

MEMBER MEETUP



[July 8, 2026](#)

Agenda



1. Bagels & Coffee
2. Intros
3. Keeping up with ID
4. Upcoming Events & Offerings for Members
5. **ID Member Spotlight:** Ramesh Kumar from eAlliance Corporation
6. **ID Member Resource:** Dale Eisenberg from Veterans Business Project

Innovation DuPage's New Investment Partner



Keeping up with ID:



- **Industry Cluster Meeting Today – Cluster Consumer Goods & Services**
- **Founders Institute- Postponed until August 3**
- **Fall Owner 2 CEO Applications Now Open – Connect with Rob**
- **ID Trip to Argonne National Lab- July 21th**
- **Clean Energy Incubator Program:**
 - Fill out the Connect Form
 - Connect with Ricardo or Arlinda

Scan the QR code to keep up with the news:



Upcoming Events



Public

GAME LAUNCH PARTY!

Innovation DuPage
535 Duane St
Glen Ellyn, IL 60137

Join Us!
Thursday, July 16
From 5-7PM

Join us on **7/16** for a fun-filled community GAME NIGHT celebrating the launch of **Cross the Line** by Gray Matters Games, featuring tournaments, interactive challenges, great food and drinks, prizes, and an evening of friendly competition with fellow Innovation DuPage members.

Cross the Line Game Launch Night



7.16.26



5:00 pm



Glen Ellyn, IL

Join us!



Resources and Workshops



Additional Resources



Strategic Business Advisor

Mike Varon



Entrepreneur-in-Residence

Elina Conley



Strategic Technology Advisor

Adam Jeffries



Mentor Program Advisor

Heather Sattler



Interim CEI Program Director

Ricardo Magallon



Interim CEI Program Manager

Arlinda Bajrami



**Strategic Business
Advisor - CEI**

Ozge Guney



Grant Writer

Jessica Wain

MEMBER MEETUP



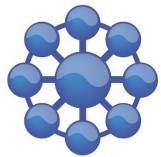
ID Member Spotlight:

Ramesh Kumar

eAlliance Corporation

eAlliance Corporation

AI Agent Development & Workflow Automation



eAlliance AI

Your Go-To Partner for AI Agents and Expertise



The eAlliance Journey

- ✓ 2002 — Founded as an Oracle ERP implementation partner; created FastForward, a 90-day ERP implementation model — against an industry norm of multi-year, multi-million dollar projects
- ✓ 2002–2017 — Stayed the all-Oracle course; deep expertise serving mid-market manufacturers, distributors, and logistics companies across finance, supply chain, and operations
- ✓ 2017 — Discovered UiPath, a tiny Romanian startup solving last-mile automation; became a partner and automated 30+ mid-market companies — including green-screen legacy systems
- ✓ 2024–Present — Pivoted to Agentic AI; building AI agents that read, reason, and act; certified Anthropic Claude partner





AI moves from
Thought to Action.

eAlliance Corporation

What We Do Today

Design & deploy AI agents that read, reason, and act on documents — invoices, purchase orders, contracts, remittances, and more

- ✓ End-to-end agentic systems: AP automation, AR cash applications, order management, email RFQ processing, intelligent document processing
- ✓ Delivered as managed AI services — we don't just build, we run and continuously improve what we deploy
- ✓ Clients: mid-market manufacturers, distributors, pharma & logistics

About eAlliance - Our AI & Automation customers



How I Got Here & The \$10M Goal

- ✓ Discovered Innovation DuPage's Owner2CEO program through an Aurora Regional Economic Alliance email blast — the timing was right
- ✓ Goal: grow eAlliance to a \$10M company within 3–5 years by expanding into the lower mid-market (\$20M–\$100M companies)
- ✓ Owner2CEO delivered frameworks, peer community, and accountability across sales, brand, marketing, finance, and HR — graduated June 2026
- ✓ Already applying it: refining the sales process, sharpening brand positioning, and building co-revenue partnerships for the next growth phase



Need for AI Awareness

AI isn't coming for your job. But someone who uses AI better than you might.

eAlliance is on a mission to ensure every knowledge worker and business user — not just IT — can harness AI in their daily work, not just talk about it.

Chatting with AI is NOT the same as Using AI to get work done.

① Corporate — Claude for Finance Professionals

- ✓ 90-minute virtual workshop · Delivered to your finance team · No IT · No coding required
- ✓ Runs on your real data — actual workbooks and account numbers, not generic demos
- ✓ Team walks away owning the skill: cash recon, prepaid/amortization, audit-ready narratives
- ✓ Expanding to other verticals — Claude for Operations, Claude for HR, Claude for Sales

② Public — Spend a Saturday with Claude

- ✓ Full-day hands-on workshop · 9:30 AM – 5:00 PM · 3rd Saturday monthly · NIU Naperville · \$199/seat
- ✓ Open to all roles: Engineers, BAs, QA, PMs, Business Users · Three lab tracks
- ✓ Gateway into deeper paid cohorts: Architect Bootcamp, BA Power-User, QA Accelerator



Let's Work Together

Looking for: co-revenue partners — consultants, ERP advisors, and business services firms who serve \$20M–\$100M companies and want to bring AI automation to their clients

- ✓ Looking for: warm introductions to mid-market manufacturers, distributors, and logistics companies in Chicagoland
- ✓ I can offer: free 30-minute AI readiness conversation — wherever you are on your journey, let's map the opportunity
- ✓ I can offer: hands-on AI education through 'Spend a Saturday with Claude' — monthly at NIU Naperville



MEMBER MEETUP



ID Member Resource:

**Dale Eisenberg
Veterans Business Project**



Stick Around – Consumer Goods + Services Industry Cluster



Catch the next Meetup on July 22, 2026

Collaborate • Scale • Succeed



INNOVATION
DUPAGE