



socorro
PARTNERS



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Look through the noise

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Firm overview

About Socorro Partners

Our firm

We are a global professional services firm dedicated to efficiently creating measurable value through high-quality solution delivery.

Our multidisciplinary team brings deep functional and industry experience gained over decades working with leading organizations in the public and private sectors, performing advisory, consulting, tax, and assurance services.



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Our purpose is to create **sustainable value** for our clients and our people.

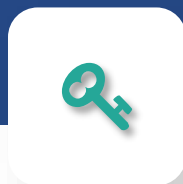


Our approach



Experience

Our experienced professionals have proven to work collaboratively with management, and third-party service providers throughout projects.



Innovation

We offer customized project plans to support the nature and timing of your specific needs while harmonizing people, processes, and technologies involved.



Integration

We are a trusted partner that integrates with client teams to foster a collaborative environment.



Scale

We design robust processes and controls that are scalable and sustainable; leveraging the use of technology to fortify security and foster enduring growth.

Capabilities

Advisory

- M&A
- IPOs
- SOX
- SEC reporting
- Technical accounting
- Valuation
- BSA/AML and sanctions
- Internal audit
- Enterprise risk
- Cybersecurity
- Forensics
- Family office

Consulting

- Strategy
- Turnaround and restructuring
- IT strategy and management
- Supply chain
- Transformation
- Digital transformation

Tax

- Compliance
- Controversy
- Credits and incentives
- International
- Estate and gift
- State and local

Assurance

- Audit
- Review
- Agreed-upon procedures
- SOC reporting
- Compilation
- Examination

Industries



Life sciences and healthcare



Real estate



Financial services



Private equity



Technology, media, and communications



Manufacturing

Solutions



IPO execution



Audit readiness



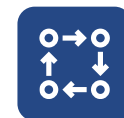
M&A



Digital transformation



Office of the CFO



Supply chain



Private company audits



Family office



Internal audit



Process optimization



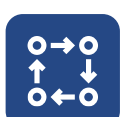
Forensics



SOC



International tax



Employee benefit plan audits



SOX



Startups



Risk assessment



BSA/AML and sanctions

IPO execution



Embarking on an IPO is a thrilling milestone for a company, marking a new chapter of growth and opportunity.

The journey to an IPO is demanding, requiring companies to navigate complex compliance obligations, manage expectations, and undergo rigorous scrutiny from various internal and external stakeholders.

With Socorro Partners, you gain a strategic partner committed to your success, providing support throughout the entire IPO lifecycle to foster your company's growth and stability as a new public entity.



Digital transformation



In today's digital landscape, businesses can utilize a robust suite of online tools and platforms to fuel growth while prioritizing risk management, security, and data privacy.

We offer a comprehensive suite of digital services tailored to enable and support digital initiatives, which include working with management teams and third parties to implement global ERP systems; developing business analytics to optimize companies' operations, sales, and marketing; and implementing robust cybersecurity and broader risk management frameworks that are crucial for identifying, mitigating, and protecting against potential threats and vulnerabilities and support compliance.

Private company audits



Private companies navigate the complex demands of today's business environment while facing increased expectations from industry regulators, stakeholders, and competitors.

A high-quality audit supports compliance and enhances stakeholder confidence—both critical to long-term success. By leveraging technology and tailoring the audit process to reflect your industry, business model, and specific challenges, we provide valuable insights that go beyond financial reporting. An experienced audit team brings a broad range of capabilities and a deep understanding of your operations and market.

Throughout the audit we uncover opportunities to improve business operations. The full strength of our firm allows us to identify tax-saving opportunities, supply chain bottlenecks, and process inefficiencies, among other value-driving opportunities. We can provide actionable recommendations that support stronger margins and long-term performance improvement.



Audit readiness



Audits often present challenges, including in relation to (i) establishing effective communication channels between and among the audit team and internal and external stakeholders, (ii) addressing internal control weaknesses, (iii) meeting auditor expectations, and (iv) coordinating information-gathering efforts that result in delays and errors.

Our team is comprised largely of former Big 4 professionals with significant SEC and PCAOB experience working through complex audit scenarios in both auditor and advisor capacities.

We are equipped to provide ongoing support throughout the audit and to minimize challenges and delays.

Office of the CFO



We collaborate closely with the office of the CFO and finance leaders to drive impactful change that stabilizes and elevates the business throughout key transactions and the business lifecycle.

Our team of professionals offers comprehensive skill sets, utilizing our finance and accounting experience and knowledge of technologies to adapt our strategy to your specific needs.



Family office



Establishing a family office is a strategic move for families to manage their wealth and affairs while creating or maintaining a legacy. It provides a structured approach to establishing priorities and making decisions on handling business interests, investments, tax planning, and estate management, ensuring that the family's financial affairs are in order.

Our family office services are customized to align with the family's vision, values, and long-term objectives, which are essential to maintaining the family legacy.

For existing family offices, our team can optimize the overall operations already in place through either large-scale transformations or more targeted performance improvement initiatives.

International tax



As businesses expand across borders, managing tax obligations has become increasingly complex. Rapidly evolving international tax rules, shifting geopolitical dynamics, and new compliance requirements are transforming how multinational organizations approach tax strategy and operations.

