DIMENUER METURES

October 15th, 2025

Agenda



- 1. Bagels & Coffee
- 2. Intros
- 3. Keeping up with ID
- 4. Upcoming Events & Offerings for Members
- 5. ID Member Spotlight: Rob Glasser from Virtual Time Capsule
- 6. ID Member Resource: Leslee Cohen from All Rise Lawyers

Keeping up with ID:



- Welcome to our new Clean Energy Program Assistant, Arlinda Bajrami!
- Dr. Siddiqui ID visit on November 6
- CO2CEO Recruitment
- Joe presented at the NACCE conference early this month!
- Thank you to our Strategic Technology Advisor, Justin Mayer!
- Midwest Innovation and Entrepreneurship Summit: Moved to February 26, 2026
- Clean Energy Incubator Program:
 - Fill out the Connect Form
 - Connect with Bill Payne and Mike Varon



YOUR MONEY MATTERS

WITH JON HANSEN



TUESDAY OCTOBER 21ST, 2025 6:30PM



Tune in to WGN Radio 720 AM on October 21st, 2025 at 6:30pm, for Your Money Matters with Jon Hansen. Innovation DuPage's Managing Director, Dan Facchini, MS, CFRE, and City Tree Delivery's Chris Hohenstein, People of Play's Mary Couzin, and Gray Matter Games's Joe Barron, will be on air. Join them for an engaging discussion about the upcoming Toy and Game fair as well as making your holidays effortless with City Tree Delivery.

FEATURING:









Upcoming Workshop:





Upcoming Workshop:



Event Name:

Expand Your Business Globally: Illinois Export Roadshow 2025

Date, Time, and Location:

Tuesday, October 28th, 2025

10:00 AM to 12:00 Noon

Business Development Center (Civic Center)

535 Duane Street, Training Room 301

Glen Ellyn, IL 60137



Member Offerings:





Resources and Workshops















Additional Resources





Strategic Business Advisor
Mike Varon
Innovation DuPage



Executive-in-Residence
Bill Payne
Innovation DuPage





METUP!

ID Member Spotlight:

Virtual Time Capsule Rob Glasser



ROB GLASER

FOUNDER
VIRTUAL TIME CAPSULE

- tryvtc.com
- rob@tryvtc.com
- **847-483-4465**
 - in LinkedIn -----





This was my last goodbye to him.

Challenges to Preservation

- Too busy running day to day lives
- Already have Cloud storage
- Don't know where to start
- Concerns about security and reliability
- Procrastination
- Fear of imperfection
- Fear of regret





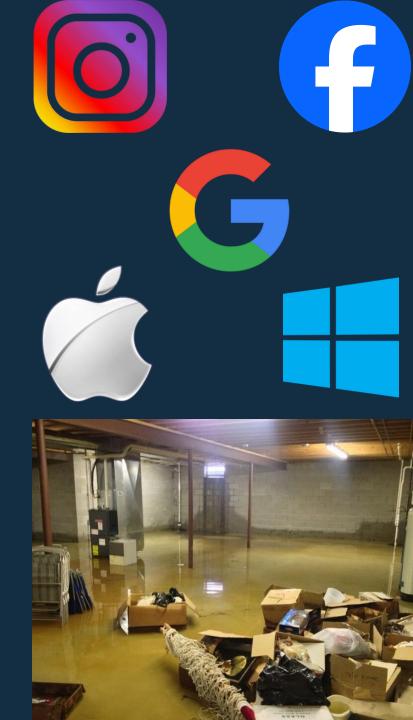
Today's tools can't promise tomorrow

Digital platforms fail us

- Accounts get deleted/ forgotten passwords, platforms shut down, formats go obsolete.
- People assume their memories are safe until they're not.

Physical items

- Can be lost, damaged, or forgotten.
- Floods, fires, mold, and moves erase generations of history.

