

### DAY ONE

# Building the Framework

- Project Plan Overview
- Halo Navigation & Advanced Settings
- Organization Config, Customer & User Import
- Integrations Discussion
- Contract Strategy & Billing Plans
- Recurring Invoice Strategy
- PDF Templates & Reporting



## DAY TWO

## Process Theory

- Go-Live Tactics & Migration
- Automating Client Onboarding (Runbooks & Events)
- Billing & General Settings
- Email & Alerting Structure
- Calendar & Resource Management
- Tickets as Forms & Contextualized Data
- ITIL Alignment
- Workflow Building & Platform Navigation

risingtidegroup.net/halo-masterclass



#### DAY THREE

# Mastering Operations

- Ticket Settings Deep Dive
- Time Tracking & Management
- Expenses, Billing & Invoicing
- Quoting & Orders (Quote-to-Cash Automation)
- Ticket Relationships & Management



### DAY FOUR

# Designing for Clarity

- Intuitive User Design
- Status & Action Color Alignment
- UX Constraints & Contextual Design
- Views, Lists & Filter Profiles
- Custom Fields & SQL Lookups
- Parent/Child Strategy (Projects, Approvals, Layouts)