MEMBER METUP

October 29th, 2025

Agenda



- 1. Bagels & Coffee
- 2. Intros
- 3. Keeping up with ID
- 4. Upcoming Events & Offerings for Members
- 5. ID Member Spotlight: Renetta Gunn- Stevens from Sophisticated Press
- 6. ID Member Resource: Christine Kickels from Innovation DuPage

Keeping up with ID:



- CO2CEO Recruitment
- Ed tech cluster meeting on November 12th
- Midwest Innovation and Entrepreneurship Summit: Moved to February 26, 2026
- Clean Energy Incubator Program:
 - Fill out the Connect Form
 - Connect with Bill Payne and Mike Varon



Member Offerings:





Member Offerings:





Upcoming Workshop:



Workshop Name: Lead with a Story

Date: November 12th

Time: 1:00 - 4:45 P.M.

Where: Innovation DuPage

Presented by: Scott Hubbard from Hubbard Communications

SPACE IS LIMITED!



Resources and Workshops















Additional Resources





Strategic Business Advisor
Mike Varon
Innovation DuPage



Executive-in-Residence
Bill Payne
Innovation DuPage





MEMBER METUP

ID Member Spotlight:

Sophisticated Press Renetta Gunn-Stevens







We spearhead self-publishing for Entrepreneurs so they can create multiple streams of income while building global relationships.



www.sophisticatedpress.com





www.sophisticatedpress.com



About Us

Sophisticated Press LLC was founded in 2018 in Elmhurst II. Now we are located in Glen Ellyn, IL. Our portfolio includes:

- Sophisticated Press Publishing House
- Sophisticated Sentences Non-Profit
- Sophisticated Sentences Podcast
- Six Federal Trademarks
- Apparrel Line
- Sophisticated Press Author Academy (Online Courses)

We Believe

"Every business should have a book and every book is a business."

