

Measures for Small Business Improvement Enhanced Program for Virginia				
RETROCOMMISSIONING & ENVELOPE MEASURES				
Item	Measure Name	Minimum Requirements	Incentive*	Low Cost
D1	Duct Testing & Sealing (Electric Cooling)		\$100 per ton	X
T1	HVAC Tune-Up		\$60 per ton	X
W1	Window Film	Final SHGC level after install ≤ 0.5	\$1.00 per sq ft	
HVAC UPGRADES & MEASURES				
Item	Equipment Size Range	Minimum	Incentive*	Low Cost
Package Terminal Air Conditioners and Heat Pumps				
H1	PTAC < 7k Btu/h	13 EER	\$55 per unit	
H2	PTAC $\geq 7k$ and < 15k Btu/h	11.7 EER	\$80 per unit	
H3	PTAC $\geq 15k$ Btu/h	10.1 EER	\$195 per unit	
Unitary Air Conditioners				
H7	All Split Systems < 5 tons	12.5 EER or 15 SEER	\$50 per ton	
H8	All Split Systems < 5 tons	17 SEER	\$98 per ton	
H9	All Single Package Units < 5 tons	12 EER or 15 SEER	\$50 per ton	
H10	All Single Package Units < 5 tons	17 SEER	\$98 per ton	
H11	All Units ≥ 5 tons and < 20 tons	12 EER or 14.6 IEER	\$29 per ton	
H12	All Units ≥ 5 tons and < 20 tons	16.5 IEER	\$56 per ton	
Unitary Heat Pumps				
H13	All Split Systems < 5 tons	15.5 SEER	\$50 per ton	
H14	All Split Systems < 5 tons	15.5 SEER, 9 HSPF – all elec incld htg	\$50 per ton	
H15	All Split Systems < 5 tons	16.8 SEER	\$98 per ton	
H16	All Split Systems < 5 tons	16.8 SEER, 9 HSPF – all electric incld htg	\$98 per ton	
H17	All Single Package Units < 5 tons	12 EER or 15 SEER	\$50 per ton	
H18	All Single Package Units < 5 tons	12 EER or 15 SEER, 10 HSPF – all elec incld htg	\$50 per ton	
H19	All Single Package Units < 5 tons	16.8 SEER	\$98 per ton	
H20	All Single Package Units < 5 tons	16.8 SEER, 10 HSPF – all elec incld htg	\$98 per ton	
H21	All Units ≥ 5 tons and < 20 tons	11.1 EER or 14.2 IEER	\$29 per ton	
H22	All Units ≥ 5 tons and < 20 tons	11.1 EER or 14.2 IEER, 3.6 COP – all elec incld htg	\$29 per ton	
H23	All Units ≥ 5 tons and < 20 tons	16 IEER	\$56 per ton	
H24	All Units ≥ 5 tons and < 20 tons	16 IEER, 3.6 COP – all elec incld htg	\$56 per ton	
Mini Split Air Conditioners and Heat Pumps				
H25	Level 1 < 65k Btu/h	11.8 – 13.7 EER or 14 – 18 SEER	\$90 per ton	
H26	Level 2 < 65k Btu/h	13.8 – 14.9 EER or 18.1 – 21.9 SEER	\$140 per ton	
H27	Level 3 < 65k Btu/h	15+ EER or 22+ SEER	\$180 per ton	

Measures for Small Business Improvement Enhanced Program for Virginia

HVAC UPGRADES & MEASURES (Continued)

Item	Equipment Size Range	Minimum	Incentive*	Low Cost
Variable Frequency Drives				
H28	Fan Motors		\$80 per hp	
H29	Hot Water Pump Motor		\$80 per hp	
H30	Chilled/Condenser Water Pump Motor		\$80 per hp	
Economizers				
H31	On Air Handler at 5 ton		\$140 per unit	
H32	On Air Handler at 10 ton		\$280 per unit	
H33	On Air Handler at 15 ton		\$420 per unit	
H34	On Air Handler at 20 ton		\$560 per unit	
H35	On Package Unit at 5 ton		\$140 per unit	
H36	On Package Unit at 10 ton		\$280 per unit	
H37	On Package Unit at 15 ton		\$420 per unit	
H38	On Package Unit at 20 ton		\$560 per unit	
Thermostats				
H39	Programmable Thermostat		\$51 per unit	
H40	Smart Thermostat – AC Cooling Only		\$10 per ton	
H41	Smart Thermostat – AC Cooling and HP Heating		\$10 per ton	

LIGHTING MEASURES

Item	New Fixture or Retrofit	Replaces	Incentive Per Item*	Low Cost
L1	LED Lamps ≤ 6W (Candle, A19, R, BR, MR, PAR)	≤ 30 EQUIV (EISA STANDARD)	\$6	X
L2	LED Lamps > 7W and ≤ 10W (A19, R, BR, PAR)	≥ 31W-75W EQUIV (EISA STANDARD)	\$8	X
L3	LED Lamps > 10.5W and ≤ 18W (A19, A21, R, BR, PAR)	≥ 76W-150W EQUIV (EISA STANDARD)	\$10	X
L4	LED FILA Lamps > 2W and ≤ 4.5W	≤ 30 EQUIV (EISA STANDARD)	\$8	X
L5	LED FILA Lamps > 4.5W and ≤ 6.5W	≥ 31-75W EQUIV (EISA STANDARD)	\$10	X
L6	4PIN LED 7PL/H/70L/4P/IF	PL 4P CFL Plug-n-Play	\$5	X
L7	4PIN LED 9PL/H/90L/4P/IF	PL 4P CFL Plug-n-Play	\$3	X
L8	LED	CFL 26W – 42W	\$17	
L9	LED	CFL 1/42W or 2/26W	\$22	
L10	LED	1L 8ft T8	\$40	
L11	LED	2L 8ft T8	\$65	
L12	LED Can Replacement	70W – 175W HID	\$58	
L13	LED 2x2 or 1x4 Fixture	2 2x2 Bi-ax Lamps, 2U-bends, 2L 4ft T8	\$60	
L14	LED 2X4 Fixture	2x4 T8 Fluorescent	\$75	
L15	LED Linear/Bar	T8 – 2ft 2 Lamp	\$7	
L16	LED Linear/Bar	T8 – 2ft 3 Lamp	\$11	
L17	LED – 1 Linear 4ft Tube/Bar	T8 – 4ft 1 Lamp	\$12	
L18	LED – 2 Linear 4ft Tube/Bar	T8 – 4ft 2 Lamp	\$24	
L19	LED – 3 Linear 4ft Tube/Bar	T8 – 4ft 3 Lamp	\$36	

