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Insight

Shed new light on the experiences, views, feelings and behaviours of your key audiences

Strategy

Insight-driven strategic counsel to guide your decisions

Communication

Pinpoint the messaging, tone of voice, words, images and spokespeople to deliver the greatest impact

Engagement

Bring your key audiences with you. Build stronger relationships with colleagues, stakeholders, clients and customers

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Some of our clients





























































Mood of the Nation

A BritainThinks study

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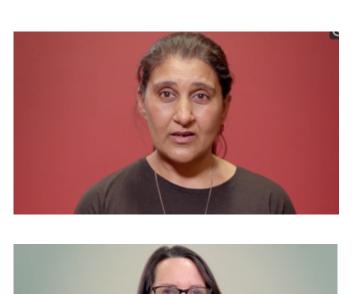
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Introduction

We set out to gauge the nation's mood: to understand how the public is feeling about the country, their local areas and their personal lives























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We conducted four focus groups and a nationally-representative survey







4 focus groups in London and Leicester 28th and 30th May 2019

Groups split by optimism levels, age, SEG and voting history

Online survey

7th – 10th June 2019

Nationally representative sample of 2,017 GB adults aged 18+

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Focus groups were split by level of optimism about the UK, voting behaviour, age and socioeconomic grade

Aged 50-75

Working class (C2DE)

Voted Leave

Pessimistic about UK

Aged 35-49

Working class (C2DE)

Voted Remain

Pessimistic about UK



Aged 40-65 Middle class (ABC1)

Voted Leave

Optimistic about UK

Aged 18-34

Middle class (ABC1)

Voted Remain

Optimistic about UK

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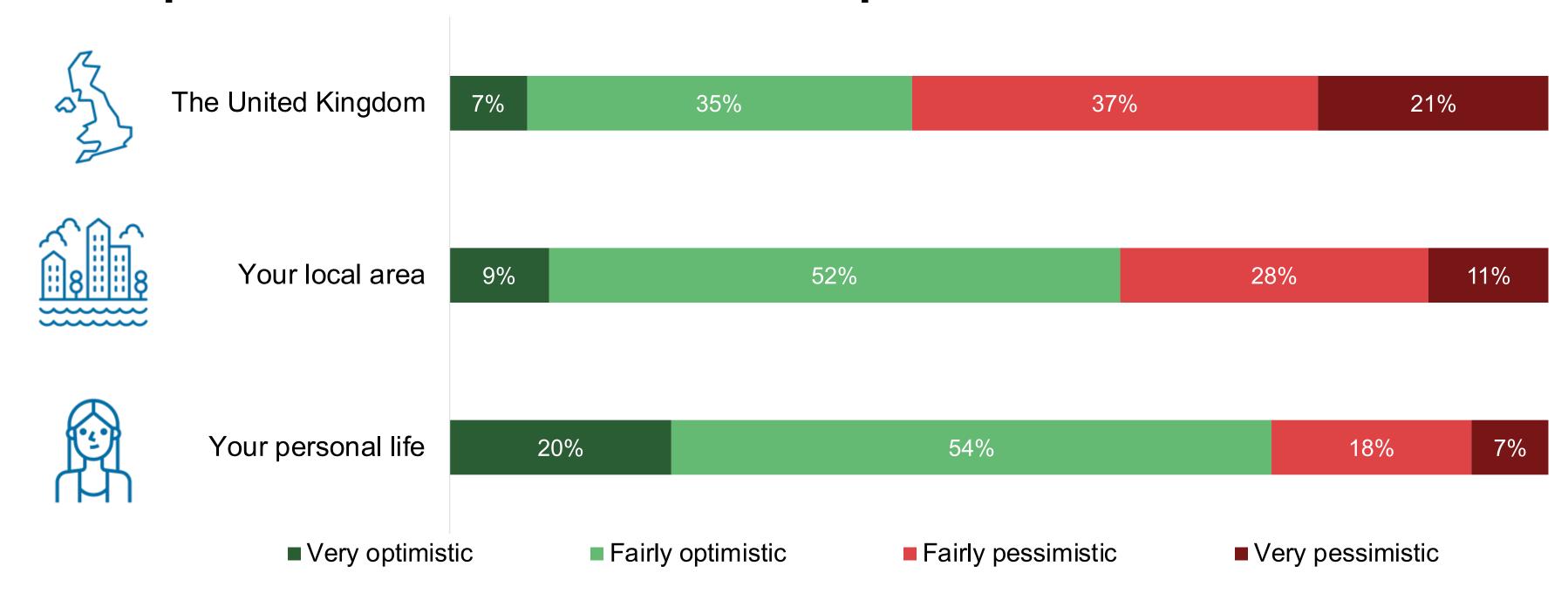
Key findings

- The national mood is bleak and gloomy: very negative and uncertain about the future of the country. There is marked 'pessimism inequality', with young people, less well-off people and Remain voters much more negative.
- There is a strong sense of division within the country culturally, politically and economically which most people expect to worsen in the coming months.
- Brexit remains the most prominent issue and is a key driver of both uncertainty and deep disillusionment with the entire political class, which is considered incompetent by a public craving strong leadership.
- The UK is widely regarded as a nation in decline, assumed to be seen a laughing stock by the rest of the world while traditional British values are being eroded.
- While people are more optimistic about their local area, they are concerned about housing, homelessness, decline of the high-street and, in particular, crime which feels closer to home than ever.
- By contrast, the public is generally upbeat and happy about their personal lives; most feel like they can 'switch off' from the wider issues and just 'get on with things'.

