# EXCLUSIVE PRE-MARKET OPPORTUNITY 2025

India's No. 1 Branded Serviced Residences Close to Goa's Largest and Most Celebrated Resort Development











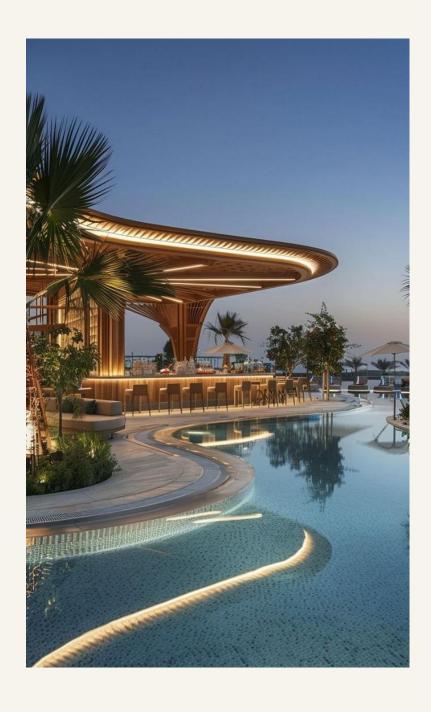




**Bustling Tourism** 

**Booming Economy** 

**Superlative Infrastructure** 



# India's Luxury Hospitality Capital

41%

Rise in bookings for properties priced above ₹7,000 per night.

1<sub>CR+</sub>

Tourists visited Goa in 2024, an increase of **20%** from 2023

95%

Occupancy of hotels in luxury segment.

10.5%

Increase in tourist arrivals in Q1 2025



## **Most Trending**

International Destination for 2025

Goa has the **highest density (32) of 5-Star hotels** in the country. Leading international hospitality chains are rapidly expanding their luxury footprint with a projected **36% increase** in luxury hotel inventory.

















# The Transformation of Goan Economy

#### **GLOBAL BUSINESS SUMMIT, 2024**

Attended by 150 international delegations and creation of 500+ new business opportunities created for local entrepreneurs, focused on exports.

# ₹25,000 crores

worth of infrastructure projects sanctioned in Goa.

35%

HNIs intend to invest in Goa's real estate market – Sotheby's International Realty

13%

CAGR of PSF growth rate for apartments in Goa in the last 5 years driven by strong demand.



# In Goa, Scarcity is the New Luxury

- 1 LIMITED CLEAR-TITLED ASSETS
- 2 STRICT DOMICILE REGULATIONS
- 3 UNAVAILABILITY OF BRANDED PROJECTS
- 4 GROWING DEMAND IN GOAN REAL ESTATE

# magicbricks

#### Report in 2025

Demand for properties in Goa has increased by over 10% while supply has shrunk by over 10%

# The Result Unparalleled Growth



## **Imperial Goa**

Just 5 mins from Basilica of Bom Jesus, nestled in a luxurious 18-acre development is a select collection of villa estates, a magnificent club and multiple life enhancing amenities.

#### **SOLD OUT**



### **Gulf of Goa**

Goa's first and best Goan shoreline address ensconced in a 23-acre development featuring 2 clubhouses and 20+ world class amenities. Truly the crown jewel of prime central Goa.