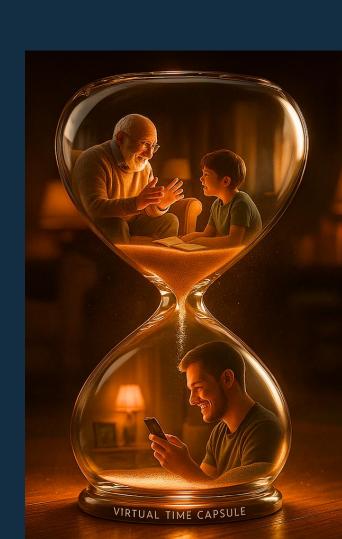


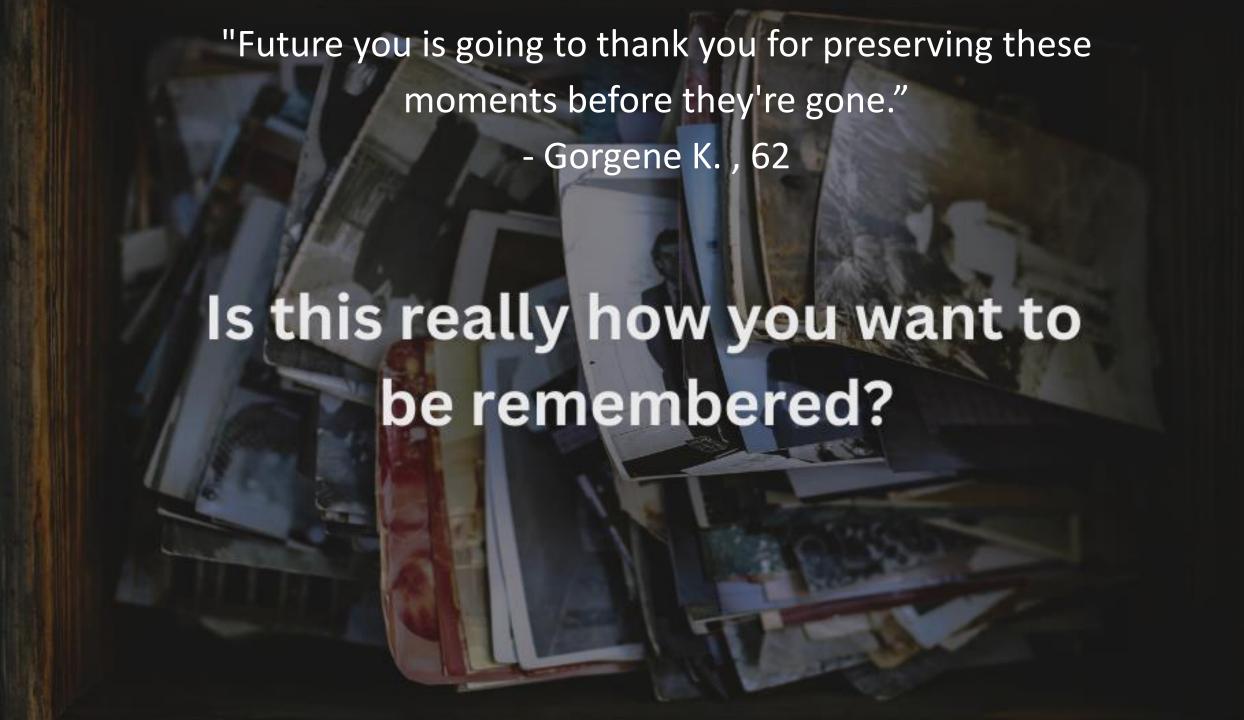
"Why Should I Care Right Now?"

