

The Al Solutions Hub delivers tailored, end-to-end Al solutions that are practical, scalable, and designed for real-world use. Our solutions, built on Responsible Al principles, can be deployed both on-premise and in the cloud, driving high business value and ROI.

### Why partner?

The Northeastern ecosystem gives you three advantages:

- > Breadth: multi-disciplinary experts on call
- **Speed:** hands-on builders and co-ops
- **Longevity:** knowledge transfer and upskilling to evolve and own

The EAI and Roux Institute team has been an incredible partner by seeking to understand what our needs are, then building an innovative solution that advances our approach to personal customer care and frictionless service. Their partnership has enabled us to execute our goal of deepening customer relationships through AI practices.

### **Bob Montgomery-Rice**

President and CEO of Bangor Savings Bank

# **Solutions Include:**

#### **AI for Operations**

- Document Processing
- Time Series Forecasting
- Al Agents for Automation

#### Al for Marketing

- Chatbots & Al Assistants
- Recommendation Systems
- Next-Best Product & Churn Models

### Al for Risk & Compliance

- Credit & Risk Scoring
- Fraud Detection
- Compliance Monitoring

## AI for Innovation

- Generative Al Applications
- Al Conilots
- Multi-Modal AI (text, image, voice, video)

#### **Custom AI Solutions**

- Bespoke Models
- Hybrid Predictive + Generative Al



# **AI** Expertise

We deliver production-ready AI solutions built on the following core capabilities:

- Generative Al
- Predictive Al
- Large Language Models
- Al Agents

- Al Opportunity Roadmaps
- Experiential Al Upskilling
- End-to-End Solution Delivery
- Cloud Deployment

# Why Teams Choose Us

We deliver AI that works now and builds capacity for later.

- **Built-for-you Solutions** Production-ready Al tailored to your business challenges
- Research to Production Solutions you can operationalize, backed by state-of-the-art innovation
- **Embedded Training** Equipping your teams to maintain and extend solutions

## **How We Deliver**

We follow a time-tested methodology to deliver reliable, scalable AI solutions.

**Discover** Requirements Gathering & Solution Design

**Build** Bespoke Development of Responsible Al Models

Iterate Agile Delivery with DevOps, MLOps & CI/CD

**Deploy** Cloud and/or On-Premise Deployment

Sustain Knowledge Transfer, Training & Support

Partnering with us connects you to Northeastern's applied Al professionals, faculty, and elite co-op talent—so you can scale faster, de-risk decisions with research depth, and maintain momentum with a continuous pipeline of builders.

# The Team



Omer F. Alis, PhD Director, Al Solutions Hub



Ben Morse, PhD Program Manager



Pramod Nagare Senior Data Engineer



Aditya Ratan Jannali Data Scientist



Reemaa Sajad Hyder Data Scientist



**Tim Weidinger** Head, Business Development



Sean
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Partner Manager



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Shivram Nekkanti Data Scientist



Akhil Chitreddy Data Engineer



**Jithin Veeragandham**Data Scientist



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