Renetta Gunn-Stevens

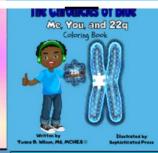




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OVER 200 TITLES







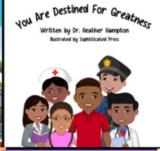


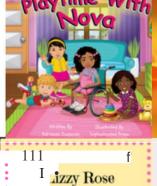










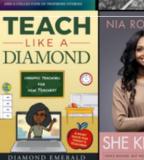




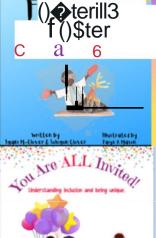




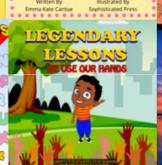
By Bobbie King

























Sandy Self-Published A Book





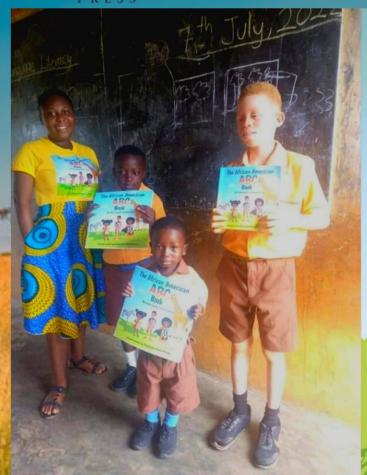


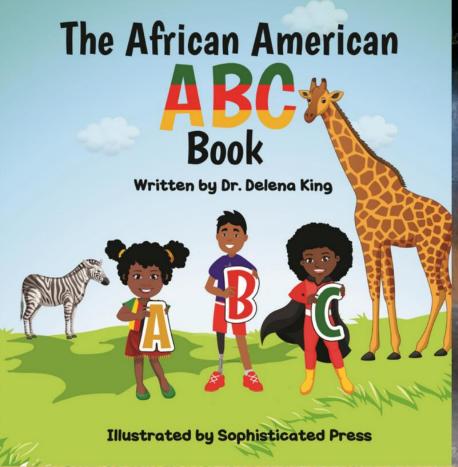
WWW.SOPHISTICATEDPRESS.COM



OUR BOOKS ARE IN GHANA



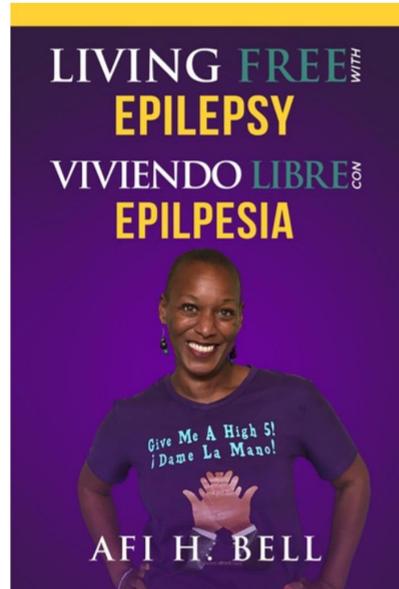




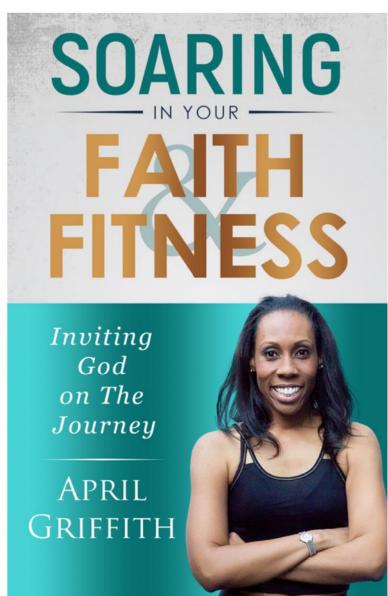




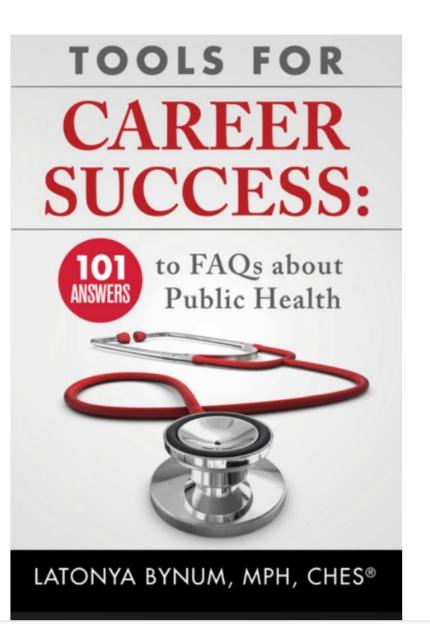
OUR BOOKS FOR ENTRPRENEURS



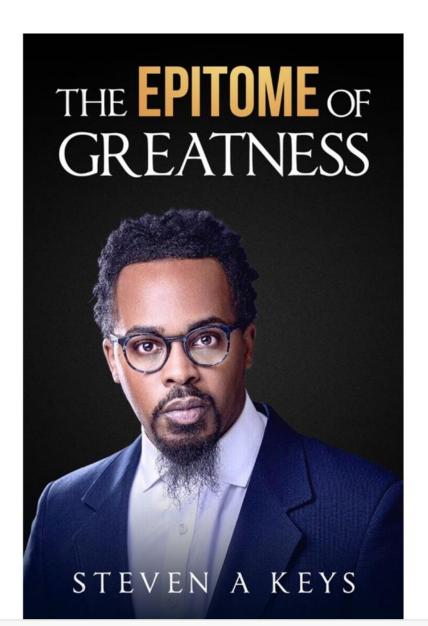




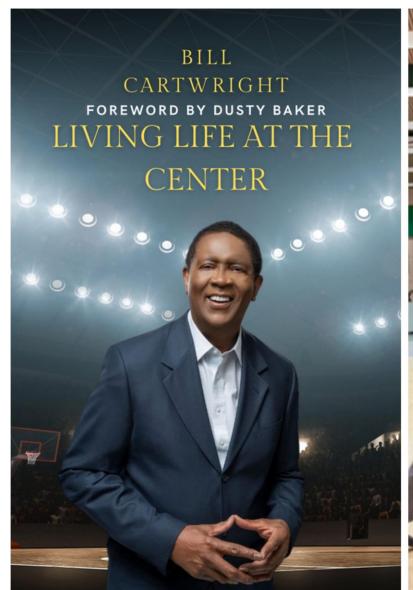
OUR BOOKS FOR ENTRPRENEURS





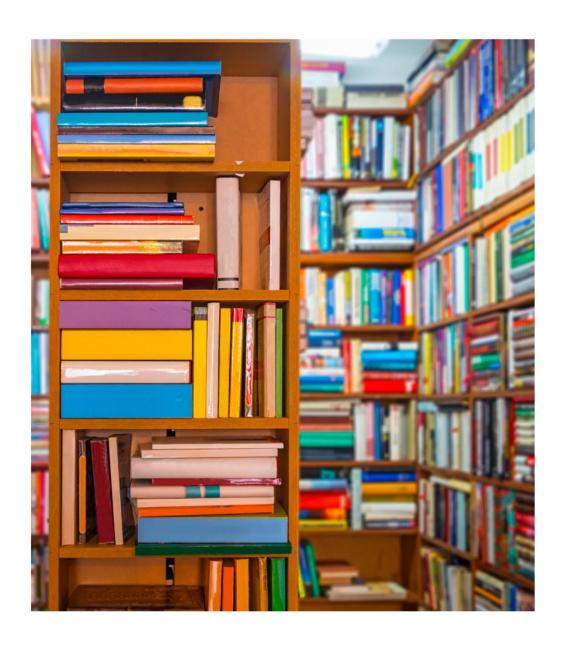


OUR BOOKS FOR ENTRPRENEURS









OPPORTUNITIES

U.S. BOOK INDUSTRY FAQ

- The U.S. Book industry is worth \$40.5 billion and will grow to \$46.5 billion by the end of the year 2025 per IBISWorld.
- Over 5 million new self-published books were published in 2023-2024 (Bowker).
- Print sales have declined by 1.6%, while eBook sales have grown by 2.4%, and audiobook sales have increased by over 13% in 2024, reaching \$2.22 billion in US revenue.