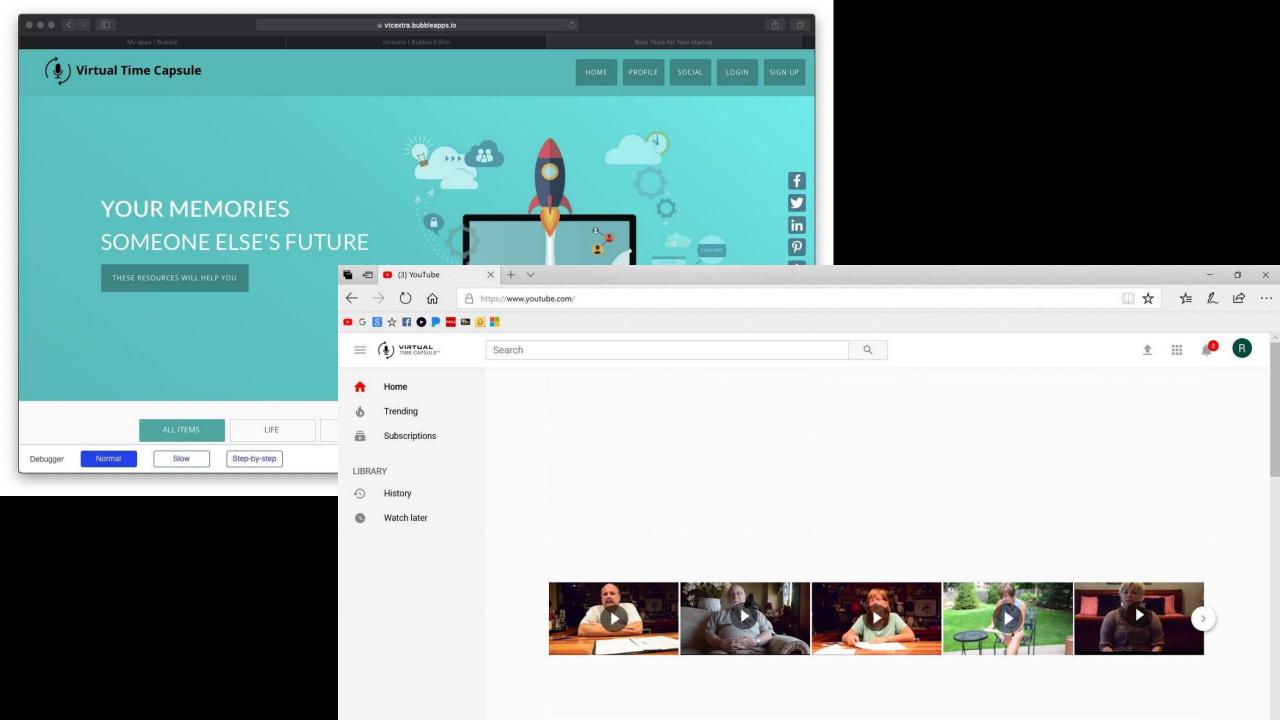
- 70% of Americans have lost someone they wish they could've said more to.
- 7.2 million Americans aged 65 and older live with Alzheimer's today.
- ~5,500 new cancer diagnoses per day.

We can't control:

- Time
- How long we live
- When illness strikes
- When memories fade
- When final conversations happen