Our international tax services help you navigate these challenges. Our team has experience working with global businesses to manage cross-border tax issues, optimize structures, and stay ahead of regulatory change. Combining deep technical knowledge, global reach, and innovative technology, we deliver practical solutions that support your growth and ensure compliance in today's dynamic international tax landscape.



Employee benefit plan audits



Our CPA firm offers comprehensive audit services for employee benefit plans.

With a deep understanding of auditing standards and a commitment to excellence, we provide thorough audits that not only meet compliance requirements from the U.S. Department of Labor but also offer insights into operational efficiencies and risk management.

Our team provides audit services with a commitment to client service, performing audits that are efficient, effective, and scalable.

Forensics



In an increasingly complex regulatory environment, maintaining business integrity is vital for organizational success.

Our forensic solution is designed to help companies navigate challenges related to regulatory compliance, fraud, and financial crime.

We provide a comprehensive suite of services, from proactive risk management to reactive investigations, aimed at fostering transparency and trust.





As you execute your M&A strategy, we will be there every step of the way with responsive teams and industry-specific experience.

We create deal value for PE and corporates working through the M&A life cycle from strategy development and target identification through post-merger integration.

Our experienced, high-performing transaction team produces Quality of Earnings reports and data books, as well as more comprehensive financial and tax diligence reports.

Supply chain



In an era defined by dynamic shifts in consumer demand, geopolitical disruptions, and the relentless pace of technological advancement, supply chain executives face unprecedented challenges.

The ability to anticipate and adapt to these challenges and opportunities has become the cornerstone of success in the modern business landscape.

We can assist management teams with planning, sourcing, production, logistics, inventory management, information systems, integration, and other risk management strategies.



Process optimization



Process optimization enables management to gain transparency across critical workflows, enhance decision-making, and streamline execution. A well-defined process framework ensures each activity contributes to business outcomes, minimizes redundancy, and supports compliance with internal and external standards.

As businesses evolve, Socorro Partners supports the development of a complete process architecture with clear ownership, governance, and accountability. Our approach establishes meaningful KPIs to measure performance and risk, supported by standardized documentation and controls that promote consistency and transparency.

By implementing a data-driven prioritization framework, we help management focus on the most impactful improvements, strengthening operational discipline, efficiency, and long-term business performance.

SOC



Service Organization Controls (SOC) reporting provides benefits to both service providers and their clients by providing assurance over established standards.

As companies continue to outsource critical functions, Socorro Partners can help address potential vulnerabilities in service providers' processes and controls. SOC reports are essential for demonstrating that key risks are addressed, and controls are operating effectively for relevant business processes and information technology.

By obtaining an independent audit, service providers build trust with various stakeholders and help clients meet financial reporting and regulatory requirements. We provide both SOC attest and SOC advisory services.





Socorro Partners understands the importance of Sarbanes-Oxley Act (SOX) compliance. We assist clients throughout the entire lifecycle, starting with a risk assessment, designing and implementing controls, deploying policies and procedures, providing process improvements, evaluating operating effectiveness, offering remediation support, and coordinating with external auditors.

This comprehensive approach focuses on the integrity of financial reporting, compliance with laws and regulations, and operational efficiency.

Internal audit



Socorro Partners offers various internal audit services - SOX, operational audits, interim or fractional CAE, and more - tailored to align with your organization's goals and address gaps in process, people, and technology.

Our team of seasoned internal audit professionals drives value creation by enhancing internal audit processes, improving risk mitigation, adopting a business and technology-integrated mindset, and fostering seamless collaboration with your internal audit teams.



Startups



Startups face constant pressure to raise capital, extend the runway, and make fast, high-stakes decisions — often without the financial infrastructure to support them.

Financial forecasting and planning, strategic advisory, and audit readiness are essential tools that help founders navigate uncertainty, allocate resources effectively, and prepare for investor scrutiny. These solutions enable transparent communication with venture capital firms and other investors, strengthening trust and alignment, and inform critical decisions around hiring and growth.

As startups scale, building this financial foundation becomes key to sustaining momentum and unlocking new opportunities.



Comprehensive risk assessment



- ▶ Design of comprehensive risk systems: Strategy, structure, processes
- ▶ Design of automated dashboards, KPIs, and dashboards
- ▶ Diagnosis and road map
- ▶ SOX
- ▶ Risk assessment
- ▶ Operational and technological risks
- ▶ Financial and non-financial risks
- ▶ Process and control automation

BSA/AML and sanctions



- ▶ Design and implementation of compliance programs (AML, FT, PADM, Sanctions)
- ▶ Independent assessments
- ▶ Technical system validation
- ▶ Diagnosis and road map
- ▶ Digital risk assessment
- ▶ Alert calibration
- ▶ Risk matrix design
- ▶ Redesign, efficiency and process improvement
- ▶ Process automation
- ▶ Dashboard design
- ▶ Fraud prevention programs
- ▶ Lookback





Select **team** biographies

Team



Jesus Socorro

CEO & Managing Partner

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Jesus is the CEO & Managing Partner of Socorro Partners. Prior to Socorro Partners, Jesus was the National Managing Partner of BDO's U.S. Management Consulting practice, as well as the leader of its global Management Consulting practice.

