

Measures for Small Business Improvement Enhanced Program for VA and NC				
RETROCOMMISSIONING & ENVELOPE MEASURES				
Item	Measure Name	Minimum Requirements	Incentive*	Low Cost
D1	Duct Testing & Sealing		\$100 per ton	X
T1	HVAC Tune-Up		\$60 per ton	X
W1	Window Film	Final SHGC level after install ≤ 0.5	\$1.00 per sq ft	
HVAC UPGRADES & MEASURES				
Item	Equipment Size Range	Minimum	Incentive*	Low Cost
Package Terminal Air Conditioners and Heat Pumps				
H1	PTAC $\leq 7k$ Btu/h	13 EER	\$55 per unit	
H2	PTAC $> 7k$ and $\leq 15k$ Btu/h	11.7 EER	\$80 per unit	
H3	PTAC PTHP $> 7k$ and $\leq 24K$ Btu/h	10.1 EER	\$195 per unit	
H4	PTHP $\leq 7k$ Btu/h	13 EER	\$55 per unit	
H5	PTHP $> 7k$ and $\leq 15k$ Btu/h	11.7 EER	\$80 per unit	
H6	PTHP $> 7k$ and $\leq 24K$ Btu/h	10.1 EER	\$195 per unit	
Unitary Air Conditioners				
H7	All Split Systems ≤ 5 tons	12.5 EER or 15 SEER	\$50 per ton	
H8	All Split Systems ≤ 5 tons	17 SEER	\$98 per ton	
H9	All Single Package Units ≤ 5 tons	12 EER or 15 SEER	\$50 per ton	
H10	All Single Package Units ≤ 5 tons	17 SEER	\$98 per ton	
H11	All Units ≥ 5 tons and ≤ 20 tons	12 EER or 14.6 IEER	\$29 per ton	
H12	All Units ≥ 5 tons and ≤ 20 tons	16.5 IEER	\$56 per ton	
Unitary Heat Pumps				
H10	All Split Systems ≤ 5 tons	15.5 SEER	\$50 per ton	
H11	All Split Systems ≤ 5 tons	15.5 SEER, 9 HSPF – all elec incld htg	\$50 per ton	
H12	All Split Systems ≤ 5 tons	16.8 SEER	\$98 per ton	
H13	All Split Systems ≤ 5 tons, electric heat	16.8 SEER, 9 HSPF – all electric incld htg	\$98 per ton	
H14	All Single Package Units ≤ 5 tons	12 EER or 15 SEER	\$50 per ton	
H15	All Single Package Units ≤ 5 tons, electric heat	12 EER or 15 SEER, 10 HSPF – all elec incld htg	\$50 per ton	
H16	All Single Package Units ≤ 5 tons	16.8 SEER	\$98 per ton	
H17	All Single Package Units ≤ 5 tons, electric heat	16.8 SEER, 10 HSPF – all elec incld htg	\$98 per ton	
H18	All Units ≥ 5 tons and ≤ 20 tons	11.1 EER or 14.2 IEER	\$29 per ton	
H19	All Units ≥ 5 tons and ≤ 20 tons	11.1 EER or 14.2 IEER, 3.6 COP – all elec incld htg	\$29 per ton	
H20	All Units ≥ 5 tons and ≤ 20 tons	16 IEER	\$56 per ton	
H21	All Units ≥ 5 tons and ≤ 20 tons	16 IEER, 3.6 COP – all elec incld htg	\$56 per ton	
Mini Split Air Conditioners and Heat Pumps				
H22	Level 1 $\leq 65k$ Btu/h	11.8 – 13.7 EER or 14 – 18 SEER	\$90 per ton	
H23	Level 2 $\leq 65k$ Btu/h	13.8 – 14.9 EER or 18.1 – 21.9 SEER	\$140 per ton	
H24	Level 3 $\leq 65k$ Btu/h	15+ EER or 22+ SEER	\$180 per ton	