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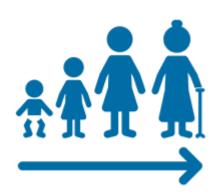
Overview of the national mood

There is considerable pessimism when thinking about the UK – but more optimism about local areas and personal lives



Q3. Thinking about the next year or so, how optimistic or pessimistic do you feel about each of the following? Base: All respondents excluding those who selected 'Don't Know / No Opinion' (n=1773 - 1806)

Feelings differ significantly depending on how old you are, how well off you are, where you live and how you vote



Age

56% of over-65s are optimistic about the UK in the next year or so v 29% of 25-34s



Affluence

78% of ABs are optimistic about their personal lives in the next year or so v
64% of DEs



Location

75% of of rural residents are optimistic about their local area v 58% of urban residents



Political preference

64% of Leave voters are optimistic about the UK in the next year or so v 22% of Remainers

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Feelings about the UK

When thinking about the country as a whole, there is considerable pessimism, apprehension and uncertainty

"When you travel around the country, I feel a very negative vibe from everyone you speak to. There is an atmosphere of negativity. Everyone is so negative. It's a negative time."

(50-70, Leicester, Leaver)



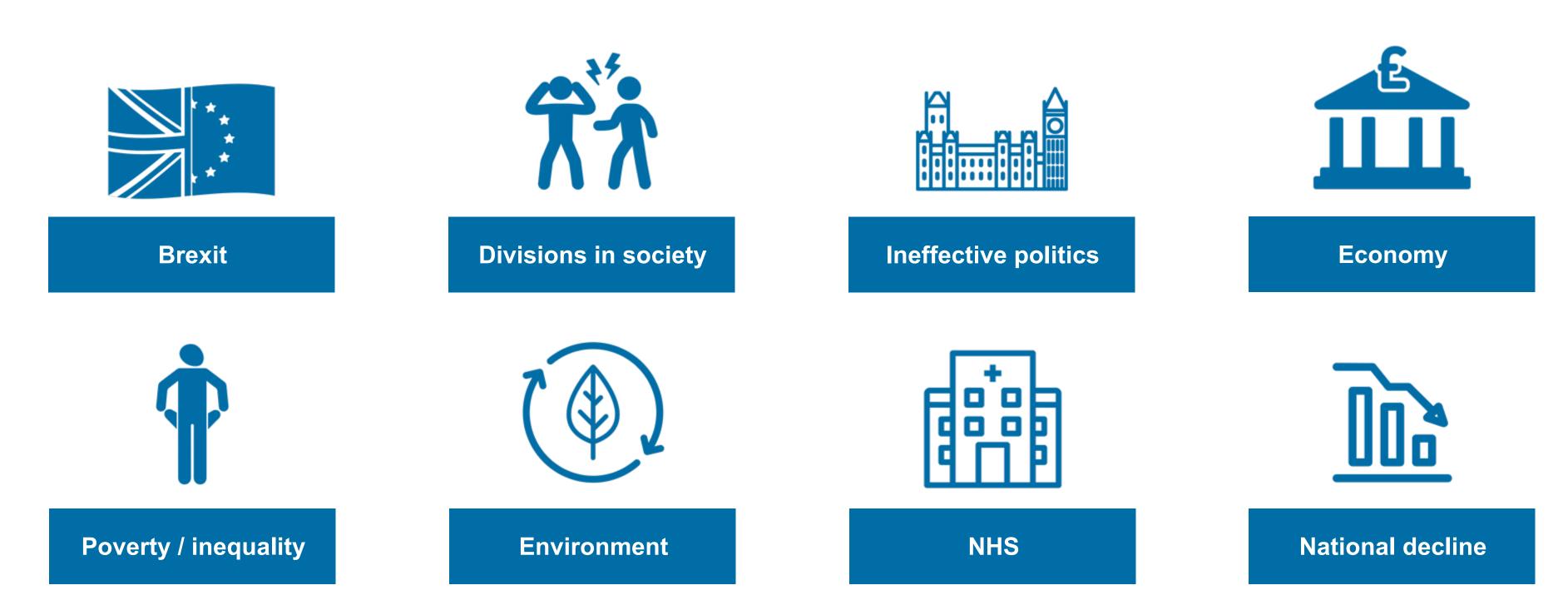
"The UK is just uncertain. Everything is a big massive question mark over the UK." (35-49, Leicester, Remainer)

"The key word is uncertainty. The way forward, we seem to be stumbling along on a crooked path and not towards a target."

(40-65, London, Leaver)

Q1. What three words would you use to describe how you currently feel about the UK? Base: All respondents (n=2,017). NB. Only 25 most common words shown.

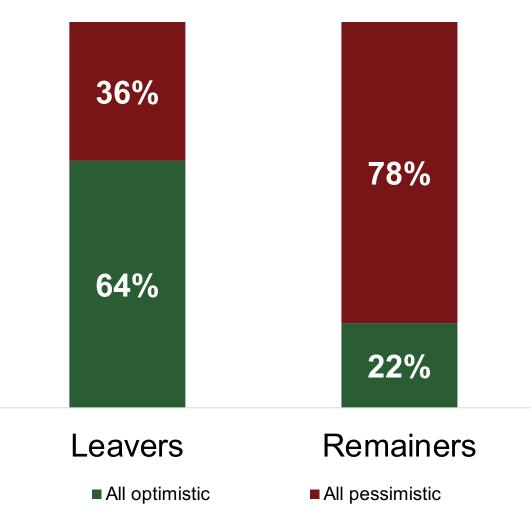
The public is pessimistic on a wide range of national issues, by no means limited to Brexit





Brexit is a significant driver of pessimism for Remainers; while Leavers express some frustration, it is still a source of optimism

Optimism about the UK in the next 12 months



65%

of the public is pessimistic about the Brexit outcome (including 50% of Leavers)

"I think we're a sleeping giant. I think once Brexit happens, which I hope it does, there's going to be many more opportunities for us to trade, opportunities for us to set our own laws and rules away from the EU."

(50-70, Leicester, Leaver)

"I can't see Brexit getting solved.

Doesn't matter who is trying to solve it.

Europe has dictated what they want
and it's not going to change."