#### **SOLD OUT**



# BICHOLIM

A Prime Beneficiary Of Mopa Airport

One of Goa's Fastest Growing Markets



# BICHOLIM THE GROWTH CENTRE OF GOA

#### **DISTANCE FROM AIRPORTS**

MOPA Airport: 40 min

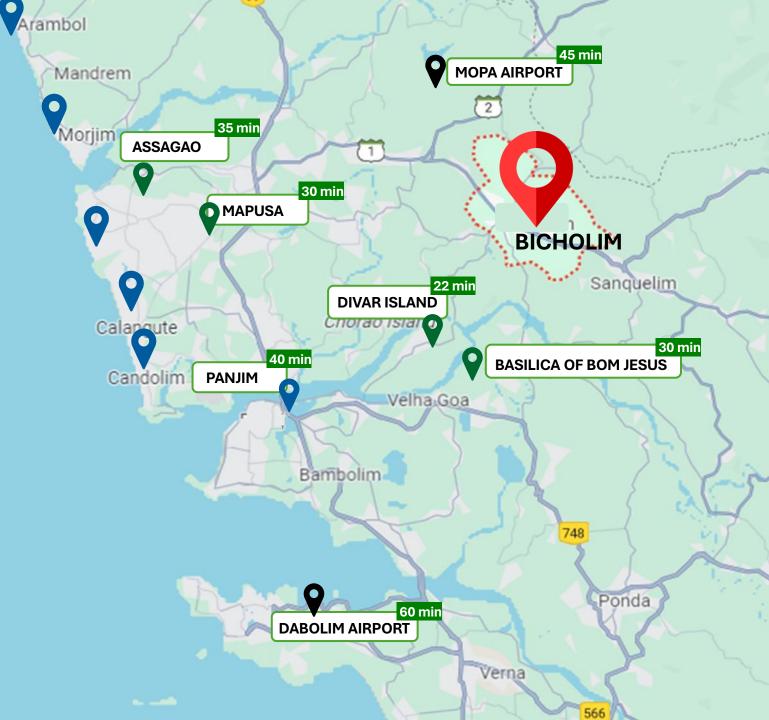
Dabolim Airport: 60 min

#### **ALL MAJOR BEACHES** Within your reach!

Baga Beach: 50 min Vagator Beach: 52 min

Anjuna Beach: 50 min Morjim Beach: 54 min

Calangute Beach: 51 min Ashwem Beach: 55 min



# MOPA International Airport

Just 40 minutes away from Bicholim —————



Awarded **the Best Domestic Airport** in India by the prestigious Travel Leisure Awards

# 47 Lakhs

Passengers handled by the airport in 2024, a **26**% increase from 2023. Expected to cross **77 lakhs** in a few years

# **232** Acres

Upcoming Aerocity encompassing hotels, resorts, malls, commercial offices, and entertainment facilities.

# 1500

New hotel rooms projected to be added in this region in the next 5 years.