An auditor and CPA (NY and FL) by background, Jesus started his career at Ernst & Young in 1999 working primarily with SEC registrants. In 2014, he founded the Risk & Transaction Advisory practice at Morrison, Brown, Argiz & Farra (MBAF) where he led the practice until MBAF's sale to BDO in 2021. With a broad, global, business and management background, Jesus has cross-functional leadership experience building and leading high-performing teams and managing key client relationships. He has worked with boards and senior management teams through many strategic projects, including complex audits and transformational and operational improvement initiatives and capital markets transactions.

Jesus has also worked with PE-backed companies on governance matters, financial reporting, carve-outs, business process improvement and transaction structuring in contemplation of liquidity events, including through M&A and IPOs. He has a mix of public and private company board experience.

A graduate of the Advanced Management Program at Harvard Business School, Jesus holds a Master of Business Administration from Northwestern University's Kellogg School of Management, and an undergraduate degree in accounting from Florida International University.



Kim Garcia

Partner

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Kim has 24 years of experience providing a mix of audit and risk management advisory services. She has led a significant number of engagements working with publicly-traded and privately-held companies ranging from small businesses to Fortune 500 organizations with a focus on IT risk mitigation and tech-enabled value creation. Her experience encompasses working with CIOs and other IT executives during a ramp-up phase to prepare for an IPO or other exit.

Specifically, Kim has led advisory and internal audit outsourcing and co-sourcing arrangements, managed SOC assurance engagements, performed risk assessments, and designed security and controls optimization services in connection with ERP implementations. Additionally, Kim has worked with many large, SEC registrants, including international and multi-location companies, on IT audit-related projects to comply with the provisions of Section 404 of the Sarbanes-Oxley Act and led numerous general controls reviews and application controls testing over IT and business processes.

Kim started her career with Ernst & Young in 2000, and in 2015 joined Morrison, Brown, Argiz & Farra (MBAF) as a Director in the firm's Risk & Transaction Advisory practice. In 2021 MBAF was sold to BDO, where, as a Managing Director, Kim led the East region Data, Risk and Controls team. Kim, a CISA and CPA licensed in Florida and New York, is a member of the American Institute of CPAs, the Florida Institute of CPAs, and the Information Systems Audit and Control Association. She earned a Master of Accounting in Information Systems Audit, as well as a Bachelor of Science in Accounting, from Florida Atlantic University.

Team



Keith Urtel

Partner-in-Charge, Quality & Risk Management
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With over 40 years of experience, Keith serves as the Partner-in-Charge, of Quality & Risk Management, at Socorro Partners. A retired Ernst & Young partner and current Associate Teaching Professor at Notre Dame's Mendoza College of Business, Keith is passionate about solving complex business issues through collaboration with his team and clients.

Having served as the lead partner on many worldwide audit and advisory engagements for large SEC registrants at Ernst & Young, Keith has extensive experience in the life science, technology, consumer products, and communications industries. In addition to his significant SEC experience, Keith has worked with PE-backed and other private companies, including family-owned businesses, through complex audit and consulting engagements. His expertise includes technical accounting and financial reporting, internal control over financial reporting, financing transactions, IPO preparation, and corporate governance.

Keith, a New York and Florida-licensed CPA, has a bachelor's degree in accounting from the Rochester Institute of Technology and has completed executive education programs at Harvard Business School and the Kellogg School of Management at Northwestern University.



Nicolas Franco

CEO, LATAM & Spain
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Nicolás Franco is the CEO of Socorro Partners for LATAM and Spain, where he leads the firm's services across multiple industries. With more than 20 years of experience in advisory services, Nicolás joined Socorro Partners in January 2026 to lead the firm's expansion and consolidation in the region.

Prior to joining Socorro Partners, Nicolás was a Partner at BDO in Latin America and the United States, where he led and delivered strategic solutions to a wide range of financial organizations, including banks, insurance companies, fintechs, crypto exchanges, neobanks, virtual wallets, and investment funds, among others. Throughout his career, he has advised institutions on complex regulatory, operational, and technological transformation initiatives, combining deep business insight with a practical, results-oriented approach. He is a recognized leader and a respected public speaker across the Americas region within the Advisory practice and the financial and fintech industries. He has a strong track record in designing innovative solutions and leading high-performing, multidisciplinary teams. His experience spans risk management, internal audit, BSA/AML, compliance, digital transformation, the creation and transformation of banks and fintechs, Banking as a Service (BaaS), open banking, management consulting, and M&A transactions.

Nicolás holds an MBA from Universidad Argentina de la Empresa (UADE), with specializations in Digital Transformation, Compliance, and Risk Management, and is a Certified Anti-Money Laundering Specialist (CAMS). He is a frequent international speaker and educator on financial crime, risk, and digital transformation.

Team



Alfredo De Zayas

Partner, Tax

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Alfredo De Zayas is a tax partner at Socorro Partners, specializing in tax optimization strategies for global executives and high-net-worth individuals worldwide, as well as the tax-efficient structuring of legal entities in relation to domestic and cross-border transactions. He provides comprehensive tax compliance and planning services to domestic and international clients, leveraging his extensive experience across various industries, including hedge funds, private equity funds, professional services firms, real estate (investors, developers, and contractors), shipping, telecommunications, hospitality and tourism, and wholesale distribution.