(50-70, Leicester, Leaver)

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Q3. Thinking about the next year or so, how optimistic or pessimistic do you feel about each of the following? Base: All respondents excluding those who selected 'Don't Know / No Opinion' (n=1773) Q6. Thinking now about the UK as a whole, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017)



The UK is seen as a deeply divided country (culturally, politically and economically) – and most think these divisions are likely to deepen

"If you have a barbeque with people and you bring up politics, the whole thing shuts down! Everyone disagrees and argues."

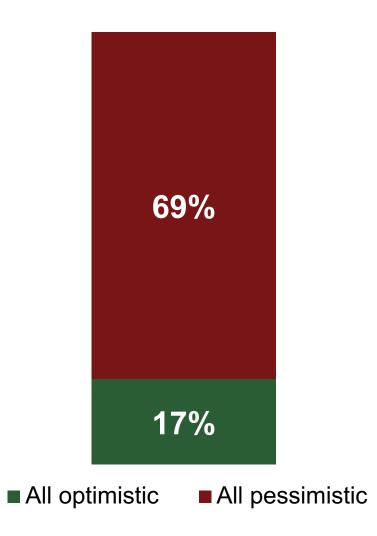
(35-49, Leicester, Remainer)

"I think we need stronger communities. I remember in the 80s, we would leave doors open and that stopped in my teens.

Everyone is a lot more isolated, a lot more closed off. You have Polish shops and they're not even integrating at all."

(40-65, London, Leaver)





72%

of the public think it is very or fairly likely that the country will become more divided in the next 12 months (with only 13% thinking it is unlikely)

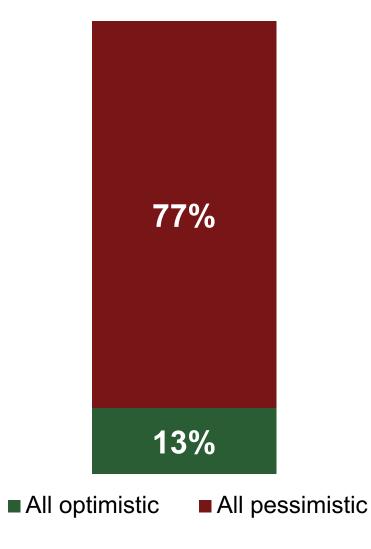
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Q6. Thinking now about the UK as a whole, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2017). NB. 'Don't Know' responses not shown



There is widespread dismay about the political system and a lack of faith in politicians' ability to solve the country's problems

Optimism about effective government and politics



74%

of the public agree that 'the UK political system is currently not fit for purpose' (only 5% disagree)

6%

of the public agree that 'UK politicians understand people like me' (and 72% disagree)

"Brexit has made me have a complete lack of trust. Doesn't matter what we want, what we voted for, who we voted for. It doesn't count. They know better than us."

(50-70, Leicester, Leaver)

"I think we lack political leadership in both the main parties and I don't see that changing which is quite terrifying given the challenges that we face... I think political discourse is dominated by the extremes on both sides."

(18-34, London, Remainer)

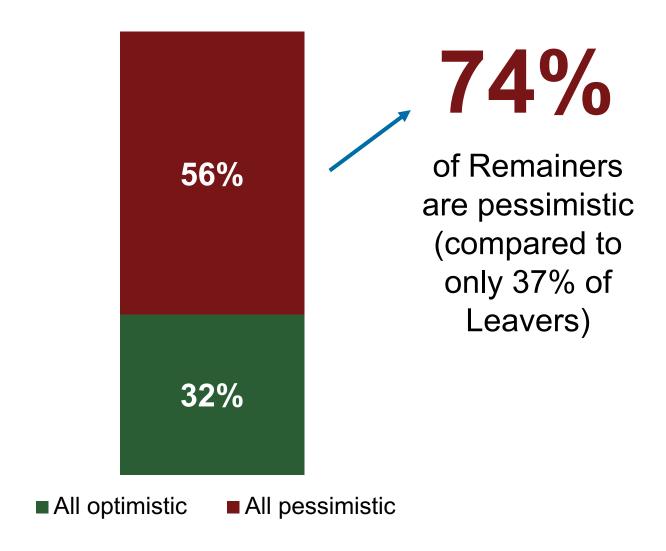
Q6. Thinking now about the UK as a whole, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017). NB. 'Don't Know' responses not shown.

Q8. For each of the statements below, please state whether you agree or disagree. Base: All respondents (n=2,017). NB. 'Don't Know' responses not shown.



Many (particularly Remainers) are pessimistic about the national economy – with some distrust of official employment figures

Optimism about the economy



"In 10-15 the economy might all be sorted out but I'll be 45-50. Now is when I want to buy a house. In 200 years, it might seem like a blip but actually this is an important part of my life right now.

(18-34, London, Remainer)

"The unemployment rate [is a sign of the country doing well].

Regardless of whether May has been a good PM.

Partly because they've clamped down on the benefits system and pushed them into work."

(40-65, London, Leaver)

"Employment is at a record low so something must be good. I hope no-one is cooking the books with these figures."

(50-70, Leicester, Leaver)

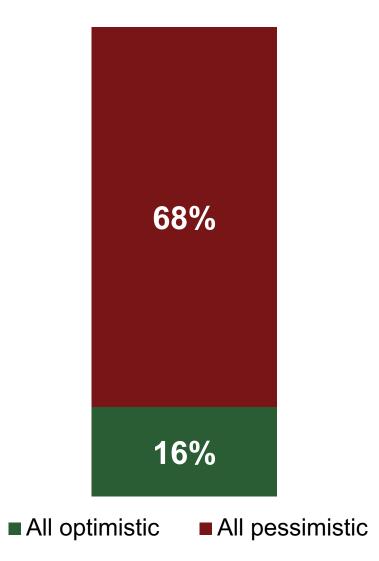
Q6. Thinking now about the UK as a whole, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017)



There is significant pessimism about poverty levels in the UK, with many pointing to recent, tangible signs like foodbanks

"There are so many foodbanks now. We have a great benefits system in this country, but there are still foodbanks." (50-70, Leicester, Leaver)

Optimism about poverty levels



"It's a downward spiral isn't it. It doesn't take much to be homeless. A couple of missed payments on your mortgage. I wouldn't have thought of that until it happened to my friend. You don't have savings to rely on, no nest egg."

