

CUSTOMER STORY

# How Two Desperados Attracted Global Talent in 4 New Countries With Playroll

4

Countries

5

Hires

40 Hrs

Admin Saved P/Month



Images: Supplied



<b>Industry</b> Entertainment	<b>Headquarters</b> Belgrade, Serbia	<b>Company Size</b> Startup (<100)	<b>Use Case</b> Security & Compliance, Global Expansion	<b>Playroll Products Used</b> Employer of Record, Employee Benefits
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THE COMPANY

## Meet Two Desperados

Two Desperados is a mobile game development company. Player-centric, led by innovation and focused on technology, Two Desperados explores the usage of artificial intelligence in the gaming industry.

THE PROBLEM

## The High Cost And Risk To Relocate Talent

As part of expanding their portfolio of games, Two Desperados had ambitious plans to scale their team. However, Serbia’s small local talent pool meant they had to look overseas to find the senior talent they needed to take their business to the next level. Since they had no suitable entities outside of Serbia, the team first considered relocating talent – but quickly came to realize the exorbitant cost and complex logistics involved.

THE SOLUTION

## Partnering With An EOR That Puts People First

Two Desperados started looking for an EOR partner who could assist them with hiring and managing payroll in new markets. Playroll successfully assisted them with:

- ✓ Delivering a world-class employee experience for their remote employees.
- ✓ Ensuring all employee contracts are set up compliantly.
- ✓ Providing a dedicated support team to employees and the team.



Violeta Cirkovic,  
HR Generalist, Two Desperados

“I always feel completely calm and safe with Playroll, which is very important to me and the people we employ. I have complete trust that everything is done by the law. It’s also easy to amend employee contracts, from a legal and financial perspective.”

THE RESULT

## Happier Remote Employees, In 4 New Regions

After adopting Playroll as their EOR Solution, Two Desperados successfully employed new team members in France, Germany, the UK and Finland.

In addition, their employees finally got the exceptional experience they were looking for. They never felt in any way different to other employees when it came to the legal, financial and other administrative aspects of their employment, said Violeta.