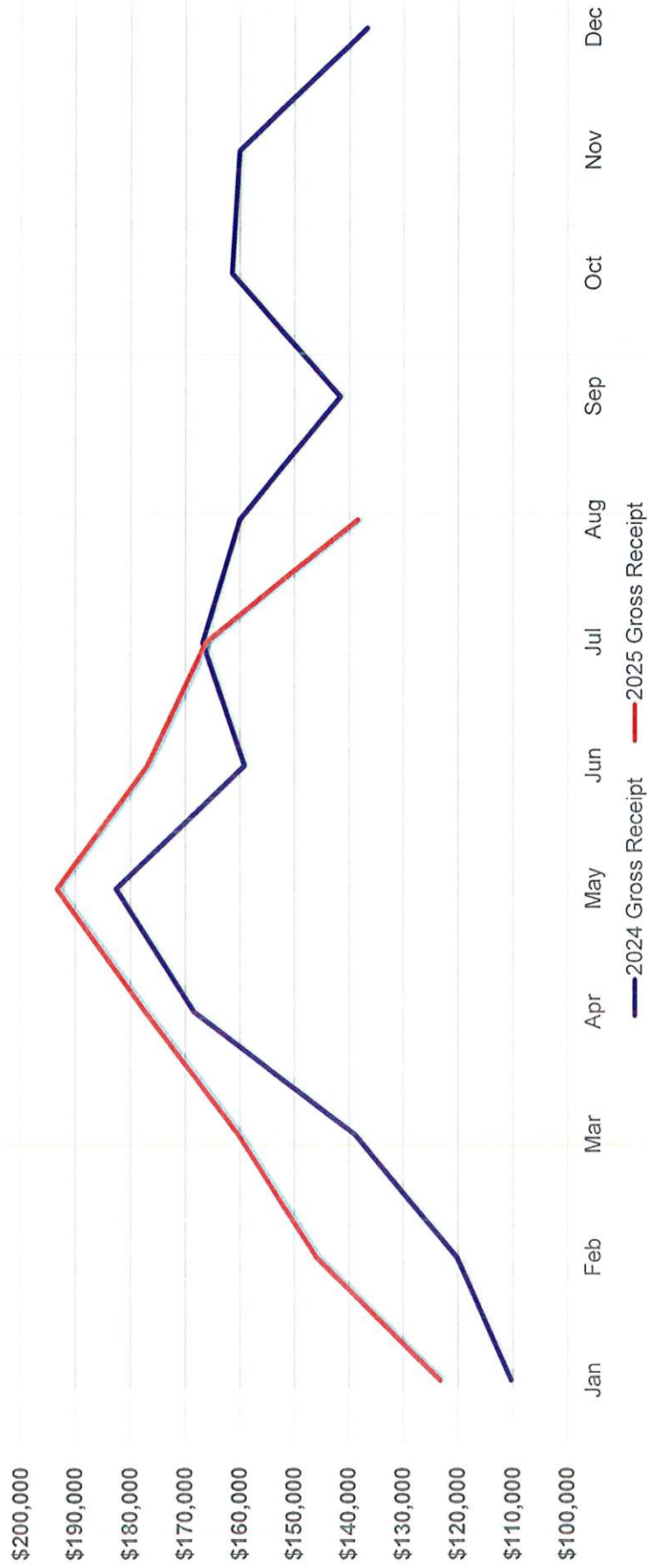




# In-Terminal Advertising



# Food & Beverage

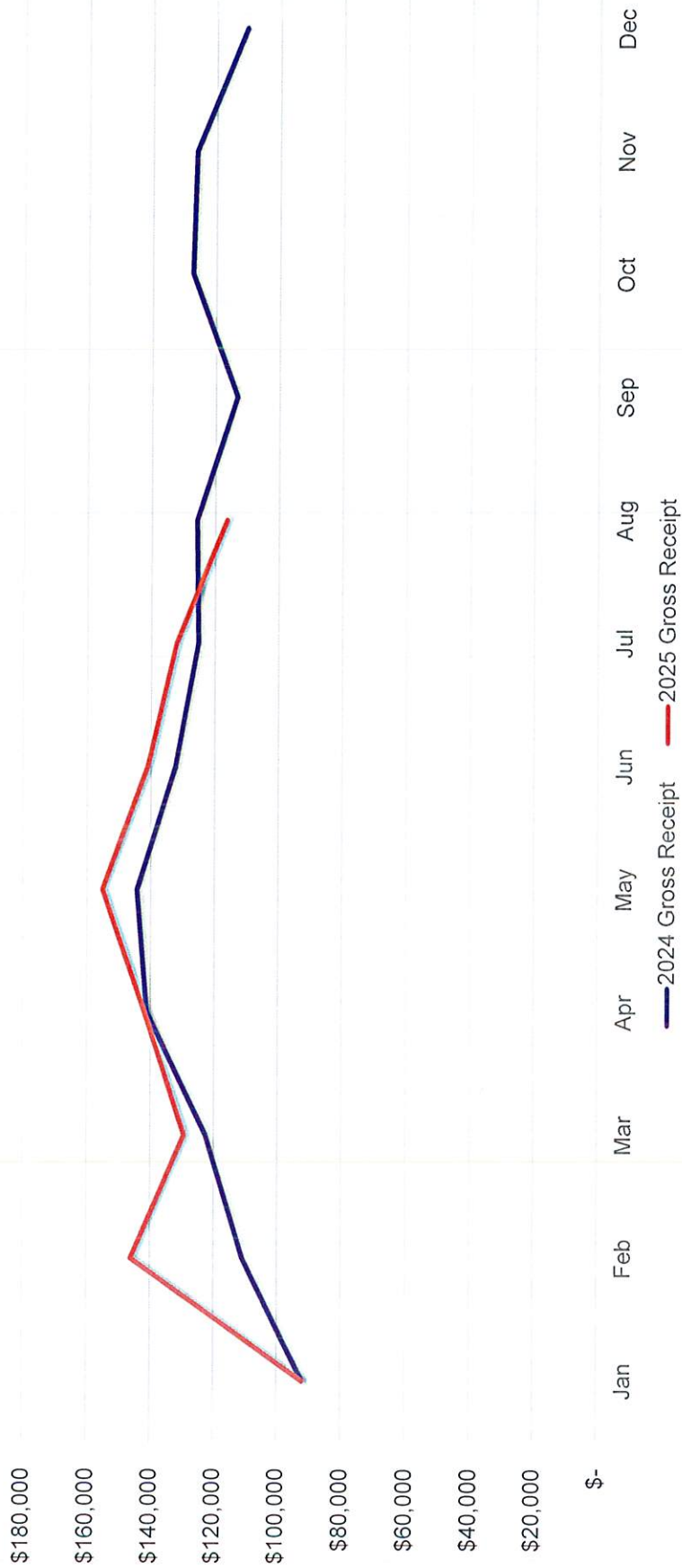




# News & Gift



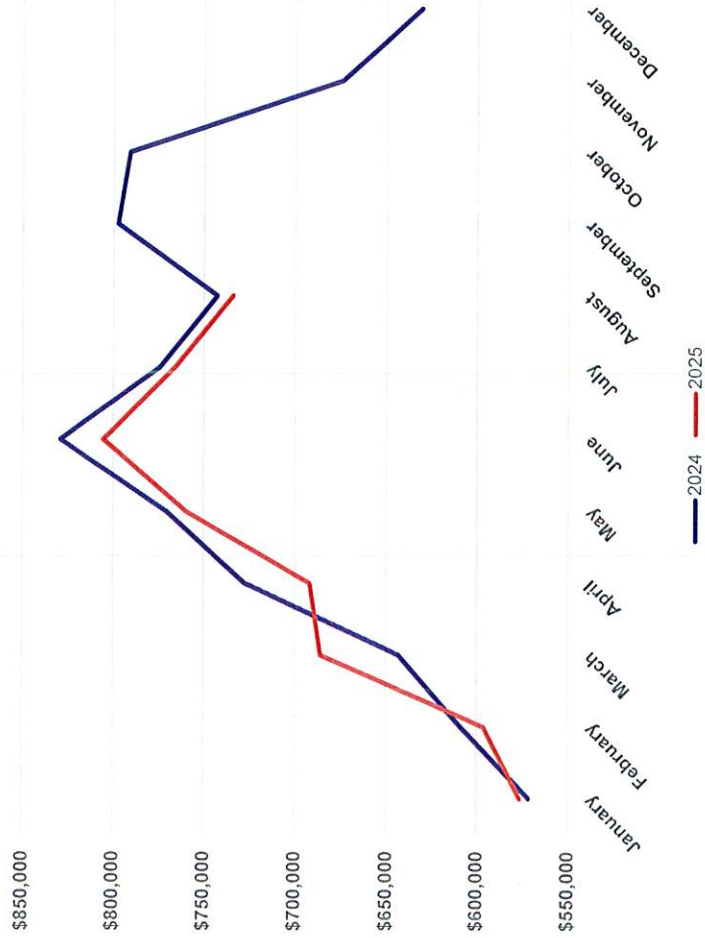
# BTR



# Ground Transportation



| Month          | 2024         | 2025         |
|----------------|--------------|--------------|
| January        | 571,353.06   | 576,118.78   |
| February       | 608,731.26   | 595,735.93   |
| March          | 643,066.29   | 685,715.64   |
| April          | 727,689.86   | 691,568.41   |
| May            | 770,925.15   | 760,024.24   |
| June           | 829,194.18   | 805,605.37   |
| July           | 774,555.57   | 766,155.76   |
| August         | 742,765.18   | 733,949.59   |
| September      | 797,640.03   | -            |
| October        | 791,108.27   | -            |
| November       | 674,238.26   | -            |
| December       | 630,725.76   | -            |
| Total          | 8,564,016.87 | 5,616,898.72 |
| YOY Comparison |              | -1%          |



