



Powering Your Every Day.

DEV-SBIE-MEASURES-v0126

Measures for Small Business Improvement Enhanced Program for Virginia

RETRONMISSIONING & ENVELOPE MEASURES

Item	Measure Name	Minimum Requirements	Incentive*	Low Cost
D1	Duct Testing & Sealing		\$100 per ton	X
T1	HVAC Tune-Up		\$60 per ton	X
W1	Window Film	Final SHGC level after install \leq 0.5	\$1.00 per sq ft	

HVAC UPGRADES & MEASURES

Item	Equipment Size Range	Minimum	Incentive*	Low Cost
Package Terminal Air Conditioners and Heat Pumps				
H1	PTAC \leq 7k Btu/h	13 EER	\$55 per unit	
H2	PTAC $>$ 7k and \leq 15k Btu/h	11.7 EER	\$80 per unit	
H3	PTAC PTHP $>$ 7k and \leq 24K Btu/h	10.1 EER	\$195 per unit	
H4	PTHP \leq 7k Btu/h	13 EER	\$55 per unit	
H5	PTHP $>$ 7k and \leq 15k Btu/h	11.7 EER	\$80 per unit	
H6	PTHP $>$ 7k and \leq 24K Btu/h	10.1 EER	\$195 per unit	
Unitary Air Conditioners				
H7	All Split Systems \leq 5 tons	12.5 EER or 15 SEER	\$50 per ton	
H8	All Split Systems \leq 5 tons	17 SEER	\$98 per ton	
H9	All Single Package Units \leq 5 tons	12 EER or 15 SEER	\$50 per ton	
H10	All Single Package Units \leq 5 tons	17 SEER	\$98 per ton	
H11	All Units \geq 5 tons and \leq 20 tons	12 EER or 14.6 IEER	\$29 per ton	
H12	All Units \geq 5 tons and \leq 20 tons	16.5 IEER	\$56 per ton	
Unitary Heat Pumps				
H13	All Split Systems \leq 5 tons	15.5 SEER	\$50 per ton	
H14	All Split Systems \leq 5 tons	15.5 SEER, 9 HSPF – all elec incld htg	\$50 per ton	
H15	All Split Systems \leq 5 tons	16.8 SEER	\$98 per ton	
H16	All Split Systems \leq 5 tons, electric heat	16.8 SEER, 9 HSPF – all electric incld htg	\$98 per ton	
H17	All Single Package Units \leq 5 tons	12 EER or 15 SEER	\$50 per ton	
H18	All Single Package Units \leq 5 tons, electric heat	12 EER or 15 SEER, 10 HSPF – all elec incld htg	\$50 per ton	
H19	All Single Package Units \leq 5 tons	16.8 SEER	\$98 per ton	
H20	All Single Package Units \leq 5 tons, electric heat	16.8 SEER, 10 HSPF – all elec incld htg	\$98 per ton	
H21	All Units \geq 5 tons and \leq 20 tons	11.1 EER or 14.2 IEER	\$29 per ton	
H22	All Units \geq 5 tons and \leq 20 tons	11.1 EER or 14.2 IEER, 3.6 COP – all elec incld htg	\$29 per ton	
H23	All Units \geq 5 tons and \leq 20 tons	16 IEER	\$56 per ton	
H24	All Units \geq 5 tons and \leq 20 tons	16 IEER, 3.6 COP – all elec incld htg	\$56 per ton	
Mini Split Air Conditioners and Heat Pumps				
H25	Level 1 \leq 65k Btu/h	11.8 – 13.7 EER or 14 – 18 SEER	\$90 per ton	
H26	Level 2 \leq 65k Btu/h	13.8 – 14.9 EER or 18.1 – 21.9 SEER	\$140 per ton	
H27	Level 3 \leq 65k Btu/h	15+ EER or 22+ SEER	\$180 per ton	



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HVAC UPGRADES & MEASURES (Continued)

Item	Equipment Size Range	Minimum	Incentive*	Low Cost
Variable Frequency Drives				
H28	Fan Motors		\$80 per hp	
H29	Hot Water Pump Motor		\$80 per hp	
H30	Chilled/Condenser Water Pump Motor		\$80 per hp	
Economizers				
H31	On Air Handler at 5 ton		\$140 per unit	
H32	On Air Handler at 10 ton		\$280 per unit	
H33	On Air Handler at 15 ton		\$420 per unit	
H34	On Air Handler at 20 ton		\$560 per unit	
H35	On Package Unit at 5 ton		\$140 per unit	
H36	On Package Unit at 10 ton		\$280 per unit	
H37	On Package Unit at 15 ton		\$420 per unit	
H38	On Package Unit at 20 ton		\$560 per unit	
Thermostats				
H39	Programmable Thermostat		\$51 per unit	
H40	Smart Thermostat – AC Cooling Only		\$10 per ton	
H41	Smart Thermostat – AC Cooling and HP Heating		\$10 per ton	