Among his work with high-net-worth individuals, Alfredo focuses on pre-immigration tax planning, expatriation tax planning, foreign investment in U.S. real estate (FIRPTA), foreign tax credits, tax treaty planning, and structuring cross-border transactions. His expertise extends to tax compliance and planning for U.S. citizens residing abroad, ensuring optimal tax strategies for diverse client needs. Alfredo's reputation in the private client space is not only built on his individual achievements but also on his collaborative approach. He is recommended by major financial institutions and law firms, which is a testament to his ability to work closely with attorneys and bankers.

Prior to joining Socorro Partners, Alfredo was a tax partner at BDO USA, Morrison, Brown, Argiz & Farra (MBAF), and Kaufman Rossin.

A Florida-licensed CPA, Alfredo holds a Master of Business Administration from the University of Miami, and both a Master of Science in Taxation and an undergraduate degree in accounting from Florida International University.



Ian Shapiro

Partner, Assurance

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Ian Shapiro has joined Socorro Partners as an audit partner who will also lead the firm's Technical Accounting & Financial Reporting Advisory group. A Florida-licensed CPA with over 25 years of experience, he previously served as an assurance partner at BDO USA and nationally co-led its Real Estate & Construction industry group.

Ian's experience includes providing assurance services to both publicly traded and privately held businesses, including international and Fortune 500 companies and assisting companies with US GAAP and IFRS accounting and disclosure requirements. Ian's technical accounting experience includes US GAAP revenue recognition. His experience consists of working with clients in a variety of industries, including service organizations, shipping and cruise lines, as well as transportation companies. He has extensive experience working with Securities and Exchange Commission (SEC) and Public Company Accounting Oversight Board (PCAOB) rules and regulations; and has been heavily involved with M&A and a variety of public and private financing transactions.

Ian served as the key relationship partner for several large private equity and publicly held companies and has extensive experience working with senior management and boards of directors. He qualifies as an Audit Committee Financial Expert, as defined by the SEC. Ian has experience serving as an officer and board member on several boards of not-for-profit and professional associations. Prior to his career in public accounting, Ian worked for the Florida Legislature. He holds a bachelor's degree in accounting from Florida Atlantic University and a bachelor's degree in economics from Florida State University. Ian has been an instructor at a variety of national and local continuing professional education seminars.

Team



Adriano Mucelli

Managing Director

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Adriano Mucelli is a Managing Director in the Advisory practice's Forensics service line. Adriano brings over 20 years of experience working on large-scale projects in forensic accounting, fraud and misconduct investigations, improper conversion of corporate assets, dispute advisory services, expert witness testimony, fraud prevention services, forensic technology, Foreign Corrupt Practices Act investigations and training, anti-money laundering investigations and assessment of related programs, and regulatory compliance services. He has built and led multi-disciplinary global teams for a variety of complex forensics projects.

Adriano spent most of his career at KPMG, including in the U.S., Chile, and Argentina where he was ultimately a partner for several years in their Forensics practice. He started his career at Accenture, and prior to Socorro Partners he worked in BDO USA's Forensics practice. Throughout his career, Adriano has served a wide range of clients throughout U.S. and Latin America, including Puerto Rico, Argentina, Aruba, Brazil, Bolivia, Chile, Colombia, Costa Rica, Dominican Republic, Guatemala, El Salvador, Honduras, Mexico, Panama, Paraguay, Peru, Trinidad and Tobago, Uruguay, and Venezuela. His industry experience includes financial services, oil and gas, healthcare, manufacturing, and hospitality.

With a degree in accounting from the National University of La Plata, Adriano is a Certified Public Accountant (CPA) licensed in the Buenos Aires Province, a Certified Fraud Examiner (CFE), and a Certified Anti-Money Laundering Specialist (CAMS), and he serves as an active member of certain affiliated professional organizations. Adriano is a frequent speaker at seminars regarding fraud and misconduct risk management.



Amish Patel

Managing Director

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Amish is a seasoned transaction advisory professional with over 20 years of experience advising private equity, Fortune 500, and private companies alike, and serves as a Managing Director in Transaction Advisory Services. He has significant experience working with CEOs and other C-level executives, as well as private equity operating partners and portfolio company management teams, building trusted long-term relationships, and a track record of advising clients across the entire M&A lifecycle, from pre-LOI through post-close.

Amish's financial due diligence experience includes acquisitions, divestitures, carveouts, and recapitalizations. His expertise includes evaluating the underlying integrity of financial information, quality of earnings, cash flows, and net working capital.

Prior to Socorro Partners, Amish spent most of his career at PwC, including in the U.S. and U.K., and then worked in BDO USA's Transaction Advisory Services practice. Throughout his career, Amish has served a wide range of clients throughout the U.S., Europe, and Asia. His industry experience includes manufacturing & distribution, business services, technology/SaaS, consumer products, and transportation & logistics.

Amish holds both a Bachelor of Business Administration and a Master of Accountancy degree from the University of Michigan - Ross School of Business. He is a Georgia-licensed CPA, and he serves as an active member of certain affiliated professional organizations. Amish is a frequent speaker at M&A conferences and author of thought leadership.

