



7 Reasons why IT Teams Choose BFC

The Only WMS Built Just for Food
Distributors.

INTRODUCTION

IT teams at food distribution organizations face many of the same challenges as their counterparts in other industries, such as cyberthreats, data integrity, compliance, business continuity, and disaster recovery.

They also work in a unique environment with its own particular needs. Successfully operating a 24/7 warehouse requires technology that not only meets essential security and performance standards but also adds value to a complex, hands-on, margin-sensitive business.

That is why **BFC Software is the preferred choice for IT leaders in the food distribution sector**. BFC is the only warehouse management system (WMS) built explicitly for the food industry. Our expertise impacts everything we do, from the software we design to our support processes and partnerships. When you partner with BFC, you gain the systems, knowledge, and resources needed to perform your job more easily and effectively.

Let's look at seven reasons why BFC is the best WMS for food distributors:

1. Purpose-built design
2. Food-specific expertise
3. 24/7 support
4. Ease of use
5. Unmatched reliability
6. Robust integration capabilities
7. SaaS offering

1. Purpose-built design

Many software providers say that they are “purpose built” for their industry, but in reality, provide the same capabilities as any other solution.

Not BFC. Our warehouse management system was built from the ground up with food distributors in mind and it shows. Representative out-of-the-box BFC features include:

- ✓ Traceability
- ✓ Expiration dating
- ✓ FIFO and FEFO support
- ✓ Refrigerated zones
- ✓ Catch weight management
- ✓ Pallet and truck building
- ✓ Delivery management

BFC also includes workflows for specific warehouse use cases.

During implementation, you can configure advanced functionality for prepicking, selection, slow moving items, PIR items, use of offsite storage, and more. All of these capabilities make it simple to optimize your staff, processes, and warehouse space for greater efficiency and productivity.



i GET AHEAD OF FSMA 204

BFC takes the pressure off of food distributors with a software platform that’s already ahead of the FSMA 204 curve. With end-to-end traceability from order to delivery and more accurate digital tracking, you can **eliminate paper-based processes** and **ensure compliance with safety regulations**.

2. Food-specific expertise

At BFC, we are experts in both technology and food distribution.

That makes a dramatic difference in how we implement and maintain your WMS.

When you initially implement our solutions, we work closely with you to understand the specific needs of your business and your warehouse space. Our implementation team – all former food distribution operators – trains your team via a series of remote walk-thrus and on-site sessions to ensure that IT and end users feel fully confident in the delivered system. It's not just the software, we provide a total solution, from recommendations on setting up your warehouse for maximum efficiency to help choosing the right equipment.

We also bring in partners to address scenarios that require outside expertise. For instance, we have a network of trusted alliance partners who can assist with everything from label supplies to advanced warehouse wifi infrastructure and managed service solutions.

Plus, our extensive experience integrating with various ERP solutions **streamlines deployment** and **reduces technical risk**.

Most importantly, our WMS experts work closely with your team to utilize our reporting and analytics capabilities for continuous improvement. We teach you how to critically interpret and act on your data, optimizing operations and increasing efficiency. These insights enhance the value of the WMS, extending beyond the software to enable informed, data-driven decisions about labor and workflows.



3. 24/7 support

Food distribution is a 24 hour/day, 7 day/week business, so we are too.

Your BFC team includes:



Your account executive, who you can rely on to assist with any request, whether product or business related



Your project manager, who is a WMS subject matter expert, works closely with you throughout the implementation period to ensure that the WMS is optimally configured for your business. They oversee all technical and functional implementation processes, lead user walk-thru and training sessions, and guide you in the adoption of WMS best practices.



The help desk is accessible any hour of the day and will support you with the identification, verification and resolution of product or use-case specific issues as they occur.

Simply put, **when you call BFC, you get a contextual answer** – and not a generic one. As food distribution experts, we provide the right answer the first time.

We know how busy IT teams are and we are more than happy to work directly with warehouse operations leaders to keep your WMS at peak performance. If you get a “help” call from an end user, you can always send them straight to us.



4. Ease of use

The BFC warehouse management system is user-friendly and easy to learn.

We utilize a "train the trainer" approach, ensuring your warehouse team becomes knowledgeable and confident in operating the system. Working with BFC subject matter experts, your warehouse operations team can be empowered, per IT guidelines, to configure the system to their needs as business requirements evolve.