LIGHTING MEASURES

Item	New Fixture or Retrofit	Replaces	Incentive Per Item*	Low Cost
L1	LED Lamps \leq 6W (Candle, A19, R, BR, MR, PAR)	\leq 30 EQUIV (EISA STANDARD)	\$6	X
L2	LED Lamps \geq 7W and \leq 10W (A19, R, BR, PAR)	\geq 31W-75W EQUIV (EISA STANDARD)	\$8	X
L3	LED Lamps \geq 10.5W and \leq 18W (A19, A21, R, BR, PAR)	\geq 76W-150W EQUIV (EISA STANDARD)	\$10	X
L4	LED FILA Lamps \geq 2W and \leq 4.5W	\leq 30 EQUIV (EISA STANDARD)	\$8	X
L5	LED FILA Lamps $>$ 4.5W and \leq 6.5W	\geq 31-75W EQUIV (EISA STANDARD)	\$10	X
L6	4PIN LED 7PL/H/70L/4P/IF	PL 4P CFL Plug-n-Play	\$5	X
L7	4PIN LED 9PL/H/90L/4P/IF	PL 4P CFL Plug-n-Play	\$3	X
L8	LED	CFL 26W – 42W	\$17	
L9	LED	CFL 1/42W or 2/26W	\$22	
L10	LED	1L 8ftT8	\$40	
L11	LED	2L 8ftT8	\$65	
L12	LED Can Replacement	70W - 175W HID	\$58	
L13	LED 2x2 or 1x4 Fixture	2 2x2 Bi-ax Lamps, 2U-bends, 2L 4ftT8	\$60	
L14	LED 2X4 Fixture	2x4T8 Fluorescent	\$75	
L15	LED Linear/Bar	T8 – 2ft 2 Lamp	\$7	
L16	LED Linear/Bar	T8 – 2ft 3 Lamp	\$11	
L17	LED – 1 Linear 4ft Tube/Bar	T8 – 4ft 1 Lamp	\$12	
L18	LED – 2 Linear 4ft Tube/Bar	T8 – 4ft 2 Lamp	\$24	
L19	LED – 3 Linear 4ft Tube/Bar	T8 – 4ft 3 Lamp	\$36	



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LIGHTING MEASURES (Continued)

Item	New Fixture or Retrofit	Replaces	Incentive Per Item*	Low Cost
L20	LED – 4 Linear 4ft Tube/Bar	T8 – 4ft 4 Lamp	\$48	
L21	LED Display Case Lighting	T8 – 4-6 Linear Ft	\$35	
L22	LED Exit Sign	Standard Exit Sign	\$28	
L23	LED Exterior Fixture	100W HID Exterior	\$69	
L24	LED Exterior Fixture	150W HID Exterior	\$85	
L25	LED Exterior	250W HID	\$140	
L26	LED Exterior	400W HID	\$190	
L27	LED Exterior	1000W HID	\$400	
L28	LED	≤150W HID	\$73	
L29	LED	175w HID	\$110	
L30	LED	250W HID	\$140	
L31	LED	400W HID	\$190	
L32	LED	1000w HID	\$400	
L33	LED High-Bay Fixture	T5 HO High-Bay 3L	\$46	
L34	LED High-Bay Fixture	T5 HO High-Bay 4L	\$60	
L35	LED High-Bay Fixture	T5 HO High-Bay 6L	\$100	
L36	LED High-Bay Fixture	T8 High-Bay 4ft 4 Lamp	\$44	
L37	LED High-Bay Fixture	T8 High-Bay 4ft 6 Lamp	\$61	
L38	LED High-Bay Fixture	T8 High-Bay 4ft 8 Lamp	\$72	
L39	≤ 500W Connected Load Occupancy Sensor	No Control	\$35	
L40	Lighting Dimmer 500W	No Dimmer	\$25 per switch	
L41	Lighting Photocell 500W	No Control	\$25 per sensor	
L42	Bi-level Lighting Stairwell Fixture	No Control	\$19 per fixture	

REFRIGERATION AND OTHER MEASURES

Item	Measure	Unit	Incentive Per Unit*	Low Cost
Refrigeration Systems				
R1	Automatic Door Closers – Cooler	per door	\$63	X
R2	Automatic Door Closers – Freezer	per door	\$63	X
R3	Night Covers	per linear ft	\$17	X
R4	Anti-Sweat Heater Controls – Cooler	per door	\$70	
R5	Anti-Sweat Heater Controls – Freezer	per door	\$90	
R6	ECM Fans – Cooler	per hp	\$250	
R7	ECM Fans – Freezer	per hp	\$300	
R8	Evaporator Fan Motor Controls – Cooler	per hp	\$200	
R9	Evaporator Fan Motor Controls – Freezer	per hp	\$200	

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REFRIGERATION AND OTHER MEASURES (Continued)

Item	Measure	Unit	Incentive Per Unit*	Low Cost
Strip Curtains				
R10	Grocery Cooler	per sq ft	\$35	X
R11	Grocery Freezer	per sq ft	\$35	X
R12	Restaurant – Cooler	per sq ft	\$35	X
R13	Restaurant – Freezer	per sq ft	\$35	X
R14	Convenience Store – Cooler	per sq ft	\$35	X
R15	Convenience Store – Freezer	per sq ft	\$35	X
Vending Machine Misers				
R16	Snack, Non-Refrigerated	per unit	\$77	
R17	Beverage, Refrigerated	per unit	\$35	
Door Gaskets				
R18	Restaurant, Cooler	per foot	\$4	X
R19	Restaurant, Freezer	per foot	\$5	X
R20	C-Store, Cooler	per foot	\$4	X
R21	C-Store, Freezer	per foot	\$5	X
R22	Grocery, Cooler	per foot	\$4	X
R23	Grocery, Freezer	per foot	\$5	X
Anti-Sweat Door Film				
R24	Low Temp-Freezer	per door	\$200	X
R25	Med Temp-Cooler	per door	\$50	X
Coil Cleaning				
R26	Cooler	per ton	\$25	X
R27	Freezer	per ton	\$25	X