27%

**Surge of property prices** in North Goa since the airport inauguration.



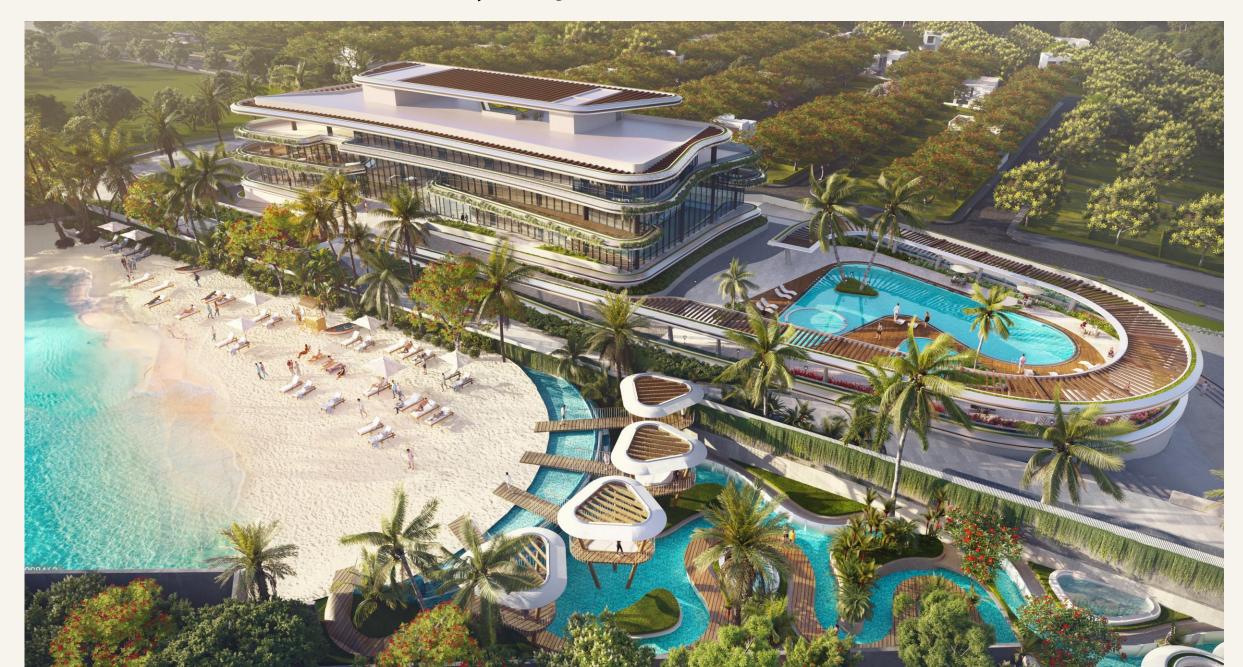


## **One Goa**

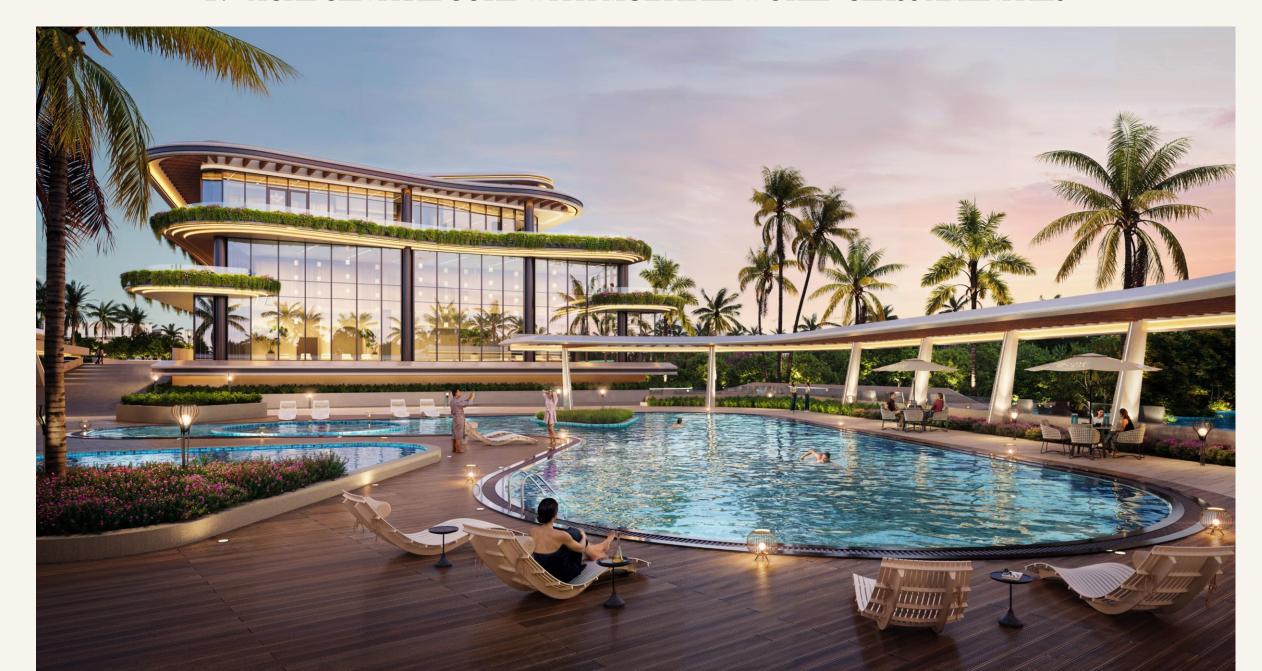
Goa's first-and-only 100+ acre, carbon neutral, 5-star branded land development at Bicholim, Goa, featuring a luxury hotel, multi-tiered club, branded gym and a man-made sea and beach.