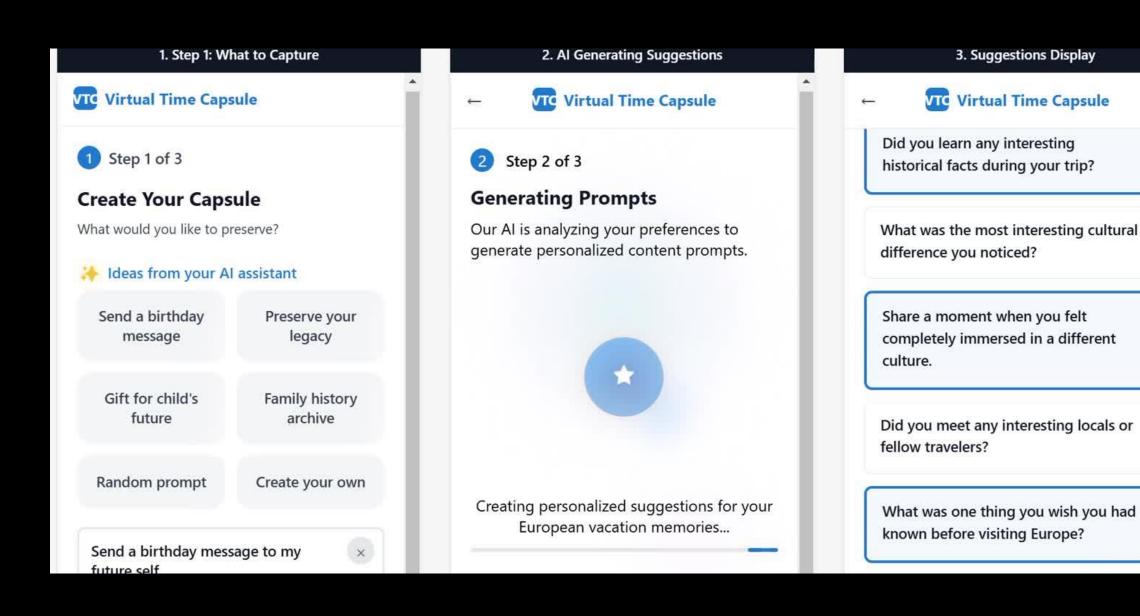






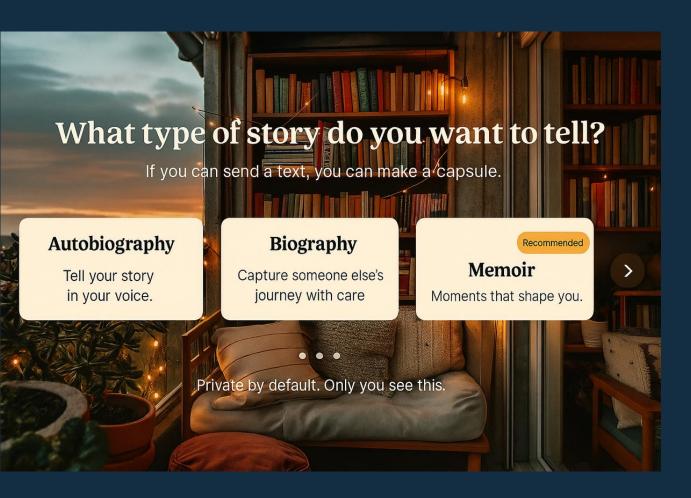






"What goes in a Time Capsule?" "Where do I start?"







Create

Invite

Deliver

Suprise





Sarah, Family Historian "I want my kids to know my parents, even if they don't get a chance to meet them."

Sandwich Generation

Adults aged 30 to 55+, taking care of their own kids and aging parents.

Making up roughly 25% of the U.S. adult population, (87M)

80% of parents report a strong desire to preserve memories, but 75% of them feel they lack the time to do so effectively.

- Birthdays
- Holidays
- Celebrations
- Recipes

- Weddings
- Schools / College
- Traditions

| Plan | Price | Value | |
|----------------------|-------------|---|--|
| Milestone | \$50 | 1 Capsule, 5GB (~1000 pictures/ videos), 5 Year Future Delivery | |
| Generations (Bundle) | \$120 | 3 Capsules, 20GB, 5 Year Future Delivery | |
| Yearbooks(ARR) | \$250/ year | Unlimited Capsules, 100GB | |
| Sponsor a Capsule | \$35-100 | Community Based Gift Driven Growth | |

A Milestone Time
Capsule's storage cost
is only
\$1.61 for 5 years
and \$2.51 over two
decades.

70-97% gross margin







At Virtual Time Capsule, we help patients and their families preserve messages and memories to surprise loved ones with a gift in the future.



We're more than cloud storage. We're that rush of nostalgia when a forgotten home video arrives exactly when someone needs it most.



Competition

VTC Advantages

Digital Time Capsules

Skypod

Eternal Applications /

Last Farewell

FutureMe

Adjacent Services

Storyworth

Remento

GoodTrust

Broad Platforms

General Cloud Storage Built-in IOS Memories Social Media



Future Proof Delivery

Messages are highly encrypted, backed up, and auto delivered at designated dates, with fail-safe sender touch points.



