Our mission is to save lives and relieve human suffering. We improve healthcare in Tanzania, addressing one of the world’s most significant humanitarian crises: the shortage of healthcare workers in Sub-Saharan Africa.

We strengthen local health systems, and we encourage the adoption of our data-driven problem-solving model in the global health community.

### Strategic Priorities

#### Healthcare Workers
- Train skilled healthcare workers through our *Treat & Train* program and healthcare worker focus in all of our programs
- Develop tools to help effectively place and retain healthcare workers in the health system

#### Maternal and Newborn Health
- Scale-up a cost-effective and high-impact emergency transport and referral system and complementary systems strengthening
- Package the model for replication in other geographies in Tanzania and globally

#### Non-communicable Diseases
- Address the growing burden of non-communicable diseases like cardiovascular conditions by strengthening the health system

#### Knowledge Sharing
- Magnify our reach by documenting results and disseminating knowledge
Dear Friends,

2017 was an exceptional year for Touch, marked by measured impact on the lives of Tanzanians. We launched the second phase of our Mobilizing Maternal Health program for mothers and newborns and we expanded our Treat & Train program to nursing students. We continued to implement systems-level improvements addressing non-communicable diseases, which now account for 70% of all deaths globally.

In May, we co-hosted the Moving on Maternal and Newborn Emergency Care Symposium with Vodafone Foundation in New York City and released our Mobilizing Maternal Health Impact Report. Our rigorous analysis demonstrated that the Mobilizing Maternal Health program's Emergency Transportation System, which provides rural women and newborns facing obstetric and post-natal emergencies with access to appropriate care, could cost-effectively reduce the region's maternal mortality ratio by at least 27%. We shared the success of this program to encourage broader adoption of our solution in Sub-Saharan Africa and beyond. We concluded the day with our Asante Supper, where we celebrated Vodafone Foundation’s strong partnership in expanding the program to 2.5 million people.

While we are proud of what we accomplished in 2017, we know that important work remains. For instance, while Touch’s Treat & Train Network has helped train over 4,000 healthcare workers, some medical doctors in Tanzania’s Lake Zone are not working in the health system due to a variety of constraints. From one medical school alone, approximately 400 MDs could be unemployed by 2020 — a difficult statistic to accept when life-saving services are so badly needed to serve the rapidly expanding population, and to address infectious conditions and the growing burden of non-communicable diseases. In the coming year, we will explore solutions to this problem, including getting doctors to set up their own practices, and we will begin to test their ability to impact change.

Above all, I would like to thank you for your continued support. Without the ongoing commitment of our donors, board members, staff, partners, and volunteers, our work to strengthen Tanzania’s health system would not be possible.

As we look to the future, we hope that you will continue to join us in building a healthier Tanzania, and in turn a healthier world.

With appreciation and warm regards,

Lowell L. Bryan, President and Founder
## Financials

### Statement of Activities
For the Year Ended September 30, 2017

<table>
<thead>
<tr>
<th>Support and Revenue</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$1,756,346</td>
</tr>
<tr>
<td>Government Grants</td>
<td>$1,713,220</td>
</tr>
<tr>
<td>Donated Goods and Services</td>
<td>$872,804</td>
</tr>
<tr>
<td>Investment Income</td>
<td>$165</td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td><strong>$4,342,535</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Grant and Program Activities</td>
<td>$3,932,399</td>
</tr>
<tr>
<td>Supporting Services</td>
<td></td>
</tr>
<tr>
<td>Management and General</td>
<td>$621,219</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$332,142</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$4,885,760</strong></td>
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</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Increase (Decrease) in Net Assets</td>
<td>($543,225)</td>
</tr>
<tr>
<td>Net Assets, Beginning of the Year</td>
<td>$2,226,462</td>
</tr>
<tr>
<td>Net Assets, End of the Year</td>
<td><strong>$1,683,237</strong></td>
</tr>
</tbody>
</table>

### Statement of Financial Position
As of September 30, 2017

<table>
<thead>
<tr>
<th>Assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$857,024</td>
</tr>
<tr>
<td>Contributions and Grants Receivable</td>
<td>$816,830</td>
</tr>
<tr>
<td>Prepaid Assets</td>
<td>$63,106</td>
</tr>
<tr>
<td>Property and Equipment Net of Accumulated Depreciation</td>
<td>$4,500</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$1,741,460</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable and Accrued Expenses</td>
<td>$23,374</td>
</tr>
<tr>
<td>Deferred Income</td>
<td>$2,085</td>
</tr>
<tr>
<td>Grants Payable</td>
<td>$32,764</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$58,223</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$928,383</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>$754,854</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$1,683,237</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total Liabilities and Net Assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>$1,741,460</strong></td>
</tr>
</tbody>
</table>
Conferences & Publications

Where you saw us

SwitchPoint 2017
April 27-28, 2017, Saxapahaw, NC

Global Compact Network USA’s 2017 Symposium: Making Global Goals Local Business
July 17, 2017, New York, NY

Moving on Maternal and Newborn Emergency Care: Innovations and Partnerships for Low-Resource Settings
Co-hosted by Touch Foundation & Vodafone Foundation
May 18, 2017, New York, NY

Enabling Policies and Investments for a Fit-for-Purpose Health Workforce in Low- and Middle-Income Countries
Hosted by Frontline Health Workers Coalition & Touch Foundation & others
September 18, 2017, New York, NY