- About two-thirds of bestselling self-help books are written by men, while one-third are written by women. However, women represent the majority of the genre's readers-about 62% of total self-help readers are women. Women account for only 10-15% of bestselling business book authors in recent years, with the percentage declining from 13% in 2018 to 8.5% in 2020 and remaining low afterward.
- U.S. children's book revenue was estimated at around \$3.3 billion in 2023 and annual sales surpassed 1 billion books in 2024.

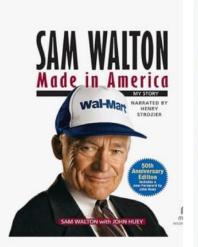
Phil Knight CEO of NIKE

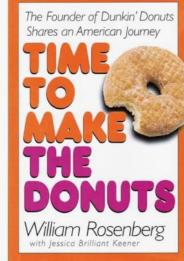
Oprah Winfrey Mark Cuban

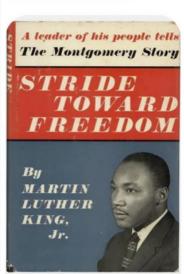












THOUGHT LEADERS THAT READ AND PUBLISH



We Can Help You...

- Spearhead a Self-Published Book for your Brand
- Strategize 21 streams of income from your book
- Have them as a guest on the Podcast

ID Members Can Help Us.....

- Self-publish a book for your brand
- Refer Clients (\$500 Bonus)
- Attending some of our networking events and workshops at the new location starting in November



CONTACT US

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- P.O. Box 831 Elmhurst II, 60126
- www.sophisticatedpress.com

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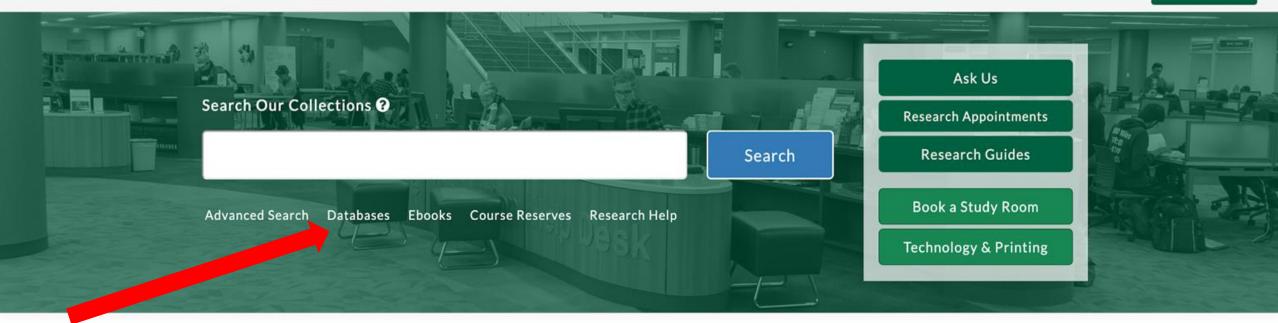
ID Member Resource:

