

FOR IMMEDIATE RELEASE

Media Contact:
Krystn Macomber | Summit Strategy
krystn@summitstrategywins.com | 703-966-4047

Summit Strategy Named to the 2026 Inc. 5000 List, the Most Prestigious Ranking of America's Fastest-Growing Private Companies

Win studio earns first-ever spot on Inc.'s prestigious list, posting 114% three-year revenue growth.

MISSION VIEJO, Calif. (August 11, 2026) – Summit Strategy, the win studio behind some of the fastest-growing GovCon and B2B firms, today announced it has been ranked No. 2,582 on the [2026 Inc. 5000 list](#), the annual list of the fastest-growing private companies in America. The list is the most prestigious ranking of the nation's most successful independent and entrepreneurial businesses, recognizing companies that have achieved remarkable growth while driving innovation, creating jobs, and shaping the future of the economy. Past honorees include companies such as Microsoft, Meta, Chobani, Oracle, and Patagonia.

Summit Strategy posted three-year revenue growth of 114%, a trajectory fueled by rising demand for its proprietary Summit Win System™ across the GovCon, AEC, and professional services markets. The ranking places Summit Strategy No. 86 among Government Services companies nationwide.

"Making the Inc. 5000 on our first try isn't luck – it's proof the Summit Win System™ works," said Krystn Macomber, Founder + CEO of Summit Strategy. "We built this firm to help clients win more. Landing on this list means we're doing the same thing for ourselves."

Summit Strategy launched in April 2021 and has since grown revenue nearly 20x, scaling from a solo proposal shop into a full-service win studio that supports more than 250 clients nationwide across GovCon, AEC, and professional services. In 2025, the firm fully implemented its proprietary Summit Win System™ – a five-phase framework spanning Plan, Position, Propose, Persuade, and Propel – to help clients replace reactive business development with a repeatable path to more wins.

"This ranking isn't about us," Macomber added. "It's validation that when strategy, brand identity, proposals, and team training work together, growth follows – for our clients and for our own team."

This year's Inc. 5000 recognizes a new class of companies redefining what growth looks like. From AI and advanced manufacturing to healthcare, consumer products, and professional services, these businesses are expanding their impact, creating jobs, and proving that entrepreneurial ambition continues to fuel the U.S. economy. Among the 5,000 companies on the list, the median three-year revenue growth rate was 130%, and those companies have collectively added more than 627,208 jobs to the U.S. economy over the past three years.

For the full Inc. 5000 list, honoree company profiles, and a searchable database by industry and location, please visit: www.inc.com/inc5000.

“Every company on the Inc. 5000 has a story of perseverance, smart decision making, and a refusal to sit still,” says Mike Hofman, editor-in-chief of *Inc.* “Their growth reflects more than strong financial performance – it reflects creativity, resilience, and the customer focus required to build companies that make a lasting impact. We congratulate all honorees on this significant achievement.”

Inc. will celebrate the honorees at the 2026 [Inc. 5000 Conference & Gala](#), taking place October 14-16 in Dallas, Texas and the top 500 will be listed in the Fall issue of *Inc.* Magazine. [Tickets are on sale now.](#)

Inc. 5000 List Methodology

Companies on the 2026 Inc. 5000 are ranked according to percentage revenue growth from 2022 to 2025. To qualify, companies must have been founded and generating revenue by March 31, 2022. They must be U.S.-based, privately held, for-profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2025. (Since then, some on the list may have gone public or been acquired.) The minimum revenue required for 2022 is \$100,000; the minimum for 2025 is \$2 million. As always, *Inc.* reserves the right to decline applicants for subjective reasons.

#

About Summit Strategy

Summit Strategy is a win studio for growth-obsessed teams who want results. Known for its bold, hands-on approach, Summit helps B2B + B2G organizations unify their business development, capture, proposals, brand, marketing, and team training into one powerful system: the Summit Win System™. Learn more at www.summitstrategywins.com.

About Inc.

Inc. is the leading media brand and playbook for the entrepreneurs and business leaders shaping our future. Through its journalism, Inc. aims to inform, educate, and elevate the profile of its community: the risk-takers, the innovators, and the ultra-driven go-getters who are creating the future of business. Inc. is published by Mansueto Ventures LLC, along with fellow leading business publication Fast Company. For more information, visit www.inc.com.