



# THE BUSINESS CLASS COMMUNICATION PLATFORM

Unlocking the Power of Business Communication



# VISION & MISSION

## About Us

Vodia Networks develops and provides leading-edge **software for enterprise communication** solutions. Since 2005, we have empowered thousands of businesses worldwide with cutting-edge **cloud** and **on-premise** IP PBX technology, ensuring reliability in **mission-critical communication** across industries.

## Vision

We help companies overcome complex **business communication challenges** by providing robust, **AI-powered** solutions. Leveraging advanced standards and ensuring **EU regulatory compliance**, we seamlessly integrate **communication tools** into business processes, driving **productivity** and fostering **innovation**.

## Mission

To simplify communication, we provide an **integration framework** and **cloud services**, enabling businesses to focus on their core operations. Our solutions, combining **AI**, **SIP** and **WebRTC**, improve efficiency, scalability and compliance, ensuring **reliable communication** and boosting **productivity** globally.

# PRODUCTS & KEY FEATURES

**Mobile & Desktop Apps** (Android, Windows, Apple)

**Communication Platform** for Productive Communication

**Integration Framework** for Easy Custom Integrations

**Business Platform** for Automating Partner Business



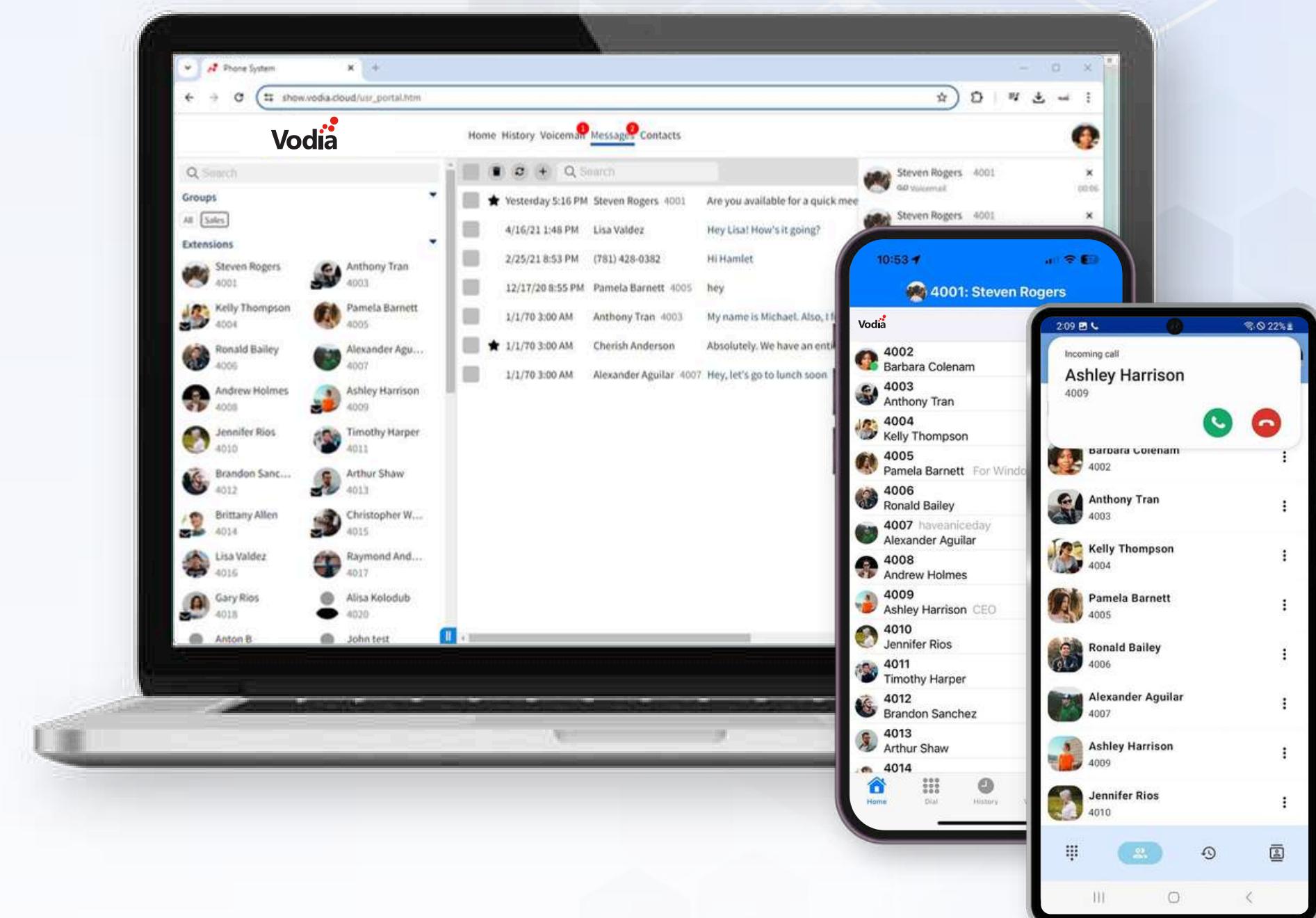
# WHY VODIA?