### **SOLD OUT**

# GOA'S LARGEST 40,000 SQ. FT. MULTI-TIERED CLUBHOUSE



### 20+ ACRE CENTRAL CORE WITH MULTIPLE WORLD-CLASS AMENITIES



## GOA'S ONLY RESORT-DEVELOPMENT WITH AN ICONIC MAN-MADE SEA AND BEACH

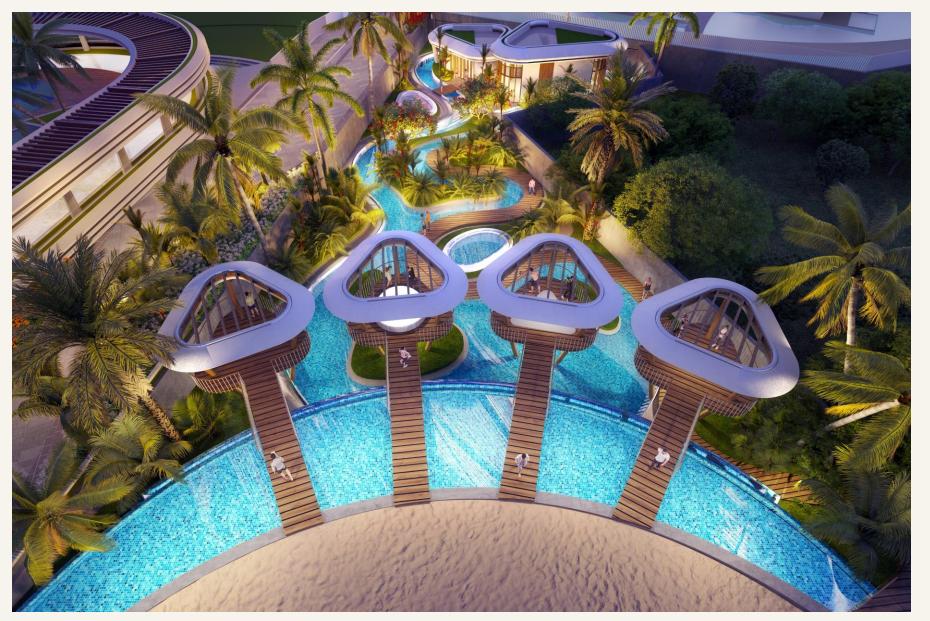




#### **GASTRONOMIC HAVEN**

- Multi-cuisine restaurants
- Food plaza and open-air boulevards featuring alfresco dining zones
- Zen Gardens
- Events' Lawn
- Picnic Spots
- Open-Air Wedding Venue
- River-walk Park
- Children's Play Area

#### **CULINARY RENDEZVOUS**



#### QUINTESSENTIALLY GOA

- Wave pools
- A gorgeous beach
- Sit-out zones, flanked by palm trees
- Outdoor dining areas
- Cocktail Bars
- Rock feature and Waterfall