What we published

The Health Systems Barriers and Facilitators for RHD Prevalence: An Epidemiological Meta-Analysis from Uganda and Tanzania
Co-authored by Dr. Renae Stafford
Global Heart, March 2017

Mobilizing Maternal Health Impact Report
Co-authored by Massimiliano Pezzoli et al.
May 2017

A case study of building capacity to improve clinical mentoring and maternal child health in rural Tanzania: the path to implementation
Co-authored by Dr. Renae Stafford
BMC Nursing, September 2017

Mentoring to build midwifery and nursing capacity in the Africa region: An integrative review
Co-authored by Dr. Renae Stafford
International Journal of Africa Nursing Sciences, October 2017
We are saving the lives of mothers and newborns in rural Tanzania.

Restituta Mabilla Limbe helps women in labor and their newborns reach emergency care through her work as a dispatcher in Touch’s Mobilizing Maternal Health program. At a rural hospital’s dispatch center, Restituta uses our innovative Emergency Transportation System to quickly triage mothers and newborns facing medical emergencies in rural parts of Tanzania and arrange for their safe transport to a health facility using a digital tool. Women are transported by a trained community driver in a private vehicle when an ambulance is not available. The system is fast and efficient – saving time that is critical to saving lives.

In Tanzania, women are 80 times more likely to die from pregnancy-related causes than women in the United States, largely due to delays in reaching and receiving emergency medical care. Mobilizing Maternal Health, supported by Vodafone Foundation and The ELMA Foundation, works to improve maternal and newborn outcomes in rural Tanzania by reducing these delays with an Emergency Transportation System, building new health infrastructure, and training healthcare workers. With our program, Restituta has helped to transport thousands of women and newborns and reduce the maternal mortality ratio by 27 percent.
A woman and her baby at Sengerema Council Designated Hospital
Since 2004, Touch has helped train over 4,000 healthcare workers, including more than 800 doctors. This is approximately 10% of all skilled healthcare workers in the country.

Healthcare workers are essential to a healthy population, and there is a direct link between a country’s number of healthcare workers and a country’s health outcomes. Tanzania has less than 15% of the recommended number of healthcare workers to meet the population’s needs.

We’ve established a zonal network of educational institutions and health facilities—the Treat & Train Network—that closely collaborate to improve student education and patient care, by providing valuable hands-on experience in the clinical care setting. Furthermore, by sharing faculty and specialists across the Network, we can improve specialized care to patients.

Touch also uses data to develop solutions to health system challenges, like the shortage and poor distribution of healthcare workers in Tanzania. Our Priority & Optimization Analysis (POA) tool allows the Tanzanian government to prioritize each health facility’s staffing needs, accounting for budget constraints, the limited number of healthcare workers, and the needs of communities. The data generated by the POA tool ensures that healthcare workers are working where they are needed the most. Touch is now supporting the Tanzanian Government as it integrates POA into the country’s national health system.

We are improving access to healthcare by ensuring trained healthcare workers serve areas where they are needed most.

Ridhi Sanjiv Lal, fourth year MD student at Catholic University of Health and Allied Sciences in Mwanza
Board Members & Officers

Lowell L. Bryan, Chairman
Senior Partner Emeritus
McKinsey & Company

Kevin J. Curnin
Partner
Stroock & Stroock & Lavan LLP

Claudio Braz Ferro
Retired
Anheuser-Busch InBev

Celia Felsher
Retired
Reservoir Capital Group, LLC

Parisa Jaffer
Marketing Executive

Claudia Joyce
Executive Director, Strategy
Skadden, Arps, Slate, Meagher & Flom LLP

Mbago Kaniki
Chief Executive Officer
Alva Cogen

Steven Kelmar
Executive Vice President, Corporate Affairs
Aetna, Inc.

Robert H. Niehaus
Chairman & Founder
GCP Capital Partners LLC

Michael Patsalos-Fox
Chairman & Chief Executive Officer
Vidyo

Ishaan Seth
Senior Partner
McKinsey & Company

Charbel Tagher
President
Specified Technologies, Inc.

Tom Teles
Retired
Goldman Sachs

Fr. Dr. Peter Le Jacq, MM
Volunteer

Touch Foundation officers

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Chief Development Officer

Steve Justus
Chief Medical Officer

Noah Leff
Chief Operating Officer

David Lowden
Secretary

Massimiliano Pezzoli,
Chief Program Officer

List of board members and officers as of April 2018
How to support us:

**Donate**
Send a check to make a tax-deductible donation to:

Touch Foundation  
P.O. Box 1420  
New York, NY 10150

You can also donate online at www.touchfoundation.org

Call 212.351.0721 or visit the website to learn more about other planned giving like bequests and stocks

**Volunteer & Fundraise**
Host an event to introduce your community to Touch and impact lives in Tanzania

Touch Foundation, Inc. is a 501(c)(3) public charity organized under Connecticut State Law. As required by federal law, Touch Foundation retains discretion and control over all contributions received in support of its grants to foreign charities.

**Matching gifts**
Double your impact by asking your employer to match your gift

**Honor & memorial donations**
Give in honor of someone special or celebrate an important event with a commemorative gift

Lake Victoria, Tanzania