Cinematic Recipient Experience

Every message arrives like finding a forgotten home video. It doesn't just show you... it transports you.



Al Guided Storytelling + More Storage

A personalized experience that guides you effortlessly, removing every barrier between your heart and the message you need to preserve.



Natural Built in Viral Loop

Every delivery creates an emotional attachment and a strong urge to create and send your own.

How Can I Help You?

- Learning about your business
- Problem Solving
- Ideation Backboard
- User Experience Feedback

Connect with me



How Can You Can Help Me?

- Help me build a team to GTM
 - Developers
 - Creative Director / Content Creator
 - Interns
- Introductions
 - Investors
 - Business Coaches
 - Retirement Communities
 - Hospice Centers / Hospitals
 - Cancer Treatment Centers
 - Alzheimer's Association

Our Next Phase of Growth

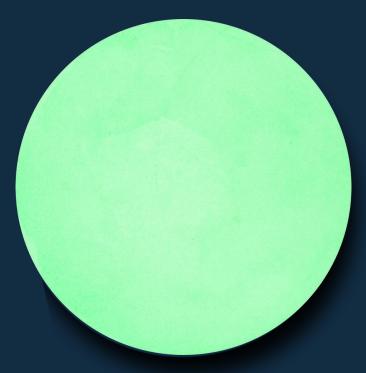
We are seeking \$100,000 pre-seed investment to validate our Minimum Viable Go-To-Market Strategy

Phase 1: Initial \$100K

- Essential Product & UX
 Refinement
- Minimum Viable Go-To-Market Validation
- Operational and Legal Readiness
- Marketing + Paid Social Media

Our goal is to create repeatable, partner-led GTM with a CAC of under \$15 and a proven recipient-to-sender viral coefficient of >0.25 from a single pilot program

Phase 2: Additional \$350K



- Aggressive Marketing & User Acquisition
- Product Enhancement & UX Simplification
- Strategic Partnerships & Business Development
- AI & VR Intergration



4 generation in one picture, or lifetimes preserved in a capsule?

Some businesses aim for IPOs. We aim for 18th birthdays, 50th anniversaries, and greatgrandchildren.

That's the kind of impact worth building for.

Join us at

tryvtc.com

MEMBER METUP

ID Member Resource:

All Rise Lawyers Leslee Cohen

BUSINESS LAW FOR STARTUPS



AGENDA

Introduction

Background

Founding Teams

Advisors & Employees

Partnerships on your Startup
Journey





LESLEE M. COHEN

Leslee started her practice at a Wall Street firm in 1992, spent 13 years honing her skills at a large firm based in Chicago and left to form AllRise Legal Counsel in 2010.

Leslee's vision of collaborating with young and emerging enterprises led to the establishment of AllRise. Its lawyers boast extensive big-firm experience.

Leslee has established herself as a trusted lawyer with extensive knowledge and high Emotional Intelligence.

She knows the law, she knows business, and she knows people, and this unique combination enables her to get deals done as painlessly and effectively as possible.

EDDUCATION & ACCOLADES



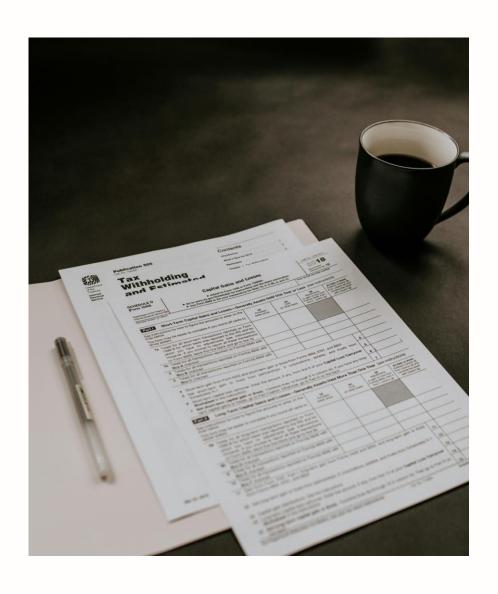
EDUCATION

- New York University School of Law J.D.
- University of Michigan B.A.
 with highest distinction
- Licensed to Practice in Illinois & New York