College of DuPage Christine Kickels TODAY'S HOURS: 7:30AM - 10PM

Library









College of DuPage Library
STUDENT RESEARCH
SYMPOSIUM



Mastering the Art of Reading

BOOK DISCUSSION, READ-IN & WORKSHOPS



News & Announcements

Interlibrary Loan Paused Over Winter Break

Posted: December 3, 2024

Catch the Catchbox

Posted: November 20, 2024

Unlock Your Creativity with Green Screen Technology in the Media Lab!

Posted: November 7, 2024

Equipment for Off-Campus Presentations

Live chat

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COD Library subscribes to licensed database products to support the educational and research needs of library users.

Top Databases

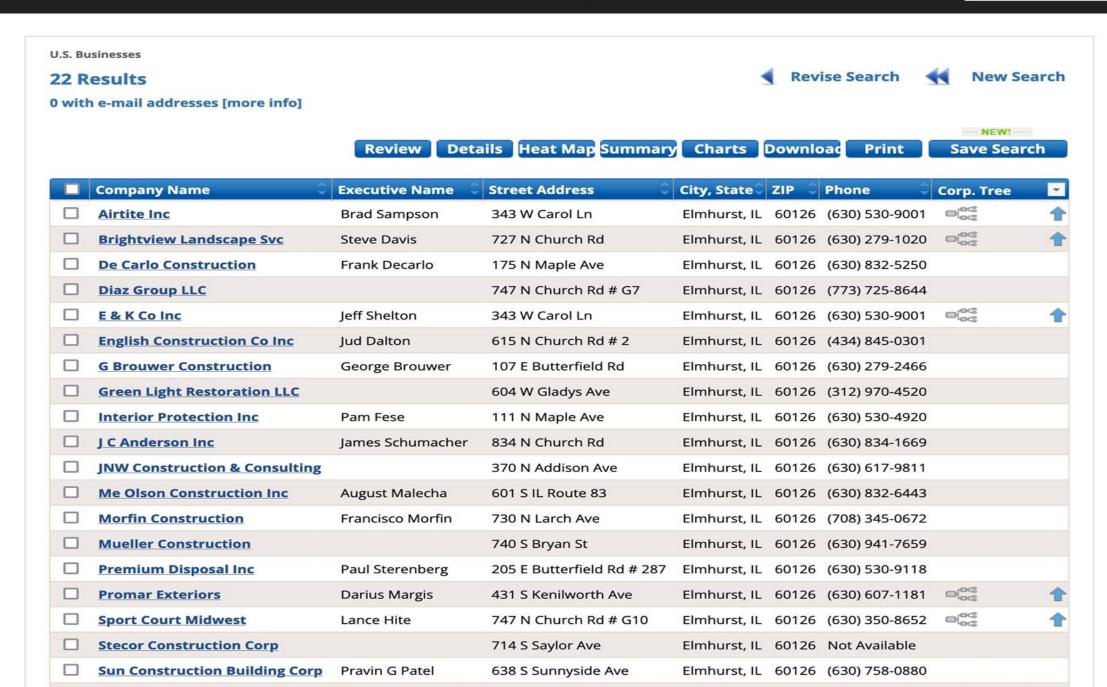
- Reference Solutions
- IBISWorld
- Mintel
- Statista
- Business Source Complete
- Mergent Intellect
- Wall Street Journal

Reference Solutions

- Database of over 23 million verified businesses
- First choice for generating lists of businesses
- Generate lists by lifestyle and location
- No email addresses
- Download up to 500 records at once

Webinars

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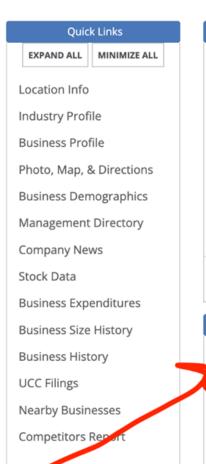
Active Electrical Supply Co Elmhurst, IL