Team



Kee Tse

Director

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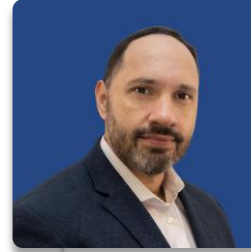


Kee is a Director in the Advisory practice where she focuses on IT Risk Advisory.

Kee has extensive experience in a wide range of IT advisory areas, including IT internal audit outsourcing and co-sourcing; cybersecurity; IT general controls and automated process controls, SOX design, implementation and testing; IT audit support for financial audits, segregation of duties assessments and SOC assurance engagements. Additionally, she has specialized skills in various IT technologies, ERPs, and attestation reporting to the Media Rating Council.

Kee began her career with Ernst & Young in 2011. In 2016, she joined Morrison, Brown, Argiz & Farra (MBAF) as a Manager in the firm's Risk & Transaction Advisory practice. Following the acquisition of MBAF by BDO, Kee became a Senior Manager in the Data, Risk, and Controls team. Kee has served clients across various industries and with varied technologies. She has played a key role in facilitating improvements in client's processes and the adoption of new controls.

Kee is multilingual, including fluency in Mandarin and Cantonese. Kee holds an MBA from Barry University and a Bachelor of Arts in Management Information Systems and Finance from Florida Atlantic University. Kee is a CPA and CISA, and an active member of several professional organizations, including the American Institute of CPAs, Beta Gamma Sigma, and the Information Systems Audit and Control Association.



Jorge Santiago

Managing Director

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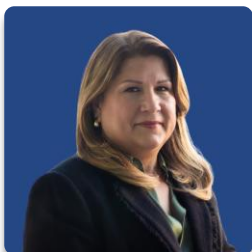
Jorge is a seasoned cybersecurity and risk management expert with over 28 years of experience across diverse industries including financial services, healthcare, insurance, technology, and consumer products. Throughout his career, Jorge has demonstrated a passion for helping organizations navigate the complex landscape of digital transformation while maintaining robust security postures.

Specializing in cybersecurity program development, maintenance, and enhancement, Jorge excels in crafting comprehensive strategies that align with business objectives. His expertise spans critical areas such as offensive security, data governance, incident response planning, and IT risk management. Jorge is particularly adept at leveraging leading industry frameworks such as NIST CSF, CIS 18, CSA's CCM, and FFIEC CAT to assess and fortify cybersecurity programs.

With a keen eye on emerging technologies, Jorge has become a trusted advisor on the risks and opportunities presented by AI, blockchain, and other cutting-edge innovations. He helps organizations understand and mitigate the unique challenges these technologies pose to traditional security models.

Jorge's experience extends to interim roles as CIO and CISO, leading security operations and internal audit functions for global companies, where he has honed his skills in identifying and addressing systemic vulnerabilities. He has a proven track record of coordinating large-scale IT projects, ensuring that security considerations are integrated from the ground up.

Team



Luisa Puche

Managing Director

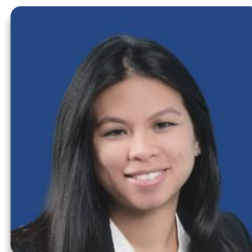
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Luisa is a Managing Director in the Advisory practice and serves as the firm's Outsourcing Solution Leader. She is a highly accomplished finance and accounting professional with over 32 years of progressive leadership roles within various global and high-growth organizations. She is results-focused with a record of leading and motivating large and diverse global teams to achieve timely completion of strategic projects and initiatives with demanding deadlines. Highly skilled at communicating with staff, senior executives, and board of directors. Leveraging her broad global audit, advisory, and corporate expertise, Luisa provides strong cross-functional leadership. Her roles have included former Big 4 Senior Executive, CFO, Interim Chief Accounting Officer, VP/Global Controller, and Senior Accounting and Financial Advisor for both public and private organizations, where she led or co-led M&A integration, IPO readiness, PMO large complex implementations and business transformation initiatives.

Prior to joining Socorro Partners, Luisa was the CFO of Renovaro Inc., a publicly traded AI/biotechnology company, where she led all areas in accounting and finance, as well as oversaw investor relations, insurance, human resources, and IT functions. She served in several senior finance leadership roles at a \$10 billion global wireless device services provider, culminating in interim Chief Accounting Officer prior to the company being acquired.

Luisa started her career at Ernst & Young, where she worked within the advisory practice in the areas of financial and IT audits, and as part of the Security Technology Solution practice. Luisa holds a Bachelor of Science degree in accounting from Florida International University.



Alexis Wong

Managing Director

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Alexis is a Managing Director with audit and advisory experience. She has been in the public accounting profession since 2012 and has experience serving audit and advisory clients through IPOs, refinancings, and M&A activity. Alexis has worked closely with management teams and their external audit firms at numerous SEC registrants to develop accounting policies, technical accounting memoranda, business process documentation, and internal control documentation in the context of IPO preparation, as well as at large SEC registrants. Alexis has also provided technical accounting advisory services to a public company cruise line vendor, specializing in implementing the revenue recognition and leases standards.