- **Enterprise-grade communication platform and apps:** business class functionality, performance, availability
- **Integration framework:** Maximum interoperability, easy integration with platforms, software and business processes
- **Multi-tenant capability** for maximum scalability
- **Maximum security:** Security by design, own software code under full control
- **Fundamental VoIP know-how:** Professional services, 2nd level support for MSP
- **Easy start for partners:** Support for partner onboarding, deployment and growth
- **Straightforward commercial terms and fair pricing:** Price per extension and month, market price up to partner
- Open for any **SIP trunk provider** and **SIP devices**



# BUSINESS CLASS FUNCTIONALITY

- Voice, Video, Chat
- Call Management
- Call Center Agents
- Notifications
- System Monitoring
- API, Action-url, Webhooks
- Billing Data
- Self Service Admin Dashboard
- SIP Device Management
- Whitelabeling
- Customizations
- Security Features
  - SOC 2 certifiable, HIPAA compliant



# TECHNOLOGY ECOSYSTEM

## VoIP Phones

**Yealink**



**Fanvil**

Alcatel-Lucent Enterprise

**snom**

**Gigaset**



**CyberData**  
The IP Endpoint Company

**vtech®**

## CRM Integrations

**Shiji**

**HubSpot**

**Nutshell**

**Google**

**pipedrive**

# HOSTING CLOUD AND SIP TRUNK PROVIDERS

## Hosting Cloud Providers

**HETZNER**



**IONOS**



**DigitalOcean**



Google Cloud Platform

## SIP Trunk Providers

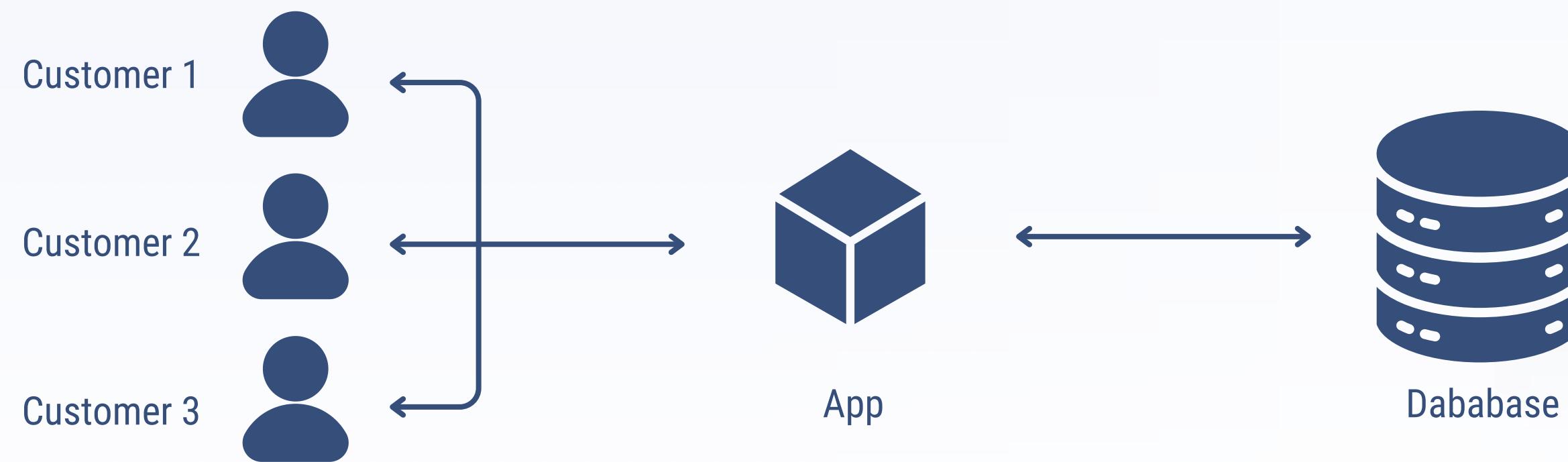


**easybell**



# WHY VODIA PBX MULTI-TENANCY?

- Vodia's Multi-tenancy has been deployed and groomed since 2005
- True multi-tenancy, no modules or 3rd party software; non-Asterisk
- Homebrewed Apps
- Session border controller is baked in, no more SBC in customer's premises
- Easy to deploy and manage
- Available in Windows and Linux
- Vodia has taken a pragmatic approach and addressed what MSPs and ITSPs need to scale faster



# MS TEAMS CERTIFIED

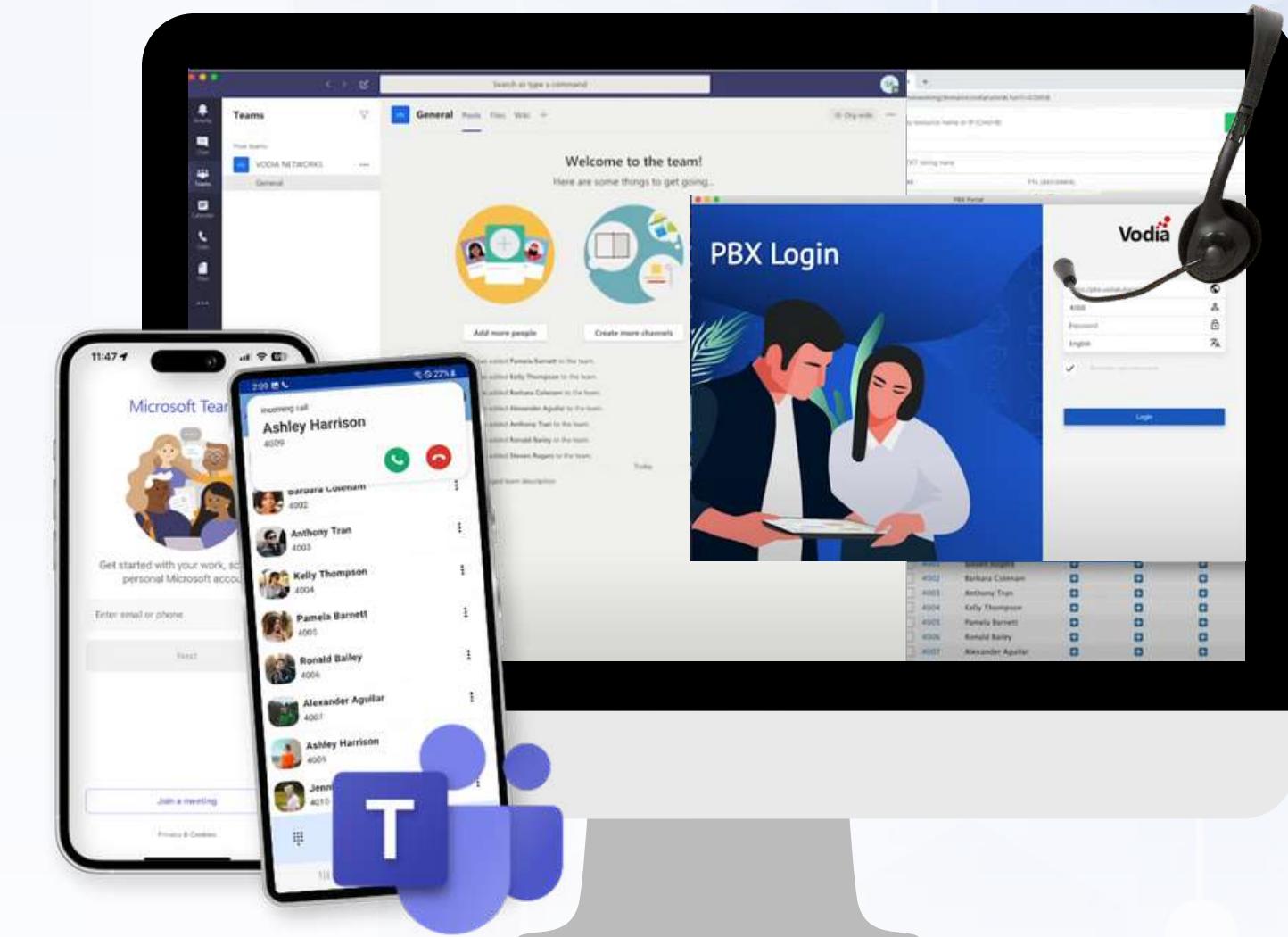
Leverage the certified Vodia PBX SBC for Microsoft Teams Direct Routing. Enable seamless integration with public telephone networks, connect unsupported devices, and optimize communication across cloud, on-premises, and hybrid environments.