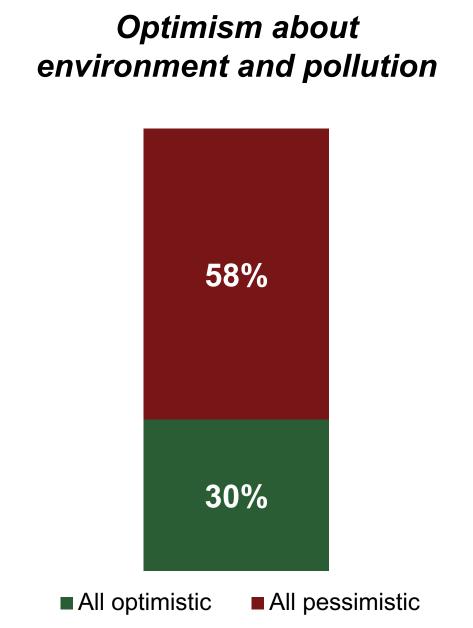
(50-70, Leicester, Leaver)

Q6. Thinking now about the UK as a whole, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017)



While the environment is seen as an important issue, there is some defeatism about the UK's ability to make a significant difference

"I had a McDonald's and I had a cardboard straw rather than a plastic one. I mean, the straw got soggy halfway through but I like that we're doing it." (50-70, Leicester, Leaver)



"I think we can't do it as a country, it's a world thing. We're not a polluting country. The US, China, Brazil, they're just laughing at us."

(50-70, Leicester, Leaver)

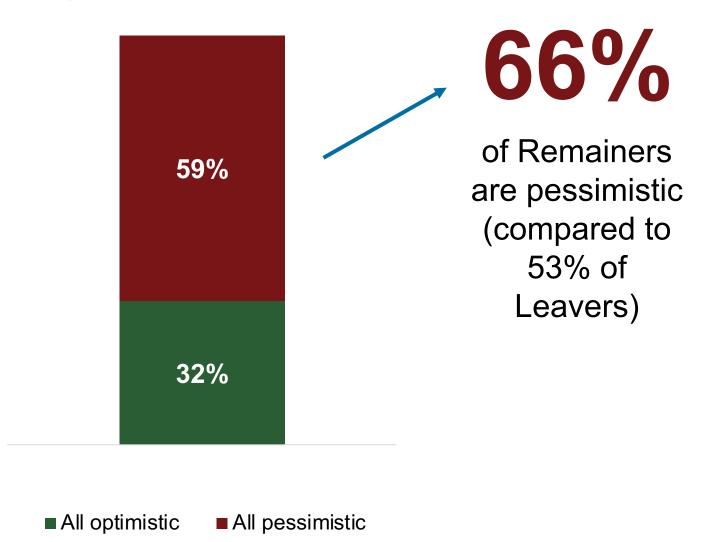
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Q6. Thinking now about the UK as a whole, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017). NB. 'Don't Know' responses not shown.



Most are pessimistic about NHS capacity, management and funding (though Remainers are more worried than Leavers)

Optimism about the NHS



"At the moment, you've got people just flooding in. It's affecting the NHS, housing, everything. There's only so much water you can fit into a glass."

(50-70, Leicester, Leaver)

"We've never had a Government pour enough money into the NHS." (18-34, London, Remainer)

"There's a lot of things that hospitals used to do and now say they won't. So people are going abroad for it." (35-49, Leicester, Remainer)

Q6. Thinking now about the UK as a whole, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017)



These factors combine to create a powerful sense among many (especially older people) that the UK is in national decline

"The way the world sees where Britain was, the little island with a massive history. But now what can we say we do? We don't manufacture a fifth of what we did, we don't create opportunities, we're no longer creating the schools, a loss of dignity and pride. Now you see French and Germans laughing at us."

(35-49, Leicester, Remainer)

72%

of the public agree that 'British values (e.g. respect, freedom of speech, manners) are in decline' 73%

of the public agree that 'the UK is currently seen as a laughing stock by the rest of the world'



"We were summed up by Theresa May in her resignation speech. She cried. Tried my best, couldn't do it." (50-70, Leicester, Leaver)

82%

of over-65s agree (compared to 54% of 18-24s)

Q8. For each of the statements below, please state whether you agree or disagree. Base: All respondents (n=2,017)

Feelings about the local area

Many feel optimistic about their 'friendly' and 'happy' local areas – but there are a number of widespread concerns, too

"Living in Surrey, you're well-connected. It's safe and peaceful. A nice environment being in a village. Everyone is friendly. It's an ideal scenario for my kids."

(40-65, London, Leaver)



"I think my personal local area is thriving. Shops are closing but there are also shops opening and I think you forget that. I think it's important to focus on the good and the bad but not let the bad bring me down."

(35-49, Leicester, Remainer)

Q1. What three words would you use to describe how you currently feel about your local area? Base: All respondents (n=2,017). NB. Only 25 most common words shown.