**SAND AND THE SEAS:** THE LAZY RIVER

#### **PRESENTING**

# THE MOST EXCLUSIVE PRE-MARKET OPPORTUNITY OF 2025



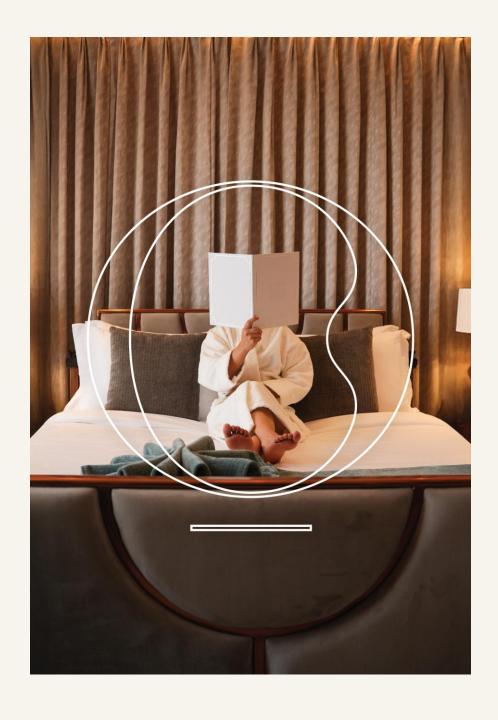
CODENAME



MIROS SERVICED BY

HOTELS & RESORTS

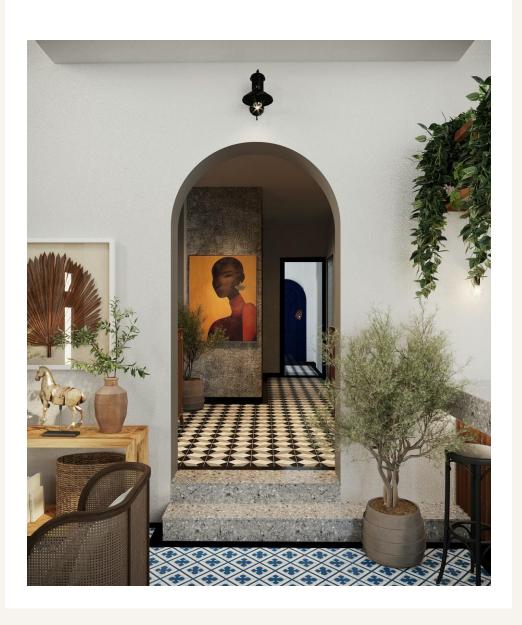




# India's No. 1 Branded Serviced 1 & 2 Bed Residences



Privacy and Comfort of a Home. Services and Amenities of a 5-star Resort.



# Offer Highlights

LIMITED EDITION

These premium residences are close to Goa's largest, most celebrated resort development.

**LIFETIME ACCESS** 

to curated collection of world-class amenities including Goa's largest clubhouse, an iconic manmade sea and beach, culinary zones and more.

MIROS-MANAGED

Serviced by Miros Hotels and Resorts delivering fivestar hospitality services at your doorstep.

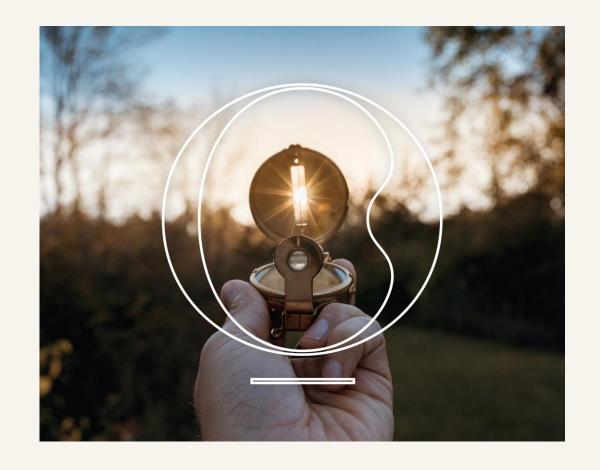
### RARE. EXCLUSIVE. LIMITED.

By Application Only. On First-Come-First-Serve Basis.



### A collection of boutique hotels & resorts.

With an expanse of luxury properties, it attempts to reignite the spirit of discovery in its guests.





