CUSTOMER STORY

How Modelwise Saved 40% On EOR Fees Switching To Playroll

3 Days
Until Onboarded

40%
EOR Fees Saved

\$65k+

Saved Annually On Entity Costs



Industry

Software Development

Headquarters

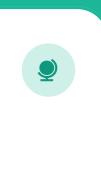
Munich, Germany; California, U.S.A Company Size

Startup (<100)

Use Case

EOR Migration, Global Expansion 品

Playroll Products Used Employer of Record



THE COMPANY

Meet Modelwise

Modelwise enables the future of electronics design by making agile, safety-based development cycles possible with automation. Its software, Paitron, transforms outdated, manual FME(D)A into a fast, automated process – empowering teams to identify and address critical design flaws early.

THE PROBLEM

Previous Provider Failed To Meet Needs

Modelwise is shaping the future of engineering design automation, with a global presence from Germany to the UK and U.S. To attract world-class talent and offer flexibility, they follow a remote-first approach. They're partnering with Employer of Record services to support their international growth. However, their first EOR partner, one of the the biggest EOR providers in the market, were a disappointment. When their Chief of Staff, Lowri, wanted to work remotely from Italy, they couldn't accommodate it.

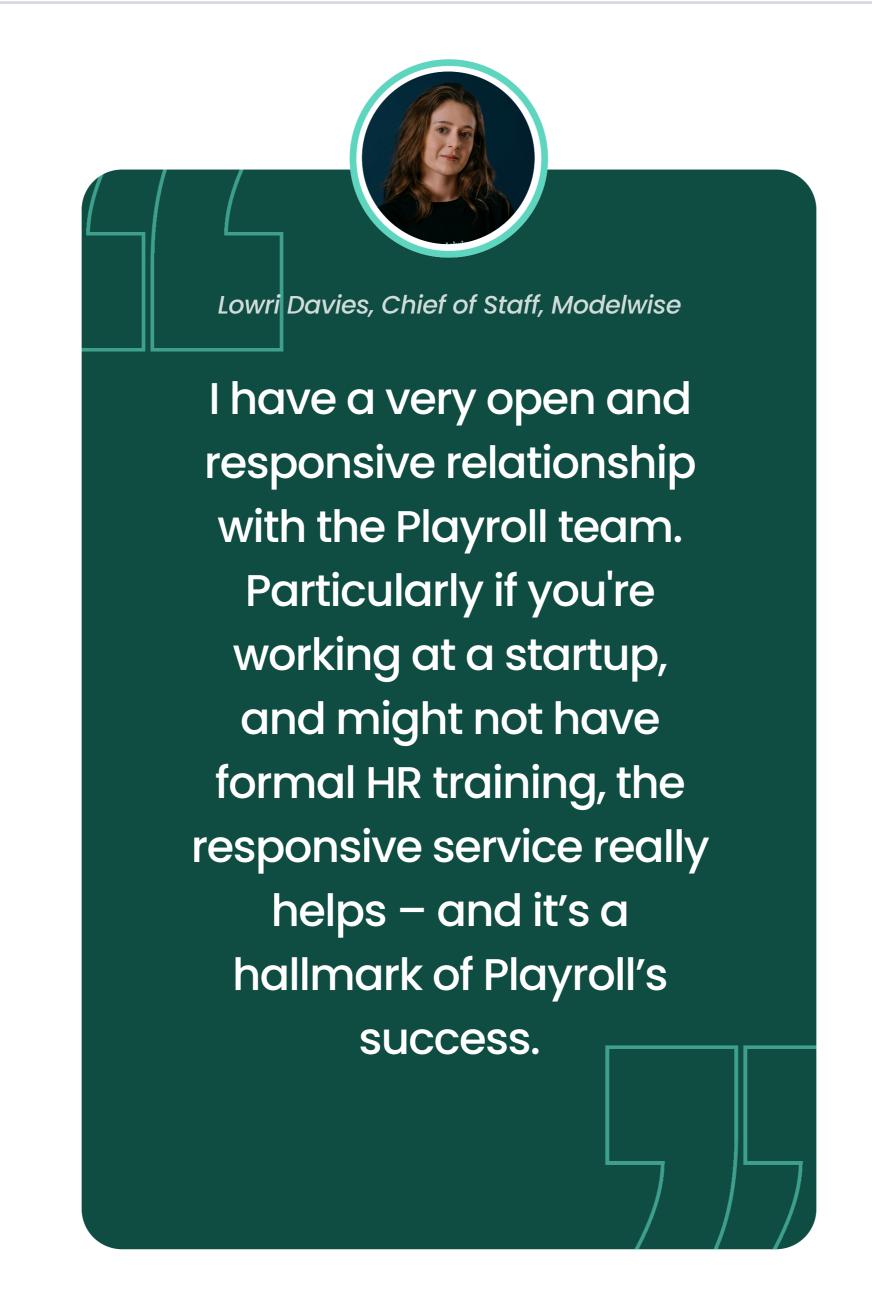
THE SOLUTION

Switching To More Flexible Solutions

Modelwise started looking for new EOR providers who could offer:

- Flexibility to support their need for remote work arrangements.
- Responsive customer service.
- An intuitive invoicing system.

They chose Playroll for its reputation for human service, flexibility, and intuitive tools, ideal for a remote-first team.



THE RESULT

A Happier Global Team & Costs Saved

Modelwise required an urgent <u>EOR</u> migration process to support Lowri's Italian remote worker visa application in time. Playroll successfully completed the migration process in three days, which allowed Lowri to work remotely in Italy compliantly. Modelwise is now using Playroll to offer EOR services to other new hires. Plus, Modelwise saw a great improvement in the customer service they experienced.