While there are some clear sources of optimism, there are also strong drivers of pessimism towards the local area



Things to do





Sense of community





Attractive spaces





Economic decline



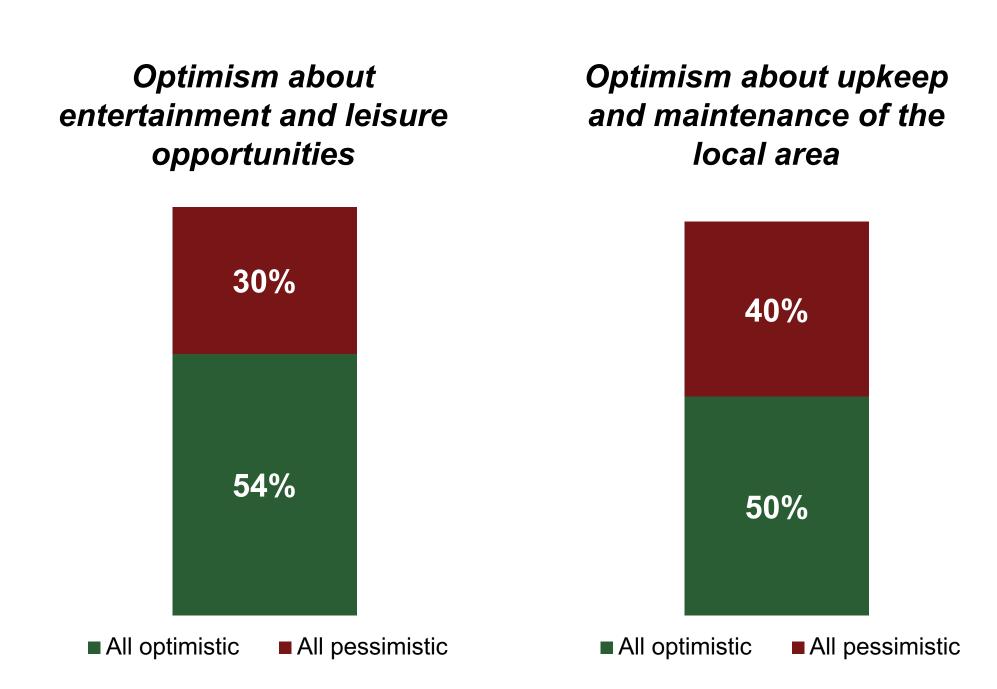


A sense of community, 'things to do' and high quality spaces tend to contribute to a sense of pride and positivity in the local area

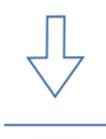
"Locally my thoughts are optimistic. I like the area I live in and...I hope that my boys will live in the similar area."

(35-49, Leicester, Remainer)

"I'm a London boy and I appreciate everything that is available to the residents of London. But I can't really talk for the other areas of the country, only London where I'm fortunate enough to be." (40-65, London, Leaver)



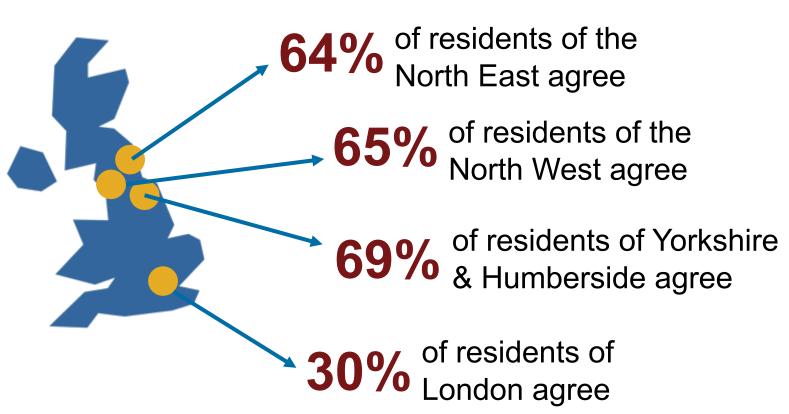
Q.5 Thinking now about your local area, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017). NB. 'Don't Know' responses not shown



Residents of some areas are much more pessimistic, bemoaning economic decline and perceived unfair lack of investment

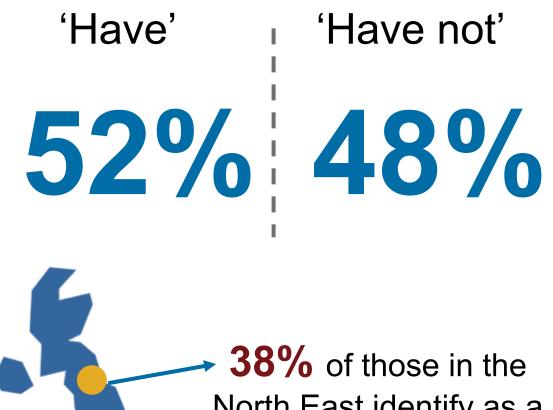


of the public agree that 'Other areas in the UK receive more funding and investment than my own area'



"Things will get worse as they are going. I worked in a factory when I left school, and there were so many factories in Leicester. Are there any left?" (50-70, Leicester, Remainer)

Society is split between 'haves' and 'have nots'



38% of those in the North East identify as a 'Have' compared to 61% of Londoners

Q8. For each of the statements below, please state whether you agree or disagree. Base: All respondents (n=2,017)

Q9. People often talk about our divided society nowadays and how Britain is now a nation of 'Haves' and 'Have nots'. Which group do you feel best describes you? Base: All respondents excluding those who selected 'Don't Know / No Opinion' (n=1,349)

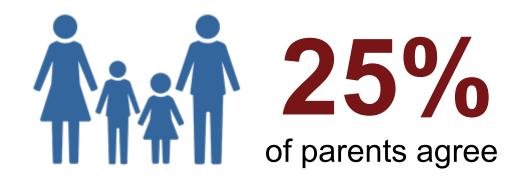


Fear of crime is pervasive and vivid, feeling 'closer to home' than ever before



Think it is likely that 'I or someone close to me will be a victim of violent crime' over the next year or so





"Crime is a massive issue for me because I've actually seen it. When I work in the city centre you can see it first-hand happening outside the window. When it gets that close to home, you've got to sit up and think 'What is going on?' It really does affect your life."

(50-70, Leicester, Leaver)

"Crime is going through the roof. My husband's car was broken into and the police won't come out unless there's a bloodbath... It's always been there but it's now coming close to home on your doorstep."