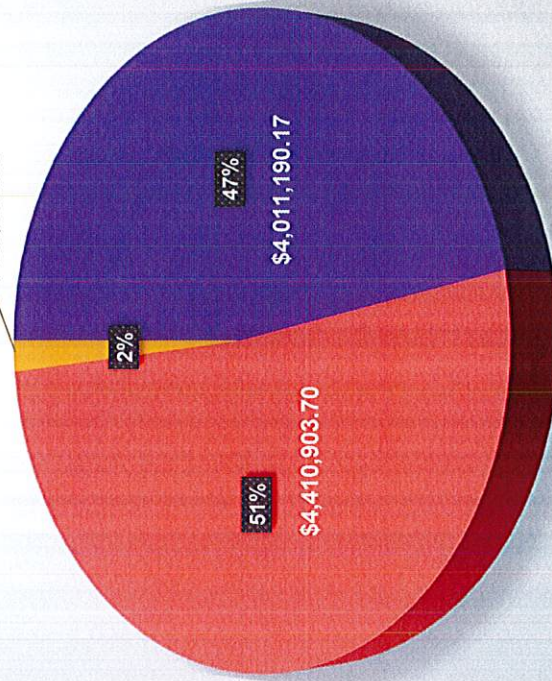


# Ground Transportation Market Share



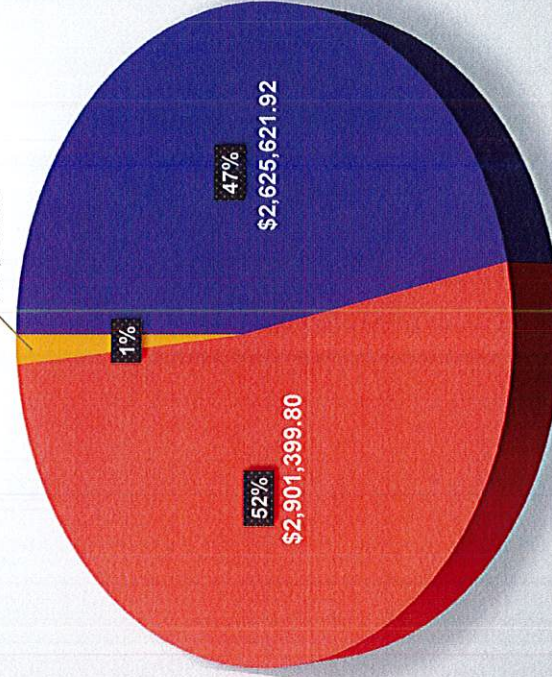
2024

\$139,899.00



YTD through July 2025

\$87,852.00



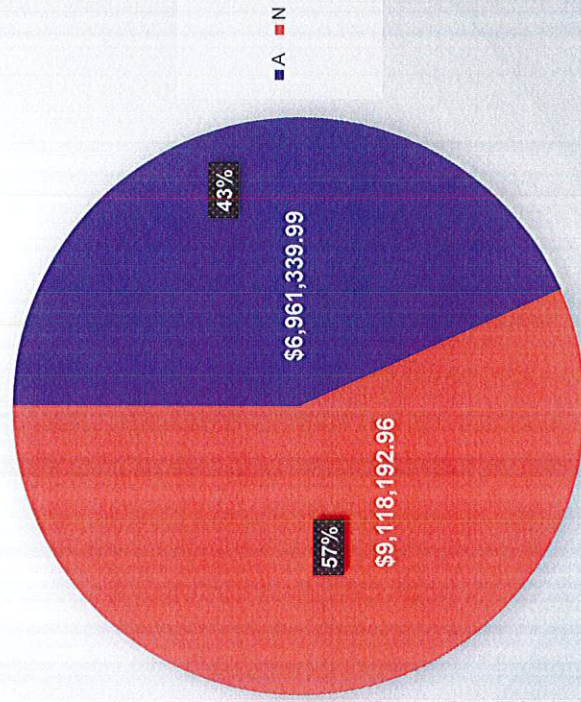


# Revenue Breakdown

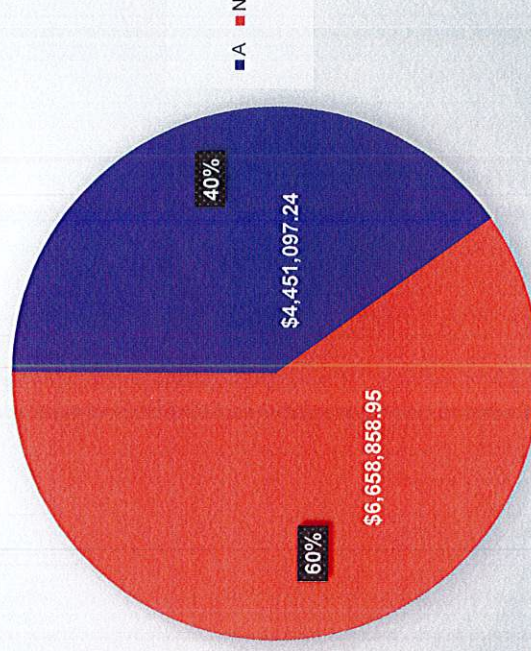


# BTR

2024 Aeronautical vs Non-Aeronautical Revenue



Aeronautical vs Non-Aeronautical Revenue  
YTD through August 2025



**AIRPORT COMMISSION AGENDA**

**SUPPORTING DOCUMENT NO. 13**



BATON ROUGE METROPOLITAN AIRPORT  
December 2, 2025

| Project Name        | Runway 13/31 Safety Area//RPZ Total Project (Total)                        | North Airpark Infrastructure Development          | Taxiway L and Decommissioning of 4R 22L.   | Taxiway Widening                       | HVAC Upgrades    | Runway 22R Lighting Repairs | Taxiway F                          | Ticket Counters & Baggage Improvements                   | TOTALS        |
|---------------------|--|---|--|--|------------------|-----------------------------|------------------------------------|--|---------------|
| Status              | Shopping Center Demo is underway. Working on interim plans & EMAS removal. | Closing out Phase I. Phase II plans under design. | Phase I Construction underway. PH2 Contract signed. Scheduling a pre-construction meeting. | Bids opened 11/20 and being evaluated. | Project Complete | Contract being executed.    | Preliminary Design plans received. | 80% Preliminary design plans submitted and under review. |               |
