

# Partner Leading Questions for Prospects

Here are a few great questions to ask prospects.

*If you choose to send this as an email, the bottom portion will help direct the prospect to a response.*

- Are you unsure what tools are the best ones for each job in M365?
- Do your users need education and guidance to be comfortable in M365?
- Are you suffering with “organizational ADHD” and wishing you could just eliminate the redundant folders/files and messages that seem to be always present?
- Does your organization lack a policy for where to archive your old conversations and files?

If you answered yes to any of these questions, we have some friends at a partner company that will help you cull all your old files and messages and build a Teams and SharePoint structure that works for people and it's CoPilot-optimized.

They educate your staff and help them pick the right M365 tools for each need. It also helps that all work they do is on a fixed-price or monthly basis with no hourly fees.