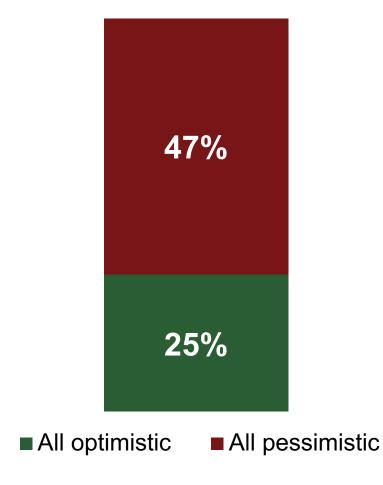
(35-49, Leicester, Remainer)

Q7. How likely or unlikely do you feel it is that each of the following will happen in the next year or so? Base: All respondents (n=2,017)



Homelessness and poverty are increasingly visible on a local level across the country

Optimism about homelessness in local area



"Rough sleeping is getting worse dayby-day. You see more people on the streets, begging and asking for money." (50-70, Leicester, Leaver) "Homelessness worries me. I live in Shoreditch, Hackney, and there's a huge homeless issue there."

(18-34, London, Remainer)

"Practically every business doorway has a homeless person on it. You get people fighting for their spots now."

(50-70, Leicester, Leaver)

Q.5 Thinking now about your local area, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017). NB. 'Don't Know' responses not shown.



Many local high streets are seen to be dying, with bookmakers, charity shops and fast food chains (if anything) replacing independent shops

"All the independent shops are gone. It's all chicken shops and bookies. Now some of the bookies are being shut down and replaced with student living." (18-34, London, Remainer) 78%

of the public think it is likely that 'More shops will close than will open on my local high street' over the next year or so (with only 10% thinking it unlikely)

"It's worrying when businesses that have been around since you've grown up are closing. They are part of you, you've grown up with them." (50-70, Leicester, Leaver)

Q7. How likely or unlikely do you feel it is that each of the following will happen in the next year or so? Base: All respondents (n=2,017)

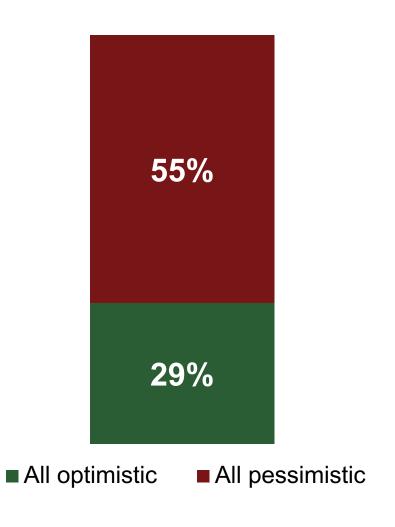


There is a perceived housing crisis: because of both a lack of affordable housing and inadequate infrastructure

"I want my children to get onto the property ladder. It's a standing joke that Asian kids don't get onto the property ladder. My children live with me and they're old. It's so difficult to get them onto the ladder."

(50-70, Leicester, Leaver)





45%

of the public think it is
likely that 'More
houses will be built
than my local area can
cope with' over the
next year or so (with
40% deeming it
unlikely)

"The area is changing a lot with the amount of development that's going on but there isn't the infrastructure anymore. Travelling is a nightmare and you can't get GP appointments."

(50-70, Leicester, Leaver)

Q.5 Thinking now about your local area, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017). NB. 'Don't Know' responses not shown. Q7. How likely or unlikely do you feel it is that each of the following will happen in the next year or so? Base: All respondents (n=2,017)

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Feelings about personal life

People are generally optimistic about their personal lives, with most feeling happy and content

"I feel optimistic because of having nice holidays coming up, this weekend I'm going to Portugal...I think when you reach a certain stage in one's life, you have a balance and it's a nice time."

(40-65, London, Leaver)

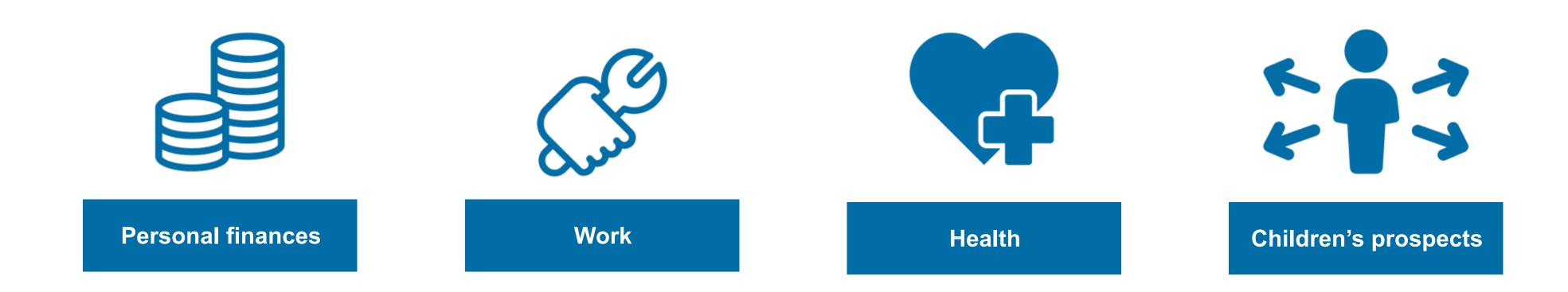
Healthy Lonely Relaxed Sad Busy Worried Depressed Boring Secure Settled Hopeful Comfortable Unhappy Bored Ok Optimistic Loved

"I'm looking forward to getting my knee sorted out to I can get my life back on track. It would make a big difference to my life." (50-70, Leicester, Leaver)

"I feel good. I've now retired and found plenty of things to do. I feel contented and I'm healthy and fit." (50-70, Leicester, Leaver)

Q1. What three words would you use to describe how you currently feel about your personal life? Base: All respondents (n=2,017). NB. Only 25 most common words shown.