Having started her career in Deloitte's Audit and Enterprise Risk Services practice, Alexis focused primarily on audits of publicly traded companies, as well as in preparation for an IPO. Following Deloitte, Alexis joined the Risk & Transaction Advisory practice at Morrison, Brown, Argiz & Farra, which was later acquired by BDO, where Alexis last worked as a Director in its Assurance business line. Additionally, prior to starting her public accounting career, Alexis held a risk advisory position at a publicly-traded Fortune 500 company where she worked on SOX compliance; and she briefly worked in the SEC's Division of Enforcement through its prestigious internship program.

A Florida-licensed CPA and Certified Internal Auditor, Alexis is a member of the American Institute of CPAs, the Florida Institute of CPAs, and the Institute of Internal Auditors. She holds a master's degree in accounting from Florida International University and an undergraduate degree in Accounting from the University of Florida.

Team



Trevor Foo

Managing Director

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Trevor is a Managing Director in the Advisory practice and has been in the public accounting profession for more than 21 years. He provides information technology strategies and solutions to organizations. Trevor helps clients meet regulatory requirements and establish security and internal controls to protect their businesses and grow their profits.

Having extensive experience with SOX compliance, internal audit, IT audit services, cybersecurity maturity assessments, and SOC reporting, Trevor has successfully worked closely with senior management teams, internal audit departments, and our risk clients' external auditors in the development and enhancement of IT controls, as well as the testing of controls on a global scale for both publicly-traded and privately held companies. Trevor recently worked on the successful M&A SOX integration of a \$1.5 billion acquisition, while playing a key PMO role in the successful fourth quarter rollout of a significant ERP (SAP) implementation at the acquired company. In regard to SOC reporting, Trevor has experience in SOC 1 and SOC 2 readiness as well as delivering SOC examinations.

Prior to SP, Trevor was a director in the Data Risk & Control practice at BDO USA and the Vice President of Information Technology with the Miami subsidiary of an international bank operating throughout Latin America and the Caribbean where he provided technical and strategic direction to integrate IT and all operational processes.

Trevor has been able to successfully leverage these large bank experiences and deliver scalable, risk appropriate, cost-effective solutions for regional and community banks. He has performed cybersecurity maturity assessments and leaning on his SOX experience he has worked with management to implement FDICIA at several financial institutions.



Olga Castells

Managing Director, Tax

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Olga Castells is a Managing Director in the Tax practice. Olga brings over 25 years of experience in M&A tax due diligence, post-merger integration, complex international tax strategy, and cross-border controversy, working in critical in-house tax functions, and as a consultant to multinational clients across a wide range of industries.

Olga began her career at PwC, where she spent 12 years in the international tax practice. She led complex, multidisciplinary projects, helping Fortune 500 companies implement tax-efficient structures to optimize their global operations. Her clients spanned industries that include technology, manufacturing & distribution, and franchising.

Following her tenure at PwC, Olga joined Oracle Corporation, where she spent 14 years overseeing tax controversy matters across Canada and Latin America. Her leadership resulted in the successful resolution of audits, litigation, and settlements in jurisdictions including Mexico, Brazil, Argentina, and Colombia. Olga also spearheaded M&A integration efforts in the region, including due diligence, legal entity streamlining, and operational integration planning.

A Florida-licensed CPA, Olga holds a Bachelor of Science in Accounting and a master's degree in taxation, both from the University of Miami. She remains actively involved in various professional organizations, further reflecting her commitment to advancing the field of tax strategy.

Team



María Eugenia Navarro Hernandez

Director

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María Eugenia is a senior professional with more than 20 years of experience advising financial institutions and regulated entities on compliance frameworks, money laundering prevention, and enterprise risk management.

An attorney by training, María Eugenia holds a master's degree in risk management from the University of Salamanca. She serves as a professor in various specialized programs throughout the region, contributing to the development of compliance professionals across Latin America.

Her experience spans Argentina, Colombia, Panama, and multiple jurisdictions throughout the region. She has led consulting engagements for the design of ML/TF Risk Management Systems for dozens of banks, insurance companies, and financial institutions, developed AML/CFT programs for banks and fintech companies, and designed and implemented ML/TF risk self-assessment systems in several Latin American countries.

María Eugenia's background encompasses Latin American regulatory frameworks as well as international best practices established by the Basel Committee, Solvency II, and the FATF.

Team



Sam Chakraborty

Senior Advisor, Operations

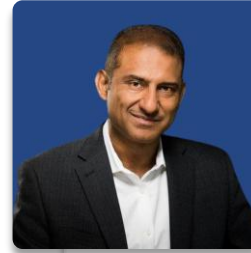
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Sam Chakraborty is a Senior Advisor to the Advisory practice at Socorro Partners. Based in New York City, he is a seasoned leader with over 20 years of multi-industry experience in value creation, spanning the strategy-execution-transformation space as well as transaction advisory (M&A, integrations, recaps), in consultative and in-house executive capacities. His experience includes business transformation, network rationalization, strategic planning, performance improvement, process optimization, as well as operational diligence, 100-day planning, exit-readiness, related to transactions. He has worked across multiple industries such as financial services, oil & gas, telecom, manufacturing, airlines, trucking, life sciences, non-profits in education, central banking, and defense.

