# Juilliard | K-12

# Project Scope for Compton Unified School District

The services outlined in this agreement will be provided from: October 16, 2024 through June 30, 2028



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## INTRODUCTION

## About The Juilliard School

The Juilliard School's mission is to provide the highest caliber of artistic education for gifted students in music, dance, and drama from around the world, enabling them to achieve their fullest potential as artists, leaders, and global citizens. For over a century, Juilliard has been at the forefront of arts education, nurturing exceptional talent through its rigorous programs.

## Juilliard K-12 Initiatives

Juilliard K–12 Programs and Initiatives bring Juilliard's philosophy of teaching to primary and secondary classrooms globally, fostering artistic capacity in young learners. With a combination of in-person experiences and robust digital resources through Juilliard Creative Classroom, students are inspired to engage deeply with the performing arts. Juilliard's teaching approach is grounded in five core values:

- Success for all
- Active and exploratory learning
- Igniting creativity
- Inquiry and reflection
- Meaningful encounters with core works of dance, drama, and music

# Scope of Work and Pricing

## 1. Professional Learning for VAPA Educators

Juilliard will deliver an extensive professional development program tailored specifically for Compton Unified School District's Visual and Performing Arts (VAPA) educators. This multi-faceted approach will empower teachers with new methodologies and techniques for music, dance, and drama instruction, ensuring that they remain at the forefront of arts education.

#### • In-Person Workshops

Juilliard faculty and experts will lead hands-on, immersive workshops designed to enhance educators' ability to integrate creativity, critical thinking, and artistic skills into their teaching practice. These workshops will focus on the Juilliard Approach to K–12 pedagogy, which emphasizes exploratory learning, igniting creativity, and meaningful encounters with core works in the arts. Educators will also engage in reflection and collaboration, allowing them to adapt the content to their specific school needs.

#### Virtual Support and Coaching

Each educator will have access to monthly virtual support sessions, where they can receive real-time coaching, guidance, and answers to implementation questions. These virtual sessions are meant to provide continued development and ensure ongoing success throughout the year.

### • Juilliard Creative Classroom Access

Educators will receive full access to the Juilliard Creative Classroom, a comprehensive digital platform featuring carefully curated lesson plans, multimedia resources, and professional development tools. Juilliard Creative Classroom will support continuous learning and provide additional instructional content that can be implemented in the classroom.

## • Program Highlights

- o Fosters active and exploratory learning.
- o Develops artistic skill-building and creative thinking.
- o Provides tools to ensure student engagement with music, dance, and drama.
- o Ensures alignment with CUSD's academic and artistic goals.

## Participating Schools

Anderson, Bunche, Carver, Centennial HS, Clinton, Dicksion, Enterprise MS, Foster, Jefferson, Kelly, Kennedy, Tibby, Washington, Willowbrook MS, CEC, Bursch, Davis MS, Longfellow, McNair, Rosecrans, Compton HS, Dominguez HS, Chavez, Emerson, King, Laurel, Marshall, Roosevelt, Walton MS, Whaley MS

Annual Cost: \$275,000

## 2. Extension Classes for Music Theory and Ear Training

Juilliard will offer online, advanced music courses designed to challenge CUSD's high school students and provide them with the skills necessary to excel in Advanced Placement (AP) exams and college-level music programs. These Extension classes in Music Theory and Ear Training are modeled after Juilliard's rigorous curriculum and are taught by Juilliard faculty, ensuring students receive top-tier instruction.

## Course Offerings

The courses will cover essential topics, including music notation, harmony, melodic dictation, ear training, and more, with real-world applications designed to deepen musical understanding. These classes also prepare students for college entrance requirements in music programs.

#### Tailored Curriculum

The curriculum will be designed to challenge students of all levels, whether they are beginners looking to develop fundamental skills or advanced learners preparing for AP exams. Instructors will provide personalized feedback to help each student achieve their fullest potential.

## Flexible Learning

These courses are delivered online, allowing students to engage in lessons and complete coursework at their own pace, with the opportunity to connect with their instructors during office hours for additional guidance.

## Pricing:

• 0 – 20 students: \$2,000 per student / per course

• 21 – 50 students: \$1,800 per student / per course

• 50+ students: \$1,500 per student / per course

## 3. Mentor and Industry Professional Visits

Juilliard will coordinate annual visits from industry leaders and professionals in music, dance, and drama to schools across the Compton Unified School District. These visits are designed to provide students with real-world exposure to individuals who have excelled in the performing arts industry, offering unique learning opportunities through interactive workshops, live demonstrations, and career-focused Q&A sessions.

#### • Live Demonstrations and Performances

Students will have the opportunity to experience first-hand the expertise and craft of musicians, dancers, actors, and other performing arts professionals. These performances are designed to inspire students and foster a deeper connection to the performing arts.

## Interactive Workshops

During these visits, mentors and professionals will engage with students through hands-on workshops, offering guidance on new techniques, fostering creativity, and providing a practical understanding of their disciplines. These workshops will be closely aligned with the district's curriculum to complement and enhance classroom learning.

## Career Pathway Insights

Each visit will include Q&A sessions where students can engage with the visiting professionals to learn about various career pathways in the arts. Students will gain valuable insights into the diverse opportunities available in the performing arts industry, particularly for those interested in pursuing arts-related careers.

## • Program Highlights:

- Encourages arts appreciation and engagement.
- o Connects students with mentors and professional role models.
- o Promotes hands-on learning and participation.

Annual Cost: \$25,000

## Price Quote

Service	Cost Per Year
Professional Learning for VAPA Educators	\$275,000
Mentor and Industry Professional Visits	\$25,000
Annual Total	\$300,000

Extension Classes	Based on student enrollment (bundle pricing)
	0 – 20 students: \$2,000 per student / per course
	21 – 50 students: \$1,800 per student / per course
	50+ students: \$1,500 per student / per course

Note: This price quote assumes a 4-year commitment. Please see the terms and conditions.