There are four issues which have a big impact on how optimistic or pessimistic the public feel about their personal lives

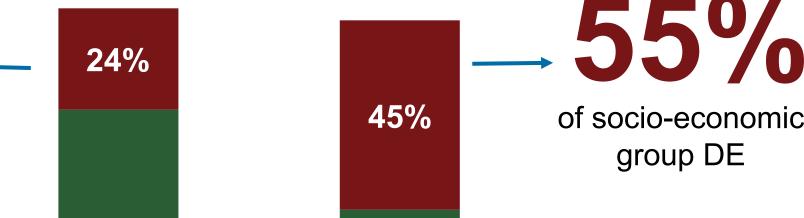




While many feel comfortable, a significant minority have financial concerns – and few think things will become more affordable



of socio-economic group DE



45%

contracts. Broadband contract. £5 a month here. £10 a month there. It's hidden money, you're just pressing buttons on your phone." (50-70, Leicester, Leaver)

"You have lots of hidden loans. Phone

Being able to afford Being able to afford the essentials in life the luxuries in life

69%

of the public think the cost of living is unlikely to go down in the next year (only 6% think it is likely to go down)

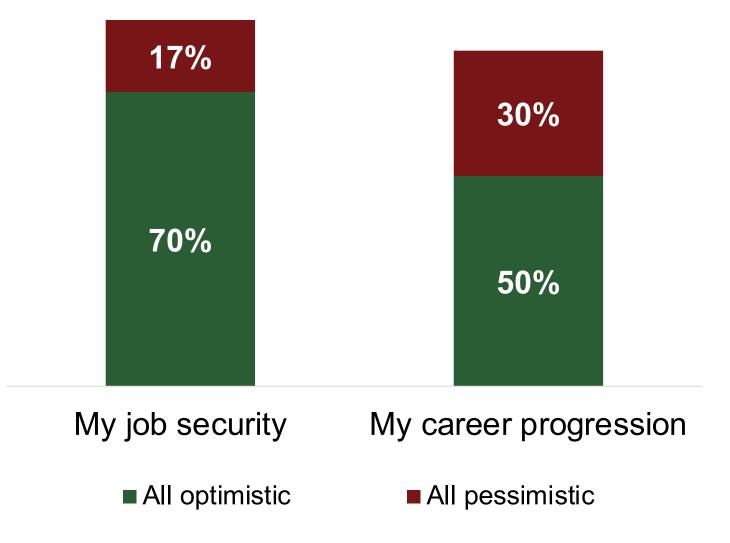
■ All optimistic ■ All pessimistic

Q4. Thinking now about your personal life, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017) NB. 'Don't Know' responses not shown Q7. How likely or unlikely do you feel it is that each of the following will happen in the next year or so? Base: All respondents (n=2,017) NB. 'Don't Know' responses not shown



There is some anxiety, too, about stability of work and employment opportunities – with 1 in 5 pessimistic about their job security

Optimism about employment situation



"I'm pretty uncertain at the moment. My job is in the retail sector and it's not doing so well at the moment so that reflects my life."

(18-34, London, Remainer)

"I know it's meant to be record employment but there are job losses. My husband just got made redundant from his printing job."

(50-70, Leicester, Leaver)

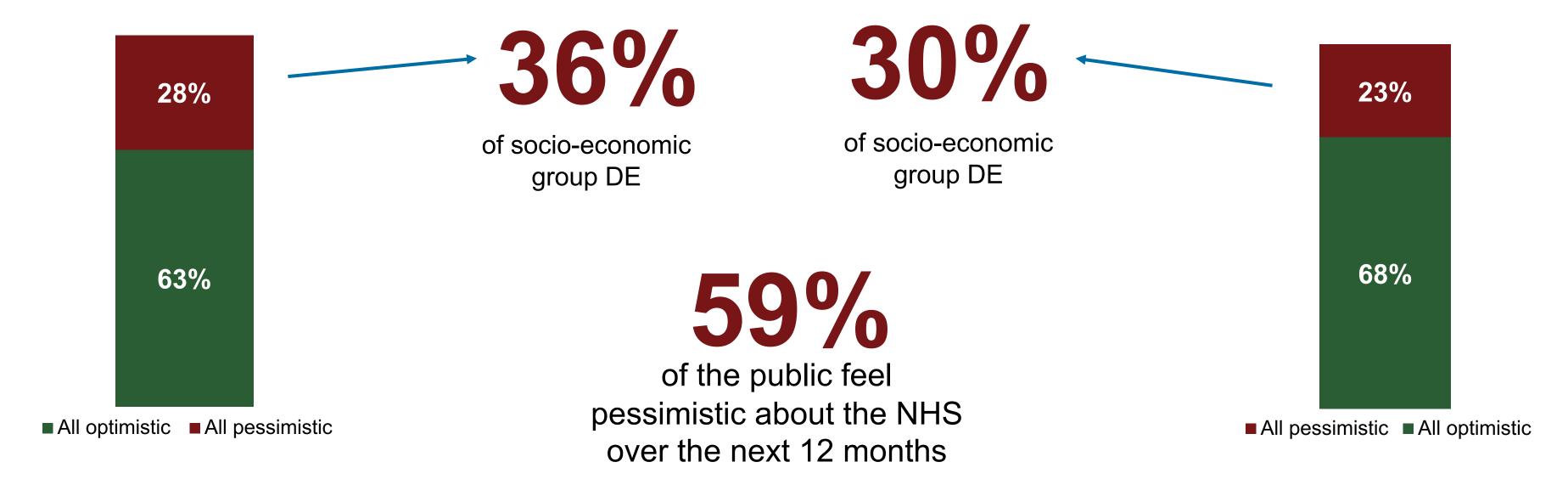
Q4. Thinking now about your personal life, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents in employment (n=1,135) NB. 'Don't Know' responses not shown