### Veterans from Top-notch 5-star Hotels











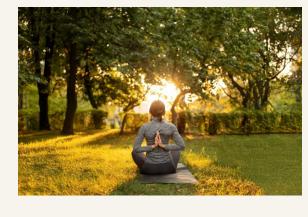


# 5-STAR SERVICES. EVERY DAY. IN YOUR OWN HOME.



**Concierge Desk with On-demand Services** 





Wellness & Fitness Programs





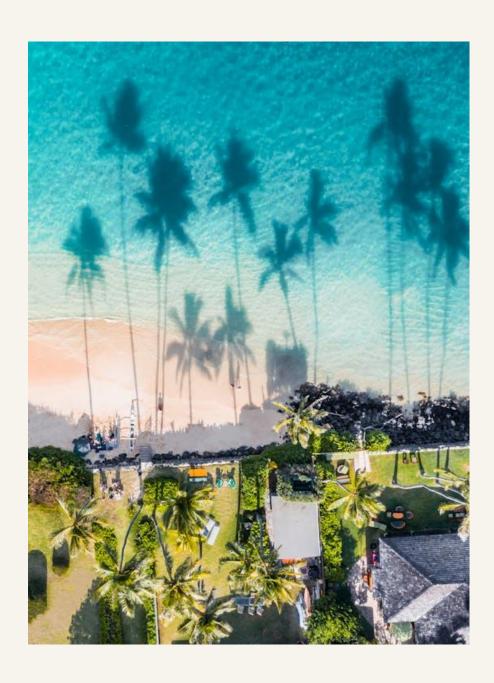
**Luxury Experiences** 





Gastronomical Delights





# YOUR HOME WITH THE SOUL OF A LUXURY HOTEL

#### UNLOCKING THE LONG-TERM POTENTIAL THROUGH 5-STAR HOSPITALITY







Owning a residence here isn't just buying a home — it's buying into a hotel-grade lifestyle, backed by the Miros seal

# NOT JUST A HOME. YOUR OWN PRIVATE SUITE

Serviced by 5-Star Hospitality Brand



Lifetime Access to 5-Star Resort
Development









# CODENAME G.O.A. | Success, Built Into the Design

### **Tourism Surge**

- 1.04 crore tourists visited Goa in 2024 a 21% YoY increase
- Goa was ranked the #1 trending travel destination for 2025 by Expedia
- 41% YoY growth in bookings above ₹7,000/night
- 95% luxury hotel occupancy during season (Q4 2024)
- Significant rise in high-spending domestic travellers and international charters

## Hospitality Expansion

**Infrastructure Boom** 

- Goa has India's highest density of 5-star hotels (32+ across the state)
- Hilton, Marriott, IHCL, Oberoi, and Accor expanding footprint in North Goa
- Hospitality-led projects seeing 30–40% faster absorption rates

₹25,000+ crore worth of sanctioned infrastructure projects

Luxury hospitality developments now anchor lifestyle-centric real estate models

MOPA International Airport: 44L+ passengers handled in 2024; to hit 77L soon

Upcoming 232-acre Aerocity near MOPA with 1,500+ hotel rooms and retail hubs

6-lane highways connecting North Goa to Panjim and Mumbai-Goa Expressway

Multi-modal transport, logistics parks, and EV zones in active planning

### **Booming Rentals**

- Managed residences can deliver 6-10% annual yield
- Demand for short-stay luxury rentals has surged 40% YoY
- Serviced-style residences increasingly preferred over hotels
- Year-round rental activity driven by digital nomads and high repeat tourism