ACCOLADES

- 2023 Top Women in Law Law Bulletin Media | Nov 2023
- Enterprising Women of the YearEnterprising Women Magazine | Mar 2023
- Best Lawyers in America | Corporate LawBest Lawyers Aug. 2021 | Award granted 2013-Present
- Top 100 Attorneys | Top 50 Women Attorneys State of Illinois | Super Lawyers Jan 2019
- Leading Lawyer | Corporation, Finance, M&A, Securities & Venture Finance Leading Lawyers Jun 2021 | Award granted 2007-Present

SHOULD I FORM A LLC OR C-CORP?



- 1.Both provide limited liability unlike sole proprietorship structure.
- 2.One is double taxed but there are benefits to 1202 if you are raising money
- 3.C-Corp if going VC funding route but can convert (make sure it's not a taxable conversion)
- 4. Which state? Delaware v. local; authorization in other states

I FORMED MY LLC - NOW WHAT?

Employer Identification
Number
(EIN | FEIN)

Sole Member | Multi-Member Operating Agreement

Member or Manager Managed % Ownership | IP Assignment

I FORMED MY C-CORP - NOW WHAT?

Employer Identification Number (EIN | FEIN)

Sole Incorporator's resolutions to appoint Board and adopt by-laws

Organizational resolutions to appoint officers, grant shares

Founders' Stock Purchase Agreement:

Vesting shares or not and 83(b) election

IP assignment or cash at par value

OPERATING | LLC AGREEMENT OR SHAREHOLDERS AGREEMENT

| Voting shares and non-voting | | | | | |
|--|-------|--------------|------------|------|--|
| Supermajority voting in extraordinary events | | | | | |
| Distributions: | | | | | |
| How much? | When? | Who decides? | Preferred? | Tax? | |
| Different for cash flow v. capital event v. liquidation? | | | | | |
| If 50/50 ownership, need dispute resolution mechanism | | | | | |
| In the event: someone dies? becomes disabled? | | | | | |
| Termination? With or without cause? | | | | | |

EMPLOYEES & ADVISORS

INCENTIVIZING ADVISORS & EMPLOYEES WITH (VETTING) EQUITY

Restricted Equity (83(b) election) with Buy-Back Rights

Options

Incentive Equity Plan

EXECUTIVE LEVEL OR SIMPLE LETTER WITH NDAS AND WORK PRODUCT PROTECTION

Issues

Non-Compete Non-Solicitation Work Product Protection

Equity Component

Restricted Stock Options Phantom Equity
Profits Interests

Termination

With severance Accrued Vacation Cause; Good reason Death; Disability

PARTNERSHIPS ON YOUR STARTUP JOURNEY

- Startup Lawyer
- Certified Public Accountant

Entity choice

Valuation

Raise Money

How Much?

Business Consultant

Business Plan

Pitch Deck

Pitch Presentation

- Marketing
- Operations Consultant
- HR | Payroll Provider

Contacts

Investor Networks (Not Finders)

Sales Force

Builder | Trainer

- Carta
- Insurance Broker
- Financial Advisor
- Other Legal Counsel

Intellectual Property

Real Estate

Estate Planning

KEY ATTRIBUTES TO LOOK FOR IN A LAW FIRM FOR STARTUP AND GROWTH STAGES

- A firm that will treat your business as an important client
- a lawyer who has the standing within the firm to make your business a priority
- a lawyer who will tell you the costs upfront so that you do not get a bill that is unexpected



THANK YOU! LET'S DO GREAT THINGS TOGETHER.

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Catch the next Meetup on 10/29/2025

Collaborate • Scale • Succeed