Having led initiatives ranging from operational excellence deployments and merger integrations for large corporate clients to M&A, integrations, exits, and recaps for middle-market private equity firms, Sam brings a broad range of experience. Prior to joining Socorro Partners, he led BDO's Performance Improvement and Operational Turnaround practice and served as the US Food Industry Group leader. Before BDO, he was the Chief Transformation Officer and a member of the management committee at Berkadia, a Berkshire Hathaway and Jefferies joint venture.

Sam has an undergraduate degree in Naval Architecture from the Indian Institute of Technology and a graduate degree in mechanical engineering from the Missouri University of Science and Technology – Rolla; and he has completed executive education programs at Harvard University.



Ramesh Dorairaj

Senior Advisor, Procurement

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Ramesh Dorairaj is a Senior Advisor to the Advisory practice. Based in the Metro Detroit, Michigan area, he is a seasoned management consultant with 20+ years of experience at premier firms such as PwC, KPMG, A.T. Kearney, IBM, and Bristlecone. He has experience working with CEOs and other C-level executives, building trusted long-term relationships, and a track record of driving transformational procurement initiatives that have included procurement operating model development and organizational design, strategic sourcing (direct and indirect categories), category strategy development and management, process improvement, enterprise cost take-out and EBIDTA improvement.

With a primary focus in the automotive, manufacturing/industrial, oil & gas, and utilities sectors, Ramesh's industry experience is both broad and varied. He has experience in service industries, including real estate management, education and publishing, fine art and jewelry, government, and non-profit. Prior to joining Socorro Partners, Ramesh was the global practice leader with P&L responsibility for Procurement Excellence & Transformation consulting at Bristlecone, a systems integration/advisory firm, and a key member of the Sourcing and Supply Chain consulting leadership team at BDO USA, LLP. He has also served in interim executive roles – Global Facility Procurement Lead (real estate management company) and Interim Head of Strategic Sourcing (not for profit entity).

Ramesh has an undergraduate degree in Metallurgical Engineering from the National Institute of Technology, Trichy, India (NITT) and an MBA in Supply Chain Management & Information Systems from the Michigan State University, East Lansing.

Team



Silvana Oliva

Senior Advisor, M&A

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Silvana Oliva is Senior Advisor to the Transaction Advisory practice at Socorro Partners. Based in New York City, Silvana is a Spanish and British national who has lived and worked in Spain, the U.S., the U.K., and South America. Silvana brings over 20 years of operational leadership and consulting experience, with a deep focus on innovation, transformation, and tech-enabled value creation strategies. She has extensive experience in M&A strategy, post-merger integration, and P&L management, helping companies ranging from mid-cap to Fortune 10 navigate complex strategic initiatives.

Prior to joining Socorro Partners, Silvana played a key leadership role at Google, where she led the international expansion of its cloud infrastructure through strategic acquisitions and spearheaded the growth of its Digital Transformation practice in New York. She began her career at BT Group Plc. in London, where she worked on transformation, M&A, and post-merger integration projects before joining Alcatel-Lucent, where she oversaw strategy, finance, and operations in the lead-up to its merger with Nokia. She has also held senior roles in investment banking and the UK government, managing capital allocation and investment strategies. Since 2016, Silvana has served as an independent board director and board advisor to multiple private companies in Europe and the U.S., serving on risk management and governance committees.

A graduate of Harvard Business School's Advanced Management Program, Silvana holds a Master of Science in Leadership and Strategy from London Business School as a Sloan Fellow; a Master of Public Administration from London School of Economics; and a Bachelor of Arts from the University of Hull.



Carlos Tellez

Senior Advisor, Strategy

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Carlos Tellez is Senior Advisor to Socorro Partners where he works with the firm's consulting practice. In February 2024, Socorro Partners and Carlos Tellez, a renowned LATAM strategy consultant, formed a strategic partnership to accelerate the firm's growth plan in LATAM and strengthen its overall strategy consulting capacity. Prior to becoming a consultant, Carlos held top executive roles at three conglomerates for nearly 20 years. He has extensive board experience through his directorships at companies in a wide spectrum of industries over the last 25 years. As a strategy consultant over the last decade, Carlos has worked with boards, CEOs, and executive teams as a valued advisor to dozens of companies, including the LATAM businesses of Fortune 500 and other large, international companies. His experience ranges from formulating corporate and competitive strategies to defining growth strategies and identifying key opportunities to accelerate execution. Carlos is also a professional coach certified by Newfield Network, an institution accredited by the International Coach Federation.

Carlos holds an MBA from Northwestern University's Kellogg School of Management, graduate degrees in economics and philosophy, and a Doctoral degree in Business Administration from IE Business School in Spain where he majored in strategy and decision making and graduated with honors. He has also completed a variety of executive education coursework, which include programs at Harvard Business School, The Wharton School of the University of Pennsylvania, Stanford Graduate School of Business, the University of Chicago Booth School of Business, London Business School, University of Cambridge, and Columbia Business School.

Team



Brian Steen

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Brian Steen is Senior Advisor to Socorro Partners, working with its Advisory practice on valuation-related engagements. He has over 25 years of experience valuing and consulting closely held and public companies. Brian previously was a leader in the valuation service line at Dixon Hughes Goodman LLP where he grew and managed a valuation team. In that role, he was also responsible for the review function of financial statement valuation issues. Brian also worked at Wachovia and BB&T in portfolio manager and senior credit analyst roles earlier in his career.