Measures for Small Business Improvement Enhanced Program for VA and NC				
HVAC UPGRADES & MEASURES (Continued)				
Item	Equipment Size Range	Minimum	Incentive*	Low Cost
Variable Frequency Drives				
H25	Fan Motors		\$80 per hp	
H26	Hot Water Pump Motor		\$80 per hp	
H27	Chilled/Condenser Water Pump Motor		\$80 per hp	
Economizers				
H28	On Air Handler at 5 ton		\$140 per unit	
H29	On Air Handler at 10 ton		\$280 per unit	
H30	On Air Handler at 15 ton		\$420 per unit	
H31	On Air Handler at 20 ton		\$560 per unit	
H32	On Package Unit at 5 ton		\$140 per unit	
H33	On Package Unit at 10 ton		\$280 per unit	
H34	On Package Unit at 15 ton		\$420 per unit	
H35	On Package Unit at 20 ton		\$560 per unit	
Programmable Thermostat				
H36	Programmable Thermostat		\$51 per unit	
Smart Thermostat				
H37	Smart Thermostat – AC Cooling Only		\$10 per ton	
H38	Smart Thermostat – AC Cooling and HP Heating		\$10 per ton	
LIGHTING MEASURES				
Item	New Fixture or Retrofit	Replaces	Incentive Per Item*	Low Cost
L1	LED Lamps ≤6W (Candle, A19, R, BR, MR, PAR)	≤30 EQUIV (EISA STANDARD)	\$6	X
L2	LED Lamps ≥7W and ≤10W (A19, R, BR, PAR)	≥31W-75W EQUIV (EISA STANDARD)	\$8	X
L3	LED Lamps ≥10.5W and ≤18W (A19, A21, R, BR, PAR)	≥76W-150W EQUIV (EISA STANDARD)	\$10	X
L4	LED FILA Lamps ≥2W and ≤4.5W	≤30 EQUIV (EISA STANDARD)	\$8	X
L5	LED FILA Lamps >4.5W and ≤6.5W	≥31-75W EQUIV (EISA STANDARD)	\$10	X
L6	4PIN LED 7PL/H/70L/4P/IF	PL 4P CFL Plug-n-Play	\$5	X
L7	4PIN LED 9PL/H/90L/4P/IF	PL 4P CFL Plug-n-Play	\$3	X
L9	LED	CFL 26W – 42W	\$17	
L10	LED	CFL 1/42W or 2/26W	\$22	
L11	LED	1L 8ft T8	\$40	
L12	LED	2L 8ft T8	\$65	
L13	LED Can Replacement	70W - 175W HID	\$58	
L14	LED 2x2 or 1x4 Fixture	2 2x2 Bi-ax Lamps, 2U-bends, 2L 4ft T8	\$60	
L15	LED 2X4 Fixture	2x4 T8 Fluorescent	\$75	
L16	LED Linear/Bar	T8 – 2ft 2 Lamp	\$7	
L17	LED Linear/Bar	T8 – 2ft 3 Lamp	\$11	
L18	LED – 1 Linear 4ft Tube/Bar	T8 – 4ft 1 Lamp	\$12	
L19	LED – 2 Linear 4ft Tube/Bar	T8 – 4ft 2 Lamp	\$24	
L20	LED – 3 Linear 4ft Tube/Bar	T8 – 4ft 3 Lamp	\$36	

Measures for Small Business Improvement Enhanced Program for VA and NC

LIGHTING MEASURES (Continued)

