

CUSTOMER STORY

How Modelwise Saved 40% On EOR Fees Switching To Playroll

3 Days

Until Onboarded

40%

EOR Fees Saved

\$65k+

Saved Annually On Entity Costs

Modelwise

#Modelwise

Images: Supplied

Industry

Software Development

Headquarters

Munich, Germany;
California, U.S.A

Company Size

Startup (<100)

Use Case

EOR Migration,
Global Expansion

Playroll Products Used

Employer of Record

THE COMPANY

Meet Modelwise

Modelwise enables the future of electronics design by making agile, safety-based development cycles possible with automation. Its software, Paitron, transforms outdated, manual FME(D)A into a fast, automated process – empowering teams to identify and address critical design flaws early.

THE PROBLEM

Previous Provider Failed To Meet Needs

Modelwise is shaping the future of engineering design automation, with a global presence from Germany to the UK and U.S. To attract world-class talent and offer flexibility, they follow a remote-first approach. They're partnering with Employer of Record services to support their international growth. However, their first EOR partner, one of the the biggest EOR providers in the market, were a disappointment. When their Chief of Staff, Lowri, wanted to work remotely from Italy, they couldn't accommodate it.

THE SOLUTION

Switching To More Flexible Solutions

Modelwise started looking for new EOR providers who could offer:

- ✓ Flexibility to support their need for remote work arrangements.
- ✓ Responsive customer service.
- ✓ An intuitive invoicing system.

They chose Playroll for its reputation for human service, flexibility, and intuitive tools, ideal for a remote-first team.



Lowri Davies, Chief of Staff, Modelwise

I have a very open and responsive relationship with the Playroll team. Particularly if you're working at a startup, and might not have formal HR training, the responsive service really helps – and it's a hallmark of Playroll's success.

THE RESULT

A Happier Global Team & Costs Saved

Modelwise required an urgent EOR migration process to support Lowri's Italian remote worker visa application in time. Playroll successfully completed the migration process in three days, which allowed Lowri to work remotely in Italy compliantly. Modelwise is now using Playroll to offer EOR services to other new hires. Plus, Modelwise saw a great improvement in the customer service they experienced.