

Ref: ITL/SE/2025-26/25

**Date: August 13, 2025** 

To,

The Manager, Corporate Relation Department **Bombay Stock Exchange Limited** Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai – 400001. The Manager
Listing Department
National Stock Exchange of India Limited

Exchange Plaza, 5th Floor; Plot No. C/1 G Block, Bandra Kurla Complex, Bandra (East), Mumbai – 400051

Scrip Code: 532326 Symbol: INTENTECH;

Sub: Press Release - Un-audited Financial Results for the quarter ended June 30, 2025

Dear Sir / Madam,

Please find enclosed a copy of the press release with regards to the Un-audited Financial Results of the Company for the quarter ended June 30, 2025.

A copy of the same will also be uploaded on the Company's website www.in10stech.com

Kindly take the same on record.

Thanking you,
Yours Faithfully,
For Intense Technologies Limited

#### Pratyusha Podugu

Company Secretary and Compliance Officer





#### Intense Technologies Limited

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Strengthening foothold in the BFSI sector with the addition of four new clients in the BFSI sector; reaffirming our position as a preferred partner to transform customer engagement and drive operational excellence in mission-critical environments with our communications, data, and process automation solutions.

Hyderabad, India – August 13, 2025 – Intense Technologies Limited (NSE: INTENTECH | BSE: 532326), a globally operating platform-led services company delivering mission-critical solutions in customer communications, data management, and process automation, today announced its audited Q1 FY26 results, highlighting its continued impact across the BFSI, Telecom, and Government sectors.

# Key Financial Highlights

Particulars (₹ Lakhs)	FY26 Q1	FY25 Q4
Total Income	3,147.93	3,595.36
EBITDA	314.48	437.47
EBITDA Margin %	10%	12%
Net Profit	125.27	272.07
Net Profit Margin %	4%	8%
EPS (₹)	0.52	1.14

#### **Growth Engagements**

- Added four BFSI logos to our client portfolio this quarter, cementing our position as a trusted transformation partner
- Introduced AI Agents for our UniServe<sup>™</sup> NXT Communications Suite to transform customer engagement of our clients; leveraging LLMs to cut down on operational costs, reduce disputes, optimise customer journeys, and improve cross-sell/up-sell opportunities.
- Advancing e-Governance initiatives, to deliver smarter, faster, and more citizen-centric public services at scale.
- Actively expanding our efforts to penetrate newer markets effectively and establish our value proposition.

Commenting on the results, Mr. C.K. Shastri, Chairman & Managing Director of Intense Technologies Limited said: "We continue to derive long-term value for our clients and stakeholders alike. In the past quarter, we successfully delivered and handed-over a mission-critical digital transformation project, which is a testament to our capability to deliver large-scale projects; we are pursuing other large projects to fulfill the deficit.

We continue to advance with our communications, data, and process automation platforms and services, empowering enterprises to transform and thrive. Our focus on strengthening core product capabilities, particularly around using Generative and Agentic AI has resulted in increased platform adoption. Investments in R&D and platform intelligence have positioned us to deliver more proactive, agentic AI use cases. Our focus remains clear: delivering practical, scalable solutions that help enterprises work smarter and respond faster. We continue to optimise for scale and agility, streamlining delivery models, upskilling teams, and embedding AI into our business operations to improve responsiveness and execution.

Looking ahead, we remain focused on building resilient, future-ready platforms that help enterprises stay ahead of disruption and deliver sustained value at scale."

Commenting on the results, Ms. Anisha Shastri, Director of Intense Technologies Limited said: "Over the last quarter, we've continued to build strong momentum, our sustained efforts over the last year have resulted in adding four new BFSI clients in the quarter. By securing two recent engagements as recurring annual contracts rather than one-time licenses, we have strengthened our predictable revenue. Our international operations are now contributing more to our overall performance.

With Gen AI embedded across our platforms, we're not just enhancing efficiency; we're enabling more intelligent, data-driven engagement for our customers across the board. Our integrated communications platform is built to meet the growing demand for speed, scale, and personalisation. We're also making steady progress in applying agentic AI to real business contexts; the momentum is strong, and we remain committed to helping our clients turn emerging technologies into measurable outcomes. We're also proud to announce that In10s has officially secured copyright protection for our groundbreaking AI-driven Digital Communication Hub, marking a significant milestone in our journey to transform enterprise communications. This platform serves as a one-stop customer engagement solution, spanning design to delivery, to revolutionise customer experience through intelligent, real-time, and unified communications.

As we move ahead, our focus remains anchored in scaling with intent, executing with reliability, and building enduring value through meaningful, long-term partnerships. We are steadily shaping a high-performance organisation that delivers consistent value at scale."

# Q1 FY26 Key Business Highlights

**Achievements** 

- Secured two new insurance clients, one in banking, and one NBFC logo
- Won our first customer in Saudi Arabia, marking a key milestone in our Middle East expansion.
- Named in Omdia Universe: CPaaS Providers, 2025 Report for UniServe™
   Reach & Connect Platforms
- Copyright secured for 'AI-Driven Digital Communication Hub.' This
  proprietary platform marks a significant milestone in the company's
  mission to revolutionise customer experience through intelligent, realtime, and unified communications. By securing IP rights, In10s
  reinforces its commitment to provide a centralised AI-powered
  communications platform to help enterprises reduce operational costs,
  achieve regulatory agility, and enable seamless, customer-centric
  interactions at scale.
- Recognised in Omdia Universe: No-Low-Pro AppDev Platforms, 2025
   Report

### About Intense Technologies Limited

**Intense Technologies Limited** is a publicly listed, AI-first, platform-driven services company specialising in mission-critical solutions across communication, data management, and process automation. With a strong focus on the BFSI, Telecom, and Government sectors, the company leverages its innovative platforms to deliver significant business outcomes at scale.

Operating globally across four continents, Intense Technologies impacts over a billion lives daily. The company is widely recognised by leading industry analysts, including Gartner, IDC, Aspire, Celent, and Omdia, for its excellence in technology and market leadership.

Through its suite of IP-enabled platforms and services, Intense empowers enterprises to achieve their digital transformation goals efficiently. Its proven solutions have enabled leading banks to realise savings in the range of hundreds of crores by streamlining and centralising their customer communication processes.

Intense Technologies manages the delivery of 1 billion notifications annually, generates 50 million statements each month, and has successfully onboarded over 1 billion subscribers to date.

In FY25, the company reported Consolidated Total Income of ₹ 153.70 Cr, EBITDA of ₹ 25.53 Cr, and Profit After Tax of ₹ 16.32 Cr.

# Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

### For Further Information Please Contact Corporate Communication Advisor



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