► **Vodia PBX is Microsoft Teams Direct Routing certified,** enabling seamless integration with public networks.

► **Teams work as phones with full Vodia PBX** features, offering seamless calls and routing.

► **Vodia's SBC connects on-premises and cloud systems,** enhancing scalability and flexibility.

► **Teams' chat, meetings and sharing integrate with Vodia,** improving collaboration across all devices.



# SUPPORTED INDUSTRIES



## Hospitality

- **Seamless Integration:** Integrates with major Guest Management Systems enhancing operational efficiency.
- **Customizable Communication:** Tailor interactions to your brand's voice with customizable templates.
- **Scalable and Reliable:** High-quality, robust software with minimal hardware requirements, ensuring scalability.
- **Privacy and Security:** Prioritizes security by design, addressing critical risks and legal compliance for hospitality operations.
- **Expert Support and Partnerships:** Expert team and long-term relationships with integrators and MSPs.



## Public Sector

- **Mission-Critical:** Reliable, real-time communication for schools, government, energy, and public safety.
- **Unified:** Combines voice, video, and messaging for seamless collaboration across teams.
- **Scalable:** Built on robust architecture with minimal hardware requirements, ensuring growth.
- **Secure:** Focuses on privacy, security, and compliance for public service operations.
- **Expert Support:** Delivers expert services and builds long-term partnerships for ongoing support.

# SUPPORTED INDUSTRIES



## Healthcare

- **Smart Patient Management:** Reduces wait times and enhances satisfaction with automated call routing and staff optimization.
- **AI Integration:** Leverages AI for speech assistance, voice recordings, and multilingual support in patient care.
- **Data Privacy & Security:** Ensures compliance with strict data protection standards and secure hosting.
- **Easy Integration:** Seamlessly integrates with existing medical software, devices and telemedicine platforms.
- **Telemedicine-Ready:** Provides secure, cost-effective communication solutions for telemedicine needs.



## Internet / Telco

- **Multi-Tenant Flexibility:** Easily scale and manage multiple B2B clients with one platform.
- **Expanded Service Offerings:** Add VoIP, CRM integrations, and unified communications for diverse solutions.
- **High Reliability:** Ensures top-quality voice/video and reliable network performance.
- **Security & Compliance:** Built-in encryption and authentication for secure, compliant services.
- **Future-Ready:** Integrates AI and innovations to keep solutions competitive and forward-thinking.

# SUPPORTED INDUSTRIES



## Maritime / Cruising

- **Reliable Connectivity:** Provides seamless satellite-based internet access for passengers and crew.
- **Enhanced Safety:** Supports real-time communication for quick emergency responses, enhancing passenger and crew safety.
- **Seamless Information Sharing:** Enables easy access to cruise schedules, bookings and personalized experiences.
- **Cybersecurity & Privacy:** Robust security measures to safeguard data, ensuring compliance with privacy standards.
- **Future-Ready:** Supports integration with AI, augmented reality, and advanced apps.



## Real Estate

- **Efficient Property Management:** Real-time communication and system integration for operational efficiency and cost savings.
- **Enhanced Tenant Experience:** Seamless access to amenities, maintenance requests and communities via mobile apps.
- **Sustainability:** Energy optimization through smart communication for eco-friendly properties.
- **Security & Safety:** Integration with surveillance, access control, and cybersecurity for enhanced safety.
- **Streamlined Transactions:** Digital document management and secure communication channels accelerate deal closures.

# TRUSTED BY LEADING COMPANIES



**WE ARE  
HERE TO  
HELP**

- Website: <https://web.vodia.com/>
- Tickets: <https://support.vodia.com/>
- Documentation: <https://doc.vodia.com/>
- Contact Us: [sales@vodia.com](mailto:sales@vodia.com)