Item	New Fixture or Retrofit	Replaces	Incentive Per Item*	Low Cost
L21	LED – 4 Linear 4ft Tube/Bar	T8 – 4ft 4 Lamp	\$48	
L22	LED Display Case Lighting	T8 – 4-6 Linear Ft	\$35	
L23	LED Exit Sign	Standard Exit Sign	\$28	
L24	LED Exterior Fixture	100W HID Exterior	\$69	
L25	LED Exterior Fixture	150W HID Exterior	\$85	
L26	LED Exterior	250W HID	\$140	
L27	LED Exterior	400W HID	\$190	
L28	LED Exterior	1000W HID	\$400	
L29	LED	≤150W HID	\$73	
L30	LED	175w HID	\$110	
L31	LED	250W HID	\$140	
L32	LED	400W HID	\$190	
L33	LED	1000w HID	\$400	
L34	LED High-Bay Fixture	T5 HO High-Bay 3L	\$46	
L35	LED High-Bay Fixture	T5 HO High-Bay 4L	\$60	
L36	LED High-Bay Fixture	T5 HO High-Bay 6L	\$100	
L37	LED High-Bay Fixture	T8 High-Bay 4ft 4 Lamp	\$44	
L38	LED High-Bay Fixture	T8 High-Bay 4ft 6 Lamp	\$61	
L39	LED High-Bay Fixture	T8 High-Bay 4ft 8 Lamp	\$72	
L40	≤ 500W Connected Load Occupancy Sensor	No Control	\$35	
L41	Lighting Dimmer 500W	No Dimmer	\$25 per switch	
L42	Lighting Photocell 500W	No Control	\$25 per sensor	
L43	Bi-level Lighting Stairwell Fixture	No Control	\$19 per fixture	

REFRIGERATION AND OTHER MEASURES

Item	Measure	Unit	Incentive Per Unit*	Low Cost
Refrigeration Systems				
R1	Automatic Door Closers – Cooler	per door	\$63	X
R2	Automatic Door Closers – Freezer	per door	\$63	X
R3	Night Covers	per linear ft	\$17	X
R4	Anti-Sweat Heater Controls – Cooler	per door	\$70	
R5	Anti-Sweat Heater Controls – Freezer	per door	\$90	
R6	ECM Fans – Cooler	per hp	\$250	
R7	ECM Fans – Freezer	per hp	\$300	
R8	Evaporator Fan Motor Controls – Cooler	per hp	\$200	
R9	Evaporator Fan Motor Controls – Freezer	per hp	\$200	

*For more information, please call 1-888-366-8280. Rebate payments will be capped at a maximum limit of 75% of Customer's total invoice amount based on the eligible incentives on Customer's rebate application. Rebate incentives are subject to modifications without notice, and projects must be completely installed with old fixtures and installations removed before rebates will be paid.

Measures for Small Business Improvement Enhanced Program for VA and NC				
REFRIGERATION AND OTHER MEASURES (Continued)				
Item	Measure	Unit	Incentive Per Unit*	Low Cost
Strip Curtains				
R10	Grocery Cooler	per sq ft	\$35	X
R11	Grocery Freezer	per sq ft	\$35	X
R12	Restaurant – Cooler	per sq ft	\$35	X
R13	Restaurant – Freezer	per sq ft	\$35	X
R14	Convenience Store – Cooler	per sq ft	\$35	X
R15	Convenience Store – Freezer	per sq ft	\$35	X
Vending Machine Misers				
R16	Snack, Non-Refrigerated	per unit	\$77	
R17	Beverage, Refrigerated	per unit	\$35	
Door Gaskets				
R18	Restaurant, Cooler	per foot	\$4	X
R19	Restaurant, Freezer	per foot	\$5	X
R20	C-Store, Cooler	per foot	\$4	X
R21	C-Store, Freezer	per foot	\$5	X
R22	Grocery, Cooler	per foot	\$4	X
R23	Grocery, Freezer	per foot	\$5	X
Anti-Sweat Door Film				
R24	Low Temp-Freezer	per door	\$200	X
R25	Med Temp-Cooler	per door	\$50	X
Coil Cleaning				
R26	Cooler	per ton	\$25	X
R27	Freezer	per ton	\$25	X

*For more information, please call 1-888-366-8280. Rebate payments will be capped at a maximum limit of 75% of Customer's total invoice amount based on the eligible incentives on Customer's rebate application. Rebate incentives are subject to modifications without notice, and projects must be completely installed with old fixtures and installations removed before rebates will be paid.