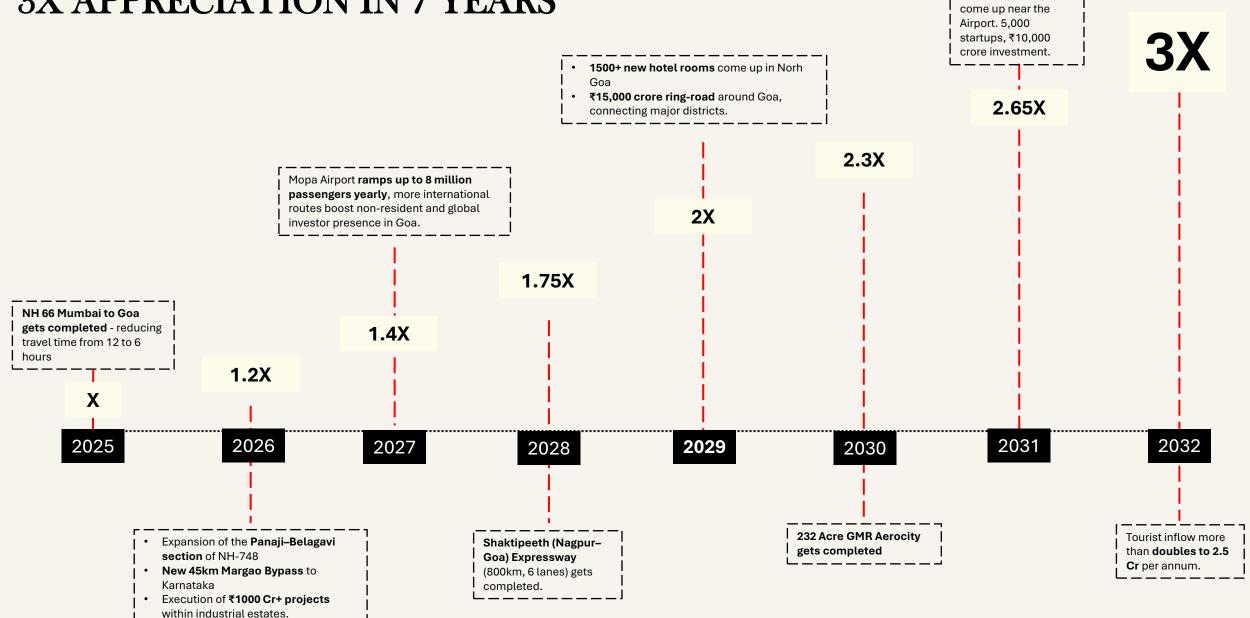
# Millennial Magnetism

- Over 28% of Goa's guests in 2024 were long-stay remote workers
- Co-working spaces have grown 4x in 2 years across Goa
- Wellness, food, and fitness hubs are booming in North Goa
- Growing expat and founder community calling Goa "home base"
- Google searches for "workation in Goa" grew 2.5x from 2021 to 2024

# Lifestyle Renaissance

- Michelin-star chefs, wellness retreats, and curated cultural events on the rise
- Rise of premium schools, wellness clinics, and global F&B brands in North Goa
- Homegrown fashion, music, and art festivals multiplying investor interest
- Bicholim-Aldona-Assagao belt emerging as Goa's creative and residential hub
- Wellness tourism expected to grow at 16.3% CAGR till 2027 (FICCI)

# THE JOURNEY TO 3X APPRECIATION IN 7 YEARS



**Global Capability** 

Centres (GCCs)

# WORLD-CLASS EXPERIENCE. WORLD-CLASS RETURNS.

# India's Luxury Hospitality Destination

With tourist footfalls at an ever highest and rising steadily at 10.5% Q-o-Q, Goa's hospitality market is projected for superlative growth story.

# Bicholim: A Destination on the Rise

With MOPA airport handling over 4.3M passengers in 2024 and over 1500 new hotel rooms being added, North Goa is the hottest real estate markets in Goa.

A Product like None Other

Goa's first and only 5-star branded serviced residences near its most celebrated development managed by Miros Hotels and Resorts.

# THE BIGGEST PRE-MARKET OPPORTUNITY OF 2025

## 3X appreciation in 7 years

High demand & rare supply along with fast infrastructural growth and heavy influx due to Mopa airport will lead to heavy appreciation in coming years. In addition, a rental yield of 8% per annum



PRIME LOCATION.
5-STAR RESORT.
PREMIUM SERVICE.

### Premium 1 & 2 Bed Residences

Near One Goa. Lifetime access to Goa's largest clubhouse, an iconic manmade sea and beach, culinary zones and more.

# Serviced by Miros Hotels & Resorts

Miros Hotels and Resorts redefines ownership by delivering five-star hospitality within a private residential setting.

# PRIME LOCATION. 5-STAR RESORT. PREMIUM SERVICE.





1 & 2 BED PREMIUM RESIDENCES STARTING ₹89.99 L (ALL-INCLUSIVE)

# THANK YOU

# HIGH DEMAND + LIMITED SUPPLY = OUTSIZED RENTAL YIELDS

### 8% Rental Yield from **Year 1**, even with the most **Conservative Estimates**

Parameter	Year 1	Year 5
Rental Yield	8%	13%
Average Per Night Charges (Luxury Resorts Nearby)	Rs 13,000 to Rs 20,000	Rs 15,000 to Rs 25,000
Average Per Night Charges (Codename G.O.A)	Rs 8,000	Rs 9,700
Average Occupancy (Luxury Resorts Nearby)	200 to 250 Days	250 to 300 Days
Average Occupancy (Codename G.O.A)	150 Days	180 Days