Because the platform is fast, simple to learn, and straightforward to use, IT rarely gets complaints.

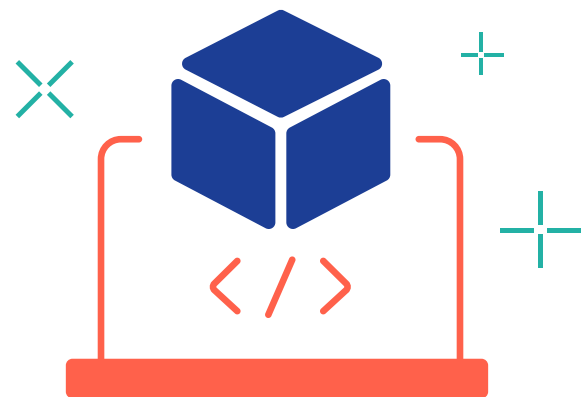
With BFC, you turn it on and it runs. That means more time for IT to focus on adding value to the business, not troubleshooting the WMS.

5. Unmatched reliability

If your WMS goes down, your trucks don't go out.

We understand that trucks need to go out every night, **and our 99.5% system availability target reflects that.** BFC's commitment to minimizing unscheduled downtime, coupled with a supplemental high-availability option, provides you with the surety of operations that your end users expect.

Reliability extends to security, too. Our tier 3 data center facility is audited under SSAE 18 SOC 2 Type II, PCI-DSS, GLBA and HIPAA standards annually as well as ITAR and EU-US Privacy Shield registered.



6. Robust integration capabilities

BFC software integrates with most commonly used ERP systems in food distribution.

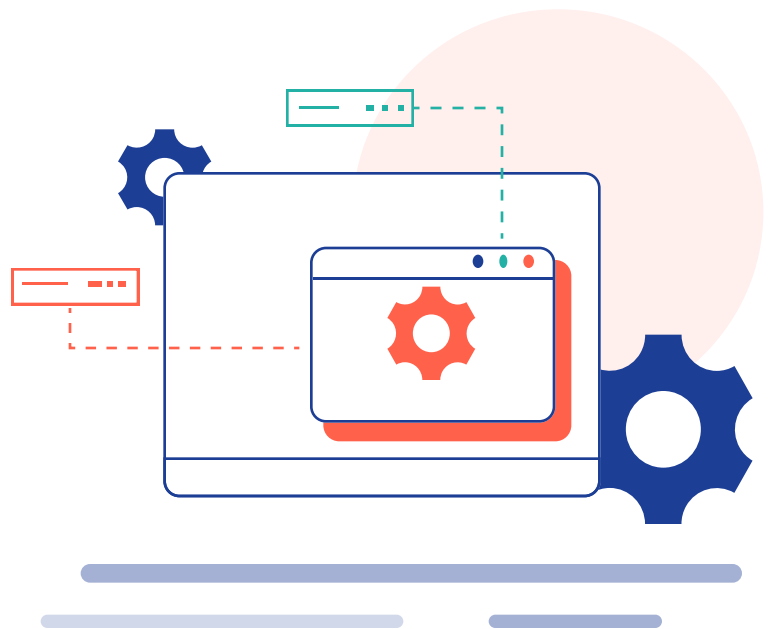
We use industry-standard API and file-based methodologies to interconnect your ERP with our purpose-built software. Integration typically includes bi-directional synchronization of inventory, purchasing, sales and master item information data.

We are also experienced in working with consultants and ERP professional services teams on more complex integrations, which may be required depending on the ERP system, customer configuration, and desired level of integration.

7. SaaS offering

BFC's cloud-hosted, high-availability warehouse management system includes dock scheduling, receiving and inventory, selection, pallet and truck building, delivery, and ecommerce solutions. BFC's hosted solution results in lower hardware and personnel costs and ensures access to best-in-class IT infrastructure management.

We handle all backups, maintenance, and software upgrades, ensuring optimal performance and superior service levels.





BFC: Built for food distributors, loved by IT

The BFC warehouse management system delivers everything IT needs to successfully support warehouse operations: security, reliability, configurability, ease of use, and the particular capabilities demanded by food distributors. But when you partner with us, it's not just about the software. Our team of experts guarantees that you always have the information and support you need to add the greatest value to your business.

Learn more about how BFC Software can transform warehouse operations at your organization. Schedule a meeting today with us at schedule@bfcsoftware.com or on our [website](#).