Measures for Small Business Improvement Enhanced Program for Virginia

LIGHTING MEASURES (Continued)

Item	New Fixture or Retrofit	Replaces	Incentive Per Item*	Low Cost
L20	LED – 4 Linear 4ft Tube/Bar	T8 – 4ft 4 Lamp	\$48	
L21	LED Display Case Lighting	T8 – 4-6 Linear Ft	\$35	
L22	LED Exit Sign	Standard Exit Sign	\$28	
L23	LED Exterior Fixture	100W HID Exterior	\$69	
L24	LED Exterior Fixture	150W HID Exterior	\$85	
L25	LED Exterior	250W HID	\$140	
L26	LED Exterior	400W HID	\$190	
L27	LED Exterior	1000W HID	\$400	
L28	LED	< 150W HID	\$73	
L29	LED	175W HID	\$110	
L30	LED	250W HID	\$140	
L31	LED	400W HID	\$190	
L32	LED	1000W LED	\$400	
L33	LED High-Bay Fixture	T5 HO High-Bay 3L	\$46	
L34	LED High-Bay Fixture	T5 HO High-Bay 4L	\$60	
L35	LED High-Bay Fixture	T5 HO High-Bay 6L	\$100	
L36	LED High-Bay Fixture	T8 High-Bay 4ft 4 Lamp	\$44	
L37	LED High-Bay Fixture	T8 High-Bay 4ft 6 Lamp	\$61	
L38	LED High-Bay Fixture	T8 High-Bay 4ft 8 Lamp	\$72	
L39	< 500W Connected Load Occupancy Sensor	No Control	\$35	
L40	Lighting Dimmer 500W	No Dimmer	\$25 per switch	
L41	Lighting Photocell 500W	No Control	\$25 per sensor	
L42	Bi-level Lighting Stairwell Fixture	No Control	\$19 per fixture	

REFRIGERATION AND OTHER MEASURES

Item	Measure	Unit	Incentive Per Unit*	Low Cost
Refrigeration Systems				
R1	Automatic Door Closers – Cooler	per unit	\$63	X
R2	Automatic Door Closers – Freezer	per unit	\$63	X
R3	Night Covers	per foot	\$17	X
R4	Anti-Sweat Heater Controls – Cooler	per connected door	\$70	
R5	Anti-Sweat Heater Controls – Freezer	per connected door	\$90	
R6	ECM Fans – Cooler	per HP	\$250	
R7	ECM Fans – Freezer	per HP	\$300	
R8	Evaporator Fan Motor Controls – Cooler	per HP	\$200	
R9	Evaporator Fan Motor Controls – Freezer	per HP	\$200	

*For more information, please call 1-888-366-8280. Rebate payments will be capped at a maximum limit of 75% of Customer's total invoice amount based on the eligible incentives on Customer's rebate application. Rebate incentives are subject to modifications without notice, and projects must be completely installed with old fixtures and installations removed before rebates will be paid.

Measures for Small Business Improvement Enhanced Program for Virginia				
REFRIGERATION AND OTHER MEASURES (Continued)				
Item	Measure	Unit	Incentive Per Unit*	Low Cost
Strip Curtains				
R10	Grocery Cooler	per sq ft	\$35	X
R11	Grocery Freezer	per sq ft	\$35	X
R12	Restaurant – Cooler	per sq ft	\$35	X
R13	Restaurant – Freezer	per sq ft	\$35	X
R14	Convenience Store – Cooler	per sq ft	\$35	X
R15	Convenience Store – Freezer	per sq ft	\$35	X
Vending Machine Controls				
R16	Snack, Non-Refrigerated	per unit	\$35	
R17	Beverage, Refrigerated	per unit	\$77	
Door Gaskets				
R18	Restaurant, Cooler	per foot	\$4	X
R19	Restaurant, Freezer	per foot	\$5	X
R20	C-Store, Cooler	per foot	\$4	X
R21	C-Store, Freezer	per foot	\$5	X
R22	Grocery, Cooler	per foot	\$4	X
R23	Grocery, Freezer	per foot	\$5	X
Anti-Sweat Door Film				
R24	Low Temp	per door	\$200	X
R25	Med Temp	per door	\$50	X
Coil Cleaning				
R26	Cooler	per ton	\$25	X
R27	Freezer	per ton	\$25	X

*For more information, please call 1-888-366-8280. Rebate payments will be capped at a maximum limit of 75% of Customer's total invoice amount based on the eligible incentives on Customer's rebate application. Rebate incentives are subject to modifications without notice, and projects must be completely installed with old fixtures and installations removed before rebates will be paid.