Health worries can also have a significant negative impact on people's personal optimism

Optimism about physical health

Optimism about <u>mental</u> health



Q4. Thinking now about your personal life, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017) NB. 'Don't Know' responses not shown Q6. Thinking now about the UK as a whole, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2017) NB. 'Don't Know' responses not shown

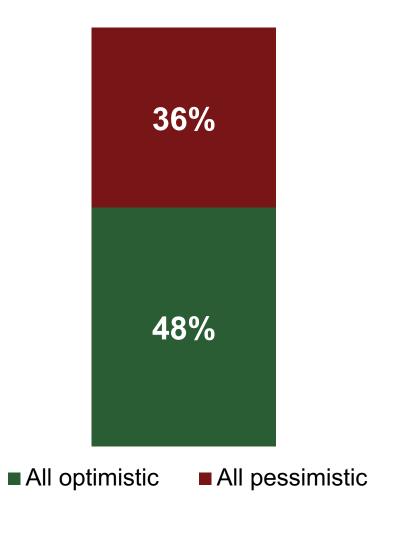


Even among those who were generally optimistic about their personal Iives, there was concern about children's prospects

"I'm worried about the children's futures. There's not that much out there at the moment. My kids have two degrees each but they can't get a job. I've stopped saying proper job now – get any job."

(50-70, Leicester, Leaver)

Optimism about my children's future prospects: job opportunities, home ownership



"I want my children to get onto the property ladder. ..my children still live with me and it's so difficult for them. I'm trying to give them a helping hand but it's bit by bit." (50-70, Leicester, Leaver)

Q4. Thinking now about your personal life, to what extent are you feeling optimistic or pessimistic about the following over the next year or so? Base: All respondents (n=2,017) NB. 'Don't Know' responses not shown

There is a sense that the British public is resilient and able to 'just get on with things', despite the national gloom and negativity

"I think it's all about being openminded. It's all about your mindset, it's how you think about it. We're all uncertain at the moment so it's about being open-minded, which leads to optimism for me." (18-34, London, Remainer)

"You've got to be upbeat. If you get up in the morning and are down in the dumps and listen to too much Brexit palaver, you'll get down. You need to turn that off sometimes."

(50-70, Leicester, Leaver)

"I think that it doesn't matter what's going on behind the scenes. If you're British you just carry on. When France has a problem, they protest and riot. Here, we sit back. Let's go to Tesco and get some beers." (35-49, Leicester, Remainer)

42

69%

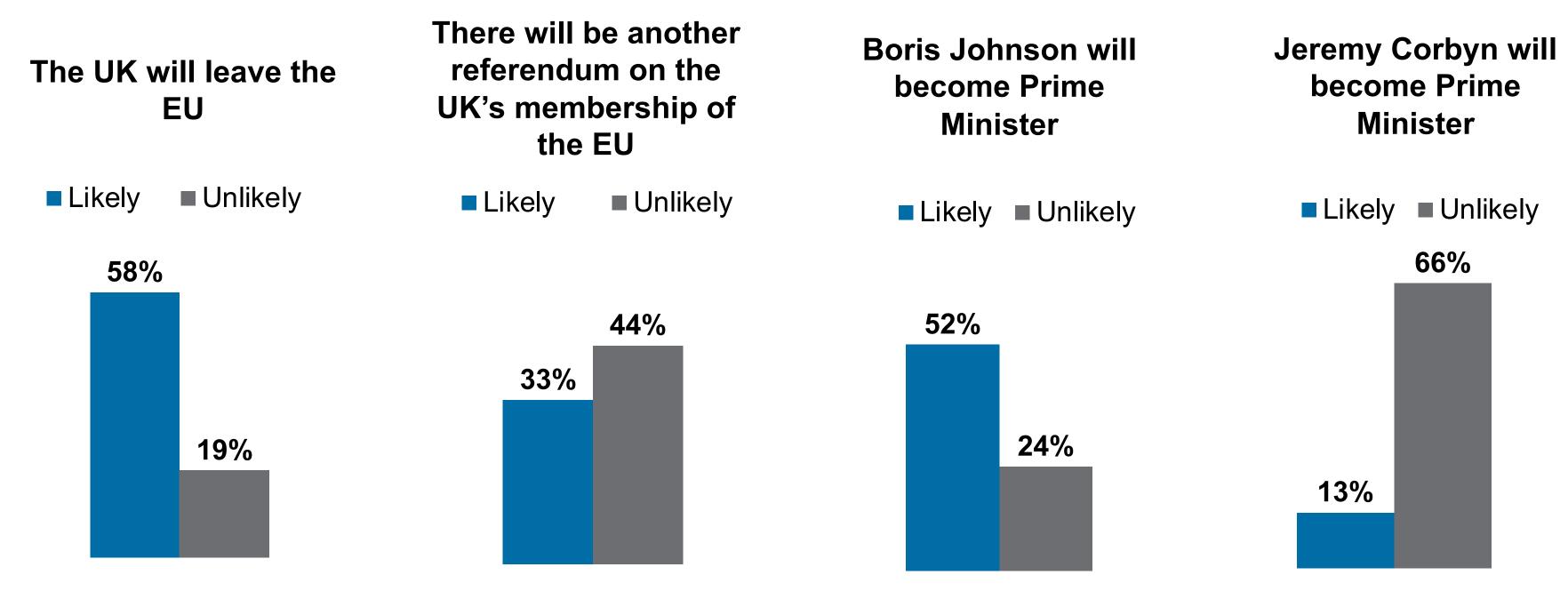
of the public agree that 'British people will just get on with things, regardless of the impact of Brexit'

Q8. For each of the statements below, please state whether you agree or disagree. Base: All respondents (n=2,017)

6

What next?

Do you think it is likely that the following will happen in the next year?



Q7. How likely or unlikely do you feel it is that each of the following will happen in the next year or so? Base: All respondents (n=2,017)