Data Feedback D

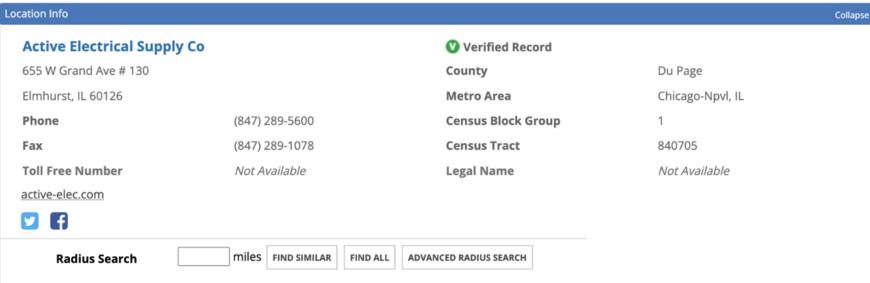
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industry Profile				
	SIC Code	Descriptions		
>	7319-08	Distribution Services		√ Primary
	1731-01	Electric Contractors		
	5063-19	Lighting Fixtures-Wholesale		
	5063-30	Electric Equipment & Supplies-Wholesale		
	5063-31	Electric Motors-Distributors (Whls)		
	NAICS Code		Description	
	54187005		Advertising Material Distribution Services	✓ Primary

Electrical Contractors And Other Wiring Installati

IBISWorld

- Source for over 700 market research reports
- "Deep dive" reports, 30-40 pages
- Includes business environment profile
- Global and US focus
- Illinois specific reports



Retail Trade in the US = () US 44-45

Brigette Thomas

Industry Report

Chapters

At a Glance

Performance

Products and

Geographic Breakdown

Companies

Financial Benchmarks

Related Industry Products

Competitive Forces

External Environment

Analyst . New York . Published: Oct 2024 Standard .

At a Glance

Key Takeaways

Performance

Retailers have contended with volatile spending habits and inflationary pressures over the past five years. To combat these challenges, businesses have gravitated toward omnichannel strategies, product and service diversification and investments in automation.

Rising consumer confidence, facilitated by falling inflation and interest rates, will drive retail spending in the next few years. Spending on high-margin products and big-ticket items will sustain profit.

Over the coming years, retailers will increasingly target younger consumers with innovative technologies. Brands will employ AI for inventory management and extended reality to build upon the omnichannel experience.

Go to chapter

External Environment



Q

Mintel

- Consumer market intelligence
- 850 full reports each year
- Analyst updates more frequently
- Culturally relevant trends
- Databook access

INSIGHTS

ANALYTICS

Expert Analysis Consumer Data

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Statista

- "A million points of data"
- Downloadable
- Market Research Reports
- Trends



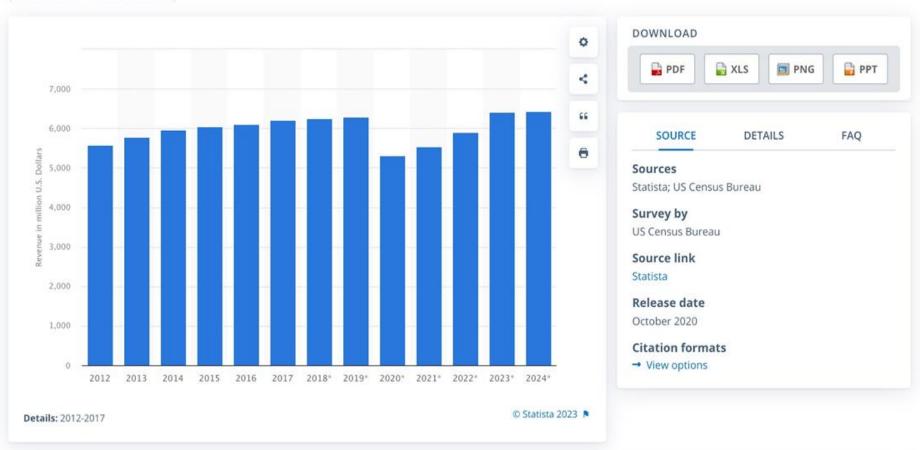




Retail & Trade

Industry revenue of "florists" in the U.S. from 2012 to 2024

(in million U.S. Dollars)



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Contact Info

Christine Kickels

Professor/Reference Librarian Liaison for Business Division, Careers, and Philanthropy kickels@cod.edu

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Business Databases



Catch the next Meetup on 11/12/2025

Collaborate • Scale • Succeed