A CFA charterholder with significant experience preparing valuations for financial reporting, Brian's focus areas include purchase price allocations, equity valuations, and impairment testing. Brian is also an Accredited Senior Appraiser and a Certified Exit Planning Advisor. He has extensive experience performing valuations for estate and financial planning, serving as an expert witness in bankruptcy and litigation cases, and consulting with clients on M&A-related issues. Brian works with companies across various sectors, including financial institutions, manufacturing, healthcare, technology, wholesale, retail, and services.

Brian's professional and civic involvement includes membership in the American Society of Appraisers, the CFA Institute, and the Exit Planning Institute, as well as serving as a board member for Samaritan Ministries. Brian holds an MBA from Vanderbilt University and an undergraduate degree in business from The University of Alabama.



Sergio Garcia-Pages

Senior Advisor, Tax
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Sergio Garcia-Pages serves as Senior Advisor to the tax practice at Socorro Partners. He collaborates with accountants and attorneys to resolve IRS examinations, appeals, and collection matters involving assessed taxes and penalties. Sergio has successfully litigated disputed issues before the U.S. Tax Court and is known for his practical, results-oriented approach to tax controversies.

A veteran of the Office of Chief Counsel at the IRS, Sergio advised revenue agents on audits conducted by the IRS Large Business & International Division, including cases involving publicly traded companies across various industries and high-net-worth individuals. His experience spans both government service and private practice, addressing complex domestic and international federal tax issues in the areas of income, gift, and estate taxation.

Sergio has a deep understanding of sophisticated tax planning strategies, particularly in the real estate sector, and a keen ability to assess the merits and litigation risks of contentious tax positions. He focuses on resolving cases favorably and efficiently, often without the need for litigation, but is also respected for having handled complex, high-stakes disputes before the U.S. Tax Court. Following his tenure at the IRS, Sergio has advised regional and national accounting firms on a wide range of complex tax controversy matters, as well as domestic and international tax planning matters.

Sergio earned his Juris Doctor from the University of Pennsylvania Carey Law School, an LL.M. in Taxation from the University of Miami School of Law—where he also served as an adjunct professor—and a Bachelor of Arts with distinction from Brooklyn College, CUNY.

Team



Raymond Soriano

Senior Advisor, Digital

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Ray is a Managing Director with over 30 years of experience in cybersecurity, technology risk management, internal audit, and IT operations, Ray is an experienced management consultant and leader. His proven track record lies in harmonizing cybersecurity, governance, risk management, internal audit, and IT domains. He delivers innovative solutions aligned with business needs and regulatory compliance requirements.

Ray's experience extends to strategy, planning, development, implementation, and maturation of world-class enterprise information security/cybersecurity programs. He has advised on a wide range of regulatory and strategic compliance engagements across industries such as financial services, insurance, healthcare, life sciences, energy, retail, manufacturing, hospitality, and non-profits. Ray has led various internal audit efforts, including in connection with SOX compliance, and including IT General Controls and application security control reviews. Prior to joining Socorro Partners, Ray was the CEO and founding member of Pike Advisors, a Florida-based risk advisory firm and has previously held advisor roles at various firms.

Ray's educational background includes an undergraduate and graduate degree in Management from the University of Phoenix. He holds certifications such as Certified Information Systems Security Professional (CISSP), Certified Risk and Information Systems Control (CRISC), and Cybersecurity Maturity Model Certified Registered Professional (CMMC RP), along with numerous technical certifications.



Advisory board



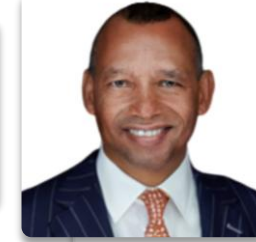
Joe Echevarria

Joe served as CEO of Deloitte LLP until his retirement in 2014, and prior to CEO he held various leadership roles at Deloitte throughout his 36-year tenure. He is currently the President of the University of Miami where he was previously a member of its Board of Trustees. Joe is on the board of directors of Pfizer, Unum Group, and The Bank of New York Mellon Corporation where he is the Chairman. He is also a former director of Xerox Holdings Corporation. Joe has a bachelor's degree in business administration from the University of Miami.



Carolyn Groobey

Carolyn is a former McKinsey & Company partner with an active executive coaching practice and over 25 years of senior leadership experience, including at PayPal, Fannie Mae, and IBM. She serves on two corporate boards and is a strategic advisor to high-growth companies where she helps CEOs scale their businesses. Carolyn holds an MBA from the Johnson Graduate School of Management at Cornell University and a Bachelor of Science in Computer Science from the University of Delaware.



Ghislain Gouraige

Ghislain is a Forbes and Barron's recognized wealth management expert with more than 30 years of partner and other executive-level experience at multiple financial firms, including UBS, Bank of America, and Lehman Brothers. He has significant board experience, including Chair roles at Ayiti Community Trust and Ransom Everglades School, and Vice Chair of Nicklaus Children's Hospital. Ghislain has a Juris Doctor from Harvard Law School and a Bachelor of Arts in Political Science from the University of Pennsylvania.

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