

Wazo Bora

Pitch



About the Wazo Bora Pitch

The Wazo Bora (Best Idea) Innovation Pitch Challenge is an initiative funded by Standard Chartered Bank Tanzania and implemented by Challenges Tanzania.

The challenge is dedicated to empowering young entrepreneurs with disabilities in Dar es Salaam by equipping them with training, mentorship, and funding opportunities that support the growth of sustainable, inclusive enterprises.

Guided by the theme “Ubunifu Zaidi ya Mipaka” (Innovation Beyond Boundaries), the challenge seeks to spotlight innovative, viable, and impactful business solutions developed by youth with disabilities.

The Wazo Bora Innovation Challenge features an intensive bootcamp for the participants to access mentorship and training from experienced professionals, the most outstanding participants will move on to a competitive pitch event where they will compete for funding and opportunities to scale up their businesses, and concludes with tailored post-pitch mentorship for winners. Through this initiative, young entrepreneurs gain the skills, confidence, and support needed to turn their ideas into growth-driven businesses.

Bootcamp & Pitch Overview

The Wazo bora innovation pitch challenge is designed as a structured, multi-stage programme that provides application window, training, competition, and post-event support.

The top 15 shortlisted entrepreneurs will undergo a full week of capacity-building bootcamp training to sharpen their business and pitching skills.

Training Modules Include:

- Day 1: Entrepreneurial Mindset & Opportunity Discovery
- Day 2: Value Proposition & Business Model
- Day 3: Branding, Marketing & Customer Engagement
- Day 4: Finance, Legal & Compliance
- Day 5: Pitching, Communication & Investor Readiness

Pitch Event

Final Pitch Event

The top 7 finalists will be selected after the bootcamp to participate in the pitch event, where they will compete to win a share of 11,000,000 Tanzania Shillings in grant funding to grow their businesses.

Post-Pitch Support

The 3 Winners will receive one month of tailored business advisory support to refine and advance their business models and implementation plans.

What You Will Gain

- Business development and pitch readiness training
- Mentorship and coaching from experienced professionals
- Visibility and recognition from partners and ecosystem actors
- Connection to entrepreneurial networks and OPDs
- Opportunity to secure grant funding to scale their business
- Follow-on advisory support for improved business growth

Project Structure

Application & Selection Period:

The application window opens from 8th December to 31st December 2025

Bootcamp training:

15 shortlisted entrepreneurs will undergo a 5-day training program.

Pitch Event:

7 finalists will present their businesses to a panel of judges.

Awards & Post-Pitch Support:

Winners receive grants and one month of business advisory support

Who is Eligible to Apply?

The Wazo Bora Pitch is exclusively designed for young persons with disabilities with existing early-stage businesses.

Eligibility Criteria

- Target Group: Persons with disabilities
- Be aged between 18–40 years
- Business Must be operating for 6 months – 2 years
- Open to all sectors
- Must be based in Dar es Salaam
- Team Applications: Allowed, but only one representative will pitch

Key Dates

- Applications Open: **8th December 2025**
- Applications Close: **31st December 2025**
- Training Period: **19th January 2026 to 24th February 2026**
- Pitch Event in Dar es Salaam : **18th February 2026**

Ready to showcase your innovative solution?

Apply for Wazo bora Innovation Pitch Challenge and win Tsh **11,000,000** in funding and support to accelerate your business and unlock new growth opportunities

Partners