| Issues              |  |   |  |  |                  |                             |                                    |  |               |
| Consultant          | Volkert/Stamley Consultants  | Forte & Tablada                                   | Stanley Consultants  | ICE                                    | MCA              | Garver                      | Stanley Consultant                 | WHLC   |               |
| Contractor          | TBD  | Hendrick  | Hendrick   | TBD                                    | Bob Bernhard     | Hendrick                    | TBD                                | TBD  |               |
| Percentage Complete | 25%  | 75% Design Phase 2.                               | 25.00%   | 90%                                    | 100%             | 100%                        | 30%                                | 75%  |               |
| Current Budget      | 50,853,366   | 4,375,000   | \$30,000,000   | \$300,000                              | \$3,240,236      | \$ 700,000.00               | \$ 636,551.00                      | \$8,000,000  | \$ 98,105,153 |
| Paid to Date        | 25,236,679   | \$1,481,380                                       | \$3,757,884  | \$52,964                               | \$2,290,375      | \$ 82,575.00                | \$ 222,077.00                      | \$298,883  | \$ 33,422,817 |
| Remaining Balance   | 25,616,687   | 2,989,020   | 26,242,116   | \$257,022                              | \$949,861        | \$ 617,425.00               | \$ 414,474.00                      | \$7,701,117  | 64,787,722    |